

FlexQube advances high-potential AMR project with follow-on order worth approximately 1.1 MUSD

FlexQube has received a follow-on order worth approximately 1.1 MUSD for the company's Navigator AMR system from one of the world's largest e-commerce and logistics companies, based in the United States. The order covers further implementation within the AMR project that the company has previously described as having significant long-term potential.

The project was previously described in press releases dated May 1 and May 19, 2026, as well as in the report for the second quarter of 2026. The previously announced orders comprised approximately USD 1 million for long-lead-time components in preparation for a possible expanded pilot phase, and approximately USD 420,000 for hardware, software, integration and support for the initial pilot phase. The order now received forms part of the previously communicated potential expanded pilot phase.

The project combines the Navigator AMR with a customized load carrier to automate the pickup, transport and drop-off of carts within the customer's internal logistics flows. The solution is being developed to work with the customer's existing processes and technical infrastructure.

CEO Anders Fogelberg comments: *"We are very pleased that the customer is now moving forward with additional orders within this project. The new order represents a tangible step forward following this summer's work to develop and verify the solution in the customer's operations."*

For us, the significance goes beyond the individual order. The project demonstrates how our Navigator platform can be used to automate additional material flows by combining it with customized load carriers and software. The ability to scale the same platform and technical infrastructure across more applications and sites is what makes this such an attractive long-term business opportunity for FlexQube."

As previously communicated, a possible expanded pilot phase within the project has been estimated to represent a potential order value of approximately USD 5.5 million during the autumn of 2026. Further orders, as well as the timing and scope of a broader rollout, remain dependent on the customer's evaluation and commercial decisions.

About FlexQube

FlexQube is a technology company headquartered in Gothenburg, Sweden with subsidiaries in USA, Mexico, Germany and England. FlexQube offers solutions for cart-based material handling using a patented modular concept. FlexQube develops and designs customized solutions for both robotic and mechanical cart logistics. Through the own developed and unique automation concept FlexQube can offer robust and self-driving robotic carts. FlexQube has more than 1300 customers in 40 countries with primary markets being North America and Europe.

FlexQube's customers can be found within the manufacturing industry, distribution- and warehousing. We represent some of the most successful companies in the world with a significant share being represented on the Fortune 500 list. These companies exist within automotive, electric vehicle manufacturing, online retail, heavy-duty trucks, industrial automation and retail logistics.

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