

## Dataproces Changes Communication Policy and Secures 10 New Agreements in Denmark in May

### **Dataproces has adjusted its investor communication policy to strengthen transparency regarding sales activities.**

Effective immediately, Dataproces will publish a monthly update on the company's sales activities in Denmark. Reporting will be retrospective and published within the first three business days following the end of each month. For sales in Germany, the company will continue its previous practice of announcing each agreement as it is signed.

The first monthly sales update has just been published and covers sales activities in May 2026, which is the first month of the new 2026/27 financial year. The purpose of the update is to provide investors and other stakeholders with a structured and continuous insight into the development of the company's underlying business and level of activity.

Dataproces has also disclosed the average contract value per agreement signed during the 2025/26 financial year. For software agreements, contract value is defined as the license revenue generated during the first 12 months following contract signing, excluding implementation fees, amounting to DKK 54,765. For Data Analytics agreements, the figure is DKK 254,433. These average contract values are based on historical data and should be considered indicative only.

In May, Dataproces signed 8 new software agreements in Denmark and 2 Data Analytics agreements. The new software agreements consisted of one MARC agreement, one MARS agreement, two KommuneProfil agreements, and four KØS agreements. In addition, during May, Dataproces announced an expanded collaboration with an existing German municipal customer involving the delivery of additional advisory services.

Dataproces expects to publish its annual report for the 2025/26 financial year on 18 June. Guidance includes ARR growth of 20–35%, revenue of DKK 44–50 million, EBITDA of DKK 16–20 million, and EBIT of DKK 7–10 million. In the longer term, the company has an ambition to increase revenue to DKK 200 million by 2030.

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