





Grieg Seafood ASA – First Quarter 2012

Highlights – First Quarter 2012

- Strong underlying growth in consumption, driven by greater market activity and lower prices.
- Lower production costs compared to 2011.
- Good biological production in Norway and Canada.
- Operating profits of NOK 5m before fair value adjustment of biomass, against NOK 132m in 2011. Profits down due to a 27% decline in prices.
- New funding lines provide aggregate liquidity effects totalling NOK 400-450m.
- Unusually high seawater temperatures have increased seawater production and resulted in higher supply-side growth from Norway.

In the first quarter, Group EBIT before fair value adjustment of biomass was NOK 4.9m, compared with NOK 131.6m in 2011, while the harvested volume during the period increased by 6 330 tons (53.3%) to 18 209 tons. This was 3 100 tons more than the previous guidance, while harvest volume guidance for the year in total is kept at 71 000 tons. The decline in profits was due to a decline in salmon prices from the second half of 2011. Realised prices in the first quarter were 27% down on the corresponding period in 2011.

Production costs in the first quarter were generally lower compared with the same period last year, while biological production in Norway and Canada continued to maintain the progress shown in the previous quarters. Production in Shetland was weaker due to sea lice problems in one area, which also led to higher underlying costs in this region.

Higher seawater temperatures in Norway have resulted in increased production and a rise in global production that is more than expected. At the same time, there has been an equally strong increase in demand in several countries. The strong demand-side growth is a consequence of lower salmon prices from the second half of 2011, as well as increased distribution and market penetration in both established and emerging markets, and a generally higher level of market activities.

The accounts show a pre-tax loss of NOK 9.3m for the first quarter of 2012, while the equity ratio at the end of the period stood at 40.9%.

Financial and operational development

Financial key figures

| | Rogaland (2) | Finnmark | BC - Canada | Shetland - UK | Elim. | Group |
|--|--------------|----------|-------------|---------------|-------|--------|
| Sales revenue (MNOK) | 117,3 | 148,1 | 130,0 | 146,5 | -1,9 | 540,1 |
| EBITDA (MNOK) | 15,1 | 8,3 | 17,7 | 6,5 | -4,1 | 43,4 |
| EBIT before fair value adj. (MNOK) | 6,0 | -0,9 | 10,7 | -6,1 | -4,8 | 4,9 |
| Harvest in tons, GWT | 3 820 | 5 806 | 3 893 | 4 690 | | 18 209 |
| EBIT before fair value adj. (1) NOK/kg | 1,58 | -0,16 | 2,74 | -1,30 | | 0,27 |

¹⁾ The calculation is based on EBIT before fair value adjustment of biological assets and before reversal previous write-down of intangible assets

²⁾ Erfjord Stamfisk AS is included as a subsidiary from 2011



Group sales in the first quarter totalled NOK 540.1m, an increase of 7.1% compared with the same period in 2011. The volume increase was 53%, while prices were 27% lower compared to the first quarter of 2011.

EBIT before fair value adjustment of biomass came to NOK 4.9m, a reduction compared with NOK 131.6m in the first quarter of 2011, but the harvested volume was higher than last year's first quarter figure. The lower profit is due to the decline in prices that has taken place since the first quarter of 2011, but the trend in costs has had a positive effect on the performance.

There were no appreciable sales based on fixed price contracts in the first quarter.

Rogaland

EBIT before fair value adjustment of biomass fell from NOK 15.28 kilo in the first quarter of 2011 to NOK 1.58 per kilo in the same period this year. The decline is entirely attributable to lower salmon prices, while the cost level is unchanged from last year.

Biological production in Rogaland was good throughout the first quarter. Unseasonal high winter seawater temperatures have led to higher production and the underlying production cost development is positive. Rogaland this quarter harvested one production site with somewhat higher cost of fish harvested, which impacted negatively on the first quarter results.

Finnmark

EBIT before fair value adjustment of biomass was negative at NOK -0.16 per kilo in the first quarter, compared with NOK 10.88 per kilo in the same period last year. The harvest profile in the first quarter led to slightly weaker price realisation for Grieg Seafood Finnmark than was the case for the market in general.

Slightly higher seawater temperatures than normal, especially at the start of the period, have resulted in somewhat higher production than had been expected. The underlying cost development in Finnmark is also positive. The new freshwater facility was completed in the first quarter and production has been started as planned. This new facility, along with the land-based on-growing facility, will make Grieg Seafood Finnmark self-sufficient in salmon smolt, as well as giving access to a larger proportion of large smolts. This will be an important element in the process of optimising production and reducing future production costs, including reduced production time in seawater and increase the capacity utilization

BC - Canada

EBIT before fair value adjustment of biomass was NOK 2.74 per kilo in the first quarter, against NOK 12.55 per kilo in the same period last year. The weaker performance is due to a sharp decline in realised prices, but at the same time costs have developed in a positive direction, and cost levels this year are clearly down on 2011.

Biological production in Canada was good throughout the first quarter. An unusually severe prevalence of winter ulcer has resulted in an exceptional downgrading of quality which in itself has contributed to the weakened first quarter results. A cost reduction programmed has been initiated in Canada with the focus on reducing structural costs.

At the end of 2011 Grieg Seafood launched a differentiated premium product concept under the brand name Skuna Bay. Skuna Bay has currently been launched at more than 200 high-end restaurants in the American market, mainly on the west coast and in the mid-west. The development of Skuna Bay is so far according to plan.

Shetland – UK

EBIT before fair value adjustment of biomass was NOK -1.30 per kilo in the first quarter, against NOK 6.58 per kilo in the same period last year. The price reduction experienced by Grieg Seafood Hjaltland has been slightly less than was the case for the other regions. This relates to its more diversified product range which includes both processed and special products such as organic



salmon. Shetland, too, can report a decline in the cost level compared with the last year, although last year's first quarter was also a period characterised by higher production costs. Biological production in Shetland was weaker than expected in the first quarter due to sea lice challenges in one production area. This necessitated several lice treatments which led to weaker growth and higher underlying production costs. This impacted negatively on the cost level in the first quarter and will also adversely affect the cost of fish harvested until mid-2012.

Construction of the smolt facility in Shetland has started and is due for completion at the start of 2013. The capacity has been increased beyond the original plan and on completion Grieg Seafood Hjaltland will be self-sufficient in smolt based on current production plans, while the original plan provided for a self-sufficiency rate of 60%. The project will have a pay-back period of only three years after start-up, based on smolt and transportation costs only. Additional to this are benefits of improved smolt quality on seawater growth and survival rates, as well as better management of production according to specific environmental factors. The smolt plant will be the only one of its kind and size in Shetland.

Ocean Quality

| Ocean Quality AS | Q1 2012 | Q1 2011 |
|-----------------------|---------|---------|
| Sales revenue (MNOK) | 452,6 | 459,3 |
| EBIT (MNOK) | 6,8 | 1,5 |
| Operating margin in % | 1,50 | 0,32 |

The Norwegian sales company Ocean Quality AS (60% owned by Grieg Seafood ASA and 40% by Bremnes Seashore AS) is making good progress. The operating profit in the first quarter of 2012 was NOK 6.8m (1.5%), compared with NOK 1.5m in 2011 (0.3%).

In the first quarter Ocean Quality realised an average price corresponding to 105.5% of the reference price level, against 101.9% in the same period last year. The value creation measured against the reference price level was 3.3% in first quarter of 2012.

Ocean Quality continued its market strategy and focus on end customers in retail, industry and foodservice. The improved sales performance is driven by increased market penetration and increasing sale on customer-oriented concepts in the main markets in Asia, Russia and Europe.

Cash flow and financial situation

The Grieg Seafood Group had a net cash flow of NOK 168m from operations in the first quarter of 2012. Investments in fixed assets in the same period amounted to NOK 74.7m.

In the first quarter of 2012 Grieg Seafood established an extended financing agreement. This agreement consists of new credit facilities totalling NOK 300m which replace a previous bridging loan of NOK 200m, as well as no repayments of principal in 2012, which corresponds to NOK 72m. It also includes a factoring agreement for Ocean Quality which will provide increased liquidity of NOK 50-80m, depending on the season. In total, this provides Grieg Seafood with an increased financing framework of NOK 400-450m. The loan of NOK 300m is guaranteed by Grieg Seafood's largest shareholder, Grieg Holdings AS.

Key parts of the company's loan covenants have been suspended. The NIBD/EBITDA covenant has been suspended up to and including Q4 2013, and in any one quarter the equity ratio can be reduced to 33%, provided that in the following quarter it is again above the required 35% threshold. A considerable proportion of the group's funding is subject to annual renewal and is therefore classified as short-term debt in the accounts. A replacement covenant has been established based on the accumulated EBITDA, with the first measurement at the end of Q2 2012. At the end of Q1 2012, Grieg Seafood exceeded the required level by a good margin.



At the end of Q1 2012 the equity ratio stood at 40.9%, compared with 51.3% at the end of Q1 2011. The company has a satisfactory level of free liquidity and unutilised credit facilities. Net interest-bearing debt totalled NOK 1 375.8m at the end of the first quarter, a reduction of NOK 48m compared with the figure at year-end 2011.

The Board of Grieg Seafood has proposed that no dividend be paid for 2011. The Annual General Meeting will be held on Monday 18 June 2012.

Key figures

| Grieg Seafood Group | 1Q 2012 | 1Q 2011 |
|---|---------------------|---------------------|
| Total operating income (TNOK) | 547 547 | 509 282 |
| EBITDA (TNOK) | 43 403 | 165 274 |
| EBIT before fair value adj. and reversal write-down (TNOK) | 4 920 | 131 595 |
| EBITDA% EBIT before fair value adj. and reversal write-down % | 7,9 % 0,9 % | 32,5 % 25,8 % |
| Profit before tax and fair value adj. (TNOK) | -18 788 | 146 102 |
| Profit after tax (TNOK) Net profit margin | 657 0,1 % | 214 372 42,1 % |
| Total assets before fair value adj. (TNOK) | 4 052 722 | 3 689 258 |
| Net interest bearing debt (TNOK) | 1 375 814 | 974 502 |
| Equity excl. fair value adj. (TNOK) | 1 648 390 | 1 732 993 |
| Equity ratio excl. fair value adj. % | 40,7 % | 47,0 % |
| Equity (TNOK) Equity % | 1 668 410 40,9 % | 2 180 172 51,3 % |
| Basic earnings per share excl. fair value adj. (NOK) | -0,04 | 0,88 |
| Diluted earnings per share excel. fair value adj. (NOK) | -0,04 | 0,87 |
| Number of shares at the beginning of the period | 111 662 000 | 111 662 000 |
| Number of treasury shares | -1 250 000 | 0 |
| Number of shares at period end incl. share issue | 110 412 000 | 111 662 000 |

Outlook

The market balance in the salmon market experienced a major change in the summer of 2011 with a strong increase in supply after a long period with little or negative growth. This led to a sharp drop in salmon prices in the autumn of 2011. The increase in supply continued into the first quarter, with a 33% increase in global supply, which is the highest figure ever recorded.

At the same time, demand has grown at a great rate. The decline in prices in the second half of 2011 has been a great stimulus to greater market penetration and a higher level of market and sales



activities, in both established and emerging markets. The increasing demand acquired further momentum in the first quarter. Combined with consumer trends with a focus on healthy food and new eating trends such as sushi, there is every indication that the global market for salmon will remain strong.

Supply-side growth is expected to remain strong for the next six months, but with a declining trend. Prices in the first quarter have been better than expected, given the very strong supply-side growth. A volatile market must be expected in the second and third quarter, before the market balance according to the present production forecasts should improve towards the end of 2012.

Grieg Seafood is carrying out a major investment programme in smolt production based on recirculation technology. This is the largest and most important initiative we have undertaken aimed at increasing production efficiency. In addition to reducing the cost of buying external smolts and transportation of smolt, the enhanced smolt quality and better control of both smolt released to sea and the smolt sizes will facilitate more optimal biological production, adapted to different production and environmental conditions. Altogether, the smolt programme is expected to reduce production costs by NOK 1-2 per kilo.

Grieg Seafood expects a total harvest volume of 71 000 tons in 2012. This is in line with our previous volume guidance, but with some adjustments between the different regions. Accordingly, a large proportion of the planned increase in total harvest volume for 2012 was harvested in the first quarter of the year. The current expectation is that 16 000 tons will be harvested in the second quarter, an increase from 14 300 tons in the second quarter of 2011 (+12%). This gives expected harvest growth of 9% (around 3 000 tons) in the second half of 2012.

Grieg Seafood expects further organic volume growth in the coming year, but at a lower level than in 2012 and in line with historical demand growth.

The increased focus on sales and marketing has shown results, as expected, and will continue. We expect that professional sales and market work will make an increasing contribution to value creation for both Grieg Seafood and the industry in general.

Further information is available at: www.griegseafood.no.

Bergen, 16 May 2012

The Board of Directors of Grieg Seafood ASA



Financial Accounts - Grieg Seafood Group

Accounting principles

The accounts for the first quarter have been prepared in accordance with International Financial Reporting Standards (IFRS) and interpretations as approved by the EU, including IAS 34 – Interim Financial Reporting. The quarterly report does not contain all information required for a full annual report, and the report should therefore be read in conjunction with the last annual report for the Group (2011).

The same accounting principles and methods of calculation which were used with respect to the last annual report (2011) have been used in the preparation of this interim report. The accounting principles used by the Group are extensively described in the Annual Accounts for 2011.

Income Statement

All figures in NOK 1,000

| | 1Q 2012 | 1Q 2011 |
|--|----------|----------|
| | | |
| Sales revenues | 540 121 | 504 305 |
| Other operating income | 7 426 | 4 977 |
| Operating income | 547 547 | 509 282 |
| Share of profit from ass. companies and joint venture | 3 118 | 3 333 |
| Change in inventories | -116 386 | |
| Raw materials and consumables used | -181 942 | -175 426 |
| Salaries and personnel expenses | -64 724 | -59 962 |
| Other operating expenses | -144 210 | -133 005 |
| | | |
| EBITDA | 43 403 | 165 274 |
| Depreciation and amortisation of tangible assets | -37 848 | -33 026 |
| Amortisation of intangible assets | -635 | -654 |
| | | |
| EBIT before fair value adjustment of biological assets | 4 920 | 131 595 |
| Fair value adjustment of biological assets | 9 506 | 139 084 |
| EBIT (Operating profit) | 14 426 | 270 679 |
| | | |
| Share of profit from ass. companies | -266 | 25 326 |
| Net financial item | -23 442 | -10 819 |
| Profit before tax and fair value adj. of biological assets | -18 788 | 146 102 |
| Profit before tax | -9 282 | 285 186 |
| Estimated taxation | 9 939 | -70 814 |
| | | |
| Profit after tax | 657 | 214 372 |
| Profit to minority interests | 0 | 0 |
| Profit attributable to equity holders of the parent company | 657 | 214 372 |
| The state of the s | | |
| Basic earnings per share | 0,01 | 1,92 |
| Diluted earnings per share | 0,01 | 1,91 |



Statement of Comprehensive Income

All figures in NOK 1,000

| | 1Q 2012 | 1Q 2011 |
|---|---------|---------|
| Profit for the period | 657 | 214 372 |
| Other comprehensive income: | | |
| | | |
| Currency translation | -11 652 | -16 670 |
| Other items | -2 771 | 0 |
| FX effect from net investment in foreign operations | -7 975 | 0 |
| Effekt on deferred tax from changes in tax rate | 5 361 | 0 |
| Total recognised income for the period | -22 398 | -16 670 |
| | | |
| Total comprehensive income for the period | -21 741 | 197 702 |
| Profit attributable to minority interest | 0 | 0 |
| Comprehensive income to ow ners of the company | -21 741 | 197 702 |

Cash Flow Statement

All figures in NOK 1,000

| | 1Q 2012 | 1Q 2011 |
|--|---------|----------|
| EBIT after fair value adjustment | 14 426 | 270 679 |
| Adjustment for fair value adjustment and contracts | -9 506 | -139 084 |
| Adjustment for depreciation and impairment | 38 482 | 33 662 |
| Adjustment for income/loss from associated and joint venture companies | -3 118 | -3 333 |
| Change in inventory, trade payables and trade receivables | 137 665 | 22 179 |
| Refund of taxes | 3 209 | 0 |
| Other adjustments | -13 102 | 32 379 |
| Cash flow from operations | 168 056 | 216 482 |
| Capital expenditure (fixed assets) | -74 722 | -66 882 |
| Proceeds from sale of fixed assets | 0 | 29 |
| Investment in shares in subsidiaries | 0 | -44 427 |
| Change in other non-current receiveables | -110 | 534 |
| Cash flow from investments | -74 832 | -110 746 |
| Net changes in interest-bearing debt (non-current and current) | -7 455 | -64 963 |
| Net interest and financial items | -25 120 | -9 481 |
| Cash flow from financing | -32 575 | -74 444 |
| Changes in cash and cash equivalents in the period | 60 649 | 31 292 |
| Cash and cash equivalents - opening balance | 152 049 | 143 729 |
| Currency effect on cash - opening balance | -680 | -974 |
| Cash and cash equivalents - closing balance | 212 018 | 174 047 |



Balance Sheet

All figures in NOK 1,000

| ASSETS | 31.03.2012 | 31.03.2011 |
|--|------------|------------|
| Goodw ill | 105 221 | 102 224 |
| Licenses | 982 311 | 960 176 |
| Other intangible assets | 4 695 | 3 872 |
| Property, plant and equipment | 1 153 634 | 961 084 |
| Investments in associtated and joint venture companies | 40 584 | 26 540 |
| Loans to associated companies | 832 | 3 449 |
| Available for sale financial assets | 1 307 | 557 |
| Non-current receivables | 274 | 1 500 |
| Total non-current assets | 2 288 857 | 2 059 401 |
| Inventories | 57 511 | 57 151 |
| Biological assets | 1 259 935 | 1 193 740 |
| Fair value biological assets | 27 465 | 559 250 |
| Accounts receivable | 176 060 | 162 894 |
| Other current receivables | 56 224 | 33 456 |
| Derivates and other financial instruments | 2 117 | 8 569 |
| Cash and cash equivalents | 212 018 | 174 047 |
| Total current assets | 1 791 329 | 2 189 107 |
| | | |
| Total assets | 4 080 186 | 4 248 508 |
| | | |
| EQUITY AND LIABILITIES | 31.03.2012 | 31.03.2011 |
| Share capital | 446 648 | 446 648 |
| Treasury Shares | -5 000 | 0 |
| Retained earnings and other equity | 1 226 762 | 1 733 524 |
| Total equity | 1 668 410 | 2 180 172 |
| Deferred tax liabilities | 475 418 | 616 228 |
| Pension- and other obligations | 2 353 | 8 972 |
| Subordinated loans | 19 578 | 17 373 |
| Borrowings and leasing | 820 007 | 790 080 |
| Total non-current liabilities | 1 317 355 | 1 432 653 |
| Bank overdraft | 700 000 | 244 043 |
| Current portion of long term borrowings and leasing | 70 900 | 121 695 |
| Accounts payable | 206 356 | 159 117 |
| Credit tax / payable | -5 243 | 6 163 |
| Accrued costs and public tax payable | 84 555 | 67 066 |
| Derivates and other financial instruments | 7 749 | 2 773 |
| Other current liabilities | 30 104 | 34 827 |
| Total current liabilities | 1 094 421 | 635 683 |
| | | |
| Total liabilities | 2 411 775 | 2 068 336 |
| | | |
| Total equity and liabilities | 4 080 186 | 4 248 508 |



Changes in equity: Attributable to owners of the Company

All figures in NOK 1,000

| | 1Q 2012 | 1Q 2011 |
|---|-----------------------|-----------------------------|
| Equity period start | 1 690 150 | 1 982 405 |
| Profit for the period | 657 | 214 372 |
| Comprehensive income for the period | -22 397 | -16 670 |
| Total recognised income for the period | -21 740 | 197 702 |
| Dividends Purchase of treasury shares Purchase of minority shareholders Converted bonds into shares New equity from cash contributions Share option / expenses related to share issues (net of tax) | 0 0 0 0 0 | 0 0 0 0 0 64 |
| Total equity from shareholders in the period | 0 | 64 |
| Total change of equity in the period | -21 740 | 197 767 |
| Equity at period end | 1 668 410 | 2 180 172 |

Segment information

The operating segments are identified on the basis of the reporting method used by the Group management (the most senior decision-makers) when they assess performance and profitability at strategic level.

The Group management assessment of business activities relates to geographical segments based on the location of assets. Geographically, the management assesses the results of production in Rogaland - Norway, Finnmark - Norway, BC - Canada and Shetland - UK.

The Group management assesses the results from the segments based the adjusted operating result (EBIT), before fair value adjustment. This method of measurement excludes the effect of one-time costs, such as restructuring costs, legal costs and amortisation of goodwill when amortisation is the result of an isolated event which is not expected to recur. The method of measurement also excludes the effect of share options which are settled in shares, as well as unrealised gains and losses on financial instruments.

The column "Other items/eliminations" contains the results of activities carried out by the parent company and other non-production-geared companies of the Group, as well as eliminations of intra-Group transactions.

The figures for Rogaland also include the results from Erfjord Stamfisk AS, since this is a part of Grieg Seafood Rogaland's activities.



| 1Q 2012 | Roga | land | Finni | mark | BC - Ca | anada | Shetla | nd - UK | Other/ eli | minations | Tot | tal |
|--|---------|---------|---------|---------|---------|---------|---------|---------|------------|-----------|---------|---------|
| | 1Q 2012 | 1Q 2011 | 1Q 2012 | 1Q 2011 | 1Q 2012 | 1Q 2011 |
| Revenues (TNOK) | 117 331 | 117 429 | 148 127 | 148 080 | 130 013 | 117 616 | 146 534 | 127 028 | -1 884 | -871 | 540 121 | 509 282 |
| Trading revenue (TNOK) | 267 | | 890 | 0 | 35 | | 6 391 | | -157 | 0 | 7 426 | 0 |
| EBITDA (TNOK) | 15 120 | 45 611 | 8 265 | 51 088 | 17 655 | 36 139 | 6 500 | 31 452 | -4 137 | 984 | 43 403 | 165 274 |
| EBIT before fair value adj. (TNOK) (1) | 6 048 | 37 871 | -929 | 43 229 | 10 668 | 29 880 | -6 078 | 20 065 | -4 789 | 550 | 4 920 | 131 595 |
| EBITDA % | 12,9 % | 38,8 % | 5,5 % | 34,5 % | 13,6 % | 30,7 % | 4,4 % | 24,8 % | | | 7,9 % | 32,5 % |
| EBIT before fair value adj. % (1) | 5,2 % | 32,2 % | -0,6 % | 29,2 % | 8,2 % | 25,4 % | -4,1 % | 15,8 % | | | 0,9 % | 25,8 % |
| EBIT/KG GWT (1,2) | 1,58 | 15,28 | -0,16 | 10,88 | 2,74 | 12,55 | -1,30 | 6,58 | | | 0,27 | 11,08 |
| Harvest in tons, GWT | 3 820 | 2 478 | 5 806 | 3 973 | 3 893 | 2 380 | 4 690 | 3 048 | 0 | 0 | 18 209 | 11 879 |
| Trading in tons, GWT | | | | | | | | | | | 0 | 0 |

¹⁾ The calculation is based on EBIT before fair value adjustment of biological assets and before reversal previous write-down of intangible assets

Adjusted operating EBIT for reportable segments

All figures in NOK 1,000

| | 1Q 2012 | 1Q 2011 |
|--|---------|---------|
| EBIT before fair value adjustment | 4 920 | 131 595 |
| Fair value adjustment of biological assets incl. fair value of financial instruments | 9 506 | 139 084 |
| EBIT (Operating profit) | 14 426 | 270 679 |
| | | |
| Income from associated companies | -266 | 417 |
| Exit associated company 1) | 0 | 24 909 |
| Changes in fair value from hedging instruments | 2 256 | 8 995 |
| Net financial interest | -25 964 | -10 284 |
| Net currency gain (losses) | 306 | -10 331 |
| Dividends | 25 | 0 |
| Net other financial expenses /-income | -65 | 801 |
| Profit before tax | -9 282 | 285 186 |
| Estimated taxation | 9 939 | -70 814 |
| Net profit in the period | 657 | 214 373 |

¹⁾ The exit of an associated company relates to Erfjord Stamfisk AS which is now a subsidiary through the remaining 51.3% shareholding. The previous investment is stated at fair value at the date of acquisition.

Biological assets

The accounting treatment of living fish by companies which apply IFRS is regulated by IAS 41 Agriculture. IAS 41 comprises a hierarchy of methods of measurement for accounting purposes. The best estimate of the fair value of fish weighing less than 1 kilo is considered to be the accumulated cost, while fish between 1 kilo and 4 kilos include a proportionate share of the expected profit. The fair value of fish in excess of 4 kilos (ready for harvesting) is set at the full, expected value. If the expected sale price is less than the expected cost, this will entail a negative adjustment of the value of biological assets. The sale prices for fish ready for harvesting are based on spot prices, while the prices for fish between 1 kilo and 4 kilos are based on forward prices and/or the most relevant price information that is available for the period when the fish is expected to be harvested. The price is adjusted for quality differences, together with cost of logistics. The volume is adjusted for gutting loss.



| | Tons 1Q 2012 | NOK 1.000 1Q 2012 |
|---|-----------------|----------------------|
| Biological assets - beginning of period | 58 533 | 1 404 933 |
| Currency translation | | -15 059 |
| Increases due to production | 13 128 | 324 189 |
| Decreases due to sales/harvesting/mortality | -22 009 | -434 143 |
| Fair value adjustment beginning of period | N/A | -19 985 |
| Fair value adjustment period end | N/A | 27 465 |
| Biological assets - end of period | 49 651 | 1 287 400 |

| Biological assets - status 31.03.2012 | Number of fish (1.000) | Biomass (tons) | Cost of production | Fair value adjustment | Carrying amount |
|--|---------------------------------------|-------------------|-----------------------------------|-------------------------------|------------------------------|
| Smolt /brood/ small fish 0-1 kg | 34 816 | 6 042 | 326 741 | 0 | 326 741 |
| Biological assets with round weight < 4 kg | 12 369 | 28 376 | 650 056 | -2 716 | 647 340 |
| Biological assets with round weight > 4 kg | 2 918 | 15 234 | 283 138 | 30 181 | 313 319 |
| Total | 50 103 | 49 652 | 1 259 935 | 27 465 | 1 287 400 |
| | | | | | |
| | Number of fish | Biomass | Cost of | Fair value | Carrying |
| Biologiske eiendeler status 31.03.2011 | Number | | | | |
| | Number of fish | Biomass | Cost of | Fair value | Carrying |
| Biologiske eiendeler status 31.03.2011 | Number of fish (1.000) | Biomass (tons) | Cost of production 61 568 | Fair value adjustment | Carrying amount |
| Biologiske eiendeler status 31.03.2011 Smolt /brood | Number of fish (1.000) 9 906 | Biomass (tons) | Cost of production 61 568 853 116 | Fair value adjustment 0 | Carrying amount 61 568 |

Related parties

The Group has transactions with companies which are controlled by Grieg Seafood ASA's majority owner, Grieg Holdings AS. Grieg Seafood ASA's offices are rented from Grieg Gaarden KS. All services and the rental relationship are provided on an arm's length basis. Grieg Holdings AS stood surety for a short-term loan of NOK 300m to Grieg Seafood ASA. Transactions with other related parties in associated companies are the purchase of services related to operations.



217 390

60 726 561

15 000

Shares controlled by board members and management:

| | No. shares | Shareholding |
|--|---------------------|--------------|
| Board of directors: | | |
| Per Grieg jr. *) | 60 726 561 | 54,38 % |
| Wenche Kjølås (Jaw endel AS) | 7 000 | 0,006 % |
| Asbjørn Reinkind (Reinkind AS) | 60 000 | 0,054 % |
| Ingelise Arntsen | 0 | 0,00 % |
| Terje Ramm | 0 | 0,00 % |
| Management: | | |
| Morten Vike (CEO) | 75 000 | 0,07 % |
| Atle Harald Sandtorv (CFO) | 15 000 | 0,01 % |
| Michael Stark (Regional Director) | 20 500 | 0,02 % |
| Alexander Knudsen (Regional Director) | 20 000 | 0,02 % |
| Håkon Volden (Regional Director)** | 1 329 210 | 1,19 % |
| Total shares controlled by board members and management | 62 253 271 | 55,75 % |
| * Shares ow ned by the following companies are controlled by Per Grieg jr. and closely related (Verdipapir | handelloven § 2-5): | |
| Grieg Holdings AS | 55 801 409 | |
| Grieg Shipping II AS | 824 565 | |
| Ystholmen AS | 3 868 197 | |

Overview of shareholders and share capital

Total no. shares controlled by Per Grieg jr. and closely related

Grieg Ltd AS

Per Grieg jr. private

Share capital:
As of March 31, 2012, the company has 111 662 000 shares at a nominal value of NOK 4 per share. The company purchased in June 1 250 000 own shares at rate 14.40 NOK per share.

| Date of registration | Type of change | Change in sharecapital (TNOK) | Nominal value per share (NOK) | Total share capital (TNOK) | No. of ordinary shares |
|----------------------|------------------------|-------------------------------------|-------------------------------------|----------------------------|------------------------|
| 31.03.2013 | | | 4,00 | 446 648 | 111 662 000 |
| | Holdings of own shares | | 4,00 | -5 000 | -1 250 000 |
| Total ordinary | y shares | | | 441 648 | 110 412 000 |

The largest shareholders in Grieg Seafood ASA as of 31.03.2012 were:

| | No. shares | Shareholding |
|---|-------------|--------------|
| GRIEG HOLDINGS | 55 801 409 | 49,97 % |
| KONTRARIAS | 15 250 000 | 13,66 % |
| YSTHOLMEN AS | 3 868 197 | 3,46 % |
| SJØSTJERNA INVEST AS(Harald Volden AS innfusjonert) | 3 450 560 | 3,09 % |
| CAPELKA AS | 1 572 000 | 1,41 % |
| MOHN TROND | 1 500 000 | 1,34 % |
| OM HOLDING AS | 1 346 622 | 1,21 % |
| DNB NOR SMB | 1 306 816 | 1,17 % |
| GRIEG SEAFOOD ASA | 1 250 000 | 1,12 % |
| SKANDINAVISKA ENSKILDA BANKEN | 1 226 299 | 1,10 % |
| DROMEAS | 1 041 757 | 0,93 % |
| SEB ENSKILDA ASA | 1 010 000 | 0,90 % |
| BERGEN KOMMUNA LE PENSJONSKA SSE | 1 000 000 | 0,90 % |
| MK PENSJON PK | 859 000 | 0,77 % |
| GRIEG SHIPPING II AS | 824 565 | 0,74 % |
| SKANDINAVISKA ENSKILDA BANKEN | 797 100 | 0,71 % |
| METEVA AS | 681 203 | 0,61 % |
| TEIGEN OLE KETIL | 648 837 | 0,58 % |
| VERDIPA PIRFONDET PARETO NORDIC VAL | 579 374 | 0,52 % |
| NHO - P665AK | 571 000 | 0,51 % |
| Total 20 largest shareholders | 94 584 739 | 84,71 % |
| Total other | 17 077 261 | 15,29 % |
| Total numbers of shares | 111 662 000 | 100,00 % |



Information about Grieg SeafoodASA

Head Office Grieg Seafood ASA

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Office address Grieg-Gaarden, C. Sundtsgate 17/19 N-5004 BERGEN

 Tel.:
 +47 55 57 66 00

 Internet
 www.griegseafood.no

 Organisation number
 NO 946 598 038 MVA

Board of Directors of Grieg Seafood ASA

Per Grieg jr. Chair
Asbjørn Reinkind Vice Chair
Ingelise Arntsen Board Member
Terje Ramm Board Member
Wenche Kjølås Board Member

Group Management

Morten Vike CEO Atle Harald Sandtorv CFO

Financial Calendar

 Preliminary results 2011
 15.02.2012

 First Quarter 2012
 16.05.2012

 Annual General Meeting
 18.06.2012

 Second Quarter 2012
 16.08.2012

 Third Quarter 2012
 02.11.2012

 Preliminary results 2012
 15.02.2013

The company reserves the right to amend the above dates.

Photo: Paul Nilsen