

Newsletter – From Positive Results to the Next Step in Our Journey

It's always a pleasure to share good news – especially when it comes directly from our customer projects. This spring has brought several important developments, both operationally and strategically, and I'd like to highlight a few of them here.

Measurable Results – and New Opportunities Ahead

We recently presented to one of our framework agreement customers that, thanks to our work, they are saving approximately **SEK 300,000 this year**. It's always rewarding to deliver positive news – and even better when it opens the door to new discussions.

We are now exploring opportunities to expand our collaboration to additional sites, while also identifying further savings through compressor optimization at the current facility.

Advancing Our Solutions – In Partnership with Customer and the Swedish Energy Agency

We've submitted an application to the **Swedish Energy Agency's call for "Verification of Innovations with Customers."** Our goal is to further develop our audit and monitoring solutions – focusing on both **ease of use** and **integration of our patented methods**, as described in our previous newsletter.

Dialogue with Shareholders – Thank You for Your Engagement

I also want to take a moment to thank all of you who have reached out with questions and reflections via email and at shareholder meetings. Your engagement means a lot and helps me see the company from different perspectives. I'd like to address two recurring themes:

1. *"We don't know what's happening in the company."*

I understand this feeling. That's why I see it as my duty to increase transparency – even around minor updates, ongoing efforts, or internal reflections. This newsletter, alongside our broader communication, is part of that commitment.

2. *"Why aren't we selling more, with such a strong product?"*

That's a very fair question. One challenge is that the person who approves our services isn't always the one who directly sees the financial benefit. It's our job to bridge that gap – and we are making progress. We're now seeing more customer meetings and increasingly constructive dialogues. I believe we're becoming more relevant.

Strengthening the Organization and Strategic Focus

To further increase our presence and relevance among customers, we will – after the summer – bring in a **process engineer specialized in energy and compressed air systems**. This will enhance our ability to deliver consulting services in **compressed air optimization and compressor sizing** – areas where we're already active and where demand is growing.

Welcome to Our New Board

I'd also like to extend a warm welcome to our new board of directors – especially to **Mats Karlsson**, our new member. We recently held a highly productive and energetic strategy session. At the same time, I'd like to sincerely thank **Anders Wallseth** for his contributions and wish him all the best in his future endeavors.

Finally – Thank You, and Enjoy the Summer

Thank you for following our journey – your support means a lot. I look forward to an exciting autumn where we strengthen our partnerships, increase our visibility, and continue to build value for both customers and shareholders.

Wishing you a wonderful summer!

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The English text is an in-house translation of the original Swedish text. Should there be any disparities between the Swedish and the English text, the Swedish text shall prevail.

About Enersize

Enersize develops and provides specialized software, tools, and services for improving energy efficiency in industrial compressed air systems – one of the most energy-intensive processes in manufacturing. The company's technology platform enables detailed monitoring, analysis, and real-time optimization of compressed air systems, with the aim of reducing energy consumption, detecting leaks, and improving operational performance.

Enersize works with a wide range of industrial companies that recognize energy efficiency as a strategic priority – both for improving financial performance and for reducing environmental impact. The solutions are scalable and designed to integrate seamlessly into both existing and new system environments.

The company is listed on Nasdaq Stockholm First North Growth Market under the ticker: ENERS.

For more information, visit <https://enersize.com>

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Attachments

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