



Interim report

Q1, 1 July – 30 September 2022

RVRC Holding AB (publ)

The report concerns the group in which RVRC Holding AB (559129–4623) is the parent company and which is referred to in the report as RevolutionRace

FIRST QUARTER HIGHLIGHTS

Financial development (1 Jul – 30 Sep 22)

- Net sales for the period increased by 8.5 percent and amounted to SEK 275.8 (254.2) million
- Gross profit amounted to SEK 196.8 (183.9) million, corresponding to a gross margin of 71.4 (72.4) percent
- EBIT amounted to SEK 49.8 (72.7) m, corresponding to an EBIT margin of 17.4 (28.4) percent.
- Average order value (AOV) amounted to SEK 835 (793)
- Earnings per share before dilution amounted to SEK 0.34 (0.50) and after dilution to SEK 0.34 (0.50)

Significant events

- Pernilla Nyrensten resigned as CEO on August 15, 2022.
- Paul Fischbein was appointed acting CEO of RevolutionRace as of August 16, 2022. On October 7, 2022, Paul was appointed permanent CEO.
- Strong development in the DACH region with a sales growth of 39 percent.
- Strong development in the region RoW with a sales growth of 34 percent.
- Launch of new collections for Teens.

Financial overview

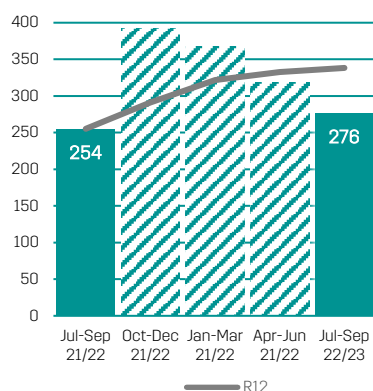
SEKm	Jul-Sep 22/23	Jul-Sep 21/22	Δ	Jul-Jun 21/22	Oct-Sep 21/22
Net sales	275.8	254.2	8.5%	1,331.5	1,353.0
Average order value (AOV), (SEK)*	835	793	5.2%	803	811
Gross profit*	196.8	183.9	7.0%	962.7	975.6
EBIT*	49.8	72.7	-32%	366.8	343.8
Adjusted EBIT*	49.8	72.7	-32%	366.8	343.8
Result for the period	38.9	56.5	-31%	288.0	270.4
Earnings per share before dilution, SEK	0.34	0.50	-32%	2.55	-
Earnings per share after dilution, SEK	0.34	0.50	-32%	2.55	-
Gross margin*	71.4%	72.4%	-1.0 pp	72.3%	72.1%
EBIT margin*	17.4%	28.4%	-11.0 pp	27.0%	24.8%
Adjusted EBIT margin*	17.4%	28.4%	-11.0 pp	27.0%	24.8%

RevolutionRace financial year is 1 July – 30 June

* Alternative performance measures, see pages 16–17.

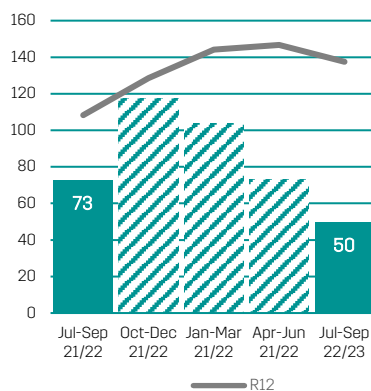
Net sales

Per quarter and rolling 12 months



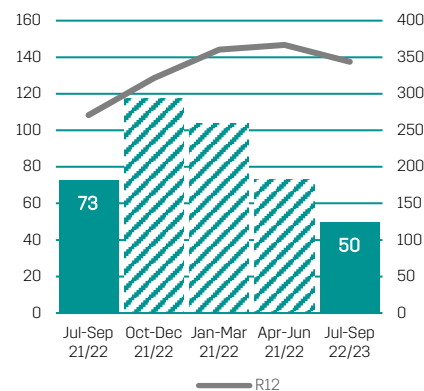
EBIT

Per quarter and rolling 12 months



Adjusted EBIT

Per quarter and rolling 12 months



Comment from the CEO

RevolutionRace continues to grow

I took over as the permanent CEO of RevolutionRace on 7 October, after serving as the acting CEO for a little less than two months. I am highly enthusiastic about this assignment and look forward to continuing to build on RevolutionRace's success. Alongside our amazing employees, I will work to ensure that RevolutionRace develops towards its full potential as a company, to become the world's most highly recommended outdoor brand.

The start of the first quarter of our financial year was challenging and, during July and August, the company's sales were relatively low. We experienced a delay in the autumn season, resulting in lower demand for many of our products. Internationally, the external unrest has also continued, with a war in our surrounding area, directly causing rising inflation, higher living costs and increased insecurity.

Despite the challenges and the weak start to the first quarter, we continued to increase our net sales by 8.5 percent to SEK 276 million. We ended the quarter in a positive mood, experiencing stronger sales in September, compared with July and August. This continued into October, meaning that we continued to see strong sales following the end of the quarter.

Continued strong development internationally

It is pleasing to note that the trend remained strong in DACH, our largest region, with sales growth of 39 percent over the quarter. The RoW (Rest of the World) region also shows a high level of growth at 34 percent, while demand in the Nordic region showed negative growth of 27 percent. Although we are not satisfied with the trend in the Nordic region, we also saw sales there strengthening in September and October compared with July and August.

EBIT for the quarter amounted to SEK 50 million, corresponding to an EBIT margin of 17.4 percent. Although this was below our long-term expectations, it must be seen in the light of the lower sales in July and August, lower efficiency in marketing during these months, while logistics-related costs have been increased to facilitate future sales volumes. What was important and pleasing to note, however, was that in September when sales volumes rose again, the underlying EBIT margin was in line with our long-term profitability target.

Ahead of the upcoming high season, a planned build-up of inventory was carried out during the first quarter, which should enable increased future sales. This means that we now have a wider range with many new items in stock as we enter a traditionally strong quarter.

"Nature is our playground"

Characteristic of RevolutionRace is that we are always seeking creative new ways to develop and strengthen the brand. During the quarter, we introduced, for example, an exciting partnership with Generation PEP and we participated in the launch of "Allemansrättens Dag" in

Sweden – a special day to honour Sweden's right of public access. The initiative aims to spread awareness of the right of public access and to inspire more people to spend time in the great outdoors.

We have also launched a new concept in the form of a series on our YouTube channel, "The Revolution Race," which involves celebrities and outdoor experts competing in outdoor and wilderness pursuits over five episodes. The series rhymes with our motto "Nature is our playground" and our goal is for the series to serve as an eye-opener and increase interest in outdoor activities and, of course, in RevolutionRace and our products.

Exciting product development with many new items

In connection with the launch of "Allemansrättens Dag," we had the great pleasure of launching our first collection for children and young people – Teens. One of RevolutionRace's most important success factors is our communication with our customers and we have for a long time perceived demand for products adapted for young people. Making our clothes available to younger people is part of making the countryside accessible to all, which feels both important and enjoyable.

Dog owners are another group that appreciates our multifunctional outdoor products, and we are therefore delighted that we were able, in October, to introduce our first fleece collection for our four-legged friends.

In addition to these new categories, during the quarter we continued to refine and develop existing product categories, including through the launch of another shoe model and through the addition of new colours and functions to the existing collections.

A Responsible Race

I am proud to report that we have achieved great progress in our sustainability work, this year having focused particularly on further increasing transparency with concrete social and environmental targets. More information on our sustainability work and long-term goals can be found in our recently published Sustainability Report for 2021/22, which is available from our website.

Looking ahead

The outside world continues to be uncertain with, among other things, ongoing wars and increased living costs for consumers. We are humbled by this uncertainty but feel that we are well positioned to continue to gain market shares.

Our offering in high-quality multifunctional outdoor clothing at competitive prices, is very attractive. We have a strong customer focus and our digital business model and direct communication with customers affords us control of the brand, pricing and marketing while also maintaining a strong financial position.

Following the weak sales in July and August, we saw a clearly improved sales trend in September and October, which was more in line with our plan. During September, when sales volumes were higher than July and August, the underlying EBIT margin was also in line with the long-term profitability target.

With an organization ready for continued profitable growth, inventory adapted to the season and an up-to-date customer offering, we maintain a positive view of the future.

Thank you!

In conclusion, I would like to extend my sincere gratitude to our customers, shareholders, employees and partners. It is with great humility and enthusiasm that I look forward to joining you on the journey towards becoming the world's most highly recommended outdoor brand.

Summing up my initial time with the company, it occurs to me that “the RevolutionRace” has only just begun.

Paul Fischbein, CEO



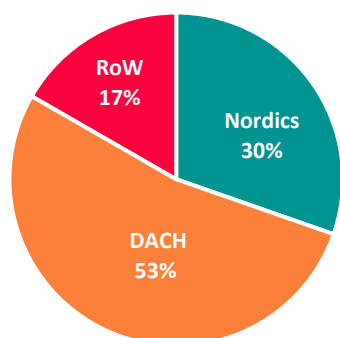
FINANCIAL DEVELOPMENT

First quarter (Jul – Sep 2022)

Operating income

Net sales in the first quarter amounted to SEK 275.8 (254.2) m, an increase of 8.5 (6.5 in local currencies) percent. The increase in net sales is attributable to higher demand for the company's multifunctional products in the DACH and Rest of the World regions. Net sales in the Nordics amounted to SEK 83.7 (115.1) m. Net sales in DACH (Germany Austria and Switzerland), increased by 39 percent to SEK 146.1 (104.9) m and in RoW by 34 percent to SEK 46.0 (34.2) m. The strong growth in DACH is driven by a very strong development in the company's largest market, Germany, as well as continued success in our relatively new market, Switzerland.

The regions share of net sales in the first quarter



Operating income for the period amounted to SEK 286.9 (256.1) m. The difference between net sales and operating income is other operating income which is mainly attributable to exchange rate gains and losses. The group net reports the result from exchange rate gains and exchange rate losses from and including the start of the current financial year, the change means that the comparison periods regarding the operating income have been adjusted in accordance with the changed accounting principle.

Gross profit

Gross profit increased by 7.0 percent to SEK 196.8 (183.9) m, corresponding to a gross margin of 71.4 (72.4) percent. The gross margin is negatively affected by a somewhat larger share of sales with price reductions and by an average higher USD purchase price on goods sold. At the same time, the gross margin was positively affected by a favorable market mix.

Operating profit (EBIT)

Operating profit (EBIT) amounted to SEK 49.8 (72.7) m, corresponding to an EBIT margin of 17.4 (28.4) percent. The net accounting of exchange rate gains and exchange rate

losses from the beginning of the new financial year means that the EBIT margin in the comparison periods has changed in accordance with the updated accounting principle. The development of the operating margin is mainly explained by an increase in costs attributable to lower efficiency in marketing during July and August, while logistics-related costs, have been increased in order to enable future sales volumes. Goods for resale increased to SEK -79,0 (-70,3) million driven by increased net sales. Other external costs amounted to SEK -135.8 (-97.0) million. Personnel expenses in the quarter amounted to SEK -21.1 (-15.0) million.

Earnings and earnings per share for the period

Profit before tax amounted to SEK 49.0 (71.7) million. Profit for the period was SEK 38.9 (56.5) million. Earnings per share before dilution amounted to SEK 0.34 (0.50) and after dilution to SEK 0.34 (0.50).

Cash flow

Cash flow from operating activities amounted to SEK -71.0 (-12,9) MSEK. The decrease is mainly attributable to an increased inventory, which is according to plan.

Cash flow from investment activities amounted to SEK -0.8 (-0.6) million. Cash flow from financing activities was SEK 139.0 (-1.2) million. Cash flow for the period amounted to SEK 67.2 (-14.7) million.

Financial position

Net debt amounted to SEK 24.9 (-47.4) million, mainly driven by cash flow from financing activities. Cash and cash equivalents amounted to SEK 142.1 (281.7) million. The interest-bearing debt of SEK 167.0 (234.3) consist of lease liabilities of SEK 7.7 (5.8) million and liabilities to credit institutions of SEK 159.3 (228.5) million in the form of a utilized bank overdraft which is within the framework of the group's credit facility. The group's total credit facility amounts to approximately SEK 600 million.

Net working capital

Net working capital amounted to SEK 266.3 (-1.4). The change is mainly attributable to build up of inventory and, advances for goods not yet delivered.

Investments

Investments affecting cash flow amounted to SEK -0,8 (-0,6) million. Investments in intangible assets amounted to SEK -0,8 (-0,6) million and are mainly attributable to activation of expenditures related to software development.

Personnel

The number of employees at the end of the period was 136 (101). The average number of employees during the period was 132 (97). The increase in the number of employees is explained by the company's growth during the past year and to enable future sales growth.

Other information

Financial goals

During the financial year 2020/21, the Board of RVRC Holding AB established a number of long-term financial goals as and a dividend policy for the company.

- Net sales during the financial year 2023/2024 shall amount to at least SEK 2 billion
- The company shall maintain an annual EBIT margin of at least 25 percent
- RevolutionRace intends to distribute surplus capital to shareholders after considering long-term financial stability, growth opportunities and strategic initiatives

With these considerations in mind, RevolutionRace intends to distribute 40-60 percent of profits for the year.

Significant events after the end of the period

On October 7, the board appointed Paul Fischbein as permanent CEO of the company. Paul Fischbein was acting CEO as of August 16, 2022.

Future prospects

RevolutionRace's strategy is to continue to capitalize on the transformation from physical in-store trading to ecommerce and strong expected market growth. The company focuses on driving continued high growth in existing and new markets combined with good profitability. The company does not provide a forecast.

Items affecting comparability

No items affecting comparability, neither in the period nor in the comparison period.

Parent company

RVRC Holding AB (publ), org. nr. 559129–4623, is a Swedish public company with domicile in Borås, Sweden.

Net sales for the first quarter of SEK 1.7 (1.2) million is attributable to intra-group services related to group management. The Parent Company's profit for the first quarter amounted to SEK -2,6 (-3,1) million.

Risks and uncertainties

A full description of the risks and uncertainties associated with RevolutionRace can be found in the annual report 2021/22 published on 12 October 2022.

RevolutionRace is an international company and its operations as such can be affected by several risk factors in the form of both operational and financial risks. The risks related to the industry and the company include, but are not limited to, trends linked to people's interest in nature as well as increased competition. An economic downturn or change in consumer preferences could have a negative impact on the Group's net sales and profitability.

RevolutionRace is further exposed to external factors that the company cannot influence, such as, for example, the effects of COVID-19.

Since RevolutionRace operates globally, the company is exposed to changes in exchange rates, which may have a negative impact on the company's revenues as they are reported in SEK but since a large proportion of net sales originate from other currencies. In addition, the company's products are produced in Asia, which entails a currency risk also on the cost side. The company works actively to reduce currency risks by futureproofing the Swedish krona against mainly EUR and USD.

About RevolutionRace

RVRC Holding AB (publ) (RevolutionRace) is a fast-growing outdoor company offering multifunctional products including clothes, shoes, backpacks, and accessories to people with an active lifestyle. RevolutionRace ambition is to create high-quality, colorful, and affordable outdoor products with an amazing design and fit at unmatched value under the tagline "Nature is our playground." The company operates with a digital D2C business model reaching customers in more than 35 countries with 18 unique webshops. The company was founded in 2013 by Pernilla and Niclas Nyrensten and is listed on Nasdaq Stockholm since 2021. RevolutionRace is on a mission – to make the nature accessible for everyone!

Borås, November 8, 2022

Paul Fischbein, CEO

Contact details

Jesper Alm, CFO

E-mail: jesper.alm@revolutionrace.se

Auditor's audit

This interim report has not been subject to a review by the company's auditors.

This information is information that RVRC Holding AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation (EU) No 596/2014. The information was submitted for publication, through the agency of the contact person set out above, at 07:30 CET on November 8, 2022.

FINANCIAL REPORTS

Group income statement, condensed

SEKm	Not	Jul-Sep 22/23	Jul-Sep 21/22	Jul-Jun 21/22
Operating income				
Net sales	3	275.8	254.2	1,331.5
Other operating income		11.1	1.9	25.0
		286.9	256.1	1,356.5
Operating expenses				
Goods for resale		-79.0	-70.3	-368.8
Other external expenses		-135.8	-97.0	-539.4
Personnel expenses		-21.1	-15.0	-76.9
Depreciation and amortisation of tangible and intangible assets		-1.3	-1.1	-4.6
		-237.1	-183.4	-989.7
Operating profit (EBIT)		49.8	72.7	366.8
Financial income		0.0	0.0	0.0
Financial expenses		-0.8	-1.0	-3.3
		-0.8	-1.0	-3.3
Profit before tax		49.0	71.7	363.5
Income tax		-10.1	-15.2	-75.5
Profit for the period		38.9	56.5	288.0
Attributable to parent company's shareholders		38.9	56.5	288.0
Earnings per share				
Earnings per share before dilution, SEK		0.34	0.50	2.55
Earnings per share after dilution, SEK		0.34	0.50	2.55

Group statement on other comprehensive income, condensed

SEKm	Not	Jul-Sep 22/23	Jul-Sep 21/22	Jul-Jun 21/22
Profit for the period		38.9	56.5	288.0
Other comprehensive income				
Items reclassified or which may be reclassified to profit for the period				
Exchange rate differences upon translation of foreign subsidiaries		-0.3	0.0	0.1
Other comprehensive income for the period, after tax		-0.3	0.0	0.1
Comprehensive income for the period		38.6	56.5	288.1
Attributable to parent company's shareholders		38.6	56.5	288.1

Group statement of financial position, condensed

SEKm	2022-09-30	2021-09-30	2022-06-30
ASSETS			
Non-current assets			
Intangible assets			
Capitalised expenditures for development work	9.4	8.9	9.3
Trademarks	171.2	171.2	171.2
Goodwill	616.8	616.8	616.8
	797.4	796.9	797.3
Tangible assets			
Expenditures on third-party property	0.3	0.3	0.3
Equipment, tools and installations	0.8	1.0	1.0
Right of use assets	7.2	5.2	7.5
	8.3	6.5	8.8
Deferred tax asset	1.5	1.4	1.4
	1.5	1.4	1.4
Total non-current assets	807.2	804.9	807.5
Current assets			
Goods in warehouse	415.9	109.0	306.6
Goods in transit	98.7	112.1	126.9
Right of return assets	10.2	9.8	8.0
Sum inventory	524.9	230.9	441.5
Accounts receivable	0.4	0.1	0.3
Current tax assets	3.9	2.9	5.2
Other current receivables	82.9	56.6	50.1
Derivative instrument	2 5.3	2.6	7.9
Prepaid expenses and accrued income	9.8	2.8	7.1
Cash and cash equivalents	142.1	281.7	74.8
Total current assets	769.2	577.6	586.9
Total assets	1,576.3	1,382.5	1,394.4

Group statement of financial position, condensed

SEKm	Not	2022-09-30	2021-09-30	2022-06-30
EQUITY AND LIABILITIES				
Equity				
Share capital		1.1	1.1	1.1
Other contributed capital		715.6	715.7	715.6
Reserves, translation differences		-0.3	-0.1	-0.1
Retained earnings		257.7	42.1	-30.1
Profit for the period		38.9	56.5	288.0
Total equity		1,013.1	815.3	974.5
Long-term liabilities				
Liabilities to credit institutions		159.3	228.5	19.9
Lease liabilities		6.1	4.3	6.5
Deferred tax liabilities		35.3	35.7	36.4
Total long-term liabilities		200.7	268.5	62.8
Current liabilities				
Lease liabilities		1.6	1.5	1.6
Accounts payable		183.2	163.1	184.7
Other current liabilities		34.3	47.5	40.0
Derivative instrument	2	5.6	0.6	2.7
Tax liabilities		50.6	11.6	50.4
Repayment liabilities		40.6	41.5	31.3
Prepaid income and accrued expenses		46.5	33.0	46.4
Total current liabilities		362.5	298.8	357.1
TOTAL EQUITY AND LIABILITIES		1,576.3	1,382.5	1,394.4

Group statement on cash flow, condensed

SEKm	Jul-Sep 22/23	Jul-Sep 21/22
Operating activities		
Operating profit (EBIT)	49.8	72.7
Adjustment for non-cash items		
Depreciation and amortisation	1.3	1.1
Interest paid	-0.7	-1.0
Paid income tax	-9.8	-39.9
Cash flow from operating activities before changes in working capital	40.6	32.9
Increase (-)/Decrease(+) in inventory	-81.8	-88.0
Increase (-)/Decrease(+) in operating receivables	-33.1	-41.3
Increase (+)/Decrease(-) in operating liabilities	3.4	83.5
Cash flow from operating activities	-71.0	-12.9
Investing activities		
Acquisition of intangible assets	-0.8	-0.6
Cash flow from investing activities	-0.8	-0.6
Financing activities		
Amortisation of lease liabilities	-0.4	-0.4
Borrowings	139.6	0.0
Fees related to borrowings	-0.2	0.0
Warrants, program 2021/24	0.0	-0.8
Cash flow from financing activities	139.0	-1.2
Cash flow for the period	67.2	-14.7
Cash and cash equivalents at start of period	74.8	296.3
Exchange rate differences in cash and cash equivalents	0.1	0.1
Cash and cash equivalents at end of period	142.1	281.7

Group statement on changes in equity, condensed

SEKm	Share capital	Other contributed capital	Reserves, translation differences	Retained earnings	Profit for the period	Total equity
Opening balance, 1 July 2021	1.1	716.4	-0.2	-129.4	171.6	759.5
Transfer of profits for the previous period	-	-	-	171.6	-171.6	-
Profit for the period	-	-	-	-	56.5	56.5
Other comprehensive income	-	-	0.0	-	-	0.0
Comprehensive profit/loss for the year	0.0	0.0	0.0	171.6	-115.1	56.5
Transactions with owners						
Warrants, program 2021/24*	-	-0.8	-	-	-	-0.8
Total	0.0	-0.8	0.0	0.0	0.0	-0.8
Closing balance, 30 September 2021	1.1	715.7	-0.1	42.1	56.5	815.3
Opening balance, 1 July 2022	1.1	715.6	-0.1	-30.1	288.0	974.5
Transfer of profits for the previous period	-	-	-	288.0	-288.0	-
Profit for the period	-	-	-	-	38.9	38.9
Other comprehensive income	-	-	-0.3	-	-	-0.3
Comprehensive profit/loss for the year	0.0	0.0	-0.3	288.0	-248.9	38.6
Closing balance, 30 September 2022	1.1	715.6	-0.3	257.7	38.9	1,013.1

Parent company

Parent company income statement, condensed

SEKm	Jul-Sep 22/23	Jul-Sep 21/22	Jul-Jun 21/22
Operating income			
Net sales	1.7	1.2	6.6
	1.7	1.2	6.6
Operating costs			
Other operating expenses	-1.7	-2.0	-6.2
Personnel expenses	-2.0	-1.3	-7.1
Other operating expenses	-0.0	0.0	-0.1
	-3.7	-3.3	-13.4
Operating profit (EBIT)	-2.1	-2.2	-6.8
Financial income and expenses			
Interest expenses and equivalents	-0.5	-1.0	-2.5
Interest income and equivalents	0.0	0.0	2.4
	-0.5	-1.0	-0.1
Profit or loss before tax	-2.6	-3.1	-6.9
Appropriations			
Group contribution received	0.0	0.0	6.9
	0.0	0.0	6.9
Profit or loss before tax	-2.6	-3.1	-0.0
Income tax	0.0	0.0	0.0
Profit/Loss for the period	-2.6	-3.1	-0.0

Parent company statement of financial position, condensed

SEKm	2022-09-30	2021-09-30	2022-06-30
ASSETS			
Non-current assets			
Intangible assets			
Capitalised expenditures for development work	0.3	0.0	0.2
Total intangible assets	0.3	0.0	0.2
Financial assets			
Participations in group companies	644.3	644.3	644.3
Receivables from group companies	0.0	230.0	0.0
Total financial assets	644.3	874.3	644.3
Total non-current assets	644.6	874.3	644.5
Current assets			
Tax receivables	2.8	0.0	3.8
Receivables from group companies	6.9	18.2	6.9
Other receivables	0.0	5.0	0.0
Prepaid expenses and accrued income	4.0	0.9	3.6
Total current receivables	13.7	24.1	14.3
Cash and cash equivalents			
Cash and cash equivalents	0.4	65.0	0.0
Total cash and cash equivalents	0.4	65.0	0.0
Total current assets	14.1	89.1	14.3
TOTAL ASSETS	658.7	963.3	658.8

Parent company statement of financial position, condensed

SEKm	2022-09-30	2021-09-30	2022-06-30
EQUITY AND LIABILITIES			
Equity			
Restricted equity			
Share capital	1.1	1.1	1.1
	1.1	1.1	1.1
<i>Unrestricted equity</i>			
Share premium reserve	433.3	433.3	433.3
Retained earnings	211.3	283.6	211.3
Profit for the period	-2.6	-3.1	-0.0
	642.1	713.8	644.7
Total equity	643.3	715.0	645.8
Non-current liabilities			
Liabilities to credit institutions	0.0	228.5	0.0
Total non-current liabilities	0.0	228.5	0.0
Current liabilities			
Accounts payable	0.5	0.6	0.1
Prepaid income and accrued expenses	1.1	1.4	1.3
Liabilities to Group companies	13.2	17.6	11.0
Tax liabilities	0.0	0.0	0.0
Other liabilities	0.6	0.2	0.6
Total current liabilities	15.4	19.9	13.0
TOTAL EQUITY AND LIABILITIES	658.7	963.3	658.8

Definitions

Items affecting comparability

Items affecting comparability refer to events of a material nature that make it difficult for the company to achieve good transparency and comparability over time in the financial statements.

Key performance measures

Some key measures that management and analysts use to assess the Group's performance are not defined by IFRS (alternative performance measures – “APM”). The following table follows definitions and a description of the purpose of all key measures. The Company applies ESMA's guidelines for alternative performance measures.

Key measure	Definition	Purpose
<i>Adjusted EBIT</i> ¹	Operating profit (EBIT) adjusted by items affecting comparability.	Adjusted EBIT is used to maintain the clarity and comparability of the profit of the day-to-day operations.
<i>Adjusted EBIT margin</i> ¹	Adjusted EBIT as a percentage of operating income. Operating income = Net sales + Other operating income.	Adjusted EBIT margin is used to show the degree of profitability, excluding items affecting comparability.
<i>Average net order value (AOV)</i> ¹	Net sales for the period divided by number of orders for the period.	Average net order value (AOV) is used to analyse the profitability per order.
<i>Cash flow from operations</i>	Cash flow attributable to operations, investment and financial activities not included.	KPI defined by IFRS.
<i>Earnings per share before dilution (SEK)</i>	Net profit for the period attributable to holders of ordinary shares of the parent company, before dilution.	KPI defined by IFRS.
<i>Earnings per share after dilution (SEK)</i>	Net profit for the period attributable to holders of ordinary shares of the parent company, after dilution.	KPI defined by IFRS.
<i>EBIT margin</i> ¹	Earnings before interest and taxes divided by operating income. Operating income = Net sales + Other operating income.	EBIT margin is used to analyse the degree of profitability of the operating business.
<i>EBT</i>	Earnings before taxes.	KPI defined by IFRS.
<i>EBITDA</i> ¹	Operating profit before depreciation and write-downs of tangible and intangible assets.	EBITDA is used to show the profitability of the sale of goods.
<i>EBITDA-margin</i> ¹	EBITDA as a percentage of operating income. (operating income = net sales + other operating income)	EBITDA-margin is used to show the profitability of the operating business
<i>Gross profit</i> ¹	Net sales less direct costs related to purchase of goods including freight and customs to warehouse.	Gross profit is used to analyse the profitability of the sale of goods.
<i>Gross margin</i> ¹	Gross profit divided by net sales.	Gross profit margin is used to show the degree of profitability of the sale of goods.
<i>Net sales</i>	Total sales less exchange gains related to operational assets and liabilities.	Net sales is used to analyse sales less exchange rate gains.
<i>Net sales growth, local currency</i> ²	Net sales for the period in local currency translated to SEK with comparison period currency rates, compared with net sales in comparison period.	Net sales growth, local currency is used to compare RevolutionRace growth, excluding currency effects.
<i>Net debt</i> ¹	Interest-bearing current and long-term liabilities reduced by interest-bearing assets, cash and cash equivalents.	Net debt is used to determine if the company will be able to fulfil its financial commitments.
<i>Net working capital</i> ¹	Current assets reduced by cash and cash equivalents minus non-interest-bearing current liabilities.	Net working capital is used to analyse the condition of the company to finance the day-to-day operations.
<i>Number of orders</i> ¹	Number of orders before cancellations and returns in the period.	Number of orders is used to measure the level of customer activity and to calculate the average net order value (AOV).
<i>Operating profit (EBIT)</i> ¹	Earnings before interest and taxes	Operating profit (EBIT) is used to analyse the profitability of the operating business.
<i>Result for the period</i>	Result for the period.	KPI defined by IFRS.

1) Alternative performance measures according to the guidelines of ESMA.

Reconciliation tables, alternative performance measures

	Jul-Sep 22/23	Jul-Sep 21/22	Jul-Jun 21/22	Oct-Sep 21/22
Gross profit				
Net sales	275.8	254.2	1,331.5	1,353.1
Goods for resale	-79.0	-70.3	-368.8	-377.5
Gross profit	196.8	183.9	962.7	975.6
Operating profit (EBIT)				
Operating income	286.9	256.1	1,356.5	1,387.2
Operating expenses	-237.1	-183.4	-989.7	-1,043.4
Operating profit (EBIT)	49.8	72.7	366.8	343.8
Adjusted EBIT				
Operating profit (EBIT) as reported	49.8	72.7	366.8	343.8
Other external expenses, related to listing preparations (+)	0.0	0.0	0.0	0.0
Adjusted EBIT	49.8	72.7	366.8	343.8
EBIT margin				
Earnings before interest and taxes	49.8	72.7	366.8	343.8
Operating income	286.9	256.1	1,356.5	1,387.2
EBIT Margin	17.4%	28.4%	27.0%	24.8%
Adjusted EBIT margin				
Adjusted EBIT	49.8	72.7	366.8	343.8
Operating income	286.9	256.1	1,356.5	1,387.2
Adjusted EBIT margin	17.4%	28.4%	27.0%	24.8%
Net working capital				
Current assets	769.2	577.6	586.9	769.2
Cash and cash equivalents (-)	-142.1	-281.7	-74.8	-142.1
Current liabilities (-)	-362.5	-298.8	-357.1	-362.5
Current interest-bearing liabilities (+)	1.6	1.5	1.6	1.6
Net working capital	266.3	-1.4	156.6	266.3
Net debt				
Interest-bearing debt	167.0	234.3	28.0	167.0
Interest-bearing assets (-)	0.0	0.0	0.0	0.0
Cash and cash equivalents (-)	-142.1	-281.7	-74.8	-142.1
Net debt	24.9	-47.4	-46.8	24.9
Number of orders and average order value (AOV)				
Number of orders ('000)	330.4	320.4	1,659.0	1,669.0
Net sales	275.8	254.2	1,331.5	1,353.0
Average order value (AOV); (SEK)	835	793	803	811

NOTES

All amounts in the report in SEK million (SEKm), unless otherwise stated. Amounts are rounded to one decimal.

NOT 1 Accounting principles

RVRC Holding AB applies the International Financial Reporting Standards (IFRS) as adopted by the European Community (EC). The financial statements for the Group and the interim report have been prepared according to applicable sections of the Annual Accounts Act and IAS 34 Interim financial reporting.

The financial statements of the parent company have been prepared according to Annual Accounts Act and RFR For complete information regarding accounting and valuation principles applied by the group, please see the annual report that was published on October 12, 2022.

New and amended standards and interpretations that have not yet been applied by the Group

RVRC Holding AB has made the assessment that there are no existing IFRS changes during July 2022 – September 2022 which are estimated having a significant effect on income statement and financial position for the group.

New and changed accounting principles

RVRC Holding AB has changed the accounting principle regarding the presentation of exchange rate gains and exchange rate losses as of the start of the current financial year. The assessment made is that the change in accounting principle creates greater clarity regarding the company's income and costs linked to the business. The changed accounting principle means that exchange rate gains and exchange rate losses are net reported in other operating income in the case of a positive net, and in Other operating expenses in the case of a negative net, for each individual reporting period. The change means that the comparison periods' Other operating income, Other operating expenses and EBIT margin have been adjusted in accordance with the changed accounting principle.

	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	Jul-Jun	Jul-Sep
In accordance with previously reported accounting principle	21/22	21/22	21/22	21/22	21/22	22/23
Operating income	259.5	406.7	383.7	342.3	1392.2	306.1
Other operating income	5.3	15.0	16.3	24.1	60.7	30.3
Other operating expenses	-3.4	-12.3	-10.8	-9.3	-35.7	-19.2
Operating profit (EBIT)	72.7	117.5	103.5	73.0	366.8	49.8
EBIT Margin	28.0%	28.9%	27.0%	21.3%	26.3%	16.3%
After adjustment						
Operating income	256.1	394.4	372.9	333.0	1356.5	286.9
Other operating income	1.9	2.7	5.5	14.8	25.0	11.1
Other operating expenses	0.0	0.0	0.0	0.0	0.0	0.0
Operating profit (EBIT)	72.7	117.5	103.5	73.0	366.8	49.8
EBIT Margin	28.4%	29.8%	27.8%	21.9%	27.0%	17.4%

NOT 2 Fair value of financial instruments

	2022-09-30		2021-09-30		2022-06-30	
	Reported value	Fair value	Reported value	Fair value	Reported value	Fair value
Financial assets						
Financial assets reported at fair value via income statement						
Derivative instrument						
Foreign exchange forwards	5.3	5.3	2.6	2.6	7.9	7.9
	2022-09-30		2021-09-30		2022-06-30	
	Reported value	Fair value	Reported value	Fair value	Reported value	Fair value
Financial liabilities						
Financial liabilities reported at fair value via income statement						
Derivative instrument						
Foreign exchange forwards	5.6	5.6	0.6	0.6	2.7	2.7

For other financial assets and liabilities, carrying amount represents a good approximation of fair value.

NOT 3 Income from agreements with customers

The company has one operating segment and has for the breakdown of income identified one category, geographical area, for which the smallest entity is market which belongs to a region. The definition of a market relates to the site on which the sales take place, for example revolutionrace.se for Sweden and revolutionrace.de for Germany.

Below, net sales is presented per geographical market and region, respectively.

Market	Jul-Sep	Jul-Sep	Δ	Jul-Jun
	22/23	21/22		21/22
Germany	125.8	95.4	32%	570.9
Sweden	37.0	48.9	-24%	203.9
Finland	28.2	45.7	-38%	130.3
Other	84.9	64.2	32%	426.4
Total net sales	275.8	254.2	8%	1,331.5

Region	Jul-Sep	Jul-Sep	Δ	Jul-Jun
	22/23	21/22		21/22
Nordics	83.7	115.1	-27%	441.7
DACH	146.1	104.9	39%	658.1
Rest of world	46.0	34.2	34%	231.7
Total net sales	275.8	254.2	8%	1,331.5

NOT 4 Other operating income and other operating expenses

	Jul-Sep 22/23	Jul-Sep 21/22	Δ	Jul-Jun 21/22
Other operating income and other operating expenses				
Exchange rate gains	30.1	5.1	491%	54.5
Exchange rate losses	-19.2	-3.4	464%	-35.7
Other	0.2	0.2	-17%	6.2
Total net sales	11.1	1.9	484%	25.0

NOT 5 Related Party Transactions

The company has no external transactions with related parties in the period

NOT 6 Number of shares and warrants**Number of shares**

Date	Description	Change in number of shares	Total number of shares
2022-07-01	Opening balance		112 918 918
2022-09-30	Closing balance		112 918 918

Number of warrants

Description	Utilisation period	Subscription price	Number of shares per warrant	Issued	Allocated
2021/24 incentive program	2024-07-01 - 2024-12-31	96.88	1.01	1 889 677	1 726 139

RevolutionRace holds an incentive program with warrants for senior management and key personnel. All warrants have been transferred at market price.

NOT 7 Currency rates

RevolutionRace has a currency exposure mainly towards SEK, EUR, GBP, NOK and DKK for inflow and towards USD, EUR and SEK for outflow. RevolutionRace has accordingly an exposure towards these currencies. For inflow EUR is the primary currency and for outflow the primary currency is USD.

Below currency cross rates for SEK/EUR and SEK/USD for information purposes.

Currency	Jul-Sep 22/23		Jul-Sep 21/22	
	AR	CR	AR	CR
SEK/EUR	10.62	10.90	10.19	10.17
SEK/USD	10.55	11.18	8.65	8.78

Source: European Central Bank

AR = average rate

CR = closing rate



Financial Calendar

Annual General Meeting 2022
Interim report Jul–Dec 2022/2023
Interim report Jul–Mar 2022/2023
Full year report 2022/2023

10 November 2022
31 January 2023
9 May 2023
15 August 2023



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In the event of discrepancies between the English and Swedish reports, the Swedish version shall govern.

This report contains forward-looking statements that reflect the company's current expectations. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, it cannot be guaranteed that expectations will prove correct as they are subject to risks and uncertainties that could cause actual results to differ materially depending on a number of factors. Such factors include, but are not limited to, changes in consumer demand, changing economic, market and competitive conditions, exchange rate fluctuations, developments in product liability disputes, regulatory environment changes and other government measures. Forward-looking statements relate only to expectations as of the date they were made, and beyond what is required by applicable law, the Company undertakes no responsibility for updating any of them in the event of new information or future events.