# **BULKERS**



2020 Bulkers Ltd.
Q2 2025 Results presentation
August 13, 2025

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## Highlights



#### Q2 2025 Highlights:

- Net profit of US\$5.8 million, EBITDA of US\$9.6 million, EPS of US\$0.25.
- Achieved time charter equivalent earnings of approximately US\$29,700 per day, gross, including gains on realized forward freight agreements ("FFA").
- Declared total dividends of US\$0.37 per share for the months of April June 2025.
- Completed drydocking for Bulk Sao Paulo and Bulk Santos at a total cost of US\$2.6 million.
- Realized gain on forward freight agreements of US\$1.4 million in Q2 2025.

#### Subsequent events:

- The Company entered into hedging transactions through FFAs effectively securing an average fixed rate of approximately US\$33,700 per day, gross, for two vessels from August 1 to December 31, 2025.
- Achieved time charter equivalent earnings for July 2025 of approximately US\$31,700 per day, gross.
- Declared a dividend of US\$0.15 per share for the month of July 2025.

## Key Financials Q2 2025



#### **Income Statement**

#### Q2 2025 USD million, except per share data **Operating Revenues and other income** 14.7 Vessel operating expenses (3.8)Voyage expenses and commission (0.3)General and administrative expenses (1.0)Depreciation and amortization (2.4)**Total operating expenses** (7.5)**Operating Profit** 7.2 (1.9)Interest expense Other financial income (expense) 0.4 Total financial expense, net (1.5)Net income before income taxes 5.7 0.1 Tax expense Net profit 5.8 Earnings per share (USD/share) 0.25

#### **Comments**

- Net profit of US\$5.8 million
- Operating profit of US\$7.2 million
- EBITDA of US\$9.6 million
- Earnings per share of US\$0.25
- Operating revenues and other income of US\$14.7 million.
   Average time charter equivalent earnings of approx.
   US\$29,700 per day, gross, including realized FFA gains of US\$2,700 per day.
- Vessel operating expenses of US\$3.8 million. Average operating expenses of approx. US\$7,000 per day per vessel
- G&A was US\$1.0 million. 2020 Bulkers charged Himalaya Shipping approx. US\$0.4 million in management fees for Q2 included in Operating revenues and other income.
- Interest expense of US\$1.9 million.

## Key Financials Q2 2025



#### **Balance Sheet Summary**

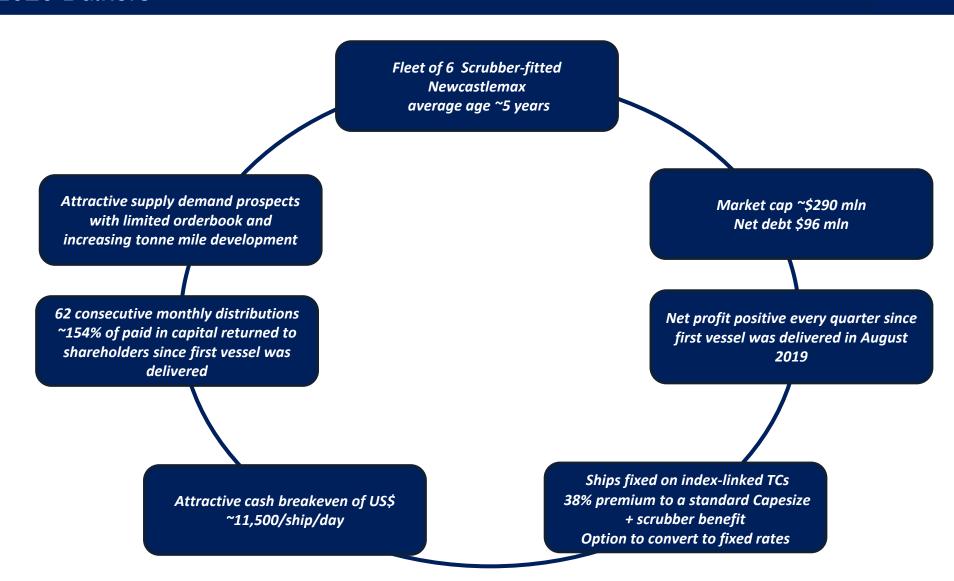
USD million	June 30, 2025
Total assets	266.4
Equity	149.7
Cash and cash equivalents	14.6
Long term debt	110.4

#### Comments

- Shareholders' equity of US\$149.7 million.
- Interest bearing debt of US\$112.5 million (US\$110.4 million, net of deferred loan costs). No amortization until maturity in April 2029.
- Cash flow from operations was US\$3.8 million in Q2 2025, net of US\$2.0 million paid for dry docking.
- Dividends in total of US\$0.37 per share declared for the months of April, May and June 2025.
- Solid liquidity position with US\$14.6 million of cash.

## 2020 Bulkers

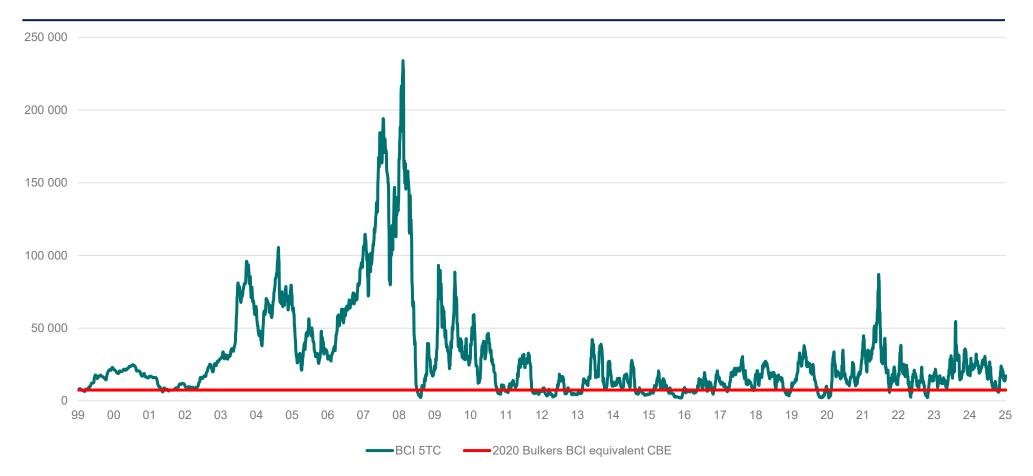




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## Robust cash breakeven





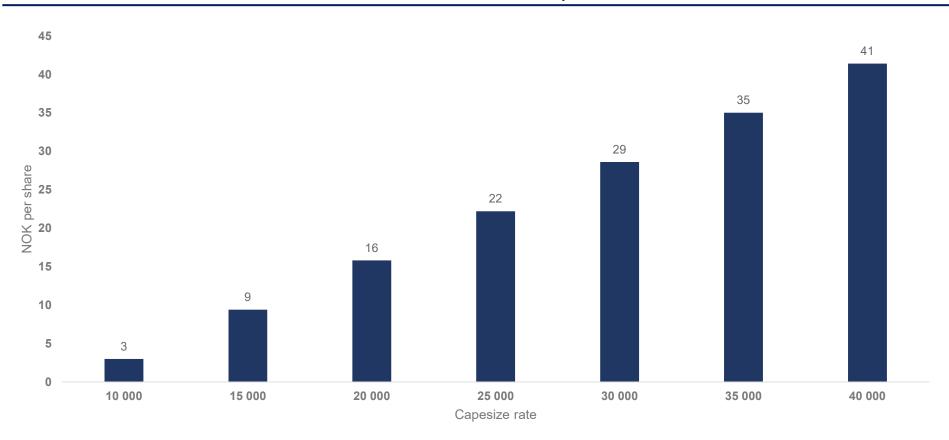
• Cash breakeven of US\$11,500 per day, requires Capesize rates of US\$7,500 per day

Source: Shipping Intelligence Network. Illustrative Capesize equivalent CBE calculated by the Company





#### Illustrative annualized FCF per share

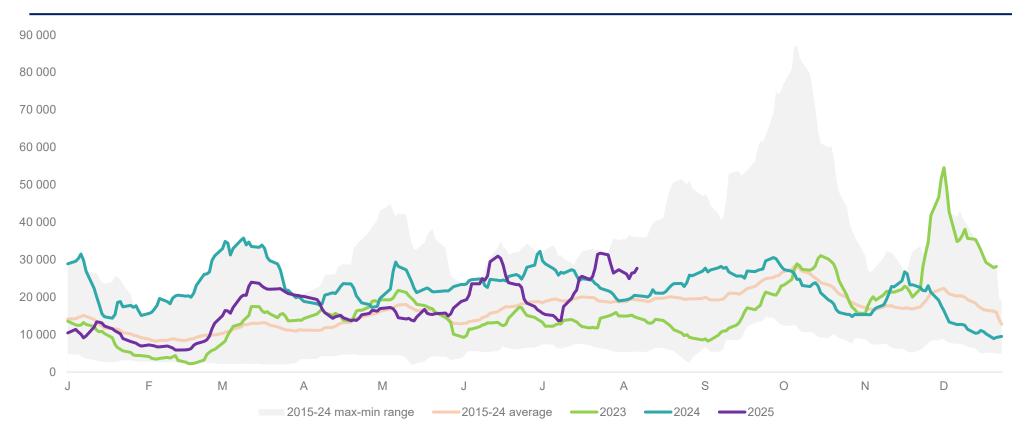


2025 FFA curve is US\$26,500 for a standard Capesize

<sup>1)</sup> Indicative calculation based on current operating budgets, vessel employment, FX rates and fuel prices. Actual results may deviate.



#### **Baltic 5TC Index**



- Bauxite tonne-miles grew 27% year on year
- Brazilian iron ore tonne-miles grew 4% year on year
- China iron ore imports grew 3% year on year

Source: Shipping Intelligence Network, Arrow

## Capesize tonne-miles



#### **Capesize Daily Billion Tonne-mile Development**



-1.2%

+3.2%

-3.0%

#### Cape tonne-mile development year on year Q2

- Bauxite +27%
- Iron ore +1%
- Coal -14%
- China imports +3% y-o-y
- Iron ore exports from Brazil +4% y-o-y

Y/Y Capesize



#### **Coal moving back to Capesize and Newcastlemax**

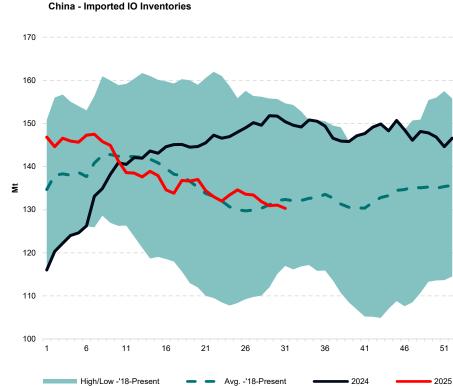




China iron ore imports - Remains solid

China iron ore inventories set for seasonal rebound



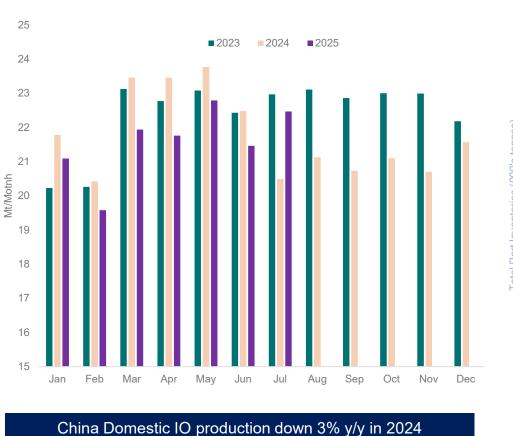


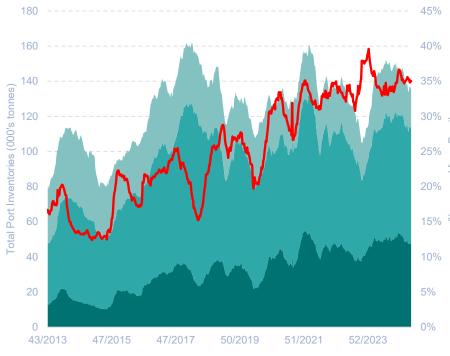
## Iron ore demand – Long term





#### China Imported Inventories - Brazil share and tonne miles rising





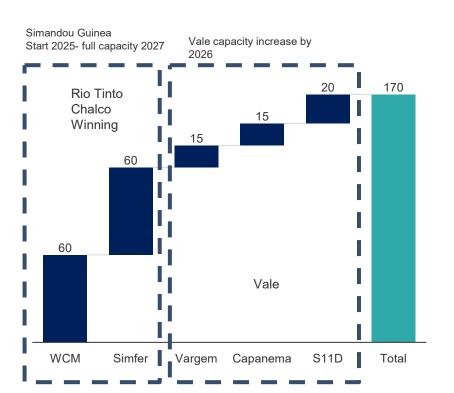
China Domestic IO production down 3% y/y in 2025 YTD



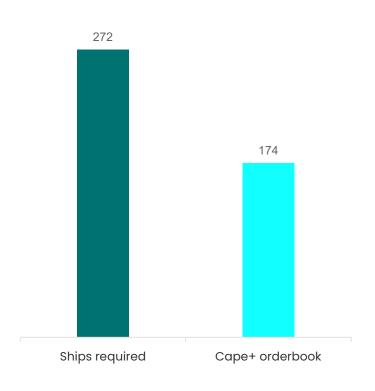




#### Atlantic volumes increasing



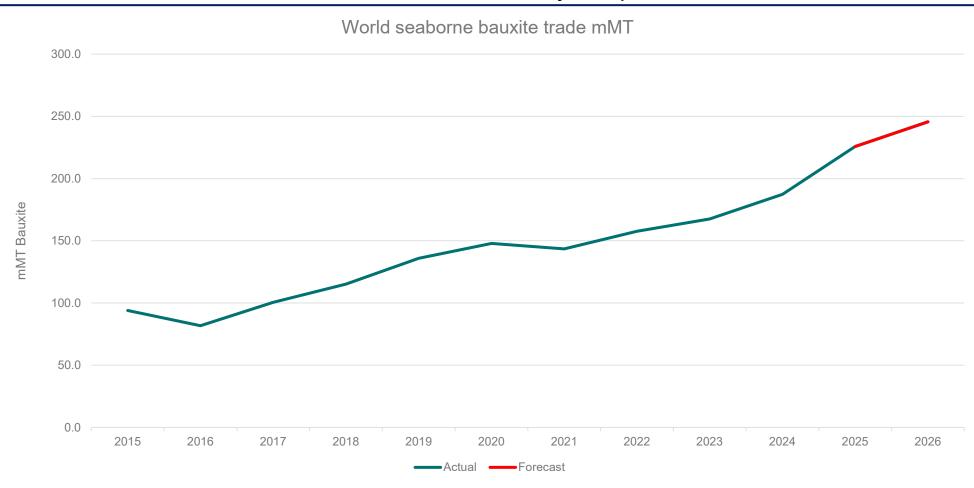
#### Will require 156% of the orderbook\*



First shipment of iron ore from Simandou scheduled for November 2025



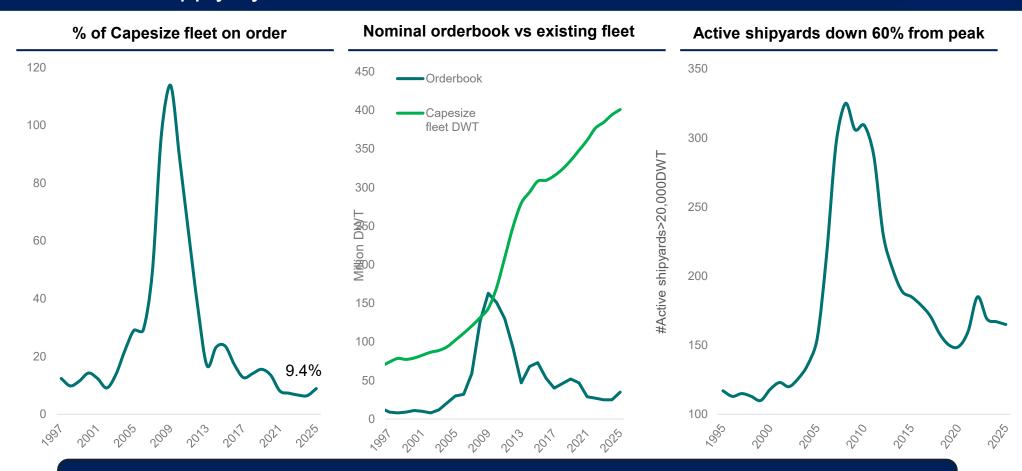
#### World Seaborne Bauxite Trade forecast adjusted up 15% since Q2



Source: Clarksons



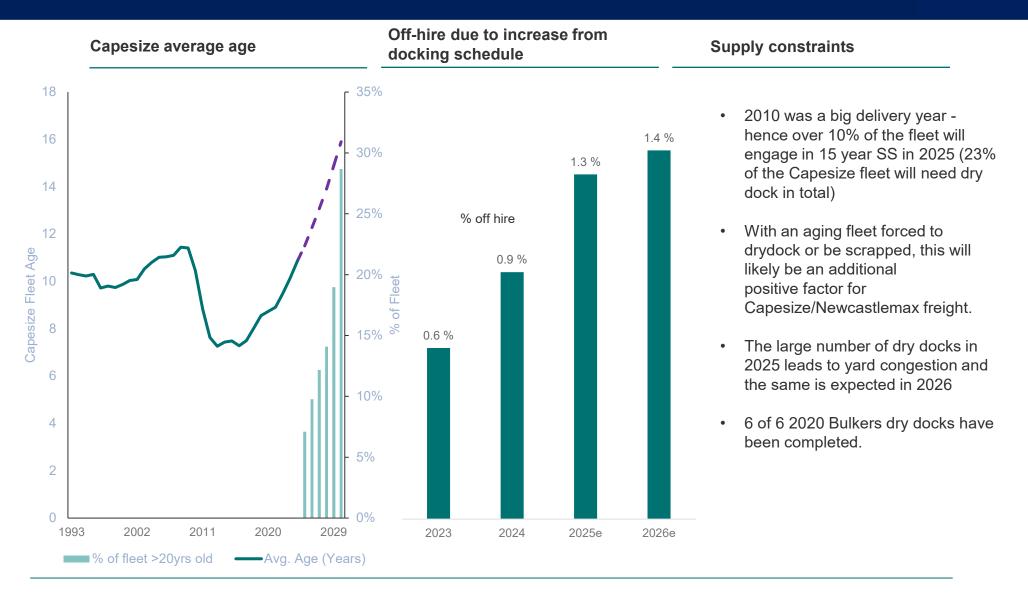
## Favorable supply dynamics continue



Limited yard capacity before 2028 for Capesize / Newcastlemax Pricing \$78-80 mill for a Newcastlemax with scrubber

## Mandatory dry docking to increase in 2025 and 2026





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