

FlexQube receives order worth SEK 9 million and is in final negotiations for a potential volume order worth approximately SEK 150 million

After evaluating products from FlexQube over the past three quarters, one of the world's largest U.S.-based e-commerce and logistics companies has now placed an order worth approximately SEK 9 million for long lead-time components included in FlexQube's products. This has been done to enable the planned delivery of Navigator AMR robots and train systems with a total value of approximately SEK 150 million (including the confirmed SEK 9 million order), for which FlexQube and the customer are in the final phase of negotiations regarding the terms of the agreement.

The customer has indicated that a final agreement with a total order value of approximately SEK 150 million is expected to be in place by mid-March in order to meet the planned delivery window during the third quarter of 2026.

This project is the same one as previously referred to in press releases during the second half of 2025 as a pilot project with a potential volume order in early 2026 and includes, among other things, products from FlexQube's Navigator AMR robot product line. If finalized, this would be the first major order in a project that will run over several years, with the total project volume potentially increasing during 2027 and 2028.

CEO Anders Fogelberg comments: *"This is an important step toward securing a groundbreaking order for FlexQube and, if finalized, by far the largest milestone in our company's history. A few years ago, we set a strategic objective to become a recognized robotics technology company, and we can now conclude that we have taken significant steps in that direction over the past few quarters. We have experienced a steep development curve for our robotics team recently, and our modular Navigator AMR system provides a strong foundation for building efficient logistics solutions. In addition to this project, we are working on several parallel projects with the customer, creating opportunities for further positive news flow going forward."*

About FlexQube

FlexQube is a technology company headquartered in Gothenburg, Sweden with subsidiaries in USA, Mexico, Germany and England. FlexQube offers solutions for cart-based material handling using a patented modular concept. FlexQube develops and designs customized solutions for both robotic and mechanical cart logistics. Through the own developed and unique automation concept FlexQube can offer robust and self-driving robotic carts. FlexQube has more than 1200 customers in 40 countries with primary markets being North America and Europe.

FlexQube's customers can be found within the manufacturing industry, distribution- and warehousing. We represent some of the most successful companies in the world with a significant share being represented on the Fortune 500 list. These companies exist within automotive, electric vehicle manufacturing, online retail, heavy-duty trucks, industrial automation and retail logistics.

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The share (FLEXQ) is traded on Nasdaq First North. FNCA Sweden AB is the company's Certified Adviser. Read more at www.flexqube.com

Image Attachments**[FlexQube CEO Anders Fogelberg](#)**