# ENAD GLOBAL 7 AB (PUBL)

**INTERIM REPORT JANUARY-JUNE 2020** 

#### **EG7 IN SHORT**

EG7 is a group within the gaming industry that develops, markets, publishes and distributes PC, console and mobile games to the global gaming market. Game development departments Toadman Studios and Antimatter Games employ over 100 game developers who develop their own games where EG7 owns the rights and also undertakes development assignments for other publishers around the world. The group's marketing agency Petrol Advertising Inc has so far contributed to the release of at least 1,500 titles, many of which are world famous brands such as Call of Duty, Destiny, Dark Souls and Rage. The group's publishing and distribution company Sold Out Sales & Marketing Ltd through its experts offers both physical and digital publishing and has worked with Team 17, Rebellion and Frontier Developments. The group is headquartered in Stockholm with approximately 200 employees in 8 offices worldwide. The group's business model provides the conditions for close cooperation as well as stable cash flows. The company's strategy is to continue to grow by developing games in its existing offices, and to continue to work its way up the value chain by developing games with its own resources and publishing games on its own.

Nasdaq First North Growth Market Ticker Symbol: EG7 More information: www.enadglobal7.com



# INTERIM REPORT JANUARY-JUNE 2020

#### April - June 2020 in Summary

- Net revenue amounted to SEK 138.0
   (13.6 in the same quarter the previous year) million which represents an increase of 1014%. Total revenue amounted to SEK 162.6 (18.4) million.
- EBITDA amounted to SEK 18.7 (4.8) million and EBIT amounted to SEK –4.3 (4.4) million.
- Profit after tax amounted to SEK -9.6 (4.1) million.
- Net debt was SEK 74.8 (99.5) million.
- Earnings per share amounted to SEK -0.12.
- During the second quarter 2020 the division Games had a total revenue of SEK 65.0 million.
   During the same period, the division Services had a total revenue of SEK 97.6 million.

#### April – June 2020 in Summary Pro-Forma\*

- Total revenue amounted to SEK 189.1 million.
- EBITDA amounted to SEK 26.6 million.

#### Rolling 12 Months in Summary Pro-Forma\*

- Total revenue amounted to SEK 681.2 million.
- EBITDA amounted to SEK 95.4 million.

#### January - June 2020 in Summary

- Net revenue amounted to SEK 293.5
   (28.4) million. Total revenue amounted to SEK 326.4 (35.1) million.
- EBITDA amounted to SEK 30.9 (7.2) million and EBIT amounted to SEK -15.4 (6.2) million.
- Profit after tax amounted to SEK -41.0 (5.7) million.
- Earnings per share amounted to SEK -0.44 SEK.

#### **Significant Events During the Quarter**

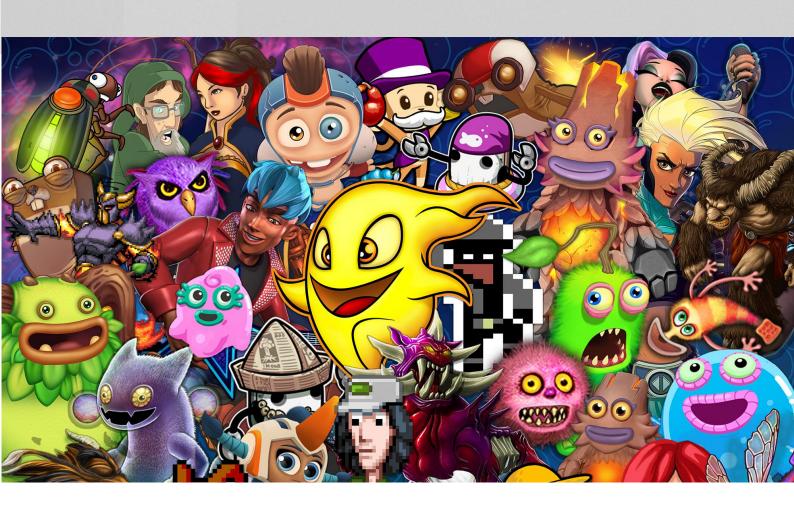
- The company successfully completes a directed rights issue of 3,779,367 shares and thereby contributes approximately SEK 119 million before costs.
- EG7 announces Minimal Affect (Project Anubis) and presents more information on the titles '83 and EvilvEvil.
- The annual general meeting is held where it was decided that no dividend would be paid, that the profit for the year be transferred to a new account and that Erik Nielsen be voted into the board.

#### **Significant Events After the Quarter**

- Sold Out signs publishing agreement for two unannounced titles.
- Radical Rabbit Stew is released.
- Sold Out signs agreement regarding physical publishing of the title Planet Coaster: Console Edition developed by Frontier.
- No Straight Roads is released.
- Descenders is released.
- The Canadian game developer Big Blue Bubble is acquired. The company had revenues of approximately SEK 80 million and EBITDA of SEK 24 million for the rolling twelve months. The up-front payment amounts to approximately SEK 106 million, an up-front EBITDA multiple of 4.6x.

PRO FORMA* REVENUE Q2 2020 (SEK)	PRO FORMA <sup>*</sup> EBITDA Q2 2020 (SEK)	TOTAL REVENUE Q2 2020 (SEK)	EBITDA Q2 2020 (SEK)	FTE Q2 2020	GAMES IN DEVELOP- MENT	GROUP COMPANIES
189.1m	26.6m	162.6m	18.7m	200	25+	8

	Qua	rter	Accumi	FY 2019	
Financial Overview - Group	2020-04-01 2020-06-30	2019-04-01 2019-06-30	2020-01-01 2020-06-30	2019-01-01 2019-06-30	2019-01-01 2019-12-31
	3 months	3 months	6 months	6 months	12 months
Net revenue (KSEK)	138,027	13,618	293,505	28,445	151,644
Net revenue growth (%)	1014%		1032%		
EBITDA (KSEK)	18,654	4,802	30,882	7,159	5,133
EBITDA margin (%)	14%	35%	11%	25%	3%
Operating profit (EBIT) (KSEK)	-4,315	4,445	-15,416	6,216	-20,720
Operating margin (EBIT margin)	-3%	33%	-5%	22%	-14%
Net debt (KSEK)	74,794	99,465			110,559
Equity ratio (%)	40%	38%			40%
Average number of FTEs	198	82			178
Total number of shares	34,988,526	16,978,761	34,988,526	16,978,761	31,209,159
Earnings per share (SEK)	-0.12	0.26	-0.44	0.37	-0.66



# A WORD FROM THE CEO

# Gaming Company Undergoing Strong Growth

"Another successful quarter!"

We have made much progress this quarter; we have acquired the successful game developer Big Blue Bubble meanwhile having launched four game titles and achieved a net sales growth of over 1,000% compared to the same quarter last year.

As we have grown, we have also divided the company into two divisions: Games and Services. This is to clarify the business and increase the understanding of the sales and profits of respective function.

In connection with the fact that I myself have just had a son; I also reflect on a personal level how important games are in these times when so many have spent a lot of time at home. Being able to work in the most fun part of the entertainment industry therefore makes me very proud.

#### **Acquisition of Big Blue Bubble**

Since our IPO in 2017, we have applied an active acquisition strategy that has contributed to our strong growth. We have communicated to the market that we intend to continue with this, where after a period of consolidation we have a promising M&A pipeline.

After the end of Q2 2020, the next step in our acquisition strategy was the Canadian game development company Big Blue Bubble, which we now welcome to our fast-growing family. Having the opportunity to add another great company to our group feels very good.

Big Blue Bubble has about 70 employees and is best known for the original and well-known IP My Singing Monsters with recurring revenue and profits from its 2 million monthly users.

We believe that the company has an interesting pipeline in the future with several titles that we expect to launch in the coming time while their already launched games generate cash flow. Big Blue Bubble also has extensive experience of F2P games, which will be useful for some of our upcoming titles

The acquisition of Big Blue Bubble is in line with our strategy to diversify our product portfolio with successful IP:s with significant recurring revenues. They have a very competent team led by the CEO Damir Slogar who now also becomes an important key person in EG7.



#### **Several Game Releases**

During the quarter, we have made a number of game releases, one of the bigger of which is No Straight Roads, which is published by our subsidiary Sold Out. In our opinion, the development team at Metronomik has succeeded very well in producing a unique title that has attracted attention among the players and has already proved profitable for us. We are looking forward to seeing how the game is received by the market in the future.

Sold Out has also released two more titles and Toadman Studios has released one during the quarter.

#### **Future Prospects**

In parallel with our progress, the development of our own titles is also proceeding according to plan and Sold Out is constantly signing new publishing agreements.

Petrol has performed better than expected, despite some shifts in projects, thanks to an extremely hard-working team. The same holds true for the entire organization.

We also see an increase in tempo in terms of acquisitions in the coming period, where our strengthened M&A team is continuously in discussions with interesting acquisition candidates.

It is with great enthusiasm that I lead our growing family into the second half of the year!

#### **Robin Flodin**

Chief Executive Officer

Enad Global 7 AB (Publ)

# FINANCIAL OVERVIEW

#### The Quarter April-June 2020

Amounts in SEK unless otherwise stated. Amounts in parentheses, unless otherwise stated, refer to the corresponding values the previous year. Accounting according to K3, refer to page 26 for further information.

#### **Net Sales and EBIT**

Net revenue for the second quarter of 2020 amounted to SEK 138.0 (13.6 the same quarter the previous year) million which is mainly attributable to marketing and games development and publishing services. EBIT amounted to SEK -4.3 (4.4) million.

#### **Game Development**

During the second quarter, SEK 10.0 (2.0) million was capitalized as an Intangible Asset - In-House Game Development. The investments are mainly attributable to EvilvEvil and '83.

#### **Depreciation and Amortization**

Depreciation and amortization during the period amounted to SEK -23.0 (-0.4) million.

#### **Financial Net**

The financial net for the second quarter was SEK 0.9 (-0.4) million.

#### Tax

Tax on the net profit amounted to SEK -7.6 (0.1) million.

#### The Period January-June 2020

#### **Net Sales and EBIT**

Net revenue for the period January-June 2020 amounted to SEK 293.5 (28.4) million. EBIT amounted to SEK -15.4 (6.2) million.

#### **Game Development**

During the period, SEK 17.2 (3.7) million was capitalized as an intangible asset - in-house game development.

#### **Depreciation and Amortization**

Depreciation and amortization during the period amounted to SEK -46.3 (-1.3) million. Of these, SEK -43.7 (-1.3) million primarily relate to amortization of goodwill in the Group.

#### **Financial Net**

The financial net was SEK -13.2 million as a consequence of the financing structure of the acquisitions of Petrol and Sold Out.

#### Tax

Tax on the net profit amounted to SEK -12.7 million.

#### **Financial Position**

#### **Financial Position and Liquidity**

At the end of the quarter, the group had SEK 144.7 (25.1) million in cash.

#### **Operational Cash Flow**

The cash flow from operations amounted to SEK 10.1 million.

#### **Financing**

To finance recent and upcoming acquisitions, EG7 has signed bond loans, which as of July 17, 2019, are traded on Nasdaq First North. The actual loan amount amounts to SEK 220 million and runs for three years.

#### **Investments and acquisitions**

EG7 is further exploring opportunities to grow within the value chain and sees good potential in expanding in development of games in the future.

#### **Earnout payments**

The earnout that was agreed with Petrol's sellers will be valued and redeemed by 2020-06-30. The financial statements are under review and the results of this will be reported no later than in the Q3 interim report.

#### Other Information

#### **Personnel**

As of this report's publication date, the group has 198 employees, which can be compared to 82 employees at the end of the second quarter of 2019. The company continues to expand through organic growth and acquisitions in order to work on large projects and to complete further investments in its own games.

#### **Share and Ownership**

EG7's share is listed on Nasdaq First North Growth Market with the ticker symbol 'EG7'. The share price was SEK 37.60 per share on August 26, 2020. The total number of shares outstanding was 34,988,526 as of June 30, 2020.

Shareholder	Number of	
(2020-06-30)	shares	Capital %
Robin Flodin	3,815,691	10.91%
Rasmus Davidsson	3,152,743	9.01%
Dan Sten Olsson with	2,900,000	8.29%
family and trust		
Alan Hunter	2,323,718	6.64%
Ben Granados	2,323,717	6.64%
Länsförsäkringar	1,960,055	5.60%
Fonder		
Johan Svensson	1,872,909	5.35%
Avanza Pension	1,695,815	4.85%
Alexander Albedj	1,677,779	4.80%
James Cato	1,386,320	3.96%
Garry Williams	1,386,320	3.96%
Consensus Asset	1,050,000	3.00%
Management		
Futur Pension	952,411	2.72%
Erik Nielsen through	805,000	2.30%
company		
David Wallsten	780,906	2.23%
Ola Nilsson	680,000	1.94%
Skandia Fonder	634,350	1.81%
Prioritet Finans	422,341	1.21%
Ted Löfgren	371,286	1.06%
Carnegie Fonder	350,000	1.00%
Other	4,447,165	12.71%
Total	34,988,526	100.00%

The board and management owns 64.9 % of EG7.

#### **Related party transactions**

The company did not make any transactions with related parties during the period.

#### Risks

Risks with the Company's share are described in EG7's Company Description, which was published on January 30, 2019. It can be downloaded from the Company's website <a href="https://www.enadglobal7.com">www.enadglobal7.com</a>

#### **Auditor**

Ernst & Young Aktiebolag was re-elected as the company's auditor at the annual general meeting and is represented by Beata Lihammar.



# **ACQUISITION IN 2020**

#### **Big Blue Bubble**

Big Blue Bubble is a gaming industry mainstay working on its own IP as well as in partnership with world-class brands such as Disney, DreamWorks, Scholastic and Nickelodeon. Big Blue Bubble has its own My Singing Monsters multi-media franchise that is moving into stores and TV plus the upcoming releases of several new titles, one of which is planned to launch in Q3 2020.

Big Blue Bubble has been the top grosser in music genre **F2P mobile games** for more than 5 years. With more than **100 titles, 2M monthly active users**, new games and retail product rollouts, the studio is positioned to continue as an industry leader. The My Singing Monsters franchise is free-to-play and has approximately **200M downloads** with a resulting revenue of more than **100M CAD**.

Big Blue Bubble had a TTM 2020 revenue of approximately 12 mCAD and 3.5 mCAD EBITDA. The upfront purchase price amounts to approximately **16 mCAD** on a cash and debt free basis, equivalent to a **4.6x EBITDA multiple**.

The upfront purchase price is paid with 8.5 mCAD in cash through EG7's existing cash funds and the equivalent of 7.5 mCAD in newly issued shares in EG7 of which 50 percent will be subject to a 6-month lock-up with the remaining 50 percent subject to a 12-month lock-up. An additional, up to a total of 3x EBIT of fiscal year 2020 and 2021, but not exceeding 60 mCAD may be payable by EG7 subject to the accomplishment of certain financial targets.

The acquisition rationale for EG7 is Big Blue Bubble's strong own IP:s, free-to-play value synergies, strong upcoming pipeline, experienced team and solid profitability. The acquisition is subject to customary approvals.

F2P MOBILE
GAMES
GENRE











# **ACQUISITIONS IN 2019**

#### **Petrol Advertising**

At the end of June 2019, EG7 entered into an agreement with the owners of the world-leading US-based marketing agency Petrol Advertising on an acquisition for the equivalent of 171 MSEK.

Petrol is one of EG7's single largest acquisitions and the payment was partly in cash and partly in shares.

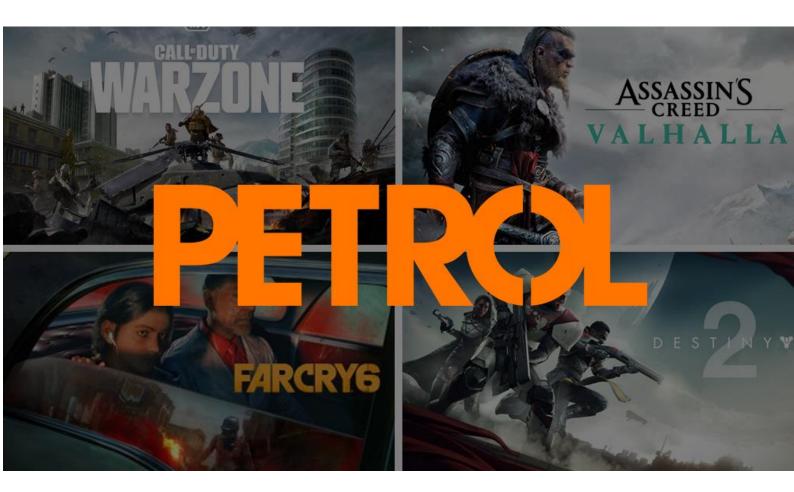
Of course, in tough competition in the global gaming market, it is important to have games that stand out and are discovered by players. Through the acquisition, EG7 gains world-leading expertise within the Group to market its own games, but also to be able to offer these services to other game developers.

The acquisition of Petrol also means new diversified revenue streams for the Group through Petrol's existing operations, which contributes to the Group's ongoing cash flow and reduces the overall business risk in the company.

By paying part of the acquisition in shares, this means that Petrol's founder has become a new major shareholder in EG7 and thus invested long-term in the company's success.

In 2019, Petrol celebrates 16 years as a company and having won over 170 industry awards through the times crowned by seven final places and three medals in the Promax Game Awards for:

- 1. Gold medal for best product logo design for Rage.
- 2. Silver medal for best box art for Call of Duty Black Ops 4 Standard Packaging.
- 3. Silver medal for best box art (limited edition, special edition or collector's edition) Call of Duty Black Ops 4 Mystery Box Edition.



#### **Antimatter Games**

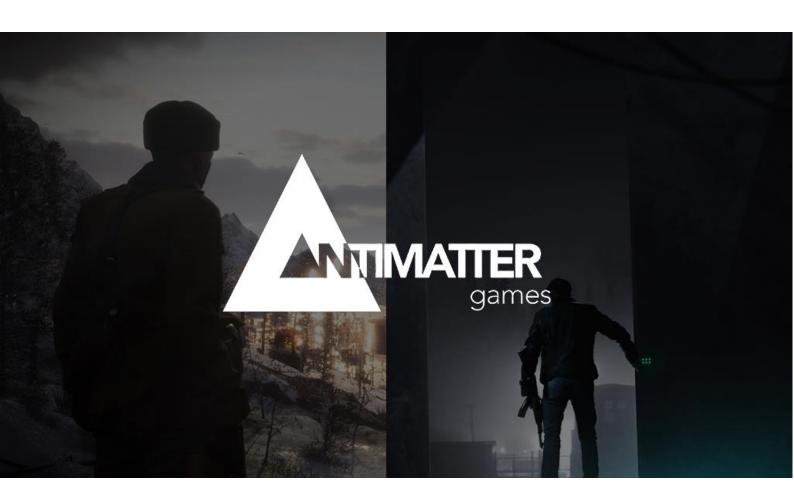
The agreement to acquire the British gaming studio Antimatter Games is in line with the Group's goal to become a leading gaming group with its own games.

Antimatter Games, founded in 2013, currently has 20 employees and is the largest game development studio in the south west of the United Kingdom. The acquisition means, among other things, that EG7 becomes the full owner of a game under development called '83. It is a game within the popular first-person shooter multiplayer genre that takes place in an alternate history as the Cold War gets hot and a new world war begins in 1983.

The first '83 trailer was released in March 2019 and has been viewed by hundreds of thousands of people on YouTube and received millions of views on other social media. '83 is expected to be ready for launch in 2021.

Antimatter Games had a turnover of approximately 14 MSEK in 2018 and made an operating profit (EBIT) of about 3 MSEK, which is mainly due to the development of the game Rising Storm 2.

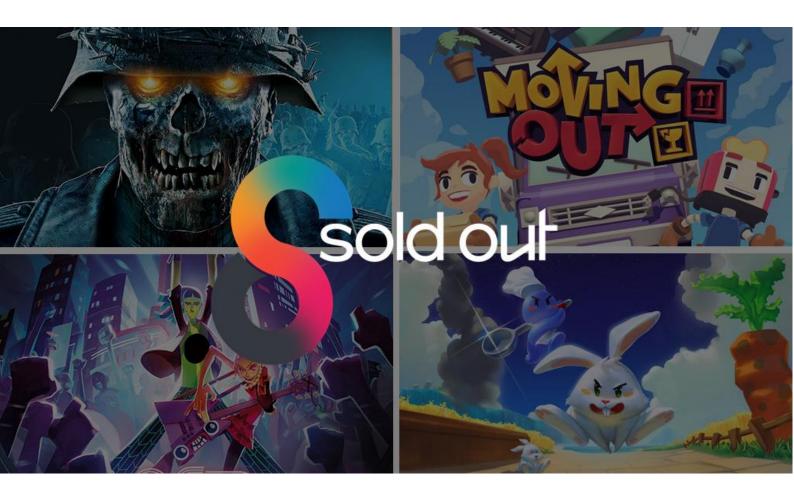
Antimatter Games and its employees will be consolidated with EG7's other game development operations, with significant cost and development synergies as a result.



#### **Sold Out**

Sold Out is a London-based leading video game publisher and distributor specializing in digital and physical publishing (so-called publishing) for console and PC formats. Out 2014 was founded by Gary Williams and James Cato, who have decades of industry experience and recognized expertise from various game developers. Sold Out currently has 18 employees with a full-service offering for game developers who want to take their game titles to market, with services ranging from publishing and sales to marketing and lifecycle management.

Sold Out is proud to have a global network of distribution partners as well as strong relationships with platform owners and first parties, such as Sony, Microsoft, Nintendo, Steam and Epic Game Store. Their business model consists of three integrated processes to take a game title to the market; "Digital publishing", "Digital / Physical publishing" and "Physical publishing". Sold Out is particularly well positioned for the transformation from physical publishing to digital publishing, where the company has a strong market position to grow within the digital publishing segment.



# AN INTERNATIONAL GAMING GROUP

Enad Global 7 AB (formerly Toadman Interactive AB) based in Stockholm, has had the business concept of developing games for a growing consumer market for players on a global basis since its inception in 2013. The focus is mainly PC and console games for core players. In 2019, the company expanded and widened its operations through significant acquisitions.

Enad Global 7 AB has three business areas, (i) game development - both in its own name and in consultancy assignments, (ii) consultancy activities regarding development strategies and marketing of games through the subsidiary Petrol Advertising Inc. in the US, and (iii) distribution of games as publisher - digital and physically through the subsidiary Sold Out Sales & Marketing Ltd in London, England. The business model provides the conditions for close cooperation as well as stable cash flows.

The result is an independent game development company that develops games based on IP:s owned by the company and that markets and distributes them to end customers. The company's strategy is to continue to grow by developing games in its existing offices, and to continue to work its way up the value chain by developing games with its own resources and publishing games on its own.

Nasdaq First North Growth Market Ticker Symbol: EG7

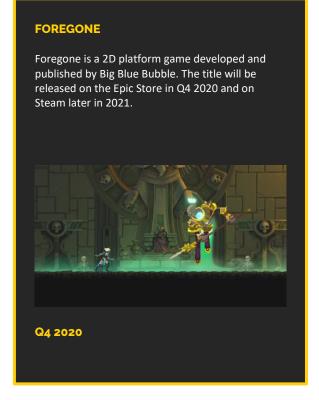
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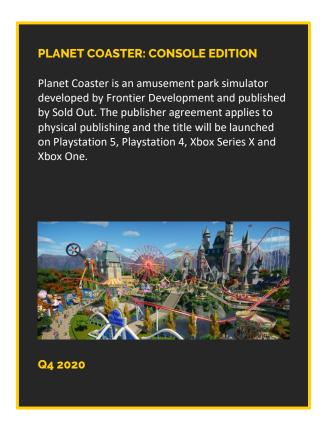
# **SELECTION OF GAME PIPELINE**

Below follows an updated pipeline on EG7's current projects with planned release dates.











Disjunction is an action RPG game developed by Ape Tribe Games and published by Sold Out. The story takes place in a dystopian version of future New York City and takes the player on a journey with three main characters. The title will be released on Nintendo Switch, Playstation 4, Xbox One and PC.



Q4 2020

#### **GESTALT: Steam & Cinder**

Gestalt: Steam & Cinder is an action-adventure game developed by Metamorphosis Games and published by Sold Out. The title is inspired by steampunk and 16-bit games. Gestalt will be available for Nintendo Switch, Playstation 4, Xbox One and PC.



Q4 2020

#### **EVILVEVIL**

EvilvEvil is a vampire-themed first-person shooter developed by Toadman Studios, published by Sold Out and marketed by Petrol. The game has a story that is constantly updated based on the aggregated choices the players make. EvilvEvil also has a strong cooperative online element where players can collaborate with other players. EvilvEvil is a self-developed IP.



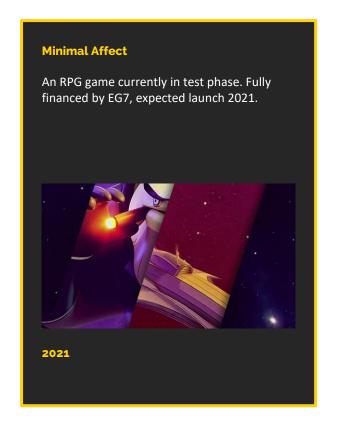
More info Q4 2020

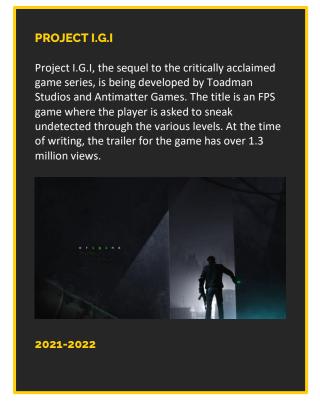
#### **KEYWE**

KeyWe is a postal distribution game developed by Stonewheat & Sons and published by Sold Out. Players take on the role of Jeff and Debra, two kiwi birds working in a small post office. The title is being developed for PC and will be launched in 2020.



Q2 2021













## **Income Statement - Group**

	Quarter		Accum	FY 2019	
	2020-04-01 2020-06-30	2019-04-01 2019-06-30	2020-01-01 2020-06-30	2019-01-01 2019-06-30	2019-01-01 2019-12-31
(KSEK)	3 months	3 months	6 months	6 months	12 months
Net revenue	138,027	13,618	293,505	28,445	151,644
Own work capitalized	10,002	1,987	17,222	3,697	12,765
Other revenue	14,551	2,750	15,617	2,974	3,942
Total revenue	162,580	18,355	326,344	35,116	168,351
Operating expenses					
Cost of goods sold	-94,105	-3,279	-190,953	-5,883	-51,257
Other external expenses	-12,971	-3,285	-30,890	-7,468	-36,074
Personnel expenses	-36,850	-6,933	-73,619	-14,532	-75,409
Other expenses	0	-56	0	-74	-478
Operating profit before depreciation and amortization (EBITDA)	18,654	4,802	30,882	7,159	5,133
Depreciation and amortization	-22,969	-357	-46,298	-943	-25,853
Operating profit (EBIT)	-4,315	4,445	-15,416	6,216	-20,720
Financial net	939	-431	-13,172	-287	-7,375
Profit before tax	-3,376	4,014	-28,588	5,929	-28,095
Tax expense for the period	-7,583	80	-12,742	-398	-258
Deferred tax	23	44	365	178	261
Other tax	1,376	0	0	0	0
NET PROFIT	-9,560	4,138	-40,965	5,709	-28,092

## **Balance Sheet - Group**

(KSEK)	2020-06-30	2019-06-30	2019-12-31
ASSETS			
Non-current assets			
Intangible non-current assets	470,986	208,432	510,210
Tangible non-current assets	8,067	7,987	8,999
Financial non-currents assets	2,212	1,288	2,534
Total non-current assets	481,265	217,707	521,743
Current assets			
Inventory	8,207		12,118
Current receivables	131,353	92,453	71,423
Cash and cash equivalents	144,713	25,135	105,740
Total current assets	284,273	117,588	189,281
TOTAL ASSETS	765,538	335,295	711,024
EQUITY AND LIABILITIES			
Equity	306,069	127,355	250,126
Provisions	108,375	49,296	111,172
Non-current liabilities	219,507	124,600	216,299
Current liabilities	131,587	34,044	133,427
TOTAL EQUITY AND LIABILITIES	765,538	335,295	711,024

# **Cash Flow Statement - Group**

	Quarter		Accum	FY 2019	
	2020-04-01 2020-06-30	2019-04-01 2019-06-30		2019-01-01 2019-06-30	2019-01-01 2019-12-31
(KSEK)	3 months	3 months	6 months	6 months	12 months
OPERATING ACTIVITIES					
Operating profit	-4,315	4,445	-15,416	6,216	-20,720
Depreciation	22,969	799	46,298	1,385	25,853
Other non-cash flow affecting items	-3,042	-2,203	-4,018	-2,091	-2,069
Financial items and tax	-5,562	-504	-19,673	-458	-8295
Cash flow from operating activities before changes in working capital	10,050	2,537	7,191	5,052	-5,231
Cash flow from changes in working capital	-32,135	-11,008	-74,049	-21,359	-9,110
Cash flow from operating activities	-22,085	-8,471	-66,858	-16,307	-14,341
INVESTMENT ACTIVITIES	-7,832	-109,857	-16,062	-112,240	-121,767
Cash flow from investment activities	-7,832	-109,857	-16,062	-112,240	-121,767
FINANCING ACTIVITIES	122,953	118,792	125,524	139,085	228,228
Cash flow from financing activities	122,953	118,792	125,524	139,085	228,228
CASH FLOW FOR THE PERIOD	93,036	464	42,604	10,538	92,120
Cash and cash equivalents at					
start of period	<b>57,401</b> 93,036	24,599	<b>105,740</b> 42,604	<b>14,596</b>	<b>14,596</b> 92,120
Cash flow for the period  Exchange rate differences	-5,724	464 71	-3,631	10,538 0	-976
Cash and cash equivalents at end of period	144,713	25,134	144,713	25 <b>,134</b>	105,740
Specification of cash and cash equivalents					
Total cash balance	144,713	25,134	144,713	25,134	105,740
of which are blocked	-2,641	-1,568	-2,641	-1,568	-1,268
Available cash at the end of the period	142,072	23,566	142,072	23,566	104,472

# **Changes in Equity - Group**

				2020-06-30
(KSEK)	Share Capital	Other Shareholder Contributions	Other Equity	Total Equity
Opening balance 2020-01-01	1,248	272,090	-23,212	250,126
Rights issues	151	113,478		113,629
Exchange difference foreign subsidiaries			-16,721	-16,721
Net profit for the period			-40,965	-40,965
Closing balance 2020-06-30	1,399	385,568	-80,898	306,069

# **Income Statement - Parent Company**

	Quarter		Accum	FY 2019	
_	2020-04-01	2019-04-01	2020-01-01	2019-01-01	2019-01-01
	2020-06-30	2019-06-30	2020-06-30	2019-06-30	2019-12-31
(KSEK)	3 months	3 months	6 months	6 months	12 months
Net revenue	2,809	13,428	6,943	28,065	67,888
Own work capitalized	10,002	804	17,222	2,008	11,084
Other revenue	475	641	1,541	836	1,703
Total revenue	13,286	14,873	25,706	30,909	80,675
Operating expenses					
Cost of goods sold	-12,102	-7,750	-24,270	-13,792	-45,527
Other external expenses	-5,902	-2,721	-14,612	-6,081	-18,011
Personnel expenses	-3,550	-4,623	-10,263	-9,269	-18,538
Other expenses	0	-56	0	-74	-478
Operating profit before depreciation and amortization (EBITDA)	-8,268	-277	-23,439	1,693	-1,879
Depreciation and amortization	-7	-22	-42	-44	-95
Operating profit (EBIT)	-8,275	-299	-23,481	1,649	-1,974
Financial net	1,464	-453	-13,309	-282	-6,685
Profit before tax	-6,811	-752	-36,790	1,367	-8,659
Tax expense for the period					3,333
Provisions	0	-287	0	-287	0
Deferred tax	0	0	0	0	341
NET PROFIT	-6,811	-1,039	-36,790	1,080	-4,985

# **Balance Sheet - Parent Company**

(KSEK)	2020-06-30	2019-06-30	2019-12-31
ASSETS			
Non-current assets			
Intangible non-current assets	113,550	2,466	96,328
Tangible non-current assets	98	109	479
Financial non-currents assets	524,736	235,991	522,887
Total non-current assets	638,384	238,566	619,694
Current assets			
Current receivables	18,871	60,323	11,125
Cash and cash equivalents	66,204	18,472	25,890
Total current assets	85,075	78,795	37,015
TOTAL ASSETS	723,459	317,361	656,709
EQUITY AND LIABILITIES			
Equity	351,024	121,306	274,185
Provisions	108,109	51,073	110,414
Non-current liabilities	219,507	120,505	216,299
Current liabilities	44,819	24,477	55,811
TOTAL EQUITY AND LIABILITIES	723,459	317,361	656,709

# **Cash Flow Statement - Parent Company**

	Quai	rter	Accum	FY 2019	
	2020-04-01	2019-04-01	2020-01-01	2019-01-01	2019-01-01
	2020-06-30	2019-06-30	2020-06-30	2019-06-30	2019-12-31
(KSEK)	3 months	3 months	6 months	6 months	12 months
OPERATING ACTIVITIES					
Operating profit	-8,275	-299	-23,481	1,649	-1,975
Depreciation	7	22	42	44	95
Other non-cash flow affecting items					
Financial items and tax	-3,902	-27	-12,525	-86	-4,837
Cash flow from operating activities before changes in working capital	-12,170	-304	-35,964	1,607	-6,717
Cash flow from changes in working capital	-34,240	-9,698	-19,164	-18,416	-9,083
Cash flow from operating activities	-46,410	-10,002	-55,128	-16,809	-15,800
INVESTMENT ACTIVITIES	-11,449	-112,882	-18,188	-115,012	-190,591
Cash flow from investment activities	-11,449	-112,882	-18,188	-115,012	-190,591
FINANCING ACTIVITIES	113,629	118,778	113,629	138,603	220,731
Cash flow from financing activities	113,629	118,778	113,629	138,603	220,731
CASH FLOW FOR THE PERIOD	55,770	-4,106	40,313	6,782	14,340
Cash and cash equivalents at start of	10 422	22 500	25 800	11 550	11 550
period  Cash flow for the period	10,433	22,599	25,890	11,550	11,550
Cash flow for the period	55,770	-4,106	40,313	6,782	14,340
Exchange rate differences		-21		140	
Cash and cash equivalents at end of period	66,203	18,472	66,203	18,472	25,890
Specification of cash and cash equivalents					
Total cash balance	66,203	18,472	66,203	18,472	25,890
of which are blocked	-2,641	-1,568	-2,641	-1,568	-1,268
Available cash at the end of the period	63,562	16,904	63,562	16,904	24,622

# **Changes in Equity - Parent Company**

					2020-06-30
(KSEK)	Share Capital	Capitalization Reserve	Share Premium Reserve	Non- Restricted Equity	Total Equity
Opening balance 2020-01-01	1,248	96,328	273,628	-97,019	274,185
Rights issues	151		113,478		113,629
Capitalization reserve		17,222		-17,222	0
Net profit				-36,790	-36,790
Closing balance 2020-06-30	1,399	113,550	387,106	-151,031	351,024

#### **Definitions**

**Net revenue:** Revenue from sales less discounts and after elimination of any related party transactions.

**Net revenue growth**: Increase in sales from the previous period as a percentage.

**EBITDA:** Earnings before interest, tax, depreciation and amortization of tangible and intangible non-current

assets.

**EBITDA** margin (%): EBITDA as a percentage of net revenue. **Operating profit (EBIT):** Earnings before financial items and tax. **EBIT margin (%):** Operating profit as a percentage of net sales.

**Net debt:** Interest-bearing liabilities less interest-bearing assets and cash and cash equivalents.

**Net debt / EBITDA**: Net debt as a percentage of EBITDA. **Equity ratio:** Equity as a percentage of total assets.

**Average number of employees:** The average number of employees during the period.

**Number of shares:** Total number of shares outstanding.

Earnings per share: Net profit for the period divided by the total number of shares outstanding.

# For More Information, Please Contact:

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Tel: +46 70 477 06 34

#### **About EG7**

EG7 is a group within the gaming industry that develops, markets, publishes and distributes PC, console and mobile games to the global gaming market. Game development departments Toadman Studios and Antimatter Games employ over 100 game developers who develop their own games where EG7 owns the rights and also undertakes development assignments for other publishers around the world.

The group's marketing agency Petrol Advertising Inc, has so far contributed to the release of at least 1,500 titles, many of which are for world famous brands such as Call of Duty, Destiny, Dark Souls and Rage.

The group's publishing and distribution company Sold Out Sales & Marketing Ltd, through its experts offers both physical and digital publishing and has worked with Team 17, Rebellion and Frontier Developments. The group is headquartered in Stockholm with approximately 200 employees in 8 offices worldwide. The group's business model provides the conditions for close cooperation as well as stable cash flows.

The company's strategy is to continue to grow by developing games in its existing offices, and to continue to work its way up the value chain by developing games with its own resources and publishing games on its own.

Nasdaq First North Growth Market Ticker Symbol: EG7

#### **Certified Advisor**

As a company listed on Nasdaq First North Growth Market Stockholm, the company has an obligation to use a Certified advisor. EG7 has appointed:

Eminova Fondkommission AB Mail: info@eminova.se Tel: +46 8 684 211 00

#### **Accounting Policies**

This quarterly report has been prepared in accordance with the Swedish Annual Accounts Act and the Swedish Accounting Standards Board's general advice. The company applies accounting principles in accordance with the K3 rules (BFNAR 2012: 1).

2019 was the first year that the Company applies calendar year as fiscal year.

The Russian subsidiary is not yet consolidated. We believe that this is of no decisive importance to give a true and fair view of the Group.

#### **Auditing**

This report has not been audited by the company's auditor.

#### **Next Report**

The next interim reports will be published:

- Q3 2020: November 20, 2020
- Q4 2020: February 25, 2021

#### **Important Information**

This information is information that Enad Global 7 AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact persons set out below, at 08:45 CET on August 27, 2020.

# **The Board's Declaration**

The Board of Directors and CEO ensure that this interim report gives a true and fair view of the company's operations and financial position.

Stockholm, August 27, 2020

	Alexander		Marie-Louise		
Robin Flodin	Albedj	Sven Folkesson	Gefwert	<b>Gunnar Lind</b>	Erik Nielsen
CEO and board	Chairman of	Member of	Member of	Member of	Member of
member	the board	the board	the board	the board	the board

