

## Huddlestock announce a new two-year Consulting contract following its strategic shift in Visigon's delivery model

**Huddlestock Fintech AS ("Huddlestock" or the "Company"), a leading investment technology and services provider, has through its consulting business, Visigon, entered into a new two-year agreement with a long-standing financial services client. The agreement marks a shift from individual consultant engagements to a broader, capability-based delivery model, and represents a clear validation of Visigon's expanded service offering.**

"This expansion reflects a growing trust in Visigon as a partner. Not only in the performance of individual consultants, but in the strength of our collective capability. Moving to a structured, competence-based delivery model shows that clients increasingly rely on us as a long-term strategic partner," says Leif Arnold Thomas, CEO of Huddlestock.

### **Strengthening delivery capacity for its clients**

Under the new contract, Visigon will extend its team of consultants. Historically, assignments have been based on short-term, person-specific contracts. The new agreement instead centres on competence delivery, while still allowing the client to approve the individual consultants involved.

The consultants will primarily support a key module that Visigon has helped develop and enhanced over several years. While embedded in the client's organisation and supervised by the client's team leads, the consultants may also contribute to adjacent tasks across the client's wider technology and process landscape.

### **Supporting long-term growth ambitions for Visigon**

Visigon bridges the gap between finance and technology in the evolving landscape of capital markets and treasury, delivering vendor solutions, advisory services and software development. The group provides industry-leading expertise through a personalised approach, tailoring services to the unique needs and ambitions of every client.

In its Q3-report, presented 21 November 2025, Huddlestock presented long-term targets for its Consulting division, aiming for NOK 100 million in revenue and a 20% EBITDA margin by 2028.

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## **About Huddlestock Fintech AS**

Huddlestock is an innovative technology software provider through its Investment-as-a-service offering, with full operational service support and a leading financial Consultancy services business. We deliver innovative and sustainable technology and operational solutions to companies offering financial products and services.

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