

ZignSec Launches New SaaS Portal H1 2022

ZignSec is, together with its subsidiaries Web Shield, Basis ID, and Wyzer, announcing that an upgraded, enhanced, and unified portal will launch in the first half of 2022. The platform aggregates all KYC and KYB solutions of the entire group into one easy-to-use offering which is deemed to make it easier for current and future clients to take part of ZignSec's offering after its launch.

Just like at a web-shop, ZignSec's clients will be able to create a user account and then log on to the portal via ZignSec's website to purchase the compliance solutions they need. The new portal also includes the 'No Code Compliance Manager' with a drag-and-drop feature enabling usage for persons without coding skills.

The offered functionality can be summarized as follows:

- KYC and KYB solutions for worldwide compliance
- B2B SaaS Showroom & Shop
- Compliance Knowledge Centre
- Easy-to-learn No Code Compliance Manager
- Technical support
- Subscription management

The launch of the new portal is expected to result in easier onboarding of current and new clients as well as making it easier to extend with more products for the clients. This is deemed to result in a significant revenue upside potential after its launch on a long-term basis. The portal will also strengthen the revenue stickiness as the business model will shift even more towards a recurring nature. The most important factor in building the new portal is the expected enhanced customer experience.

Comment from Timm Schneider, CEO of ZignSec:

"Our new unified portal clearly defines ZignSec as a leading B2B SaaS vendor. Starting the first half of 2022, we will offer an even more cohesive customer experience and a supreme subscription business relationship. In addition, it will be a true testament of successful collaboration among the subsidiaries and will be milestone from where we can continue to grow significantly the coming years."

For more information, please contact:

Timm Schneider, CEO

Phone: +46 8121541 39

Mail: timmschneider@zignsec.com

About ZignSec:

ZignSec AB (publ) is a RegTech company that develops and operates a technical platform that brings together different types of ID verification methods in one place. The methods are used by companies to securely and quickly identify online customers in real time. The company's customers are found in several industries where identification is important, with the greatest concentration in financial services and other regulated businesses.

Nasdaq First North (ZIGN)

Certified Adviser: Eminova Fondkommission AB, Phone: +46 8 684 211 00

Attachments

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