

## Interim report for January-March 2007

- In this report the operations in Kungsbacka that were divested during the quarter are recorded separately, in accordance with IFRSs, as divested operations.
- Net turnover for the remaining units rose by 14 % totalling MSEK 466 (MSEK 409), of which the acquired operations in Germany generated MSEK 38 (MSEK 0).
- Operating profit for the remaining units amounted to MSEK 40.0 (MSEK 32.0), of which the acquired operations in Germany generated MSEK 5.3 (MSEK 0).
- Pre-tax profit for the remaining units amounted to MSEK 31.8 (MSEK 27.5).
- Net profit for the remaining units was MSEK 25.2 (MSEK 19.4) or SEK 2.85 per share (SEK 2.19 per share)\*.
- Operating cash flow amounted to MSEK -220 (MSEK 81), of which MSEK -240 was acquisitions.
- An eventful quarter with the strategically important acquisition of Sommer Corporate Media and the divestiture of the directories operations in Kungsbacka.
- During the period the Group won important orders from, among others, Electrolux, Bosch (UK), Braun, Saab Automobiles and Scania.
- In the beginning of April Ford Motor Company named Elanders one of their best global suppliers in 2006.
- As previously forecasted improvements in turnover and pre-tax profits compared with 2006, not including costs for write-downs etc. in Kungsbacka of MSEK -151, are anticipated for 2007.

\*) There was no dilution during the given periods.

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### ***Elanders is a global infomedia group organised into two business areas:***

#### • **Infologistics**

- Full-service solutions that meet customers' requirements for premedia services, print, fulfilment and logistics - Master Vendor®.
- Database publishing and Cross Media Publishing of trade information in a variety of media such as printed matter, CD-ROM, the Web and e-commerce solutions.
- Page and advertisement production and image management.
- Business development, support and outsourcing services.
- Print in offset and digital print (print-on-demand).
- Product catalogues and manuals for industrial and commercial companies in any media.
- Educational material for schools and universities in Sweden and the UK, as well as public sector printing for the Swedish Parliament, the government, governmental departments etc.
- Production and sales in Falköping, Gothenburg, Lund, Malmö, Stockholm, Uppsala, Västerås and Östervåla (Sweden), Oslo (Norway), Harrogate and Newcastle (UK) and Waiblingen (Germany).

#### • **User Manuals**

- Production of user information for mobile telephones and other consumer electronics with extremely short lead times.
- Production of printed matter with moderate lead times for publishing and industrial customers in Sweden and Great Britain.
- Premedia with advanced version management etc.
- Print in offset and digital print (print-on-demand).
- Production and sales in Beijing (China), Plonsk (Poland) and Budapest, Komarom and Zalaövö (Hungary).

**Master Vendor®** is the Group's comprehensive name for full-service solutions that, in addition to offset or digital print, provide customers with all other services connected to printing production such as information structuring in databases, translation, premedia services, fulfilment and logistics. Our Annual Report describes these concepts in greater detail and can be requested from our headquarters or downloaded from our website [www.elanders.com](http://www.elanders.com).

## Turnover and Profit per Business Area<sup>1)</sup>

First quarter	Net turnover			Profit/loss		
	2007	2006	2005	2007	2006	2005
<b>MSEK</b>						
Infologistics	379	348	329	22.1	24.0	20.9
User Manuals	87	61	51	17.9	8.0	8.5
<b>Total</b>	<b>466</b>	<b>409</b>	<b>380</b>	<b>40.0</b>	<b>32.0</b>	<b>29.4</b>
Net financial items				-8.2	-4.5	-4.8
<b>Group</b>				<b>31.8</b>	<b>27.5</b>	<b>24.6</b>

<sup>1)</sup> All figures refer to the remaining units.

### AN EVENTFUL QUARTER

Significant strategic changes have taken place in the past quarter. The losing directory operations in Kungsbacka were sold and Sommer Corporate Media in Waiblingen close to Stuttgart was acquired. A successful Rights issue was held during the quarter to finance part of the acquisition and to facilitate continued expansion.

### Acquisition of Sommer Corporate Media

In January 2007 Elanders acquired the German company Sommer Corporate Media in Waiblingen close to Stuttgart, Germany. Sommer Corporate Media is one of Germany's leading suppliers of information solutions based on graphic production in the segments *Automotive*, *Industry & Trade* and the *Service Sector*. Elanders already had a leading position in *Automotive* but needed geographical presence in Germany, which is the foremost country in the European automotive industry. Elanders was also looking for a partner that could strengthen the Group's innovative capacity in infomedia. Sommer Corporate Media needed geographical expansion and access to production in low cost countries. Among the company's customers are DaimlerChrysler, Porsche, Audi, Hugo Boss, Postbank, Lufthansa, Bosch and Stihl. This acquisition reinforces Elanders' position as a leading European supplier of publishing solutions.

The total purchase sum, including acquisition costs, amounted to MSEK 287 together with overtaken net debt of MSEK 43. The consolidated surplus value created has not yet been finally determined but is preliminary estimated at some MSEK 280 together with goodwill in the acquired company of MSEK 13. Sommer Corporate Media was consolidated into Group accounts from February 2007 and after that the company has had a turnover of MSEK 38 with an operating profit of MSEK 5.3.

### The Rights Issue

In order in part to finance the acquisition and Elanders' continued expansion a Rights issue 1:6 at the subscription price of SEK 110 per share was held during the quarter. The Rights issue was over-subscribed and raised MSEK 147 after emission costs of MSEK 7.

### Divestiture of operations in Kungsbacka

On 16 February the divestiture of the shares in Elanders Tryckeri AB in Kungsbacka to the MD of the company was approved of by an Extra General Meeting of Elanders' shareholders. The purchase sum was MSEK 46 including overtaken net debt. This means Elanders no longer produces directories; segment *Directories*. Operations were consolidated into Group accounts until the end of January 2007 but had no effect on Group results during the quarter.

### The Group's business areas after the divestiture of operations in Kungsbacka

After the divestiture of operations in Kungsbacka page and advertisement production in Stockholm was the only unit remaining in Infoprint. This was transferred to the business area Infologistics during the first quarter and the business area Infoprint ceased to exist. This is the first financial report with the new business area division. All comparable figures have been recalculated according to this new division.

### Our strategic partnership with Electrolux

Elanders and Electrolux have signed a three-year exclusive contract concerning the production of all user documentation (manuals etc.) for products manufactured by Electrolux units in Denmark, France, Germany, Great Britain, Hungary, Italy, Poland, Rumania, Russia, Switzerland, Spain and Sweden. Volumes in 2006 were around one billion pages annually divided among some 20 factories.

Cooperation will unfold according to a fixed time schedule for the various production units. This process is expected to be implemented during the next two years and fully functioning no later than 2009. During this period the value of the contract is estimated at around MSEK 250.

The deal is an excellent reflection of the Group's strategy to deliver comprehensive solutions to global customers in order to reduce their time-to-market.

## **Market**

### **Concentration on selected market segments**

The five strategic market segments the Group is focusing its resources and Master Vendor® solutions on are *Automotive*, *Publishing*, *Industry & Trade*, *Public Sector* and *Service Sector*. Elanders has a leading position within these segments and can offer customers unique solutions.

### **Marketing situation for the Group**

Selling printing as a sole product meets very tough competition in Western Europe. Elanders is countering this by increasing the number of comprehensive solutions within the framework of Master Vendor®, continued expansion in Central Europe and Asia and continuous rationalisations. The Group has a dominate position in the chosen segments in Sweden and continued expansion is most likely to be generated through Master Vendor® business with an international thrust.

The segments *Automotive*, *Industry & Trade* and *the Service Sector* continue to grow well. These three segments generated 71% of Group turnover during the period.

### **Elanders in the coming years**

Elanders' printing production in Sweden, Great Britain and Germany will be steered more and more towards digital printing. Offset volumes in these countries will be successively concentrated towards smaller editions and customers demanding short lead times. In general, we foresee the offset volumes comprising larger editions with a lesser need for short lead times will, to a greater extent, be produced in our User Manuals facilities in Eastern Europe and Asia.

Elanders continues to follow its strategy using its Master Vendor® concept to create added value for customers by providing services prior to (upstream) or after (downstream) the actual printing. Our Document and Distribution Centres (DDC) that work with print-on-demand and logistics are downstream. The Group regularly assesses the possibility of expanding by increasing our cooperation with, or the acquisition of, operations that create information, primarily in the segments *Automotive*, *Industry & Trade* and *the Service Sector*. The Group has also developed instruments upstream for efficient parallel publishing (WebBase), marketing planning (M3), an interface for e-commerce (WOLF) and more that have been used with great success in a several deals in the business area Infologistics.

Elanders will continue to follow its strategy of expanding internationally with global customers. The acquisition of Sommer Corporate Media in Germany in Infologistics, operations in Hungary and the new establishment in China in User Manuals are a result of this strategy.

## **THE BUSINESS AREAS**

### **Infologistics**

#### ***Business area operations***

Infologistics develops and delivers full-service solutions in publishing to industrials, publishers and the public sector. This includes user information for the automotive industry as well since printed matter is a relatively small portion of the total business in this segment. Expansion in the product range of the business area takes place both up and downstream. Infologistics will expand geographically first and foremost in Western Europe but opportunities to enter the American market will be explored.

The business area has its platform in the Infomedia Centres in Mölnlycke, Stockholm and Östervåla (SE), Newcastle (UK) and Waiblingen (D). Elanders' infomedia centres offer information structuring, advanced premedia, digital print, offset print and fulfilment services. There are digital print units in Oslo (N) and Stockholm (SE) and in-house units for publishing in digital print at, among others, ABB in Västerås, Volvo in Gothenburg and Tetra Pak in Lund (SE). In addition, we have production units for premedia, offset print and fulfilment in Falköping, Malmö and Stockholm (SE) and Oslo (N). There is also a unit for sales and project management in Uppsala (SE) and a unit for sales, premedia and page production in Harrogate (UK). When business area customers request printing production at lower prices and can accept longer lead times we utilise the capacity in User Manuals in Eastern Europe and Asia.

### ***Development during the period***

Turnover rose by MSEK 31 or 9% to MSEK 379 (MSEK 348) and operating profit for the period amounted to MSEK 22.1 (MSEK 24.0). During the period Sommer Corporate Media contributed MSEK 38 in turnover and operating profit of MSEK 5.3.

The Swedish section of the business area got off to a slow start this year due to, among other things, lower volumes than anticipated from Parliament and the government. This was outweighed by the good results in Great Britain and Germany. We have begun merging the Swedish operations and this will be completed by the end of the year. The objective is to strengthen cooperation within marketing and production between the units and they will become a single legal entity from 1 January 2008. The units will become specialised so that the same kind of production and services are not performed in different places. Both the production and marketing organisations will cease to be independent subsidiaries to hinder the less than optimal situation that easily occurs when several companies with budget responsibility and similar products and services compete with each other for the Group's joint customers and production capacity. The results of this work are expected to materialise in 2008.

During the period the business area won important orders from Bosch (UK), Scania and Saab Automobile regarding offset printing, logistics, webshop and print-on-demand solutions in digital print.

In the beginning of April Ford Motor Company named Elanders in Mölnlycke one of their best global suppliers in 2006. The distinction is conferred on suppliers that not only provide the best quality and deliveries but also encourage employees' different cultures, ideas, values etc. Ford's Alan Mulally stated that their supplier's work and teamwork are essential to the success of Ford. The distinction is conferred in three categories; gold, silver and "Recognition of Achievement". Elanders received one of the 34 silver plaquets. This is undeniable proof of Elanders' accomplishments in assisting larger companies in rationalising their publishing processes.

All the new, major deals follow the business area's strategy to help large companies and organisations to rationalise their publishing processes. This Master Vendor<sup>®</sup> business requires Elanders to immediately adapt its organisation and resources to meet customer requirements while volumes are still relatively small. This is in part because it often takes time for large organisations to go through the process of changing suppliers.

The forecast for Infologistics in its entirety is good regarding growth as well as profitability and both turnover and profit are expected to be higher than in 2006.

### **User Manuals**

#### ***Business area operations***

User Manuals is aimed at highly efficient deliveries of user information for mobile telephones and other consumer electronics. This business is chiefly printing production with extremely high demands on flexibility and short lead times. Geographically expansion will take place in countries with relatively low wage levels in Eastern Europe and Asia. We will expand our product range for the most part downstream through increased content of packaging print, print-on-demand and logistics.

User Manuals is comprised of the units in Beijing (China), Plonsk (Poland) and Budapest, Komarom and Zalalövö (Hungary) and our customers are primarily in the segment *Industry & Trade*. Production capacity is also used for deliveries to customers in Scandinavia, Great Britain and Germany in other segments and business areas when low costs are prioritised over short lead times.

### ***Development during the period***

Turnover rose by 43% to MSEK 87 (MSEK 61) and operating profit rose by 124% to MSEK 17.9.

The unit in Beijing has been in full production during the quarter, which together with continued success in Hungary increased turnover and profit. Manufacturing and printing packaging for mobile phones has started up in the Beijing unit and is expected to grow considerably during the year. The Polish unit's development was hindered by production disturbances in connection with maintenance and reparations of production equipment.

During the period the business area received major orders from, among others, Braun for the production of user manuals.

The strategic partnership with Electrolux will foremost involve User Manuals and have a positive affect on turnover and profit, especially next year. A new unit, Elanders Italy S.r.l., is being formed. The company, which will lie in Treviso a little north of Venice, Italy, will be a DDC and serve Electrolux' units in Italy first and foremost. Setting this DDC up is expected to require MSEK 5 in investments and will not have any significant effect on business area profit in 2007. The facility in Italy will be followed up by a smaller unit in Wroclaw in southwest Poland for deliveries to Electrolux there. This DDC will also serve other Group customers in the area. The investment to establish this DDC is expected to be slightly lower than for the one in Treviso.

The main unit in Zalatövö operated in rented premises until the end of March 2007. In the autumn of 2006 the property owner made it known that the facility was needed for their own operations but they could consider building new facilities nearby instead. After receiving an offer Elanders took over the premises by acquiring the shares in a company with this property as its only asset. The purchase price was MSEK 35.

On the whole prospects for User Manuals are considered excellent both in terms of growth and profitability. Turnover and profit are expected to surpass results in 2006, mainly due to the fact that the start-up period in China is over.

## **GROUP**

### **Turnover and profit**

Group net turnover in the remaining units increased by MSEK 57.7 to MSEK 466.2 (MSEK 408.5) or 14%, of which the acquired unit in Germany generated MSEK 38 (MSEK 0). Operating profit in the remaining units rose by MSEK 8.0 to MSEK 40.0 (MSEK 32.0), of which the acquired unit in Germany generated MSEK 5.3 (MSEK 0).

### **Investments and depreciation**

During the period net capital expenditures totalled MSEK 263 (MSEK 26), of which MSEK 240 was acquisitions (MSEK 0). The acquisitions were allocated as follows:

	<b>MSEK</b>
Paid purchase sum for Sommer Corporate Media at acquisition	256
Liquid funds in Sommer Corporate Media at acquisition	-50
Paid purchase sum for the company containing the property in Hungary	35
Liquid funds in the Hungarian company at acquisition	-1
<b>Total acquisitions</b>	<b>240</b>

Depreciation amounted to MSEK 19 (MSEK 24).

### **Financial position, cash flow and equity ratio**

The Group's net debt amounted to MSEK 737 (MSEK 597) and operating cash flow for the period amounted to MSEK -220 (MSEK 81), of which MSEK -240 was acquisitions (MSEK 0). Apart from acquisitions, cash flow worsened by MSEK -61 compared with 2006. One reason for this was the fact that the unit in Beijing was not operating in the first quarter of 2006. Equity amounted to MSEK 737 (MSEK 643), which resulted in an equity ratio of 36.4% (35.9%).

### **Personnel**

The average number of employees during the period was 1,533 (1,451), of which 777 were in Sweden (952). At the end of the period the Group had 1,534 employees (1,461).

### **Forecast for 2007**

The forecast remains the same. A positive development is forecasted for 2007. Turnover is expected to increase and pre-tax profits improve compared with pre-tax profit for 2006, not including expenses for write-downs etc. for operations in Kungsbacka.

### **Future reports from Elanders**

The interim report for the first half-year will be released on 13 July 2007 and the nine month report will be released on 23 October 2007.

### **Review and accounting principles**

The company auditors have not reviewed this report. This report has been prepared in accordance with the same accounting principles and calculation methods as those in the annual accounts for 2006 and in accordance with IAS 34 – Interim Financial Reporting.

### **Swedish Code of Corporate Governance**

Swedish stock market companies with a market value under SEK 3 billion can voluntarily choose to follow the Swedish Code of Corporate Governance. Elanders has chosen not to follow the code. Nonetheless corporate governance in Elanders concurs for the most part with the code. The most important differences are found in the areas of internal revision and control and external auditing of financial interim reports. The code is taken into consideration in the Group's daily work with development of corporate governance.

Mölnlycke, 26 April 2007

Patrick Holm  
President and Chief Executive Officer

Further information can be found on Elanders' website [www.elanders.com](http://www.elanders.com) or via e-mail [info@elanders.com](mailto:info@elanders.com).

*This document is essentially a translation of the Swedish language version. In the event of any discrepancies between this translation and the original Swedish document, the latter shall be deemed correct.*

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### Summary Group Income Statements

MSEK	First quarter			Last 12 months	Full year 2006
	2007	2006	2005		
Net turnover <sup>1)</sup>	466.2	408.5	379.8	1,737.8	1,680.1
Cost of products and services sold <sup>1)</sup>	-346.1	-309.5	-287.1	-1,279.3	-1,242.7
<b>Gross profit</b>	<b>120.1</b>	<b>99.0</b>	<b>92.7</b>	<b>458.5</b>	<b>437.4</b>
Sales and administration costs	-84.1	-67.8	-63.9	-289.8	-273.5
Other operating income	6.1	8.5	1.8	18.7	21.1
Other operating costs	-1.9	-8.2	-1.2	-7.5	-13.8
Share in profit/loss in joint venture	-0.2	0.5	-	2.1	2.8
<b>Operating profit/loss</b>	<b>40.0</b>	<b>32.0</b>	<b>29.4</b>	<b>182.0</b>	<b>174.0</b>
Net financial items	-8.2	-4.5	-4.8	-25.4	-21.7
<b>Profit/loss after net financial items</b>	<b>31.8</b>	<b>27.5</b>	<b>24.6</b>	<b>156.6</b>	<b>152.3</b>
Taxes	-6.6	-8.1	-6.0	-35.7	-37.2
<b>Profit/loss for the period in remaining operations</b>	<b>25.2</b>	<b>19.4</b>	<b>18.6</b>	<b>120.9</b>	<b>115.1</b>
Net profit/loss after tax for the period from divested operations	-	-10.5	-6.9	-153.6	-164.1
<b>Profit/loss for the period</b>	<b>25.2</b>	<b>8.9</b>	<b>11.7</b>	<b>-32.7</b>	<b>-49.0</b>
<b>Attributable to:</b>					
Parent company shareholders	25.2	8.9	11.7	-32.7	-49.0
Minority interests	-	-	-	-	-
<b>Profit/loss per share incl. divested operations, SEK<sup>2)3)</sup></b>	<b>2.85</b>	<b>1.01</b>	<b>1.32</b>	<b>-3.69</b>	<b>-5.54</b>
<b>Profit/loss per share in remaining operations, SEK<sup>2)3)</sup></b>	<b>2.85</b>	<b>2.19</b>	<b>2.10</b>	<b>13.65</b>	<b>13.00</b>

<sup>1)</sup> Figures include transactions with divested operations.

<sup>2)</sup> Average number of shares during all the report periods above amounted to 8,555,000 after adjustment for the bonus issue element of the Rights issue.

<sup>3)</sup> Earnings per share before and after dilution.

### Summary Group Cash Flow Statements Including Divested Operations

MSEK	First quarter			Full year			Last 12 months
	2007	2006	2005	2006	2005	2004	
Profit/loss after net financial items in remaining operations	31.8	27.5	24.6	152.3	124.6	95.1	156.6
Net profit/loss after tax for the period from divested operations	-	-10.5	-6.9	-164.1	-13.9	13.0	-153.6
Reversal of tax in divested operations	-	-4.0	-2.7	-20.0	-5.4	4.9	-16.0
<b>Profit/loss after net financial items</b>	<b>31.8</b>	<b>13.0</b>	<b>15.0</b>	<b>-31.8</b>	<b>105.3</b>	<b>113.0</b>	<b>-13.0</b>
Adjustments for items not included in cash flow	16.4	24.6	16.1	227.5	65.7	56.9	219.3
Paid taxes	-5.5	-5.0	-5.1	-20.8	-44.7	-21.7	-21.3
Changes in working capital	-13.1	64.8	10.0	-7.8	-80.7	-20.4	-85.7
<b>Cash flow from operating activities</b>	<b>29.6</b>	<b>97.4</b>	<b>36.0</b>	<b>167.1</b>	<b>45.6</b>	<b>127.8</b>	<b>99.3</b>
<b>Cash flow from investing activities</b>	<b>-263.2</b>	<b>-26.0</b>	<b>-12.0</b>	<b>-69.8</b>	<b>-85.4</b>	<b>-105.4</b>	<b>-307.0</b>
Changes in long and short-term borrowing	96.6	-29.1	-23.0	-22.6	44.4	1.8	103.1
Changes in long-term receivables	0.5	0.0	1.3	-2.9	-3.8	2.9	-2.4
Rights issue	146.5	-	-	-	-	-	146.5
Dividends	-	-	-	-20.9	-16.7	-8.4	-20.9
<b>Cash flow from financing activities</b>	<b>243.6</b>	<b>-29.1</b>	<b>-21.7</b>	<b>-46.4</b>	<b>23.9</b>	<b>-3.7</b>	<b>226.3</b>
<b>Cash flow for the period</b>	<b>10.0</b>	<b>42.3</b>	<b>2.3</b>	<b>50.9</b>	<b>-15.9</b>	<b>18.7</b>	<b>18.6</b>
<b>Liquid funds at the beginning of the period</b>	<b>74.5</b>	<b>24.9</b>	<b>39.7</b>	<b>24.9</b>	<b>39.7</b>	<b>22.5</b>	<b>66.5</b>
Translation difference	2.0	-0.7	0.3	-1.3	1.1	-1.5	1.4
<b>Liquid funds at the end of the period</b>	<b>86.5</b>	<b>66.5</b>	<b>42.3</b>	<b>74.5</b>	<b>24.9</b>	<b>39.7</b>	<b>86.5</b>
<b>Net debt at the beginning of the period</b>	<b>594.1</b>	<b>669.4</b>	<b>602.3</b>	<b>669.4</b>	<b>602.3</b>	<b>614.8</b>	<b>596.5</b>
Translation difference in net debt	1.3	0.1	0.8	-1.2	1.7	2.0	0.0
Change in net debt	141.4	-73.0	-23.3	-74.1	65.4	-14.5	140.3
<b>Net debt at the end of the period</b>	<b>736.8</b>	<b>596.5</b>	<b>579.8</b>	<b>594.1</b>	<b>669.4</b>	<b>602.3</b>	<b>736.8</b>
<b>Operating cash flow</b>	<b>-219.7</b>	<b>81.1</b>	<b>33.1</b>	<b>141.1</b>	<b>21.3</b>	<b>68.1</b>	<b>-159.7</b>

See note 1 for information about cash flow for remaining units and divested operations.

### Summary Group Balance Sheets

MSEK	31/3 2007	31/3 2006 <sup>1)</sup>	31/3 2005 <sup>1)</sup>	31/12 2006 <sup>1)</sup>
<b>Assets</b>				
Intangible assets	845.5	562.0	560.4	542.0
Tangible assets	441.1	489.1	481.8	345.4
Other fixed assets	52.7	92.6	62.8	55.6
<b>Total fixed assets</b>	<b>1,339.3</b>	<b>1,143.7</b>	<b>1,105.0</b>	<b>943.0</b>
Inventories	103.7	112.1	108.7	92.9
Accounts receivable	391.3	377.0	330.8	456.8
Other current assets	105.8	90.0	105.7	73.9
Liquid funds	86.5	66.5	42.3	74.5
<b>Total current assets</b>	<b>687.3</b>	<b>645.6</b>	<b>587.5</b>	<b>698.1</b>
<b>Total assets</b>	<b>2,026.6</b>	<b>1,789.3</b>	<b>1,692.5</b>	<b>1,641.1</b>
<b>Equity and liabilities</b>				
<b>Equity</b>	<b>736.6</b>	<b>642.8</b>	<b>581.1</b>	<b>556.4</b>
<b>Liabilities</b>				
Non-interest bearing long-term liabilities	30.9	77.5	103.2	28.9
Interest bearing long-term liabilities	362.2	102.9	125.1	87.4
<b>Total long-term liabilities</b>	<b>393.1</b>	<b>180.4</b>	<b>228.3</b>	<b>116.3</b>
Non-interest bearing current liabilities	435.8	406.0	386.0	387.3
Interest bearing current liabilities	461.1	560.1	497.1	581.1
<b>Total current liabilities</b>	<b>896.9</b>	<b>966.1</b>	<b>883.1</b>	<b>968.4</b>
<b>Total equity and liabilities</b>	<b>2,026.6</b>	<b>1,789.3</b>	<b>1,692.5</b>	<b>1,641.1</b>

<sup>1)</sup> Including assets and liabilities attributable to the divested operations in Kungsbacka.

### Changes in Equity

MSEK	Equity attributable to parent company shareholders	Minority interests	Total equity
<b>Equity at year-end 2005</b>	<b>637.8</b>	-	<b>637.8</b>
Translation difference	-14.8	-	-14.8
Cash flow hedges after tax	3.3	-	3.3
Profit/loss for the year	-49.0	-	-49.0
Dividends	-20.9	-	-20.9
<b>Equity at year-end 2006</b>	<b>556.4</b>	-	<b>556.4</b>
<b>Equity at year-end 2005</b>	<b>637.8</b>	-	<b>637.8</b>
Translation difference	-4.6	-	-4.6
Cash flow hedges after tax	0.7	-	0.7
Profit/loss for the period	8.9	-	8.9
<b>Equity at the end of the first quarter 2006</b>	<b>642.8</b>	-	<b>642.8</b>
<b>Equity at year-end 2006</b>	<b>556.4</b>	-	<b>556.4</b>
Translation difference	11.9	-	11.9
Cash flow hedges after tax	0.0	-	0.0
Hedging of net investment in foreign subsidiaries	-3.4	-	-3.4
Profit/loss for the period	25.2	-	25.2
Rights issue	146.5	-	146.5
<b>Equity at the end of the first quarter 2007</b>	<b>736.6</b>	-	<b>736.6</b>

### Group Key Ratios Including Divested Operations

MSEK	Jan-March 2007	Jan-March 2006	Last 12 months	Full-year 2006
Return on equity, % <sup>1)</sup>	15.6	5.6	-4.7	-8.2
Equity ratio, %	36.4	35.9	36.4	33.9
Return on capital employed, % <sup>1)</sup>	12.3	5.6	1.0	-0.7
Debt/equity ratio	1.0	0.9	1.0	1.1

<sup>1)</sup> Return valuations are annualised.

### Group Quarterly Data Including Divested Operations

MSEK	2005 Q1	2005 Q2	2005 Q3	2005 Q4	2006 Q1	2006 Q2	2006 Q3	2006 Q4	2007 Q1
Net turnover	451	507	418	577	489	490	432	576	484
Operating profit/loss	19	27	13	63	18	22	21	-70	40
Profit/loss after net financial items	15	23	8	60	13	16	15	-76	32
Net profit/loss	12	20	-2	48	9	11	11	-80	25
Operating cash flow	33	16	-9	-19	81	14	-12	58	-220
Depreciation	24	24	25	24	24	23	24	24	19
Net investments	12	16	16	42	26	18	21	5	263
Goodwill	560	562	560	558	557	556	558	532	831
Total assets	1,692	1,719	1,788	1,807	1,789	1,711	1,752	1,641	2,027
Equity	581	585	586	638	643	625	641	556	737
Net debt	580	594	642	669	597	619	644	594	737
Capital employed	1,161	1,179	1,229	1,307	1,239	1,244	1,285	1,150	1,473
Return on equity, % <sup>1)</sup>	8.0	14.2	-1.4	32.0	5.6	7.1	7.1	-53.7	15.6
Return on capital employed, % <sup>1)</sup>	6.4	7.8	5.0	21.0	5.6	7.2	6.6	-22.9	12.3
Debt/equity ratio	1.0	1.0	1.1	1.0	0.9	1.0	1.0	1.1	1.0
Equity ratio, %	34.3	34.0	32.8	35.3	35.9	36.5	36.6	33.9	36.4
Interest coverage ratio <sup>2)</sup>	5.9	6.5	6.7	5.5	5.5	5.0	6.4	-0.4	6.5
Number of employees at the end of the period	1,505	1,418	1,500	1,511	1,461	1,511	1,495	1,553	1,534

<sup>1)</sup> Return valuations are annualised.

<sup>2)</sup> Interest coverage ratio is calculated on a rolling 12 month schedule.

### Quarterly Data for Remaining Operations

MSEK	2005 Q1	2005 Q2	2005 Q3	2005 Q4	2006 Q1	2006 Q2	2006 Q3	2006 Q4	2007 Q1
Net turnover	380	425	367	432	408	427	393	452	466
Operating profit/loss	29	38	29	45	32	32	42	68	40
Profit/loss after net financial items	25	34	25	41	27	27	36	62	32
Net profit/loss	19	28	10	35	19	19	27	50	25
Depreciation	16	16	16	16	16	15	16	16	19
Number of employees at the end of the period	1,159	1,134	1,152	1,188	1,254	1,313	1,307	1,361	1,534

### Definitions

<b>Return on equity</b>	Net profit in relation to average equity.
<b>Equity ratio</b>	Equity, including minority interests, in relation to total assets.
<b>Capital employed</b>	Total assets reduced by liquid funds and non-interest bearing liabilities.
<b>Return on capital employed</b>	Operating profit/loss in relation to average capital employed.
<b>Debt/equity ratio</b>	Interest-bearing debt reduced by liquid funds in relation to equity, including minority interests.
<b>Operating cash flow</b>	Cash flow from current operations and investing activities adjusted for paid taxes and net financial items.
<b>Interest coverage ratio</b>	Operating profit/loss plus interest income divided by interest costs.

## NOTES

### Note 1. Divested operations

All figures below regarding divested operations are attributable to the Kungsbacka operations divested in February 2007.

#### Income Statements for Divested Operations

MSEK	First quarter			Last 12 months	Full year 2006
	2007	2006	2005		
Net turnover <sup>1)</sup>	23.2	98.4	83.2	305.4	380.6
Cost of products and services sold <sup>1)</sup>	-21.1	-104.7	-88.0	-452.2	-535.8
<b>Gross profit/loss</b>	<b>2.1</b>	<b>-6.3</b>	<b>-4.8</b>	<b>-146.8</b>	<b>-155.2</b>
Sales and administration costs	-1.9	-7.7	-7.6	-21.4	-27.2
Other operating income	-	4.4	2.0	3.2	7.6
Other operating costs	-	-4.7	-	-3.3	-8.0
Share in profit/loss in joint venture	-	-	-	-	-
<b>Operating profit/loss</b>	<b>0.2</b>	<b>-14.3</b>	<b>-10.4</b>	<b>-168.3</b>	<b>-182.8</b>
Net financial items	-0.2	-0.2	0.8	-1.3	-1.3
<b>Profit/loss after net financial items</b>	<b>0.0</b>	<b>-14.5</b>	<b>-9.6</b>	<b>-169.6</b>	<b>-184.1</b>
Taxes	-	4.0	2.7	16.0	20.0
<b>Profit/loss from operations for the period</b>	<b>0.0</b>	<b>-10.5</b>	<b>-6.9</b>	<b>-153.6</b>	<b>-164.1</b>
Profit from divestiture of operation	-	-	-	-	-
Tax on profit from divestiture of operation	-	-	-	-	-
<b>Profit/loss for the period</b>	<b>0.0</b>	<b>-10.5</b>	<b>-6.9</b>	<b>-153.6</b>	<b>-164.1</b>
<b>Attributable to:</b>					
Parent company shareholders	0.0	-10.5	-6.9	-153.6	-164.1
Minority interests	-	-	-	-	-
<b>Profit/loss per share from divested operations, SEK<sup>2) 3)</sup></b>	<b>0.00</b>	<b>-1.19</b>	<b>-0.78</b>	<b>-17.35</b>	<b>-18.54</b>

<sup>1)</sup> Figures include transactions with remaining units.

<sup>2)</sup> Average number of outstanding shares in all the report periods above amounted to 8,855,000 after adjustment for the bonus issue element of the Rights issue.

<sup>3)</sup> Earnings per share before and after dilution.

#### Cash Flow Statements for Remaining Units and Divested Operations

MSEK	First quarter 2007		
	Remaining units	Divested operations	Total
Cash flow from operating activities	22.1	7.5	29.6
Cash flow from investing activities	-263.2	-	-263.2
Cash flow from financing activities	251.1	-7.5	243.6
<b>Cash flow for the period</b>	<b>10.0</b>	<b>0.0</b>	<b>10.0</b>
<b>Liquid funds at the beginning of the period</b>			<b>74.5</b>
Translation difference			2.0
<b>Liquid funds at the end of the period</b>			<b>86.5</b>
<b>Operating cash flow</b>	<b>-225.7</b>	<b>6.0</b>	<b>-219.7</b>

MSEK	First quarter 2006		
	Remaining units	Divested operations	Total
Cash flow from operating activities	93.5	3.9	97.4
Cash flow from investing activities	-24.2	-1.8	-26.0
Cash flow from financing activities	-27.0	-2.1	-29.1
<b>Cash flow for the period</b>	<b>42.3</b>	<b>0.0</b>	<b>42.3</b>
<b>Liquid funds at the beginning of the period</b>			<b>24.9</b>
Translation difference			-0.7
<b>Liquid funds at the end of the period</b>			<b>66.5</b>
<b>Operating cash flow</b>	<b>78.3</b>	<b>2.8</b>	<b>81.1</b>

MSEK	First quarter 2005		
	Remaining units	Divested operations	Total
Cash flow from operating activities	33.4	2.6	36.0
Cash flow from investing activities	-11.4	-0.6	-12.0
Cash flow from financing activities	-19.7	-2.0	-21.7
<b>Cash flow for the period</b>	<b>2.3</b>	<b>0.0</b>	<b>2.3</b>
<b>Liquid funds at the beginning of the period</b>			<b>39.7</b>
Translation difference			0.3
<b>Liquid funds at the end of the period</b>			<b>42.3</b>
<b>Operating cash flow</b>	<b>31.4</b>	<b>1.7</b>	<b>33.1</b>

MSEK	Full year 2006		
	Remaining units	Divested operations	Total
Cash flow from operating activities	155.6	11.5	167.1
Cash flow from investing activities	-58.6	-11.2	-69.8
Cash flow from financing activities	-46.1	-0.3	-46.4
<b>Cash flow for the period</b>	<b>50.9</b>	<b>0.0</b>	<b>50.9</b>
<b>Liquid funds at the beginning of the period</b>			<b>24.9</b>
Translation difference			-1.3
<b>Liquid funds at the end of the period</b>			<b>74.5</b>
<b>Operating cash flow</b>	<b>139.6</b>	<b>1.5</b>	<b>141.1</b>

MSEK	Full year 2005		
	Remaining units	Divested operations	Total
Cash flow from operating activities	31.3	14.3	45.6
Cash flow from investing activities	-83.4	-2.0	-85.4
Cash flow from financing activities	36.2	-12.3	23.9
<b>Cash flow for the period</b>	<b>-15.9</b>	<b>0.0</b>	<b>-15.9</b>
<b>Liquid funds at the beginning of the period</b>			<b>39.7</b>
Translation difference			1.1
<b>Liquid funds at the end of the period</b>			<b>24.9</b>
<b>Operating cash flow</b>	<b>8.7</b>	<b>12.6</b>	<b>21.3</b>

MSEK	Full year 2004		
	Remaining units	Divested operations	Total
Cash flow from operating activities	77.8	50.0	127.8
Cash flow from investing activities	-101.0	-4.4	-105.4
Cash flow from financing activities	41.9	-45.6	-3.7
<b>Cash flow for the period</b>	<b>18.7</b>	<b>0.0</b>	<b>18.7</b>
<b>Liquid funds at the beginning of the period</b>			<b>22.5</b>
Translation difference			-1.5
<b>Liquid funds at the end of the period</b>			<b>39.7</b>
<b>Operating cash flow</b>	<b>19.6</b>	<b>48.5</b>	<b>68.1</b>

MSEK	Last 12 months		
	Remaining units	Divested operations	Total
Cash flow from operating activities	84.2	15.1	99.3
Cash flow from investing activities	-297.6	-9.4	-307.0
Cash flow from financing activities	232.0	-5.7	226.3
<b>Cash flow for the period</b>	<b>18.6</b>	<b>0.0</b>	<b>18.6</b>
<b>Liquid funds at the beginning of the period</b>			<b>66.5</b>
Translation difference			1.4
<b>Liquid funds at the end of the period</b>			<b>86.5</b>
<b>Operating cash flow</b>	<b>-164.4</b>	<b>4.7</b>	<b>-159.7</b>

#### Assets and Liabilities in Divestitures

MSEK	
Other fixed assets	4.1
Inventory	39.5
Accounts receivable	64.9
Other current assets	19.9
Liquid funds	-
Non-interest bearing long-term liabilities	-
Interest bearing long-term liabilities	-36.7
Non-interest bearing current liabilities	-82.5
Interest bearing current liabilities	-9.2
<b>Identifiable net assets</b>	<b>0.0</b>
Capital gains/losses	0.0
<b>Received purchase sum</b>	<b>0.0</b>
Liquid funds in divested operations	0.0
<b>Effect on Group liquid funds</b>	<b>0.0</b>

## Not 2. Acquisition of operations

### Specification of acquisitions

Ownership transfer date		Country	Business area	Number of employees
31 January 2007	Sommer Corporate Media GmbH & Co KG	Germany	Infologistics	150
26 March 2007	San Marco Hungary Kft <sup>1)</sup>	Hungary	User Manuals	-

<sup>1)</sup> The company contains the property in Zalalövö, Hungary, where Elanders Hungary Kft operates.

### Assets and Liabilities in Acquired Operations<sup>1)</sup>

MSEK	Recorded values in acquired operations	Adjustment to fair value	Recorded value in the Group
Intangible assets	15.6	2.7	18.3
Tangible assets	80.8	0.8	81.6
Other fixed assets	0.1	-	0.1
Inventory	10.7	0.6	11.3
Accounts receivable	36.1	-	36.1
Other current assets	1.9	-	1.9
Liquid funds	51.3	-	51.3
Non-interest bearing long-term liabilities	-	-	-
Interest bearing long-term liabilities	-41.6	-	-41.6
Non-interest bearing current liabilities	-59.8	-1.5	-61.3
Interest bearing current liabilities	-52.3	-	-52.3
<b>Identifiable net assets</b>	<b>42.8</b>	<b>2.6</b>	<b>45.4</b>
Goodwill			277.0
<b>Total purchase sums</b>			<b>322.4</b>
Unpaid purchase sums			-31.1
Liquid funds in acquisitions			-51.3
<b>Effect on Group liquid funds</b>			<b>240.0</b>

<sup>1)</sup> The figures are preliminary since the group-wise evaluation of assets and liabilities, which is performed at acquisition, has not yet been finally determined.