

SMS Secures Major Sales in the First Part of the 2025/26 Financial Year

Scandinavian Medical Solution concluded its most recent financial year in September last year and has already made a solid start to the 2025/26 financial year.

For the 2025/26 financial year, Scandinavian Medical Solutions expects total revenue in the range of DKK 220–250 million, with an EBITDA result of DKK 11–15 million. The company's focus for the financial year will be to maintain and develop its market position, supported by a strong pipeline, efficient operational processes, and disciplined management of capital and cash flows.

Since the end of the financial year, Scandinavian Medical Solutions has announced total orders in the range of DKK 14.5–24.0 million, thereby securing a strong start to the new financial year. In October, the company announced four new orders – including three orders to the United States and one to Eastern Europe. Some of these orders were included in the most recent financial year, contributing to a strong finish, while the remainder are included in the current financial year. The orders covered both PET/CT scanners and MRI scanners and included both new and recurring customers, underlining Scandinavian Medical Solutions' potential.

Scandinavian Medical Solutions also experienced a strong month in November, during which the company announced two new orders, one of which had a value in the range of DKK 5.0–8.5 million. This order involved the sale of two identical high-quality MRI scanners to a U.S. customer. The sale was carried out by Scandinavian Medical Solutions' U.S. subsidiary, which was established to ensure a stronger local presence, as this contributes to relationship building and more flexible delivery.

Order intake continued in December, when the company announced the sale of a used PET/CT scanner, a GE Discovery IQ R5, sold by the company's Danish division to a customer in the United States, with a value in the range of DKK 2.0–3.5 million. In January, the company announced today the sale of a PET/MR scanner to a customer in Eastern Europe. The buyer has now completed multiple transactions with Scandinavian Medical Solutions, which is partly due to the company's ability to handle complex scanners as well as its close customer relationships.

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