

August 24, 2022: The Board of Directors and Chief Executive Officer of Modelon AB (publ), listed on Nasdaq First North Growth Market, present the following report for the second quarter and the period January - June 2022.

Q2 Highlights

- ARR increased to MSEK 41.1 (33.2), an annual growth of 24%.
- Net revenue amounted to MSEK 15.1 (18.4)¹, software revenues increased to MSEK 10.5 (8.8).
- EBIT amounted to MSEK -17.5 (-9.7), including development costs of MSEK 14.2 (12.4)².
- Net result amounted to MSEK -17.5 (-9.9).
- Earnings per share amounted to SEK -1.59 (-0.90) before dilution.
- Financial result for the period reflects the ongoing investment phase for accelerated growth.

January – June in Summary

- Net revenue amounted to MSEK 32.9 (39.0), of which software revenues were MSEK 22.1 (17.6).
- EBIT amounted to MSEK -30.2 (-16.4).
- Net result amounted to MSEK -30.3 (-16.5).
- Earnings per share amounted to SEK -2.75 (-1.50) before dilution.
- Financial result for the period reflects the ongoing investment phase for accelerated growth.



Summary Financials

MSEK	Q2, Apr - Jun			YTD, Jan - Jun		
	2022	2021	Change	2022	2021	Change
Annual recurring revenue, ARR	41.1	33.2	24%	41.1	33.2	24%
Net revenues	15.1	18.4	-18%	32.9	39.0	-16%
Software revenues	10.5	8.8	19%	22.1	17.6	25%
- whereof recurring revenue	10.3	7.9	30%	20.1	15.2	32%
Service revenues ¹	4.6	9.6	-52%	10.8	21.4	-49%
Other operating income	0.3	-0.3		0.6	2.4	
EBIT	-17.5	-9.7	-	-30.2	-16.4	-
EBIT margin	-115.9%	-52.7%		-91.9%	-42.0%	
Net result after tax	-17.5	-9.9	-	-30.3	-16.5	-
Earnings per share (SEK) before dilution	-1.59	-0.90		-2.75	-1.50	
Cash balance	148.1	191.4	-23%	148.1	191.4	-23%

1. The comparison numbers for 2021 include co-development activities related to a U.S. enterprise customer amounting to MSEK 3.2, see Revenues section on page 3.

2. Development costs are taken as operating expenses and not capitalized, see page 3 and definition on page 10.

Significant events during the period

- Annual general meeting on May 18 resolved according to election committee proposal and re-elected the Board. AGM also resolved on authorization for the Board to decide on issue of new shares.

Significant events after the period

- No significant events.

Investor presentation

Modelon will hold a presentation of the Q2 interim report at 10am CET on August 24, 2022. CEO Magnus Gäfvert and CFO Jonas Eborn will present the Q2 earnings in an audiocast.

 [Link to audiocast](#)

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Comments from the CEO

Continued ARR growth

Annual recurring revenues in the second quarter of 2022 grew 24% compared to Q2 2021. Software revenues in the quarter increased 19% compared to 2021 and comprise 70% of the total revenue vs. 48% in 2021. This development illustrates the strategy shift towards a product business centered around our flagship cloud solution Modelon Impact, supported by our professional services offering with the ambition to grow our annual recurring revenues to 100 MSEK in 2024.

Notable new customer wins during the second quarter include:

- Japanese engineering company
- Japanese automotive global leader
- Japanese multi-national electronics company
- Korean CAE solution provider
- Japanese international machinery company
- Japanese high precision mold manufacturing company
- European global energy technology company
- US global automatic door provider
- Chinese manufacturing company
- US green aviation innovator
- US carbon neutral fuel innovator
- US global automotive company
- European global aerospace company

We continue to be pleased by the adoption of Modelon Impact by leading technology innovators across multiple industries. Business activities in the quarter were solid in all target territories in Europe, North America and Asia, including several notable wins in Japan.

A fine example of how Modelon Impact enables competitive innovation of revolutionary technology was published during the quarter in collaboration with the European company Lightyear, which is adopting Modelon Impact in the development of the solar electric vehicle Lightyear 0. Lightyear 0 significantly reduces the consumption of grid energy compared to current electric vehicles. Lightyear chose Modelon Impact to make quicker and smarter product development decisions, and because of the ready-to-go and validated physical models built into the platform.

Further industry testimonials on Modelon Impact will be presented at Modelon Innovate in Stockholm on October 19-20.



Solid sales pipeline activity

Sales pipeline activity continued to be solid in the quarter. Lead generation for Modelon Impact has almost doubled vs. Q2 2021, driven by marketing activities and with an increasing number of upsell opportunities.

In the second quarter this included a stream of digital content as well as on-site presentations at The Electric & Hybrid Aerospace Technology Symposium in Frankfurt, and at the ASME (The American Society of Mechanical Engineers) Turbo Expo in Rotterdam by our industry experts and business developers. Modelon Chief Solutions Officer Hubertus Tummuscheit hosted a seminar on "Democratization of Engineering Simulation" at the ASSESS 2022 Congress "Leading the Revolution in Simulation" in Atlanta during May. These kinds of content presentations help Modelon retain and enhance our thought leadership in the industry while also driving sales leads.

Accelerating cloud scalability

Modelon Impact 2022.2 was successfully released at the end of the quarter. The release contains significant improvements in cloud scalability for SaaS, improved built-in workflows, and model library contents for key industry applications. We are continuously focusing our R&D towards increasing the addressable market for Modelon Impact, and this release is a testament to that.

Investing in growth

Our growth investments in product and commercial activities are, since the third quarter 2021, fully self-funded with all product development costs expensed. In the period from 2018 through the first half of 2021, the early development of Modelon Impact was co-funded in partnership with a U.S. enterprise customer, with the customer funding recognized as services revenue. The planned strategic shift to self-funding is reflected in a 39% increase in development costs in the trailing twelve-month period. After Q2 2022, investors will more clearly be able to compare revenues and development costs on a like-for-like basis.

Service revenues in Q2 are affected by some delayed and reduced projects with European customers because of uncertainties attributed to the war in Ukraine and its consequences. These effects on our services business are expected to be temporary, and the pipeline for coming quarters is healthy.

We are pleased to see our team in India growing. During the quarter we inaugurated a new, expanded office in Trichy. For the first time since the Covid pandemic we were also able to gather our global team in Sweden for three intensive days of team building and innovation, aligning for the next step on our growth journey.

While we are deeply concerned by the war in Ukraine and geopolitical and global economic developments, we remain fully confident in our business and goals. System simulation is a key component in addressing a range of global challenges with new technology and innovation, and for technology enterprises to be competitive in this environment, as confirmed by the market response we receive and the resulting pipeline development. We look toward the coming quarters with continued confidence.

A handwritten signature in black ink, appearing to read 'Magnus Gäfvert'.

Magnus Gäfvert, CEO

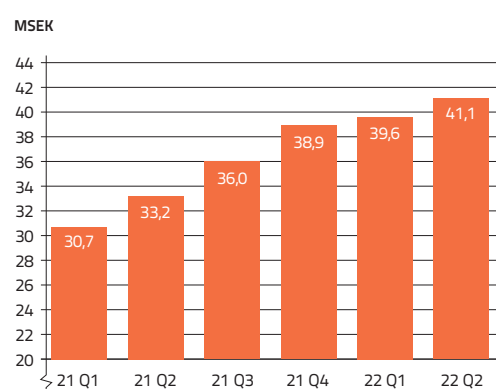
Financial development

Revenues

Annual recurring revenue

The total software annual recurring revenue at constant currency (ARR) amounted to MSEK 41.1 (33.2), an increase of 24% compared to Q2 2021 and an increase of 4% compared to MSEK 39.6 in Q1 2022. Modelon Impact is the principal growth driver. The total software ARR includes a quarter-to-quarter growth rate of annual recurring revenues for Modelon Impact of 20%. The total ARR before adjusting for currency effects amounted to MSEK 41.1 (31.6), the differences in exchange rate at the end of Q2 gave an FX adjustment of MSEK +1.6 for the comparison period.

ARR



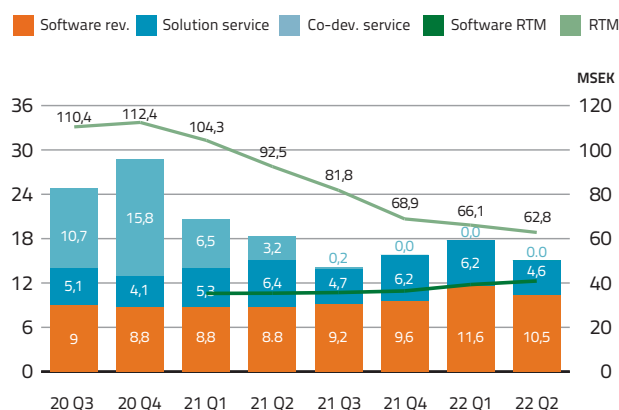
Software ARR has grown at a steady pace since the launch of Modelon Impact in July 2020, see quarterly development figures in the table on page 10. Total ARR numbers include revenue from Modelon Impact and from multi-platform library and deployment products.

Second quarter 2022

Software revenues amounted to MSEK 10.5 (8.8), an increase of 19%. Total service revenues amounted to MSEK 4.6 (9.6). The comparison number for 2021 includes a co-development service project with a U.S. enterprise customer. The service revenues from this customer amounted to MSEK 0.0 (3.2). Net revenues amounted to MSEK 15.1 (18.4).

January – June 2022

Software revenues in the period amounted to MSEK 22.1 (17.6), an increase of 25%. Total service revenues in the period amounted to MSEK 10.8 (21.4). The comparison number for 2021 includes a co-development service project with a U.S. enterprise customer. The service revenues from this customer during the period amounted to MSEK 0.0 (9.7). Net revenues amounted to MSEK 32.9 (39.0).



Revenue development shows the transition to Software and Solutions. Comparison numbers in 2020 and 2021 includes a co-development service project with a U.S. enterprise customer, reported separately. Note that revenues are not FX adjusted.

Costs

Second quarter 2022

Other external expenses amounted to MSEK 11.7 (8.9), mainly related to sales activities, consultancy fees and premises. Personnel costs amounted to MSEK 20.3 (18.5). Depreciation amounted to MSEK 0.2 (0.2) and other operating expenses were MSEK 0.8 (0.2).

January – June 2022

Other external expenses amounted to MSEK 22.2 (19.0), mainly related to sales activities, consultancy fees and premises. Personnel costs amounted to MSEK 39.7 (36.3). Depreciation amounted to MSEK 0.4 (0.4) and other operating expenses were MSEK 1.5 (2.1).

Research and development costs are included in OPEX

Modelon recognizes all research and development costs as operating expenses and does not capitalize any development costs. This approach is consistent with that of most SaaS companies, since product development expenses are a recurring cost that is matched to recurring revenues.

Development costs in the second quarter amounted to MSEK 14.2 (12.4), an increase of 15%. For the period Jan-Jun the development costs amounted to MSEK 27.7 (23.4) and the development costs were MSEK 52.8 (38.0) for the trailing twelve-month (TTM) period from Q3 2021. The 39% increase in development costs for the TTM period is primarily due to the shift from customer-funded to self-funded product development and is in line with the company's strategy. In line with our communicated financial targets, product sales and ARR are expected to grow at a faster pace than development costs.

Key Performance Indicators

KPI's are defined on page 10, under Quarterly development.

MSEK	Q2, Apr - Jun			YTD, Jan - Jun		
	2022	2021	Change	2022	2021	Change
Annual recurring revenue, ARR	41.1	33.2	24%	41.1	33.2	24%
Development costs	14.2	12.4	15%	27.7	23.4	19%

Earnings

Second quarter 2022

The financial development in Q2 reflects the planned increased investment pace in product development and commercial expansion using proceeds from financing activities. EBIT for the quarter amounted to MSEK -17.5 (-9.7), including research and development costs.

January – June 2022

EBIT for the period amounted to MSEK -30.2 (-16.4), including research and development costs, and is in line with expectations considering the planned self-funding of software development.

Net financial income

Net result from financial items for the quarter amounted to MSEK -0.1 (-0.2). Net result from financial items for January – June amounted to MSEK -0.2 (-0.2).

Net result after tax

Net result after tax in the quarter amounted to MSEK -17.5 (-9.9), corresponding to SEK -1.59 per share. Net result after tax for January – June amounted to MSEK -30.3 (-16.5), corresponding to SEK -2.75 per share.

Largest shareholders

The table below shows the major shareholders in the company per June 30, 2022.

Owner	A shares	B shares	Votes	Capital
Noledom Holding AB*	802,551	3,214,894	47.1%	36.5%
Accendo Capital	345,270	2,328,099	24.2%	24.3%
RoosGruppen AB	72,843	1,031,371	7.4%	10.0%
Ansys Inc.	129,000	516,000	7.6%	5.9%
Lancelot Avalon Master	0	297,000	1.2%	2.7%
Total top 5	1,349,664	7,382,849	87.6%	79.3%
Other owners	76,554	2,202,889	12.4%	20.7%
Total number of shares	1,426,218	9,590,253		

*Noledom Holding AB comprises company co-founders that are active in company management and operations.

Financing and cash flow

As of June 30, Modelon's total available liquidity amounted to MSEK 158.1 (201.4), of which the cash balance amounted to MSEK 148.1 (191.4) and unutilized credit facilities amounted to MSEK 10.0 (10.0). Cash flow from operating activities amounted to MSEK -9.0 (-1.3) for the quarter. The change in working capital amounted to MSEK 7.9 (8.0) in the quarter. The positive change in working capital for the quarter is related to the increase of software sales, resulting in higher deferred (pre-paid) revenue. Cash flow from investing activities amounted to MSEK -1.0 (-0.1) during the quarter. Cash flow from financing activities amounted to MSEK 0.0 (137.8) during the quarter.

The share

As of June 30, 2022, the total number of shares in Modelon was 11,016,471 (11,016,471), comprising 1,426,218 A shares and 9,590,253 B shares. The total number of shares after full dilution is 11,249,471. The number of shares did not change during the period. The company's registered share capital is SEK 922,653. Modelon has shares in two series, A and B. Each A share has 10 votes, and each B share has 1 vote. Series B shares are listed on Nasdaq First North Growth Market. Series A shares are not exchange-listed but can be converted into B shares upon request of the shareholder.

Financial statement

Condensed Consolidated Income Statement

MSEK	Q2, Apr - Jun		YTD, Jan - Jun	
	2022	2021	2022	2021
Net revenue	15.1	18.4	32.9	39.0
Other operating income	0.3	-0.3	0.6	2.4
Total revenue	15.4	18.2	33.5	41.4
Operating expenses				
Other external expenses	-11.7	-8.9	-22.2	-19.0
Personnel costs	-20.3	-18.5	-39.7	-36.3
Depreciation and amortization	-0.2	-0.2	-0.4	-0.4
Other operating expenses	-0.8	-0.2	-1.5	-2.1
Total operating expenses	-32.9	-27.9	-63.8	-57.8
Operating result	-17.5	-9.7	-30.2	-16.4
Financial items				
Interest income and similar items	0.0	-0.1	0.0	0.0
Interest expenses and similar items	-0.1	-0.1	-0.2	-0.2
Net result from financial items	-0.1	-0.2	-0.2	-0.2
Profit/loss before tax	-17.6	-9.9	-30.4	-16.6
Tax	0.1	0.0	0.2	0.1
Net profit/loss	-17.5	-9.9	-30.3	-16.5

Condensed Consolidated Balance Sheet

MSEK	2022-06-30	2021-06-30	2021-12-31
Fixed assets			
Patents, licenses, trademarks and similar	0.3	0.6	0.4
Equipment, tools and installations	2.7	1.4	1.2
Deferred tax assets	16.1	5.2	15.8
Total fixed assets	19.1	7.2	17.5
Current assets			
Accounts receivable	8.5	16.8	15.6
Other receivables	10.0	12.1	10.2
Cash and bank	148.1	191.4	169.4
Total current assets	166.6	220.3	195.2
TOTAL ASSETS	185.7	227.5	212.7

Consolidated Balance Sheet, cont.

	2022-06-30	2021-06-30	2021-12-31
MSEK			
Shareholders' equity			
Share capital	0.9	0.9	0.9
Other equity incl. net profit/loss	143.0	183.8	172.2
Total shareholders' equity	143.9	184.7	173.1
Liabilities			
Accounts payable	4.6	3.3	4.3
Deferred revenue, prepaid licenses	23.4	21.6	21.5
Other liabilities	13.8	18.0	13.7
Total liabilities	41.8	42.8	39.5
TOTAL EQUITY AND LIABILITIES	185.7	227.5	212.7

Condensed Consolidated Cash Flow Statement

MSEK	Q2, Apr - Jun		YTD, Jan - Jun	
	2022	2021	2022	2021
Operating income	-17.5	-9.7	-30.2	-16.4
Adjustment for non-cash items	0.8	0.8	1.7	-0.9
Interests and paid taxes	-0.2	-0.3	-0.4	0.2
Change in working cap. receivables	7.3	8.2	7.9	13.0
Change in working cap. liabilities	0.7	-0.2	0.8	7.4
Cash flow from operating activities	-9.0	-1.3	-20.3	3.3
Investments	-1.0	-0.1	-1.7	-0.1
Cash flow from investing activities	-1.0	-0.1	-1.7	-0.1
New share issue	0.0	150.0	0.0	150.0
Transaction costs, new share issue	0.0	-12.2	0.0	-12.2
Repurchased warrants	0.0		0.0	
New borrowings/amortization	0.0		0.0	
Cash flow from financing activities	0.0	137.8	0.0	137.8
Net increase/decrease in cash and equiv.	-10.1	136.5	-22.0	141.0
Cash and liquid assets at start of period	157.6	55.3	169.4	50.3
Exchange rate differences	0.5	-0.3	0.6	0.2
Cash and liquid assets at end of period	148.1	191.4	148.1	191.4

Condensed Consolidated Changes in Equity

MSEK	Share capital	Other contr. of equity	Other equity incl. profit	Total equity
As of January 1, 2021	0.6	62.6	-0.3	62.9
Exchange differences			0.4	0.4
Net loss for the period			-16.5	-16.5
Transactions with owners:				
New share issue	0.3	149.7		150.0
Transaction costs		-12.2		-12.2
As of June 30, 2021	0.9	200.1	-16.4	184.7
Exchange differences			0.5	0.5
Net loss for the period			-12.0	-12.0
Transactions with owners:				
New share issue				0.0
Transaction costs		-0.1		-0.1
Issued warrants		0.0		0.0
Share-based payments		0.0	0.0	0.0
As of January 1, 2022	0.9	200.1	-27.9	173.1
Exchange differences			1.1	1.1
Net loss for the period			-30.3	-30.3
Transactions with owners:				
Repurchased warrants		0.0		0.0
As of June 30, 2022	0.9	200.0	-57.0	143.9

Condensed Income Statement, Parent company

MSEK	Q2, Apr - Jun		YTD, Jan - Jun	
	2022	2021	2021	
Net revenue	9.3	12.5	20.3	28.1
Other operating income	0.3	-0.3	0.5	2.4
Total revenue	9.5	12.2	20.8	30.5
Operating expenses				
Other external expenses	-12.4	-14.2	-23.9	-22.6
Personnel costs	-12.0	-12.0	-23.4	-23.4
Depreciation and amortization	-0.1	-0.2	-0.2	-0.3
Other operating expenses	-0.2	2.9	-0.8	-2.0
Total operating expenses	-24.8	-23.4	-48.3	-48.3
Operating result	-15.3	-11.2	-27.5	-17.9
Financial items				
Interest income and similar items	0.1	0.0	0.1	0.1
Interest expenses and similar items	-0.1	-0.1	-0.2	-0.2
Net result from financial items	0.0	-0.1	-0.1	0.0
Profit/loss before tax	-15.3	-11.3	-27.6	-17.9
Tax	0.0	0.0	0.0	0.0
Net profit/loss	-15.3	-11.3	-27.6	-17.9

Condensed Balance Sheet, Parent company

MSEK	2022-06-30	2021-06-30	2021-12-31
Fixed assets			
Patents, licenses, trademarks and similar	0.3	0.6	0.4
Equipment, tools and installations	1.0	0.7	0.5
Long-term receivables from group comp.	5.0	5.1	5.2
Deferred tax assets and shares in group companies	16.5	6.1	16.5
Total fixed assets	22.9	12.5	22.7
Current assets			
Accounts receivable	1.1	5.8	2.0
Receivables from group companies	0.0	1.8	0.0
Other receivables	7.3	7.0	7.3
Cash and bank	136.8	177.9	160.4
Total current assets	145.2	192.6	169.7
TOTAL ASSETS	168.0	205.0	192.4
Shareholders' equity	138.0	175.9	165.6
Liabilities			
Accounts payable	4.5	3.2	4.1
Short-term liabilities to group companies	8.0	5.9	5.9
Other liabilities	17.6	20.0	16.8
Total liabilities	30.1	29.1	26.8
TOTAL EQUITY AND LIABILITIES	168.0	205.0	192.4

Condensed Cash Flow Statement, Parent company

MSEK	Q2, Apr - Jun		YTD, Jan - Jun	
	2022	2021	2022	2021
Cash flow from operating activities	-9.1	-2.5	-23.1	2.3
Cash flow from investing activities	-0.7	0.0	-0.7	0.0
Cash flow from financing activities	0.0	137.8	0.0	137.8
Net increase/decrease in cash and equiv.	-9.8	135.3	-23.7	140.0
Cash and liquid assets at start of period	146.6	42.7	160.4	37.9
Exchange rate differences	0.0	-0.1	0.1	0.1
Cash and liquid assets at end of period	136.8	177.9	136.8	177.9

Accounting principles and currency exposure

The consolidated interim quarterly report for the Group is prepared in accordance with Swedish GAAP, annual accounting act, according to the same principles as the annual report. There has been no change in principles since the 2021 annual report was published.

Software license renewals and subscription revenue are accrued over the license validity period, and service revenue is generated as the services are completed (POC, percentage of completion).

The financial statements are presented in SEK, the functional currency of Modelon AB. Sales are largely generated in foreign

currency, mainly USD and EUR, in addition, foreign subsidiaries are included in the consolidation. USD is the dominant sales currency. The income statement is translated at the period-average exchange rate while balance sheet items are translated at the closing rate. Net exposure in USD (i.e., difference between sales and costs in USD) is expected to be similar in 2022 to 2021, approximately 2 MUSD, corresponding to 20 MSEK per the USD rate at the end of the period. A ± 5 percent change in the USD/SEK exchange rate would impact the net result by approximately ± 1 MSEK over the fiscal year.

Quarterly development

MSEK	2022 Q2	2022 Q1	2021 Q4	2021 Q3	2021 Q2
Annual recurring revenue	41.1	39.6	38.9	36.0	33.2
Change	4%	2%	8%	8%	8%
Net revenues	15.1	17.8	15.8	14.1	18.4
Software revenues	10.5	11.6	9.6	9.2	8.8
Service revenues	4.6	6.2	6.2	4.9	9.6
Other operating income	0.3	0.3	0.3	0.2	-0.3
EBIT	-17.5	-12.7	-12.1	-11.0	-9.7
EBIT margin	-115.9%	-71.5%	-76.5%	-77.9%	-52.7%
Net result after tax	-17.5	-12.8	-1.2	-10.9	-9.9
Net result per share (SEK)	-1.59	-1.16	-0.11	-0.99	-0.90
Deferred revenue (pre-paid), per EOQ	23.4	23.6	21.5	18.4	21.6
Cash flow from operations	-9.0	-11.2	-15.8	-6.8	-1.3
Development costs	14.2	13.5	13.4	11.7	12.4

Definitions

Annual Recurring Revenue (ARR) is defined as the recurring software revenue from the reporting quarter multiplied by four. ARR for previous periods is reported at constant currency, evaluated at the current period's average exchange rate.

Development costs include the operating costs and investments in our complete software product portfolio.

Modelon presents selected financial Key Performance Indicators (KPI's) that are not defined by Swedish GAAP, and which are considered to provide valuable complementary information to investors in assessing company performance. Since companies may define such metrics differently, we suggest caution in using these for comparison among companies. These metrics should not be considered as replacing any metrics defined in Swedish GAAP.

Annual General Meeting

Modelon held its annual general meeting via postal voting on May 18, 2022.

More information about the AGM is available at www.modelon.com/agm2022.

Financial Calendar

November 11, 2022	Q3 Interim Report
March 3, 2023	Q4 and Year-End Report

Review

This interim report has not been reviewed by the company's auditor.

This information is information that Modelon AB (publ) is obliged to disclose pursuant to the EU Market Abuse Regulation 596/2014. The information in this interim report has been made public through the agency of the responsible person set out above for publication at the time stated the Company's news distributor MFN at the publication of this press release.

Modelon Overview

Business and Operations

Modelon offers software products and complementary consulting services in industrial mathematical modelling, simulation, and analysis of complex technical systems, which enables companies to digitize, transform and improve their product development and operations. The company has established itself as a global player with several industry-leading companies as clients, including Carrier, NASA JPL, Toyota, MAN Group and Daimler.

Modelon's flagship product, Modelon Impact, is a cloud-native system simulation software platform featuring a collaborative browser-based interface and thousands of proven models and components spanning a broad range of applications. Modelon's solutions are built on international open standards with a focus on Modelica, an open modeling language for component-oriented modelling of complex systems, and Functional Mock-Up Interface (FMI), a tool-independent standard to support both model exchange and simulation of dynamic models. Modelon Impact is built on and embeds the modeling and simulation technology developed over 15 years and industry proven in our multi-platform software portfolio including the Modelon Library Suite, Modelon Deployment Suite and OEM components.

Modelon is a global company founded in 2004 with approximately 100 employees distributed among ten offices in six countries. The company is headquartered in Lund, Sweden, where senior executives, group administration including finance, HR, and IT, as well as product development functions are centered. There are local offices in Stockholm and Gothenburg. Furthermore, the company has subsidiaries in the USA, Japan, Germany, and India. Modelon has historically demonstrated consistent growth in annual recurring revenues.

Vision

Modelon's vision is to be a global SaaS leader and empower technology industries world-wide to accelerate their product innovation, development, and operations with Modelon Impact - the cloud native systems modeling and simulation platform.

Strategy

Modelon's strategy builds on three pillars: People, Product and Reach.

People

As a first-choice employer, Modelon attracts, grows, and retains a global team of world-class talent and thought leaders with a passion for solving real-world problems. Modelon nurtures a strong company culture based on our core values: Collaboration, Engagement, Openness, and Innovation.

Product

The roadmap for Modelon's flagship product Modelon Impact leads towards a fully SaaS-enabled, seamless, and scalable cloud-platform supporting all major model-based engineering workflows in the digital domain across a range of industries and throughout the full product lifecycle from early concept phases through design, integration, and testing to operations. As pioneers

in bringing systems modeling and simulation to the cloud and with a current focus on on-premise and private cloud deployment, the pace towards public cloud and full SaaS is tuned with industry market trends and preferences. A modern and low threshold browser-based user experience with web-app customization enables true democratization of simulation to address a very broad and large user base of engineers and more. Natively built on the Modelica and FMI open standards and with a general philosophy of openness, Modelon Impact enables the formation of strong ecosystems of content, service and platform partners and high impact re-use, sharing, connectivity and integration of data, toolchains, and workflows.

Reach

Modelon's market reach is defined by a global commercial team of experienced business developers working with a dedicated customer success team of application engineers and supported by subject matter experts on modeling and simulation in a range of industry applications and domains. The direct sales force is complemented by carefully selected reseller partners to increase the market contact surface and cover all relevant regions. Systematic lead generation, branding and awareness is managed by a team of marketing specialists with a focus on digital channels and content marketing with blogs, webinars, and success stories. The software business is accelerated and boosted by a global solution services expert team to accelerate adoption and scaling of Modelon software by high impact and transformational consulting services to support and ensure success of digital transformation, workflow implementation, customizations, and deployment. The transformation towards a SaaS business tears down barriers for adoption, deployment, and scaling of Modelon Impact to exploit the full potential of the large and growing global addressable market.

Financial targets

ARR 2020 – 2024 CAGR	~35%
ARR 2024	100 MSEK
Long-term EBIT-margin	>20%
Cash flow 2024	>0 MSEK

Financial targets should not be viewed as a forecast but rather what the board of directors and management believe is a reasonable long-term ambition for the company.

Learn more about Modelon Impact on our blog or follow us on LinkedIn:

www.linkedin.com/company/modelon

HYBRID ELECTRIC PROPULSION SYSTEMS: MODELING THE BACKBONE OF ELECTRIC AIRCRAFT

JULY 27, 2022

Part one of the Sustainable Aviation Blog Series. Developing technologies to enable more sustainable aviation for the aerospace industry is a crucial challenge that engineers are trying to overcome. This blog focuses on modeling and simulating fuel savings and increased flight range which is powered by hybrid electric propulsion systems.

<https://www.modelon.com/news-blog/>



WHAT IS PHYSICAL SYSTEM SIMULATION?

JUNE 1, 2022

Physical system simulation can make a substantial impact in reducing design and operation costs while accelerating the time to market for new products. Physical system simulation is an elusive concept – yet on your journey to virtualize the product design process, there is no way around it.

<https://www.modelon.com/news-blog/>



TRENDS IN ENERGY TECHNOLOGIES FOR 2022

MAY 11, 2022

This blog describes the trends and observations of innovative energy technologies in 2022 and beyond. With over 20 years of experience in model-based engineering, Modelon's Energy and Process Industry Director, Stéphane Velut, shares his views on energy technologies trends, observations, and insights.

<https://www.modelon.com/news-blog/>



About Modelon

Modelon provides software solutions and expert services to organizations that use model-based simulation tools to innovate, design and operate technical systems. Our customers are global technology and engineering companies in automotive, aerospace, energy, and industrial equipment industries. Modelon has approximately 100 employees with headquarters in Lund, Sweden, and offices in Sweden, USA, Germany, Japan, India, and Czech Republic.

Welcome to our blog on www.modelon.com/news-blog
and to follow us on LinkedIn: www.linkedin.com/company/modelon



Accurate Simulations. Better Decisions

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