

2013 Q4



Grieg Seafood ASA - Fourth Quarter & Preliminary Results for 2013

Highlights – Fourth Quarter 2013

- A strong market and historically high prices, especially at the end of the quarter.
- EBIT before fair value adjustment of biomass was NOK 87m in Q4 2013 against NOK -48.9m in Q4 2012 (NOK -140.4m after write downs in Q4 2014).
- The turnaround in Shetland has resulted in a greatly improved profitability.
- The results in BC continue to reflect low production following the furunculosis outbreak in the smolt facility in 2012.
- A high share of harvesting early in the quarter effects results in Norway negatively with more than NOK 2 per kg.
- EBIT charged with one-off items of NOK 28.3m in Q4 (NOK 1.8 per kg).
- Harvested volume of 15,995 tons, with 1,800 tons delayed until 2014.

Main features of 2013

- A very strong market and the highest ever prices.
- EBIT before fair value adjustment of biomass of NOK 350.4m, reflecting an improvement of NOK -99.6m in 2012.
- The turnaround in Shetland has resulted in a clear improvement in results.
- Good biological development and solid increase in profitability in Finnmark.
- Increasing production costs per kg due to lower production in 2013, increased treatment capacity costs and feed costs in 2013.
- Low seawater temperatures at the start of the year caused lower than expected seawater production, especially in the south of Norway.
- Harvested volume of 58,061 tons.

The positive market trend continued into the fourth quarter, with strong demand and a low increase in global supply. Prices increased sharply, reaching historically high levels in the last part of the quarter.

The turnaround in Shetland has improved the biological situation, reduced production costs and improved the results. In BC the results are still exceptionally weak, reflecting low production following the outbreak of furunculosis in 2012. Production was also lower and costs higher in the south of Norway due to low seawater temperatures at the start of the year, which the situation in the north of Norway has been as expected.

High share of total harvest in the first part of the quarter in Norway (81%) affected results in Norway negatively with more than 2 NOK per kg. The results include one-off costs totalling NOK 28.3m in the

quarter, related to write-downs of smolt in BC and on Shetland, as well as an increase in provisions under options schemes due to an increase in the share price.

The Group's EBIT in the fourth quarter before value adjustment of biomass was NOK 87m, against NOK -48.9m in 2012. EBIT before fair value adjustment of biomass for the year as a whole, was NOK 350.6m against NOK -99.6 m in 2012. The improved results compared with 2012 are due to the sharp rise in prices in 2013, while the underlying production cost level is somewhat higher.

The cash flow from operations in the fourth quarter was NOK -75.6m, while the figure for the year as a whole was NOK 317.3m. The equity ratio at year-end stood at 43% and net interest-bearing debt totalled NOK 1,445m.

Knut Utheim has been employed as COO Farming and will take up the new position as of 1 April 2014. Knut Utheim has an extensive experience within salmon farming from Stolt Seafarm and Marine Harvest, and has for the last 9 years held the position as regional director for Marine Harvest Central Norway.

Financial and operational development

Financial key figures – Fourth Quarter 2013

Q4 2013	Rogaland		Finnmark		BC - Canada		Shetland - UK		Elim. / other		Group	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
Sales revenue (MNOK)	119,2	155,5	209,2	148,2	62,4	76,2	301,2	188,3	-3,0	-0,4	689,0	567,8
EBITDA operational (MNOK)	25,5	23,5	62,2	-1,3	-5,2	-7,4	51,2	-8,4	-11,8	-7,7	121,9	-6,2
EBIT operational (MNOK) ⁽²⁾	18,3	13,8	50,4	-12,5	-11,8	-15,5	42,6	-21,4	-12,5	-8,3	87,0	-48,9
Harvest in tons, GWT	2 617	5 335	5 735	6 228	878	2 511	6 765	6 048			15 995	20 122
EBIT operational NOK/kg	6,98	2,59	8,79	-2,01	-13,44	-6,18	6,29	-3,54			5,44	-2,43
- of which Ebit from markets NOK/kg	0,87	0,91	0,04	0,05							0,30	0,45

1) The calculation is based on EBITDA before fair value adjustment of biological assets and before write-down of special biological events

2) EBIT operational is EBIT before write-down of special biological events and fair value adjust. of biological assets.

Information about the table – Amendment of principles

Effective from 2013 the Group's share of the results from the sales company Ocean Quality is incorporated in the results from Rogaland and Finnmark. For purposes of comparison, the figures for 2012 have been re-stated correspondingly. Previously, our share of the results from Ocean Quality was reported in the column for elimination. Only the bonus was allocated to the related companies.

Group sales in the fourth quarter totalled NOK 689m, an increase of 21.4% on the same period in 2012. Volumes were 20.5% lower, while prices were 36.7% up on the fourth quarter of 2012.

Higher price improved the performance in Norway and on Shetland, but BC is still greatly affected by unusually low production and the resulting high unit costs.

Write downs in Q4 2012 of NOK 91.5m are not included in operational EBIT, while one-off items of NOK 28.3m in Q4 2013 is included in the reported EBIT. Comparable EBIT per kg increased from NOK -2.43 in 2012 to NOK 6.95 in 2013.

Sales on fixed-price contracts resulted in some reduction in profits realised in Norway and on Shetland in the third quarter.

Financial key figures – 2013

YTD 2013	Rogaland		Finnmark		BC - Canada		Shetland- UK		Elim. / other		Group	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
Sales revenue (MNOK)	640,6	558,3	870,1	519,8	330,7	438,4	567,4	538,1	-4,6	-4,5	2 404,2	2 050,1
EBITDA operational (MNOK)	172,2	96,1	263,4	31,1	17,5	-2,8	61,7	-31,7	-28,0	-14,3	486,6	61,7
EBIT operational (MNOK) ⁽²⁾	144,8	58,8	216,8	-9,0	-7,8	-32,2	27,3	-83,7	-35,2	-16,9	350,6	-99,6
Harvest in tons, GWT	15 088	19 247	23 076	20 080	6 739	13 576	13 158	17 097			58 061	70 000
EBIT operational NOK/kg	9,60	3,05	9,39	-0,45	-1,15	-2,37	2,07	-4,89			6,04	-1,42
- of which Ebit from markets NOK/kg	0,58	0,83	0,13	0,86							0,31	0,85

1) The calculation is based on EBITDA before fair value adjustment of biological assets and before write-down of special biological events

2) EBIT operational is EBIT before write-down of special biological events and fair value adjustment of biological assets. A fine of NOK 2.3m are not incl. in segment Finnmark.

Group sales for the year as a whole rose by 17.3% from NOK 2 050m in 2012 to NOK 2 404m in 2013. The improvement reflects higher prices, with the price increase standing at 36.2%, while volumes were 17.1% down.

EBIT before fair value adjustment of biomass increased from NOK -99.6m in 2012 to NOK 350.6m in 2013.

Rogaland

EBIT before fair value adjustment of biomass increased from NOK 2.59 per kilo to NOK 6.98 per kilo in the fourth quarter of 2013. The improved performance was due to strong price growth compared with the corresponding period in 2012. Cost of fish harvested in Rogaland is higher than in the same period in 2012. In 2013, in addition to the underlying increase in costs, in particular on feed and treatment capacity costs, Rogaland has had unusually weak growth conditions following an unseasonal cold winter. Cost of fish harvested was also negatively affected by harvesting of two sites which were affected by PD (Pancreas Disease) in 2012 and a new instance of PD in 2013.

Most of the harvesting in Rogaland took place in the beginning of the quarter. Along with fixed price contracts, this reduced profitability by more than NOK 2 per kg.

The PD status in Rogaland is better at the beginning of 2014 than the same time last year. Storm damage on one site in January 2014 has led to the decision to harvest out early that particular site. This will cause higher than normal costs for this site.

Finnmark

EBIT before fair value adjustment of was NOK 8.79 per kilo in the fourth quarter, against NOK -2.01 per kilo in the previous fourth quarter. High share of harvest volume in the beginning of the quarter and fixed price contracts affected results negatively by more than NOK 2 per kg.

Grieg Seafood Finnmark shows good improvement in profitability and continued positive underlying biological development.

The last generation of trout in Finnmark will be harvested out in the period from Q4 2013 to Q1 2014. Following this, Grieg Seafood will only produce Atlantic salmon in Finnmark. Due to the absence of export approval to Russia the trout is being harvested externally, which increases the harvesting costs. Trout has a negative effect on Grieg Seafood Finnmark's results and has a higher production cost per kg than salmon.

BC – Canada

In Canada, EBIT before fair value adjustment of biomass was NOK -13.44 per kilo in the fourth quarter of 2013, compared with NOK -6.18 per kilo in the year-earlier period. The result is charged with one-off costs relating to write-downs at the smolt facility of NOK 12.7m (NOK 14.5 per kg).

There was an unusually low level of harvesting in the fourth quarter. In addition to this, the underlying production level was exceptionally low throughout 2013 and especially in the second half-year, which is the direct cause of the exceptionally high unit costs. As reported earlier, this was a consequence of very low smolt entries following the furunculosis outbreak in 2012.

Grieg Seafood BC has entered into contracts for external supply of smolt to ensure that there are sufficient back-up possibilities and to avoid negative production consequences of any new disease situations at the smolt facility. This will entail higher smolt costs than usual and a need to cull and write down back-up smolt. Grieg Seafood has taken extensive action at the young fish plant in BC which has resulted in considerable improvements in operations and biosafety at the smolt facility. During the fourth quarter furunculosis was identified in 1 of 7 of the plant's production buildings. The fish in this building was culled and the building itself has been laid fallow. Grieg Seafood will take a write-down of smolt in Q1 2014 of NOK 9m as a result of culling smolt in January 2014.

As a result of the back-up system for smolt deliveries, Grieg Seafood has been able enter the planned number of smolt for 2013 and the harvested volume is still expected to be in the order of 15,000 tons in 2015. The last batch of smolt due to be harvested in 2015 will be entered in May 2014.

Grieg Seafood will terminate its production of Pacific salmon in BC, and will from 2016 only harvest Atlantic salmon. The share of Pacific salmon in 2014 will be high (33%), but it will be considerably lower in 2015 (6%). Given the high prices for Atlantic salmon today, overall profitability is negatively affected by Pacific salmon.

Seawater production in BC was slightly weaker than expected in the fourth quarter due to low oxygen levels, but resulting in no exceptional mortalities.

Shetland – UK

EBIT before fair value adjustment of biomass in Shetland was NOK 6.29 per kilo in the fourth quarter of 2013, compared with NOK -3.54 per kilo in the corresponding period of 2012. The result is charged with one-off costs relating to a write-down on smolt of NOK 11.4m (NOK 1.7 per kg) in the fourth quarter.

The cost level in Shetland showed a clear downward trend throughout 2013. The turnaround that was initiated at the start of the year has considerably improved the biological situation. At the same time, the level of sea lice has been greatly reduced. The AGD situation in 2013 showed a substantial improvement on 2012. Further initiatives have been identified and are being implemented in order to improve production and reduce costs in Shetland going forward.

During the fourth quarter it was decided to interrupt the production of the first incubation of roe from the summer of 2013 due to delays on the building project of the new smolt facility. The results are charged with one-off costs relating to this (NOK 11.4m).

Seawater production in Shetland in the fourth quarter was in line with expectations.

Ocean Quality AS (sales in Norway – partly owned 60%)

Ocean Quality AS recorded EBIT of NOK 2.8m (0.4%) in the fourth quarter of 2013, compared with NOK 4.8m (0.8%) in the last quarter of 2012. The operating margin for the year as a whole was 0.8%, against 2.4% in 2012. Price realisation measured against reference prices stood at 102.5% in the fourth quarter of 2013, which is somewhat better than in previous quarters.

As part of Grieg Seafood's decision to reorganise and implement a functional organization structure at Group level, it was decided to integrate sales in the UK to Ocean Quality. The process of implementation is proceeding as planned and operationally this sales activity is now a part of Ocean Quality. For both legal and accounting purposes, Ocean Quality UK is expected to be operative from the second quarter of 2014.

Ocean Quality AS	Q4 2013	Q4 2012	YTD 2013	YTD 2012
Sales revenue (MNOK)	720,1	594,8	2 990,0	2 205,8
EBIT (MNOK)	2,8	4,8	24,1	52,4
Operating margin in %	0,4 %	0,8 %	0,8 %	2,4 %

Cash flow and financial situation

The Grieg Seafood Group had a net cash flow of NOK -75.6m from operations in the fourth quarter of 2013. Increase in working capital amounts to NOK 188.1m, most of which relates to increase in biomass at sea. Investments in fixed assets in the fourth quarter alone amounted to NOK 58m.

For the year as a whole, the net cash flow from operations came to NOK 317.3m, while investments totalled NOK 164m. Of this, NOK 32m relates to smolt production which is the company's most important single initiative to reduce future production costs.

Net interest-bearing debt totalled NOK 1 445m at year-end 2013, a reduction of NOK 85m compared with the year-earlier figure. At the same time the equity ratio was 43%, compared with 37% at the end of 2012.

The board of Grieg Seafood will decide on a possible dividend proposal when approving the final accounts for 2013.

Grieg Seafood Group (TNOK)	4Q 2013	4Q 2012	YTD 2013	YTD 2012
Harvest volume (gutted weight tonnes)	15 995	20 122	58 061	70 000
Total operating income	695 711	573 611	2 425 041	2 078 229
EBITDA operational ⁽¹⁾	121 939	-6 236	486 630	61 712
EBIT operational ⁽²⁾	86 975	-48 876	350 593	-99 632
EBIT before fair value adj. and reversal write-down	86 975	-140 405	348 293	-191 162
Profit before tax and fair value adj.	69 972	-170 283	277 480	-300 421
Profit after tax	215 219	-31 932	430 985	-147 188
EBITDA operational %	17,5 %	-1,1 %	20,1 %	3,0 %
EBIT operational %	12,5 %	-8,5 %	14,5 %	-4,8 %
Total assets (TNOK)	4 590 594	4 070 279	4 590 594	4 070 279
Net interest-bearing debt (NIBDA)	1 445 005	1 529 976	1 445 005	1 529 976
Equity (TNOK)	1 988 558	1 513 230	1 988 558	1 513 230
Equity %	43 %	37 %	43 %	37 %
NIBD/EBITDA	3,0	-51,3	3,0	-51,3
ROCE ⁽³⁾	12 %	-19 %	12 %	-6 %
Basic earnings per share (NOK)	1,95	-0,29	3,90	-1,33
Number of shares at the beginning of the period	111 662 000	111 662 000	111 662 000	111 662 000
Number of treasury shares	-1 250 000	-1 250 000	-1 250 000	-1 250 000
Number of shares at period end incl. share issue	110 412 000	110 412 000	110 412 000	110 412 000

1) The calculation is based on EBITDA before fair value adjustment of biological assets and before write-down of special biological events

2) EBIT operational is EBIT before write-down of special biological events and fair value adjust. of biological assets. A fine of NOK 2.3m are not incl. in segment Finnmark.

Outlook

The strong market that characterised the fourth quarter has continued into 2014, with record-high salmon prices, and the market is expected to remain strong in the period ahead. Supply side growth is likely to be especially low in the first half of 2014. Even though volumes are expected to be higher during part of the autumn, the expected total growth in supply in 2014 is still lower than the historical growth in demand. Given the current good forecasts for 2015, the prospects for market balance in the current year are also good.

Grieg Seafood expects a harvested volume of 69,000 tons in 2014, in accordance with current production plans. This is an increase of 10,931 tons (18.8%) from 2013. As part of this, volumes have been transferred from 2013 to 2014. However, the harvested volume has been negatively affected by the early harvesting of one site Rogaland at the start of 2014.

The harvested volume in BC will still be unusually low in 2014 and the underlying production is not expected to pick up until the second half of the year. This means that fixed costs per kilo will remain at

an abnormally high level. The harvested volume in BC is likely to reach a level of around 15 000 tons in 2015.

The Board is pleased that the turnaround in Shetland is showing results, and further improvements are expected in the period ahead.

Grieg Seafood has decided to terminate all production of trout and Pacific salmon and focus our business around production of Atlantic salmon in all regions.

Shetland's sales activities have been transferred to Ocean Quality, as part of the process to gather all sales activities globally in one unit. The appointment of a new COO Farming will contribute to greater capacity, focus on realising synergies and improvements across all of the Group's farming regions.

Grieg Seafood has unexploited production potential under its existing licences, in addition to the potential growth represented by new licenses which includes the potential allocation of green licences in Norway. Grieg Seafood's strategic priority in the period ahead will be to increase the production under existing licences in Norway and to complete the ongoing turnarounds in both Shetland and BC.

Bergen, 13 February 2014

The Board of Directors of
Grieg Seafood ASA

A blue ink signature of Per Grieg jr.
Per Grieg jr.
ChairA blue ink signature of Asbjørn Reinkind.
Asbjørn Reinkind
Vice-ChairA blue ink signature of Karin Bing Ørmland.
Karin Bing Ørmland
Board MemberA blue ink signature of Terje Ramm.
Terje Ramm
Board MemberA blue ink signature of Wenche Kjolås.
Wenche Kjolås
Board MemberA blue ink signature of Morten Vike.
Morten Vike
CEO

Financial Accounts - Grieg Seafood Group

Accounting principles

Grieg Seafood ASA (the Group) comprises Grieg Seafood ASA and its subsidiaries, and includes the Group's share of the accounting results of associated companies. There has been no material change in the legal composition of the Group since year-end 2012.

The accounts for the fourth quarter have been prepared in accordance with International Financial Reporting Standards (IFRS) and interpretations as approved by the EU, including IAS 34 – Interim Financial Reporting. The quarterly report does not contain all information required for a full annual report, and it should be read in conjunction with the last annual report for the Group (2012). The quarterly report is unaudited.

The same accounting principles and methods of calculation which were used with respect to the last annual report (2012) have been used in the preparation of the fourth quarter report. The accounting principles used by the Group are extensively described in the Annual Accounts for 2012.

New standards and amendments implemented in 2013:

Amendments to IAS 1 – Presentation of Financial Statements

The presentation of groups of items under other income and costs included in the comprehensive result, based on whether the items can be reclassified in the income statement at a future date. The amendment affects only the presentation.

Amendments to IAS 19 – Employee Benefits

Amended accounting requirements under IAS 19 Employee Benefits are effective from 1 January 2013. The amendment of accounting principles has had no effect on any figures in the Group's financial reporting as the Group has no benefits based pension schemes.

IFRS 13 – Fair Value Measurement

IFRS 13 provides a single IFRS framework for fair value measurement. The implementation of IFRS 13 has not affected fair value measurement by the Group. The notes to the accounts incorporate more detailed information related to biological assets.

Segment rapportering – change from 2013

Effective from 2013 the Group's share of the results from the sales company Ocean Quality is incorporated in the results from Rogaland and Finnmark. For purposes of comparison, the figures for 2012 have been re-stated correspondingly. Previously, our share of the results from Ocean Quality was reported in the column for elimination. Only the bonus was allocated to the related companies.

Grieg Seafood ASA (the Group) comprises Grieg Seafood ASA and its subsidiaries, and includes the Group's share of the accounting results of associated companies. There has been no material change in the legal composition of the Group since year-end 2012.

Amendment of depreciation period for fixed assets

With effect from 2013 an assessment has been made of the lifetime of production equipment. This has entailed an amendment of the estimated depreciation period. In total, this amounts to a reduction of NOK 40m in the depreciation charge as at 31 December 2013 compared with the same period in 2012. The positive effect of this on profits will arise as the biomass is harvested.

Income Statement

All figures in NOK 1 000

	4Q 2013	4Q 2012	YTD 2013	YTD 2012
Sales revenues	689 013	567 473	2 404 215	2 050 065
Other operating income	6 698	6 137	20 827	28 164
Operating income	695 711	573 611	2 425 041	2 078 229
Share of profit from ass. companies and joint venture	208	1 947	5 645	12 744
Change in inventories	95 668	-126 814	133 261	-182 750
Raw materials and consumables used	-371 046	-287 736	-1 102 239	-1 019 564
Salaries and personnel expenses	-90 371	-79 498	-302 223	-276 103
Other operating expenses	-208 231	-179 274	-675 155	-642 374
EBITDA	121 939	-97 765	484 330	-29 818
Depreciation and amortisation of tangible assets	-34 423	-41 036	-133 468	-157 825
Amortisation of intangible assets	-541	-1 604	-2 569	-3 520
EBIT before fair value adjustment of biological assets	86 975	-140 405	348 293	-191 162
Fair value adjustment of biological assets	174 494	132 432	267 450	98 063
EBIT (Operating profit)	261 468	-7 974	615 743	-93 099
Share of profit from ass. companies	166	-145	2 244	-913
Net financial item	-17 169	-29 732	-73 057	-108 346
Profit before tax and fair value adj. of biological assets	69 972	-170 283	277 480	-300 421
Profit before tax	244 466	-37 851	544 930	-202 358
Estimated taxation	-29 246	5 919	-113 945	55 170
Profit after tax	215 219	-31 932	430 985	-147 188
Profit to minority interests	0	0	0	0
Profit attributable to equity holders of the parent company	215 219	-31 932	430 985	-147 188
Basic earnings per share	1,95	-0,29	3,90	-1,33

Statement of Comprehensive Income

All figures in NOK 1 000

	4Q 2013	4Q 2012	YTD 2013	YTD 2012
Profit for the period	215 219	-31 932	430 985	-147 188
Other comprehensive income:				
<i>Items to be reclassified to profit or loss in subsequent periods:</i>				
Currency translation differences, subsidiaries	-1 615	-12 061	12 642	-13 171
Currency effect of net investments	9 352	-5 370	43 424	-8 046
Tax effect of net investments	-2 184	-15 052	-11 724	-13 934
<i>Items not to be reclassified to profit or loss in subsequent periods:</i>				
Other gain or losses	0	0	0	0
Total recognised income for the period	5 553	-32 483	44 342	-35 151
Total comprehensive income for the period	220 772	-64 415	475 327	-182 339
Comprehensive income to owners of the company	220 772	-64 415	475 327	-182 339

Balance Sheet

All figures in NOK 1 000

ASSETS	31.12.2013	31.12.2012
Goodwill	107 310	105 108
Licenses	994 066	976 740
Other intangible assets	4 545	3 800
Property, plant and equipment	1 204 207	1 141 317
Investments in associated and joint venture companies	41 190	49 229
Loans to associated companies		0
Available for sale financial assets		0
Other current receivables	2 667	2 409
Total non-current assets	2 353 986	2 278 604
Inventories	74 015	65 692
Biological assets	1 368 321	1 193 643
Fair value biological assets	398 011	116 499
Accounts receivable	177 815	124 657
Other current receivables	54 015	51 299
Derivates and other financial instruments	518	0
Cash and cash equivalents	163 913	239 885
Total current assets	2 236 608	1 791 676
Total assets	4 590 594	4 070 279
EQUITY AND LIABILITIES	31.12.2013	31.12.2012
Share capital	446 648	446 648
Treasury Shares	-5 000	-5 000
Retained earnings and other equity	1 546 910	1 071 582
Total equity	1 988 558	1 513 230
Deferred tax liabilities	558 821	426 781
Pension- and other obligations	10 177	10 377
Subordinated loans	22 598	22 840
Borrowings and leasing	1 022 354	1 109 154
Total non-current liabilities	1 613 951	1 569 152
Short-term loan facilities	582 209	654 272
Accounts payable	317 753	246 119
Derivates and other financial instruments	11 535	13 805
Other current liabilities	76 587	73 701
Total current liabilities	988 085	987 897
Total liabilities	2 602 035	2 562 468
Total equity and liabilities	4 590 594	4 070 279

Changes in equity: Attributable to owners of the Company

All figures in NOK 1 000

	4Q 2013	4Q 2012	YTD 2013	YTD 2012
Equity period start	1 768 065	1 565 077	1 513 230	1 690 150
Profit for the period	215 219	-31 932	430 985	-147 188
Comprehensive income for the period	5 554	-19 913	44 343	-29 732
Total recognised income for the period	220 773	-51 845	475 328	-176 920
Equity impact of merger	-280	0	0	0
Total equity from shareholders in the period	-280	0	0	0
Total change of equity in the period	220 493	-51 845	475 328	-176 920
Equity at period end	1 988 558	1 513 231	1 988 558	1 513 230

Cash Flow Statement

All figures in NOK 1 000

	Q4 2013	Q4 2012	YTD 2013	YTD 2012
EBIT after fair value adjustment	261 468	-7 974	615 743	-93 099
Adjustment for fair value adjustment and contracts	-174 494	-132 432	-267 450	-98 063
Adjustment for depreciation and impairment	34 964	42 640	136 037	161 344
Adjustment for income/loss from associated and joint venture companies	-208	-1 947	-5 645	-12 744
Change in inventory, trade payables and trade receivables	-188 357	18 303	-177 099	239 052
Refund of taxes	0	0	5 116	3 324
Other adjustments	-9 019	-27 409	10 580	2 919
Cash flow from operations	-75 646	-108 819	317 282	202 733
Capital expenditure (fixed assets)	-57 972	-29 258	-163 961	-189 539
Dividends from equity investments	0		16 397	0
Change in other non-current receivables	-28	-155	777	192
Cash flow from investments	-58 000	-29 413	-146 787	-189 347
Net changes in interest-bearing debt (non-current and current)	90 267	281 817	-162 340	172 921
Net interest and financial items	-19 679	-21 638	-86 285	-97 505
Cash flow from financing	70 588	260 179	-248 625	75 416
Changes in cash and cash equivalents in the period	-63 058	121 947	-78 130	88 802
Cash and cash equivalents - opening balance	227 338	119 557	239 885	152 622
Currency effect on cash - opening balance	-367	-1 619	2 158	-1 539
Cash and cash equivalents - closing balance	163 913	239 885	163 913	239 885

Segment information

The operating segments are relates to geographical distribution after country and region, and are basis of the reporting method used by the Group management (the most senior decision-makers) when they assess performance and profitability at strategic level.

The Group management assesses the results from the segments based on the operating result (EBIT), before fair value adjustment. This method of measurement excludes the effect of one-time costs, such as restructuring costs, legal costs and amortisation of goodwill when amortisation is the result of an isolated event which is not expected to recur. The method of measurement also excludes the effect of share options which are settled in shares, as well as unrealised gains and losses on financial instruments.

The column "Other items/eliminations" contains the results of activities carried out by the parent company and other non-production-gearred companies of the Group, as well as eliminations of intra-Group transactions.

4Q 2013	Rogaland		Finnmark		BC - Canada		Shetland - UK		Elim. / other		Group	
	4Q 2013	4Q 2012	4Q 2013	4Q 2012	4Q 2013	4Q 2012	4Q 2013	4Q 2012	4Q 2013	4Q 2012	4Q 2013	4Q 2012
Revenues (TNOK)	119 194	155 518	209 204	148 188	62 431	76 238	301 209	188 312	-3 024	-410	689 013	567 846
Other income (TNOK)	850	654	3 979	1 398	2	1 272	2 015	2 362	-148	78	6 698	5 764
EBITDA operational (MNOK) ⁽¹⁾	25 545	23 459	62 166	-1 303	-5 186	-7 414	51 240	-8 398	-11 825	-7 687	121 939	-6 235
EBIT operational (TNOK) ⁽²⁾	18 276	13 802	50 424	-12 495	-11 806	-15 520	42 565	-21 432	-12 483	-8 338	86 975	-48 876
EBITDA operational %	21,3 %	19,5 %	29,2 %	-1,1 %	-8,3 %	-9,6 %	16,9 %	-4,4 %			17,5 %	-1,1 %
EBIT before fair value adj. % ⁽¹⁾	15,2 %	11,5 %	23,7 %	-10,4 %	-18,9 %	-20,0 %	14,0 %	-11,2 %			12,5 %	-8,5 %
EBIT operational /KG GWT ⁽²⁾	6,98	2,59	8,79	-2,01	-13,44	-6,18	6,29	-3,54			5,44	-2,43
Harvest in tons, GWT	2 617	5 335	5 735	6 228	878	2 511	6 765	6 048		0	15 995	20 122

1) The calculation is based on EBITDA before fair value adjustment of biological assets and before write-down of special biological events

2) EBIT operational is EBIT before write-down of special biological events and fair value adjust. of biological assets.

YTD 2013	Rogaland		Finnmark		BC - Canada		Shetland - UK		Elim. / other		Group	
	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012
Revenues (TNOK)	640 584	558 317	870 081	519 822	330 682	438 377	567 432	538 081	-4 564	-4 532	2 404 215	2 050 065
Other income (TNOK)	10 305	922	7 972	4 890	-1 032	8 478	3 127	14 905	455	-1 031	20 827	28 164
EBITDA operational (MNOK) ⁽¹⁾	172 168	96 063	263 371	31 068	17 467	-2 779	61 670	-31 694	-28 046	-14 262	486 630	61 712
EBIT operational (TNOK) ⁽²⁾	144 794	58 781	216 778	-8 985	-7 777	-32 203	27 279	-83 662	-30 481	-16 879	350 593	-99 632
EBITDA operational %	26,5 %	17,2 %	30,0 %	5,9 %	5,3 %	-0,6 %	10,8 %	-5,7 %			20,1 %	3,0 %
EBIT operational %	22,2 %	10,5 %	24,7 %	-1,7 %	-2,4 %	-7,2 %	4,8 %	-15,1 %			14,5 %	-4,8 %
EBIT operational /KG GWT ⁽²⁾	9,60	3,05	9,39	-0,45	-1,15	-2,37	2,07	-4,89			6,04	-1,42
Harvest in tons, GWT	15 088	19 247	23 076	20 080	6 739	13 576	13 158	17 097			58 061	70 000

1) The calculation is based on EBIT before fair value adjustment of biological assets and before reversal previous write-down of intangible assets

2) EBIT operational is EBIT before write-down of special biological events and fair value adjust. of biological assets. A fine of NOK 2.3m are not incl. in segment Finnmark.

Adjusted operating EBIT for reportable segments

All figures in NOK 1 000

	4Q 2013	4Q 2012	YTD 2013	YTD 2012
EBIT before fair value adjustment	86 975	-140 405	348 293	-191 162
Fair value adjustment of biological assets incl. fair value of financial instruments	174 494	132 432	267 450	98 063
EBIT (Operating profit)	261 468	-7 974	615 743	-93 099
Income from associated companies	166	-145	2 244	-913
Total income from associated companies	166	-145	2 244	-913
Net financial item:				
Changes in fair value from hedging instruments	-695	256	4 276	-5 919
Net financial interest	-24 923	-23 530	-95 486	-98 707
Net currency gain (losses)	9 808	-5 218	25 882	666
Dividends	27	0	495	296
Net other financial expenses /-income	-1 386	-1 240	-8 224	-4 682
Net financial item	-17 169	-29 732	-73 057	-108 346
Profit before tax	244 465	-37 851	544 930	-202 358
Estimated taxation	-29 246	5 919	-113 945	55 170
Net profit in the period	215 219	-31 932	430 986	-147 188

Biological assets

The accounting treatment of living fish by companies which apply IFRS is regulated by IAS 41, Agriculture. The best estimate of the fair value of fish weighing less than 1 kilo is considered to be the accumulated cost, while fish between 1 kilo and 4 kilos include a proportionate share of the expected profit. The fair value of fish in excess of 4 kilos (ready for harvesting) is set at the full, expected value. If the expected sale price is less than the expected cost, this will entail a negative adjustment of the value of biological assets, and in such case this is 100%. The sale prices for fish ready for harvesting are based on spot prices, while the prices for fish between 1 kilo and 4 kilos are based on forward prices and/or the most relevant price information that is available for the period when the fish is expected to be harvested. The price is adjusted for quality differences, together with cost of logistics. The volume is adjusted for gutting loss.

Biological assets	Tons		NOK 1 000	
	4Q 2013	YTD 2013	4Q 2013	YTD 2013
Biological assets - beginning of period	43 797	50 692	1 486 940	1 310 143
Currency translation			2 494	32 652
Increases due to production	33 017	70 189	602 306	1 773 262
Decreases due to sales/harvesting/mortality	-26 241	-70 312	-506 817	-1 631 242
Fair value adjustment beginning of period	N/A	N/A	-216 601	-116 494
Fair value adjustment end of period	N/A	N/A	398 011	398 011
Biological assets - end of period	50 566	50 567	1 766 332	1 766 332

Biological assets - status 31.12.2013	Number of fish (1.000)	Biomass (tons)	Cost of production	Fair value adjustment	Carrying amount
Smolt /brood/small fish 0-1 kg	26 549	3 462	245 421	0	245 421
Biological assets with round weight < 4 kg	13 078	29 330	757 026	111 846	868 873
Biological assets with round weight > 4 kg	3 685	17 774	365 873	286 165	652 038
Total	43 311	50 566	1 368 321	398 011	1 766 332

Biological assets - status 31.12.2012	Number of fish (1.000)	Biomass (tons)	Cost of production	Fair value adjustment	Carrying amount
Smolt /brood/small fish 0-1 kg	25 088	4 623	220 600	0	220 600
Biological assets with round weight < 4 kg	12 561	26 964	620 264	29 916	650 180
Biological assets with round weight > 4 kg	3 837	19 105	352 780	86 583	439 363
Total	41 486	50 691	1 193 643	116 499	1 310 143

Associated companies and joint ventures

Investments in companies which are closely related to the Group's operations are classified as a part of the operating result. This relates to cases where the associated companies and joint ventures have activities in the same area of the value chain as the Group. In the accounts, participation in joint ventures is recognised applying the equity method.

Ocean Quality AS is a joint venture which is recognised applying the equity method.

ASSOCIATED / JOINT VENTURE COMPANIES	Acquisition cost	Book value 01.01.2013	Share of profit YTD 2013	Other changes	Book value 31.12.2013	Share of profit Q4 2013
Ocean Quality AS	6 000	25 693	3 368	-15 929	13 132	-532
Finnmark Brønnbåtrederi AS	55	7 924	1 566	0	9 490	604
Bokn Sjøservice AS	506	6 284	146	0	6 430	-3
Salmobreed AS	5 230	6 011	220	0	6 231	141
Isopro AS	520	646	344	0	990	-1
Share of profit classified as operations	12 311	46 558	5 646	-15 929	36 275	209
Salten Stamfisk AS	1 913	2 671	2 244	0	4 915	166
Share of profit classified under operating result	1 913	2 671	2 244	0	4 915	166
Total	14 224	49 229	7 890	-15 929	41 190	375

Related parties

The Group has transactions with companies which are controlled by Grieg Seafood ASA's majority owner, Grieg Holdings AS. Grieg Seafood ASA's offices are rented from Grieg Gaarden KS. All services and the rental relationship are on an arm's length basis. Transactions with other related parties in associated companies are the purchase of services related to operations.

Shares controlled by board members and management:		
	No. shares	Shareholding
Board of directors:		
Per Grieg jr. *)	60 726 561	54,38 %
Wenche Kjøllås (Jaw endel AS)	7 000	0,006 %
Asbjørn Reinkind (Reinkind AS)	120 000	0,107 %
Karin Bing Orgland	0	0,00 %
Terje Ramm	0	0,00 %
Management:		
Morten Vike (CEO)	75 000	0,07 %
Atle Harald Sandtorv (CFO)	45 500	0,04 %
Sigurd Pettersen (Regional Director)	0	0,00 %
Alexander Knudsen (Regional Director)	44 000	0,04 %
Håkon Volden (Regional Director)	60 362	0,05 %
Total shares controlled by board members and management	61 078 423	54,70 %
* Shares owned by the following companies are controlled by Per Grieg jr. and closely related(Verdipapirhandelloven § 2-5):		
Grieg Holdings AS	55 801 409	
Grieg Shipping II AS	824 565	
Ystholmen AS	3 868 197	
Grieg Ltd AS	217 390	
Per Grieg jr. private	15 000	
Total no. shares controlled by Per Grieg jr. and closely related	60 726 561	

Shareholders/share capital

Share capital:

As of December 31, 2013, the company has 111 662 000 shares at a nominal value of NOK 4 per share. The company purchased in June 2011 1 250 000 own shares at rate 14.40 NOK per share.

Date of registration	Type of change	Change in share capital (TNOK)	Nominal value per share (NOK)	Total share capital (TNOK)	No. of ordinary shares
31.12.2013			4,00	446 648	111 662 000
	Holdings of own shares		4,00	-5 000	-1 250 000
Total ordinary shares				441 648	110 412 000

The largest shareholders in Grieg Seafood ASA as of 31.12.2013 were:

	No. shares	Shareholding
GRIEG HOLDINGS	55 801 409	49,97 %
DNB NOR BANK ASA	22 180 739	19,86 %
NORDEA BANK NORGE ASA	6 665 998	5,97 %
KONTRARI	4 317 592	3,87 %
YSTHOLMEN	3 868 197	3,46 %
OM HOLDING AS	2 610 000	2,34 %
GRIEG SEAFOOD ASA	1 250 000	1,12 %
STATE STREET BANK AND TRUST CO.	1 135 441	1,02 %
SKANDINAVISKA ENSKILDA BANKEN AB EGENHANDELSKONTO	850 742	0,76 %
GRIEG SHIPPING II AS	824 565	0,74 %
VERDIPAPIRFONDET PARETO NORDIC VAL	579 374	0,52 %
UBS AG, LONDON BRANCH	527 817	0,47 %
STOREBRAND VEKST	443 670	0,40 %
STATE STREET BANK AND TRUST CO.	434 363	0,39 %
DEUTSCHE BANK AG	397 318	0,36 %
VERDIPAPIRFONDET DNB SMB	375 000	0,34 %
HSBC BANK PLC	373 428	0,33 %
STATE STREET BANK & TRUST COMPANY	300 000	0,27 %
HUSTADLITT AS	300 000	0,27 %
PICTET & CIE (EUROPE) S.A.	253 293	0,23 %
Total 20 largest shareholders	103 488 946	92,68 %
Total other	8 173 054	7,32 %
Total numbers of shares	111 662 000	100,00 %

Information about Grieg Seafood ASA

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Internet:	www.griegseafood.com
Organisation number:	NO 946 598 038 MVA

Board of Directors of Grieg Seafood ASA

Per Grieg jr.	Chair
Asbjørn Reinkind	Vice Chair
Terje Ramm	Board Member
Wenche Kjølås	Board Member
Karin Bing Orgland	Board Member

Group Management

Morten Vike	CEO
Atle Harald Sandtorv	CFO

Financial calendar

Preliminary results 2013	13.02.2014
First Quarter 2014	15.05.2014
Annual General Meeting	08.06.2014
Second Quarter 2014	19.08.2014
Third Quarter 2014	30.10.2014
Preliminary results 2014	12.02.2015

The company reserves the right to amend the above dates.