

DONE.AI SIGNS STRATEGIC AGREEMENT WITH ENERGI.AI

Done.ai Group AB (“Done.ai”) has entered into a strategic agreement with Energi.AI, a rapidly growing AI-driven sustainability platform with a frontier ‘forward deployed climate engineering’ strategy and operations across Europe and the United States.

The agreement includes the implementation of Done OS and Done CRM across Energi.AI’s organisation and customer ecosystem.

The estimated value of the contract is minimum NOK 6 million with a combination of set-up fee and minimum yearly recurring.

The partnership also encompasses collaboration on the rollout of financial services through Done.ai’s fintech platform, including payment solutions, financing products, and the potential integration of sustainability and ESG data into future credit models.

Combining AI, fintech and sustainability

The agreement brings together Done.ai’s AI-powered operating system and fintech infrastructure with Energi.AI’s sustainability and climate intelligence platform. This convergence positions Done.ai at the intersection of two important trends: the embedding of financial services into operational workflows, and the integration of sustainability intelligence into business decision-making.

Staffan Herbst, CEO of Done.ai, comments:

“Done OS is designed to be the operating system that ambitious, fast-growing companies build on. Energi.AI understands what that means in practice and we are genuinely excited to see them deploy it across their organisation and into their customer ecosystem. That alignment of vision is what makes this collaboration stand out.”

Strategic platform expansion

Energi.AI has established a strong position within AI-driven sustainability solutions, with customers across Europe and the United States, including several large and listed companies. The company combines AI-powered climate accounting with solutions for scenario planning, supplier monitoring, and due diligence.

Founder and CEO Anders H. Lier of Energi.AI comments:

“The market is moving towards platforms that combine AI, automation, and operational execution. Through the collaboration with Done.ai, we gain access to a scalable operational and financial infrastructure that strengthens both our product offering and future growth opportunities.”

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Strengthening monetization and long-term growth

Done.ai views this agreement as a meaningful step in building predictable, contracted revenue streams tied to its platform. The guaranteed minimum revenue commitments from Energi.AI provide direct visibility into Done.ai's near-term revenue trajectory, while the fintech distribution layer creates a foundation for materially higher lifetime value per customer as financial services are progressively embedded into the relationship.

The collaboration further strengthens Done.ai's position as a supplier of AI-powered business software and embedded finance, where operational systems, payments, financing, and sustainability data increasingly become part of the same integrated workflows.

About Energi.AI

Energi.AI, headquartered in Oslo, Norway, is a rapidly growing AI-driven sustainability platform with a frontier 'forward deployed climate engineering' strategy and operations across Europe and the United States. Energi.AI recently completed a NOK 40 million capital raise and welcomed UK-based private equity investor Circularity Capital as a new shareholder. Through the recent acquisition of sustainability advisory firm CEMAsys, Energi.AI has expanded to close to NOK 100 million in annual revenue and significantly increased its customer base.

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About Done.ai

Small businesses run on too many systems. Done.ai is built to fix that.

Done.ai is building the unified operating system for Nordic small and medium-sized enterprises. Through the Done Operating System, Done OS, the company aims to bring together business software, operations and embedded financial services into a single, AI-driven platform that covers the full operational workflow from first customer contact to final accounting entry.

The Done OS is structured across three integrated layers. (1) Business Tools covers everything a modern SME needs to run its operations: platform intelligence, CRM and customer growth, operations and delivery and people management. (2) Financial Services sits natively alongside, offering payment management, credit management, and cash management including corporate card and spend. (3) Operational services including accounting and marketing extend the platform into execution, ensuring that data-driven insights are translated into compliant financials and scalable customer growth and relationships within the same ecosystem.

The result is a platform where every workflow, every transaction and every business decision connects.

Done.ai reaches the Nordic SME market through two complementary channels: its own customer base and an exclusive distribution agreement with Finago, one of the leading ERP software providers in the Nordics.

The company is headquartered in Sweden and listed on Nasdaq First North Growth Market under the ticker DONE.