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# A fully integrated O&G producer targeting high growth and high dividends



Formed in 2019 to revitalize onshore fields divested by Petrobras



Leveraging existing infrastructure from well to export terminal



Raising recovery rates of mid-life oil and gas fields



Listed on Euronext Expand Oslo with ticker SEAPT NO



Creating jobs and tax income for local communities



# Investment proposition



**Substantial reserves** 

Fully integrated and diversified

Fast payback on capex

Strong economics and limited capex

A proven track-record

Low taxes and royalties

140 mmboe of 2P and 85 mmboe of 1P reserves (1.2bnboe in place). 17% RF to date. Current 2P/Prod of 45 years.

Fully integrated fields, midstream infrastructure and export terminal. Control schedule and costs. Large portfolio of 300 producing wells + 300 drilling targets mitigate individual risks.

Short-cycle capex and front-loaded cash flow Targeting >3x production growth from 2023 to ~30k boepd YE'27

18 USD/boe full cycle opex and 4 USD/boe full cycle discretionary capex

Proven track-record with Cricaré asset in Brazil and repeating performance on Norte Capixaba

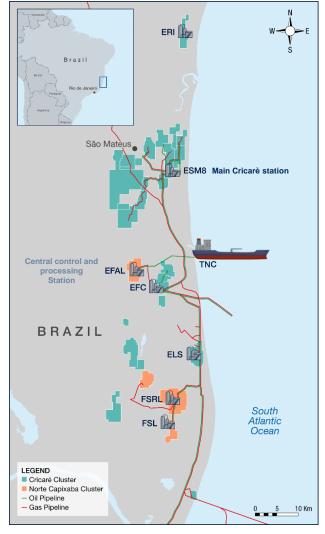
5-10% annual royalty payments

~ 15% tax rate for the next 10 years<sup>2</sup>



<sup>2 -</sup> Sudene 15.25% tax benefit scheme Company presentation - January 2024

# Fully integrated infrastructure and large diversified reserve base









 ${f c.~6k}$  barrels of oil produced per day





1P reserves

85 mmboe

Oil & gas in place

1.2 bnboe

Reserve to Production (2023)

45 yrs

Target oil production 2027

> 30k bbls/d

2P reserves

140 mmboe

2P Target oil recovery

29%

17% to date

Full cycle opex

\$ 18/boe

Full cycle capex

\$ 4/bbl

(incl. abex)

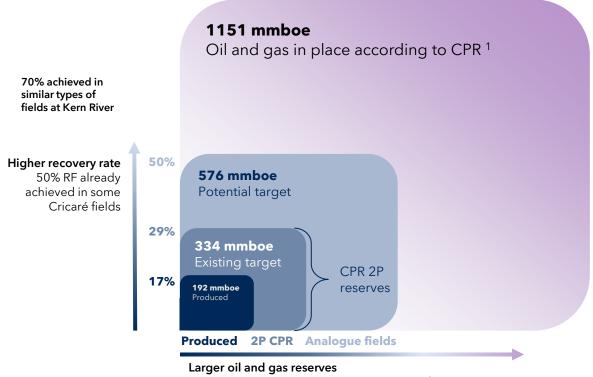
#### 2P Oil production profile (bbld) - D&M 2022 CPR



## Material reserves with 1.5-3 x upside

#### Actual results at Cricaré are proving the potential

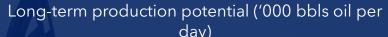
 Well-by-well inventory review and implementation of best reservoir management practices to provide significant upside to existing 2P curves

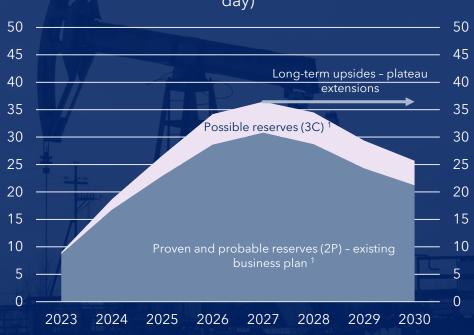


By renewing appraisals and reducing cost of extraction



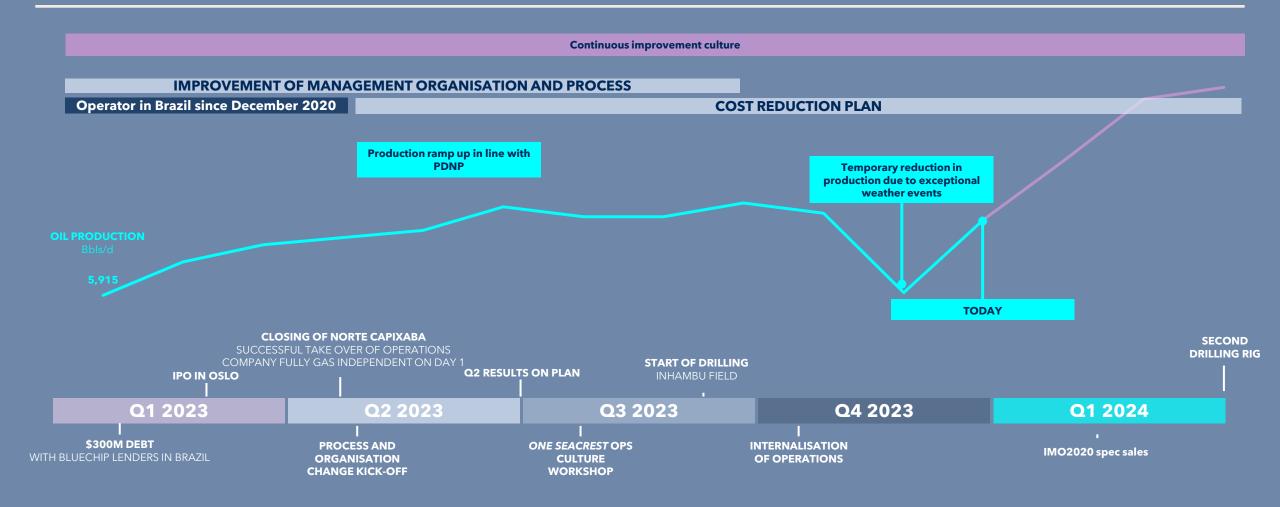
## Existing ramp up plan based on 2P reserves is already conservative





1 - Based on Competent Persons Report on oil and gas reserves

# Systematic production and underlying growth in line with CPR



# Looking forward to 2024

# Seacrest Petroleo

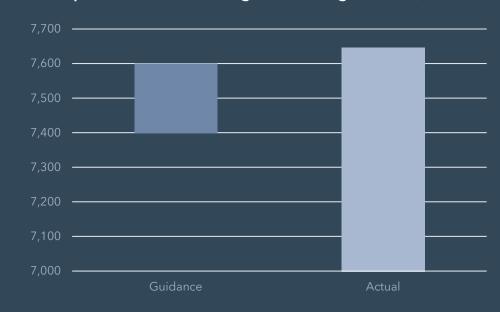
#### Strong start...

- 2023 oil production of 7,646 bbls/d, above guidance of 7,400-7,600 bbls/d
  - Well-managed operations enabled faster production recovery in November/December than previously expected
- Raised \$105m in equity and debt to strengthen balance sheet and support drilling program
- Successfully completed terminal pipeline and monobuoy testing and awaiting formal certification

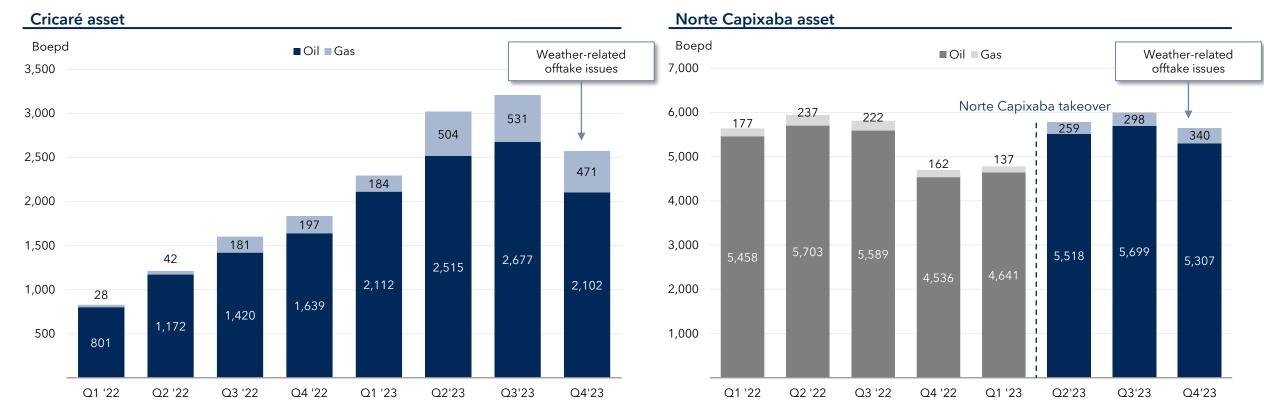
#### ... with more to come

- Infill drilling program underway, with first production wells entering steam cycle
- 2024 capex guidance to be released in the coming weeks

## 2023 oil production vs. revised guidance range (bbls/d)



# Strong recovery from a temporary setback



- Overall production reduced in 4Q'23 due to an exceptional combination of weather events that delayed offtake, resulting in storage reaching capacity.
- Faster than expected recovery resulted in full year oil production average of 7,646 bbls/d, above guidance of 7,400-7,600 bbls/d
- Cricare production includes Inhambu field (transferred to Norte Capixaba in 4Q'23) in these charts for comparability to previous periods



# **Work at Terminal Norte Capixaba**

## All set for premium product sales

- Successfully completed terminal pipeline and monobuoy testing and awaiting formal certification
- The ability to deliver IMO 2020-spec VLSFO will result in improved price realisations at or above Brent

#### VLSFO premium historically ranges from -USD 3/bbl to +USD 22/bbl







# Drilling driving production growth





## Infill drilling, the next phase of growth, with an initial learning curve

- Inhambu drilling using a batch process followed by steam cycling
  - Separate rigs for surface drilling, production phase drilling, and completion
- First production wells entering steam cycle

### Well positioned to accelerate in 2024

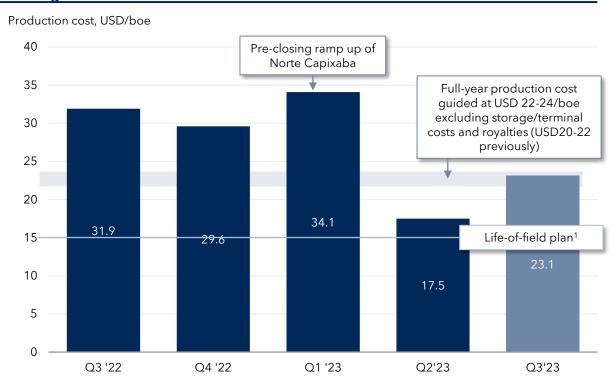
- Reservoir net thickness consistent with pre-drill expectations
- Capex guidance for 2024 to be released in the coming weeks

# Seacrest Petroleo's significant track record at Cricaré combines both operational excellence and good results from the reservoir

#### Strong track record vs peers Heavy oil field: 50% more production from Inhambu vs predicted Cricaré light oil fields: performing 50-70% better than CPR Realised vs forecasted Inhambu oil production bbld 550 Cricaré 110 500 1,400 100 450 1,200 90 400 +50% 80 1,000 350 100 70 300 Realised 05 09 800 BASE 250 **Peers** 600 200 40 150 400 30 Vorte Capixaba 20 50 10 20 30 0 3 12 15 18 90 100 110 Forecasted RecompletionGas Months since change of ownership ----IBU FORECAST ■IBU Actual

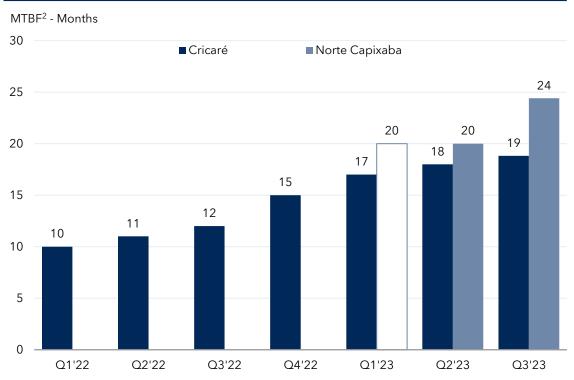
# Step change reduction in production costs and systematic productivity increases

#### **Driving costs down**



- Significant infrastructure leveraged by higher production
- Optimisation of production processes and logistics and renegotiation of contracts

#### More well uptime and less time on maintenance



- 38 wells serviced during the quarter focusing on pumping and well operation optimisation, as well as preventive maintenance
- Well reliability continuously improving, as measured by MTBF

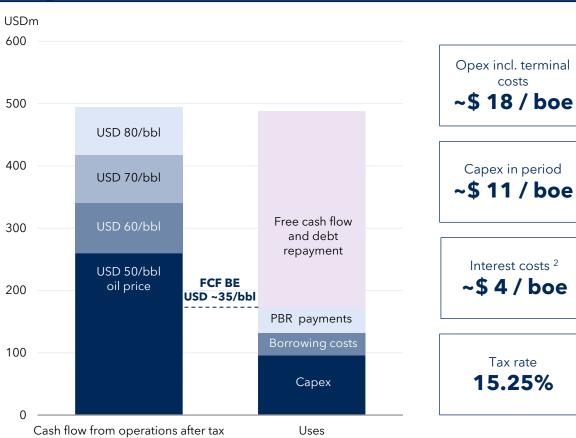


<sup>1 -</sup> excluding storage/terminal costs and royalties

<sup>2 -</sup> mean time between failure (months) Company presentation - January 2024

# Low-cost production, high margin cash flows enable high debt service coverage

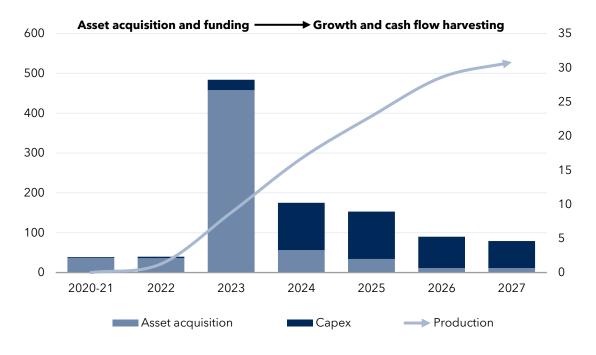
#### Average annual cash flow 2024-271



#### Low risk high margin cash flow growth

USDm '000 bbls oil per day

- Asset acquisitions completed and fully funded in 2023
- Maintenance-driven ramp-up in 2023 doubled PDP production to c. 9 kboepd
- Drilling-driven growth from 2024 onwards
- Strong cash flow potential





<sup>1 -</sup> including current hedging positions

<sup>2 -</sup> current senior credit facility bears interest at SOFR + 7.6% Company presentation - January 2024

# Building excellence with strong leadership, board, personnel and key partners

#### Management



**Scott Aitken** President **Executive Committee** 



Michael Stewart Co-founder CEO



**Torgeir Dagsleth Group CFO** 



**Thomas Kandel** Investment Director



**Juan Alves SVP** Operations



**Rogerio Vasques SVP** Development









## Key operations personnel



**Fatima Ribeiro** ESG Manager



Alessandro Pinho Production Manager



Giovanna Siracusa General Manager



Anderson Hupp Rigs and Services Manager



**Gabriele Mascarenhas** IMS Manager

~1500 contractor personnel in operations

~300 personnel

#### **Board of Directors**



**Erik Tiller Executive Chairman** 



**Robert Lawson** Board member



**Rune Olav Pedersen** Board member



Pedro Magalhâes Board member



**Martin Bachmann** Board member



**Denis Chatelan** Board member



José A. S. Martins Board member

### **Key partners**

# **Seacrest**



- Mercuria is the offtake and marketing partner for both Cricaré and Norte Capixaba
- Mercuria owns approximately 30% of the Company
- Both Seacrest Group and Mercuria have been heavily involved since the inception of Seacrest Petroleo, from acquisitions to financing activities



## WHAT MAKES SEACREST PETROLEO UNIQUE?





## **High quality assets**

Considerable reserves with high reserve to production life

## **Fully-owned infrastructure**

Providing control and risk mitigation, low opex and flexible capex





## High margin barrels

Ensuring strong cash flows and resilience through lower oil prices

## Inherent long term value

Long term production, high 1P and 2P NPV during and after the bond lifetime



# **Key Financials**

USD '000	Q3 2023	Q2 2023	Q3 2022
Petroleum revenues	50 708	53 229	10 063
EBITDA	9 658	1 523	(1 159)
Operating profit / (loss)	489	(20 163)	(6 684)
Profit / (loss) before taxes	(47 021)	(38 685)	(40 496)
Production cost (USD/boe)	24.2	16.3	31.9
CFFO	3 329	(20 025)	3 245
Capex	9 465	66 861	1 365
Adjusted NIBD	298 518	295 006	56 588
EPS (USD)	(0.0872)	(0.1201)	(0.1609)



## Following the Norte Capixaba acquisition:

- Sequential decline in revenues due to fewer off-takes and reduced volume per offtake
- Continued with positive EBITDA on lower costs



## Cost schedule and activity control through ownership of the entire E&P value chain

## **O&G Industry Value Chain**



Seacrest Uniquely Owns 100% Of The Underlying Fields And Infrastructure From Reservoir To Port Terminal





