

Enersize enters strategic partnership agreement with ONE Nordic – accelerating commercialisation and strengthening revenue visibility in Sweden

Enersize Advanced Research AB ("Enersize") has entered into a collaboration agreement with ONE Nordic AB ("ONE") for a strategic partnership centred around Enersize's technology and software for leak detection and leak management in industrial compressed air systems, including the Q+LEAQS software suite.

Under the agreement, ONE is granted exclusive rights in Sweden to market, sell, install and deliver services linked to Enersize's leak management offering, including training, implementation and ongoing customer support. Enersize retains the ability, also in Sweden, to continue pursuing business based on existing customers and leads.

Exclusivity linked to volume commitment – clear commercial ambition

As part of the partnership, the exclusivity is tied to an annual minimum requirement of SEK 10 million in end-customer revenues, covering both licences and services delivered by Enersize and ONE. Based on this volume, Enersize estimates that the company's revenues could amount to approximately SEK 3–5.5 million, depending on the revenue mix between licences and services.

Faster route to more industrial customers through established delivery capacity

Through the partnership, Enersize gains a scalable commercial channel via a partner with strong presence in the energy and industrial sectors and established relationships across a large number of industrial sites. This strengthens Enersize's reach in segments where customers often prefer larger, established suppliers, thereby creating conditions for faster rollout of Enersize's offering—focused on reducing energy losses in compressed air systems.

The agreement also enables a potential future extension of the exclusivity to additional Nordic markets, subject to a separate agreement between the parties.

"The partnership with ONE Nordic is an important step in scaling our delivery capacity in Sweden. Together, we make it easier for industry to identify and remediate leaks, with clear effects on both energy consumption and cost levels," says Fredrik Arrigucci, CEO of Enersize.

"With Enersize's technology combined with our nationwide delivery and service capacity in Sweden, we can offer industrial customers a strong and practically implementable setup for leak management in compressed air systems," says Christian Sandberg, Head of Business Area, ONE Nordic.

About ONE Nordic

ONE Nordic is one of Sweden's leading providers of technical consulting services, contracting and services within the energy and industrial sectors. Within the business area of metering technology, ONE Nordic is a market leader and provides services across all energy types, with high customer satisfaction and strong associated business value.

For more information about Enersize, please contact:

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The English text is an in-house translation of the original Swedish text. Should there be any disparities between the Swedish and the English text, the Swedish text shall prevail.

About Enersize

Enersize develops and provides specialized software, tools, and services for improving energy efficiency in industrial compressed air systems – one of the most energy-intensive processes in manufacturing. The company's technology platform enables detailed monitoring, analysis, and real-time optimization of compressed air systems, with the aim of reducing energy consumption, detecting leaks, and improving operational performance.

Enersize works with a wide range of industrial companies that recognize energy efficiency as a strategic priority – both for improving financial performance and for reducing environmental impact. The solutions are scalable and designed to integrate seamlessly into both existing and new system environments.

The company is listed on Nasdaq Stockholm First North Growth Market under the ticker: ENERS.

For more information, visit <https://enersize.com>

Certified Adviser: Bergs Securities AB

This information is information that Enersize is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact persons set out above, at 2025-12-19 07:05 CET.

Attachments

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