

FlexQube Receives Pilot Order for Major Potential Project in the U.S.

FlexQube has received a pilot order from an existing U.S. customer for a material handling solution that could evolve into FlexQube's largest projects to date. The order includes products from multiple parts of FlexQube's product portfolio — starting with modular carts and tugger train solutions, with the potential to expand to autonomous mobile robots (AMRs) in a later phase. This demonstrates the breadth, modularity, and scalability of FlexQube's offering.

The pilot will evaluate a scalable configuration tailored to the customer's operations. If successful, the first phase of a full rollout is expected to result in an order of USD 6 million or more in early 2026. The total project volume for 2026 and 2027 could reach above USD 12 million.

CEO Anders Fogelberg comments; *"This pilot is an exciting step that highlights the strategic value of our flexible and modular product platform, combined with our deep expertise in designing optimized material handling solutions."*

The pilot will be carried out during late 2025 and early 2026, and the initial order value is approximately USD 0.37 million.

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About FlexQube

FlexQube is a technology company headquartered in Gothenburg, Sweden with subsidiaries in USA, Mexico, Germany and England. FlexQube offers solutions for cart-based material handling using a patented modular concept. FlexQube develops and designs customized solutions for both robotic and mechanical cart logistics. Through the own developed and unique automation concept FlexQube can offer robust and self-driving robotic carts. FlexQube has more than 1200 customers in 40 countries with primary markets being North America and Europe. FlexQube's customers can be found within the manufacturing industry, distribution- and warehousing. We represent some of the most successful companies in the world with a significant share being represented on the Fortune 500 list. These companies exist within automotive, electric vehicle manufacturing, online retail, heavy-duty trucks, industrial automation and retail logistics.

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