Ingrid appoints Amanda Niklaus Chief Revenue Officer as commercial and optimisation business expands

Ingrid Capacity, a European energy and infrastructure company, has appointed Amanda Niklaus as Chief Revenue Officer (CRO). Building on her role as Global Head of Markets, where she has led Ingrid's commercial strategy and developed its offtake capabilities, Amanda will take on expanded responsibility for the company's growing optimisation business, including full P&L accountability, as Ingrid continues to scale across the Nordics and continental Europe.

As European flexibility markets evolve, sophisticated revenue optimisation and long-term offtake contracting are increasingly critical to unlocking the full value of energy assets. Amanda Niklaus will in her role as Chief Revenue Officer continue to lead Ingrid's commercial strategy while taking on full responsibility for the performance and P&L of its optimisation business, covering battery storage (BESS) and renewable energy (RES) assets across both Ingrid's own portfolio and those of third-party asset owners. Her remit spans the optimisation of revenues across wholesale and ancillary services markets, alongside the structuring and negotiation of long-term, bankable offtake agreements that provide revenue visibility and support project financing.

> *"As Nordic and European power markets become more volatile, a strong commercial strategy and the ability to optimise and secure revenues are becoming increasingly important for energy infrastructure investments. Amanda has played a central role in building Ingrid's commercial capabilities, including our offtake strategy and revenue optimisation activities. Her appointment as CRO recognises that contribution and the broader responsibility she is taking on as we continue to grow the business," says* ***Axel Holmberg, CEO of Ingrid Capacity.***

Expanding Ingrid's commercial and optimisation capabilities

Ingrid is continuing to expand its trading and optimisation business with strong commercial capabilities central to creating long-term value. Recent steps in this broader expansion include a framework agreement with Alpiq to explore long-term offtake structures for up to 500 MW of battery storage and the recruitment of Per Almbladh as Head of Trading. Per brings extensive Nordic power market experience from Nord Pool, ABB and Volue and leads Ingrid's trading desk and the continued development direction of its proprietary trading and optimisation platform. The platform supports the optimisation of both battery storage and renewable energy assets, with a focus on maximising asset revenues within defined operational and commercial risk parameters.

> *"Batteries play an important role in keeping the grid stable and performing at its best. By optimising every asset, whether through daily trading or long-term offtake, we deliver flexibility where and when it's needed most while generating strong, reliable returns,"* says **Amanda Niklaus, Chief Revenue Officer at Ingrid Capacity.**

Amanda joined Ingrid as Global Head of Markets in 2025, bringing more than a decade of experience in power markets, trading strategy and commercial structuring across Europe, Australia and the US. She previously led origination at Swiss utility BKW, where she built its European PPA business. Her appointment as CRO builds on her existing commercial leadership and reflects Ingrid's continued investment in scaling its revenue optimisation and offtake capabilities across European markets.

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ABOUT INGRID
Ingrid is a European energy-tech and infrastructure company, domiciled in Sweden, addressing critical grid constraints through integrated flexibility solutions. By combining deep grid expertise, optimisation technology, and a scalable development platform, Ingrid has built a capital-efficient business with significant growth. Ingrid has 950 MWh BESS under development, construction and management.

Image Attachments
Corporate Headshot Amanda