

Acconeer - H2 2025 critical for confidence in targets

Redeye states that Acconeer's Q2 2025 report fell short of its expectations for both sales and EBITDA. A redeeming feature of an otherwise challenging quarter was a decent order intake across key verticals. Redeye believes H2 2025 will be a critical juncture for the share. Redeye posits that A111 sales must increase to continue inventory digestion, while a significant portion of the 2027 net sales target exceeding SEK300m is contingent on a successful A2 launch. From this perspective, H2 2025 will be important for news flow. Redeye has calibrated its estimates and revised its fair value range.

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Attachments

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