Stillfront Group

Q3, 2025



Setting up BA Europe for success



Highlights

- BA Europe showed strong positive development in Q3.
- Q3 2025 establishes a more realistic baseline for Europe. However, the BA remains in full investment mode to achieve sustainable long-term growth, without oversteering for quarterly results.
- Three major global launches are planned for Q4 2025. Due to timing and seasonality, their revenue impact will be mainly realized in 2026:
 - Big Farm: Homestead New entry in the Big franchise, building on the success of Sunshine Island.
 - Supremacy: Warhammer 40,000 New launch in the Supremacy franchise featuring a major IP.
 - Unfolded: Webtoon Stories New launch in the Narrative franchise featuring a major IP.
- Marketing efforts focused on "Q5" mean that upcoming game launches will have a short-term negative margin impact, with limited contribution to 2025 deposits.





Impressions from the Big franchise game launch in Q4 2025.



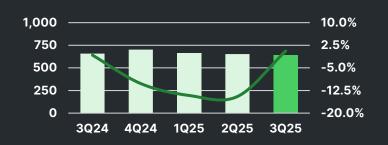
Europe

Net revenue

(organic growth, %)

643

SEKm, (+0.6%)



Key franchises	Other*
550	93
SEKm (+0.4%)	SEKm(+2.1%)

UAC

(UAC/Net revenue, %)

-207

SEKm, (-32%)



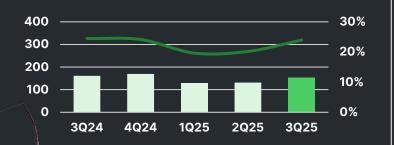


Adj EBITDAC

(margin, %)

154

SEKm, (24%)





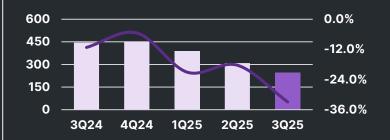
North America

Net revenue

(organic growth, %)

246

SEKm, (-32.9%)



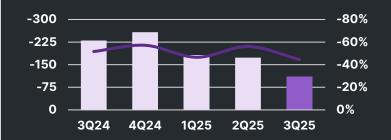
Key franchises	Other*
192	54
SEKm (-32.9%)	SEKm(-33.1%)

UAC

(UAC/Net revenue, %)

-110

SEKm, (-45%)

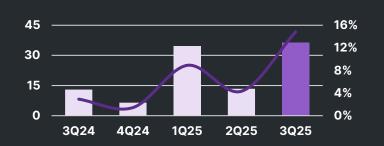


Adj EBITDAC

(margin, %)



SEKm, (15%)





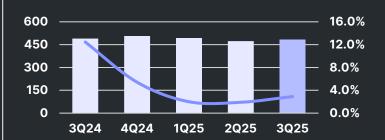
MENA & APAC

Net revenue

(organic growth, %)

484

SEKm, (+2.9%)



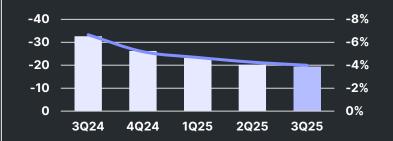
Key franchises	Other*
288	196
SEKm (+18.4%)	SEKm(-16.1%)

UAC

(UAC/Net revenue, %)

-19

SEKm, (-4%)



Adj EBITDAC

(margin, %)

276

SEKm, (57%)





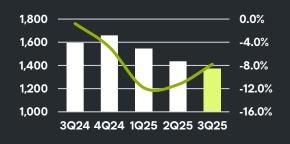
Financial highlights in the quarter

Net revenue

(organic growth, %)

1,373

SEKm, (-7.8%)



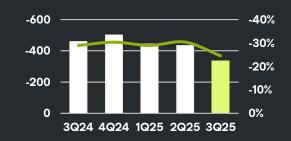
Key franchises	Other*
1,030	343
SEKm (-4.6%)	SEKm (-16.3%)

UAC

(UAC/Net revenue, %)

-336

SEKm, (-25%)

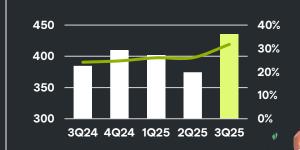


Adj EBITDAC

(margin, %)

436

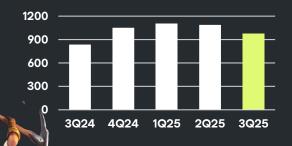
SEKm, (32%)



Free cash flow

974

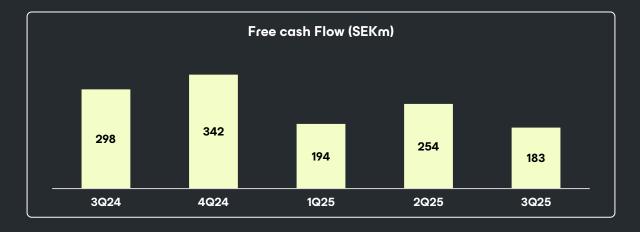
SEKm

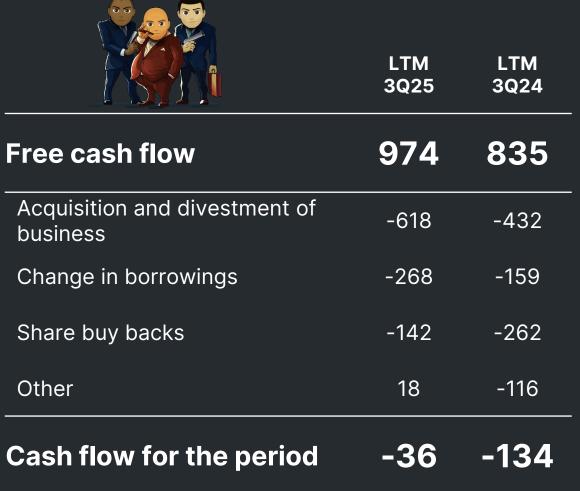




Strong free cash flow generation in the quarter

SEKm	Q3 2025	Q3 2024
Cash flow from operations (before NWC)	357	383
Change in net working capital	-47	74
Cash flow from operations (CFFO)	310	457
Cash flow from investment activities	-119	-161
Cash flow from financing activities	-326	-307
Cash flow for the period	-135	-11

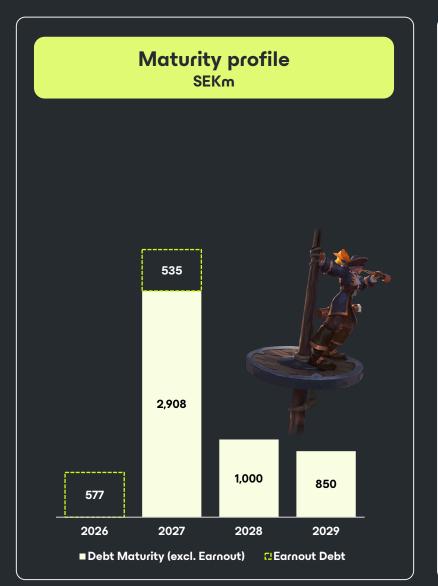


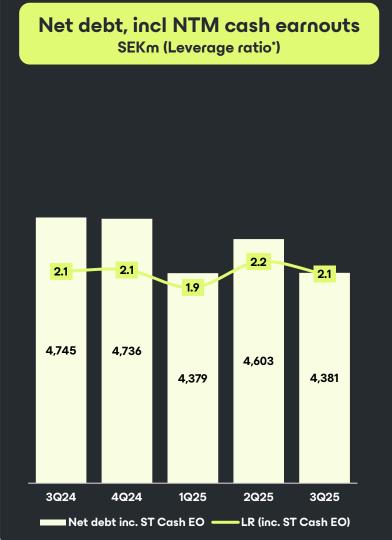




Financial position

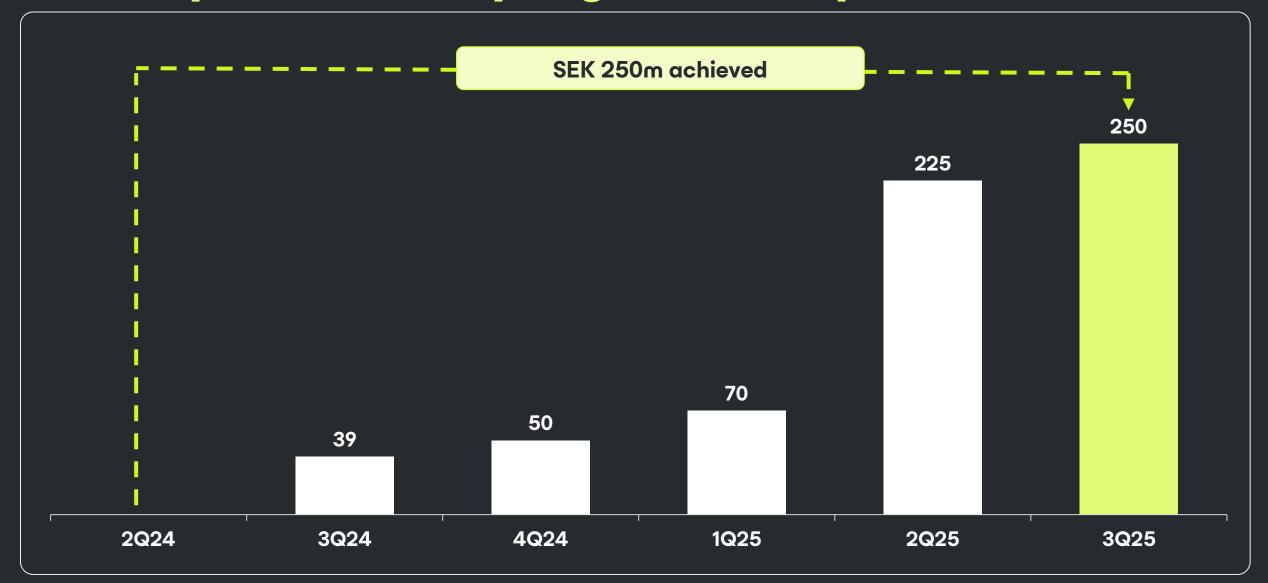








Cost optimization program completed





Key focus going forward

- 1 Focusing investment on key franchises
- 2 Successfully launch new games
- Continue to deliver strong margins & cash flow
- Execute on strategic review





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