

POLYGIENE GROUP AB (PUBL.)

INTERIM REPORT Q1 2024



ir.polygiene.com

POLYGIENE[®]
GROUP
FOR MINDFUL LIVING

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POLYGIENE GROUP IN BRIEF

2006

Founded

41

In the team

13,7

EBITDA %

35,1

Net sales, MSEK

2 $\frac{45}{55}$ %

Polygiene

Addmaster

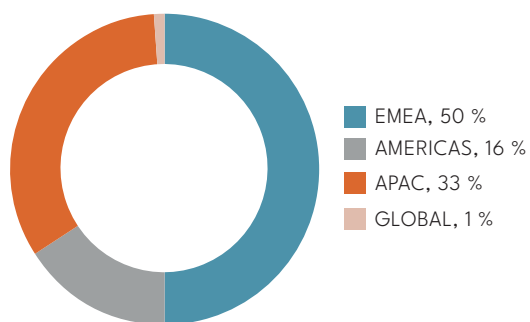
Business-segment, net sales

500+

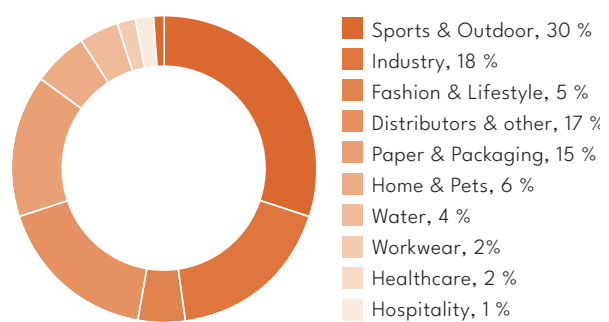
Partners

NET SALES, MSEK

Annual net revenue by **region**:



Annual net revenue by **category**:



NUMBERS IN BRIEF

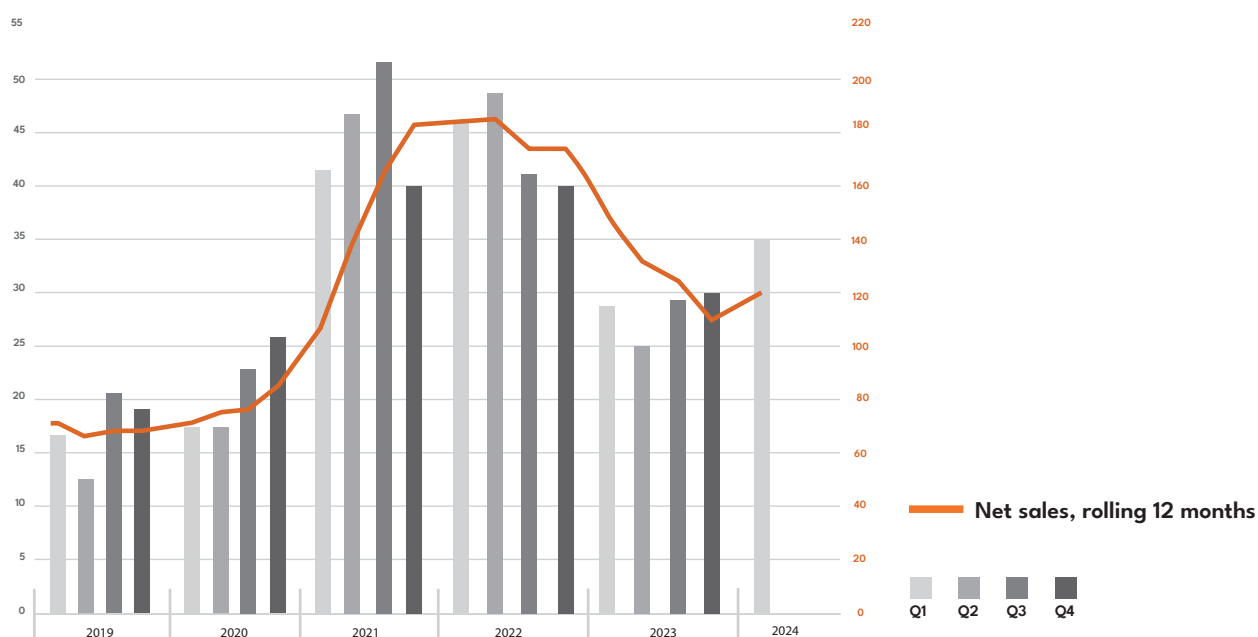
POLYGIENE GROUP SUMMARY

	JAN - MARCH 2024	JAN - MARCH 2023	FULL YEAR 2023	FULL YEAR 2022	FULL YEAR 2021
Net sales, MSEK	35.1	28.0	113.5	173.6	181.6
Operating profit before depreciation (EBITDA), MSEK	4.8	-1.4	-12.2	20.3	44.0
Operating margin before depreciation	13.7 %	-5.1 %	-10.7 %	11.7 %	24.2 %
Operating profit (EBIT), MSEK	3.3	-2.8	-312.6	16.0	40.9
Operating margin	9.5 %	-9.8 %	-275.3 %	9.2 %	22.5 %
Earnings per share, SEK	0.25	0.12	-8.31	0.60	1.81
Cash flow, MSEK	2.5	-1.2	-12,109	-6.2	46.4

JANUARY - MARCH

- The net sales amounted to MSEK 35.1 (28.0) , representing an improvement of 25 %. The quarter had a positive currency effect of approximately 2% compared to the previous year. We observed improvements in both segments, especially within Polygiene.
- The gross margin amounted to 68.7 (76.4) %. The lower margin percentage is explained by an increase in sales to distributors and negative product mix in Addmaster.
- Operating profit before depreciation and amortization (EBITDA) amounted to MSEK 4.8 (-1.4).
- The operating profit after depreciation and before tax (EBIT) amounted to MSEK 3.3 (-2.8).
- Cash flow amounted to MSEK 2.5 (-1.2). Cash and cash equivalents amounted to MSEK 48.9 (47.6).

NET SALES, MSEK



EVENTS IN BRIEF

EVENTS DURING JANUARY - MARCH 2024

SABIC

In collaboration with Addmaster, SABIC introduces LEXAN™ CLINIWALL™ sheets for clean surfaces, interior, and wall cladding. These sheets have a high dirt-repellent effect and are used in hospitals and public facilities.

ALIAxis

Addmaster enters an exciting collaboration with Aliaxis, which focuses on quality systems in agriculture to provide antimicrobial irrigation systems. Aliaxis strives for a more sustainable world, which aligns with our vision of Mindful Living.

ADDMASTER'S WEBSITE

In January, Addmaster launched its newly updated website. The response has been overwhelmingly positive, with monthly growth in visitors and leads.

BLACK LAB

Polygiene introduces antimicrobial accessories for pets, such as dog beds, leashes, and accessories, in collaboration with the American company Black Lab.

CENTURY MARTIAL ART

Polygiene has partnered with Century Martial Arts, one of the most respected and credible brands in the world of martial arts. With over 50 years of experience and distribution at major retailers like Walmart and Target, they are a significant addition to our portfolio.

POLYGIENE GROUP TRADE SHOWS

Heimtextil, Germany
Performance Days, Germany
Southern Manufacturing and Electronics Show, UK
MedTech, UK
Cleaning Show, UK
Concrete Show, UK
SOFHT Conference on Food Hygiene, UK
Packaging Innovations, UK

EVENTS AFTER THE END OF THE QUARTER

POLYGIENE GROUP BOARD OF DIRECTORS CHANGES

Proposals for the upcoming annual general meeting include changes to the board of directors. The nomination committee proposes re-election of Jonas Wollin, Paul Morris, and Bengt Engström as ordinary members, as well as the election of Sofia Svensson as a new ordinary member. Furthermore, the nomination committee proposes re-election of Jonas Wollin as chairman of the board. Current members Håkan Lagerberg and Pamela Ravasio have declined re-election.



Image: Sabic

POLYGIENE GROUP REPORTS STRONG GROWTH AND PROFITABILITY

The net revenue for the quarter amounted to MSEK 35.1 (28.0), reflecting an increase of 25.2%. During the period, a gross margin of 68.7 (76.4)% was reported. The quarter's Earnings Before Interest, Taxes, Depreciation, and Amortization (EBITDA) amounted to MSEK 4.8 (-1.4). Cash flow was positive at MSEK 2.5, with cash and cash equivalents totaling MSEK 48.9.

As previously communicated, a gradual recovery has taken place in the market over the past quarters. Therefore, it is with great pleasure that Polygiene Group presents positive development during the first quarter of 2024. Sales increased by 25% compared to the same period last year, showing a growth of 13.3% compared to the fourth quarter of 2023. The strong growth confirms that the negative trend from 2023 has been reversed, allowing Polygiene Group to focus on growth and profitability once again.

A higher proportion of distributor sales in both segments and a unfavorable product mix explains a lower margin than the previous year. Measures previously implemented on the cost side resulted in a lower cost level, which is also directly reflected in the operating result. EBITDA improved to MSEK 4.8 (-1.4), corresponding to an EBITDA margin of 13.7%, indicating a solid recovery. All key metrics are pointing in the right direction, and the company remains in a secure financial position with positive cash flow, good cash situation, and a debt-free balance sheet.

ADDMASTER KICKS OFF THE YEAR

During the previous year, a series of strategic changes were implemented to strengthen the company's position in the market. One of the most important actions was to separate the brand platform and marketing communication for Addmaster and Polygiene. Therefore, a separate website for Addmaster was launched in early 2024, and already after three months, we can see it was a well-founded decision. The number of unique visitors, average visit duration, page views, and other relevant metrics already indicate a positive trend over time. New business opportunities, in the form of companies contacting Addmaster

via the contact form, have increased significantly since the launch. The goal is to continue working intensively on SEO to create a powerful tool for new customer acquisition but also to be a value-adding platform for existing customers.

To increase brand awareness, we have already participated in several industry fairs within our focus areas this year, and we have additional activities planned to put Addmaster on the map. In addition to the breakthrough with the new geotextile agreement signed in January, there is a pipeline of exciting new projects within Automotive and Healthcare that hopefully will materialize during the year. Industrial & Professional, Healthcare, and Automotive are three selected focus categories where additional marketing resources will be allocated. Addmaster shows a strong

recovery in the quarter compared to the last six months, indicating that Hard Surfaces are making a comeback after a challenging year.

STRONG RECOVERY IN POLYGIENE

The textile segment, like Addmaster, has also stabilized and shows strong

growth compared to the previous year. The 70% increase in sales compared to the previous year is largely due to distributors replenishing their inventory levels, which did not happen last year. The first quarter is historically always a lower quarter as the Chinese New Year affects production. Despite this, the figures match the fourth quarter of 2023, which is a clear sign of recovery. 2024 is an exciting year for Polygiene Freshness. The ShedGuard™ innovation project is in full swing, and the test results from the initial phase will be completed shortly. The next step in the process depends on how well the tests turn out. The interest is very high, but before we have a finished commercial product for the market, extensive testing is required. The launch of StayFreshBIO™ at the end of 2023 has generated great interest and initiated many new dialogues among both existing and new customers.

The company is in a secure financial position where all key metrics are pointing in the right direction.

During the quarter, Polygiene has participated in several industry fairs where there was an opportunity to present the new technology. We believe that StayFreshBIO™ will complement other Freshness products in the portfolio.

This quarter, Polygiene has welcomed several new partners, resulting in several exciting product launches in the market. One success is entering the pet category with innovative antimicrobial dog beds. At the same time, another partner has launched combat suits, further strengthening our wide product range. These successful partnerships confirm the ability to attract leading partners and drive innovation in various categories.

LOOKING AHEAD

More stable market development, combined with the company's strong financial position and focus on cost efficiency, lays the foundation for our continued journey. Our strategic investments in a clearer customer offering will pay off in the future. The year has started very positively, and with humility and optimism, we tackle the challenges and opportunities that 2024 brings.

With a dedicated and motivated team, the launch of innovative products, and a renewed focus on core business, I am convinced that Polygiene Group has all the prerequisites for continued success.

With humility and optimism, we tackle the challenges and opportunities that 2024 presents, and the year has started beyond expectations. With a committed and motivated team, the launch of innovative products, and a renewed focus on core business, I am convinced that Polygiene Group has all the prerequisites to turn setbacks into success.



Ulrika Björk CEO Polygiene Group



THIS IS THE POLYGIENE GROUP

Polygiene Group is a global company with over 500 partners across various categories including Sports & Outdoor, Fashion & Lifestyle, Workwear, Hospitality, Home & Pets, Healthcare, Water, Industrial, and Paper & Packaging. The operating entities within the group primarily consist of Polygiene and Addmaster.

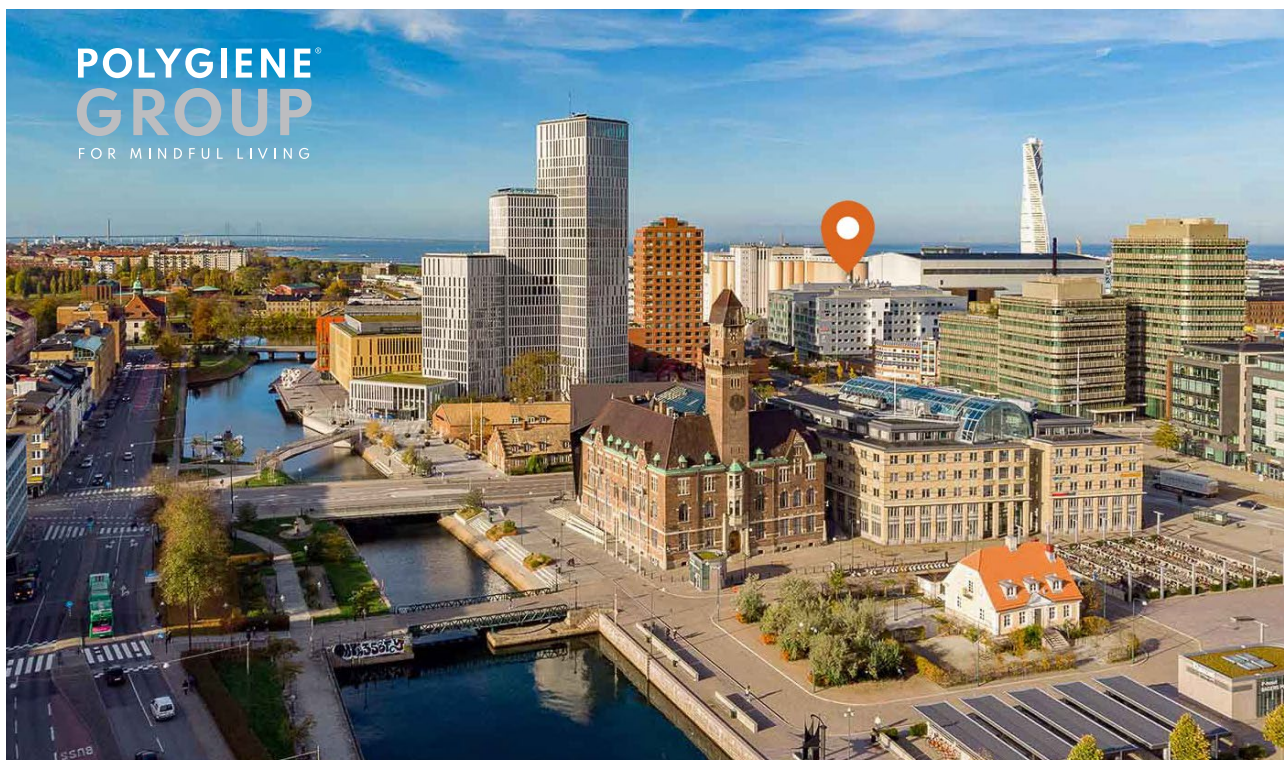
Headquartered in Malmö, Polygiene Group is characterized by a strong Scandinavian corporate culture. This culture forms the foundation of our vision, product development, and how we aim to evolve as a company. Our Swedish roots ensure a simple, inclusive, and enjoyable work environment where sustainability is prioritized.

Polygiene is a leading, global, consumer-focused ingredient brand in Freshness and Product Protection. Polygiene boasts high brand awareness and significant brand equity in the industry. In close collaboration with partners, the production facilities are equipped with our treatments. Polygiene supports the implementation of our solutions throughout the value chain.

Addmaster was founded with a clear focus on addressing the challenges posed by microbes and pathogens in various industries. Specialized antimicrobial technologies are carefully designed to inhibit the growth of microbes on hard surfaces, contributing to a more hygienic environment. Our flagship product, Biomaster, exemplifies our commitment to setting industry standards. Since 2000, we have consistently demonstrated the ambition to promote antimicrobial technology, earning Addmaster recognition for reliability and effectiveness.

Polygiene Group's treatments provide odor, bacteria, and virus control, and can also offer protection against counterfeiting. Polygiene Group strives to make it easy and seamless for everyone to benefit from our solutions. The products offered are simple, effective, safe, and reliable for their intended purpose.

Polygiene Group takes responsibility for the entire value chain, from development and manufacturing to marketing, distribution, and customer support. Manufacturing takes place in Europe, adhering to stringent environmental regulations worldwide. The technologies are integrated into manufacturers' existing processes, minimizing energy consumption and water usage during application. As an organization, we are highly proud of our strong environmental focus.



FINANCIAL TRENDS

NET REVENUES AND PROFIT

The Group's net sales for the first quarter amounted to MSEK 35.1 (28.0), an improvement of 25 %. The quarter had a positive currency effect of approximately 2 % compared to the previous year. Other operating income includes changes in exchange rates during the quarter related to operational receivables. During the quarter, a gross margin of 68.7 (76.4) % is reported. The cost of goods sold amounted to MSEK -12.1 (-7.5).

COSTS

OTHER EXTERNAL EXPENSES

The total expenses for the period amounted to MSEK -9.6 (-13.5). The other external costs consist of:

- Variable sales costs: MSEK -3.1 (-3.4) (commissions to agents and distributors regarding the Polygiene segment)
- Marketing expenses: MSEK -1.0 (-1.8)
- Administrative expenses: MSEK -3.2 (-4.5)
- Contracted consultants: MSEK -2.4 (-3.8)

The marketing expenses have been adjusted due to a different quarterly distribution for 2024 compared to previous years. Administrative costs are also lower due to freight, reduced travel expenses, and testing costs. The costs for external consultants have decreased as we have reduced the number of consultants.

COSTS FOR EMPLOYEE COMPENSATION

Employee compensation amounted to MSEK -8.4 (-8). The increase is due to both a different structure of the employees and the accrual of annual salary increase in 2023 and 2024.

OTHER OPERATING EXPENSES

The expenses amounted to MSEK -1.2 (-1.3) for the quarter and relate to currency differences, mainly associated with changes in the exchange rate linked to operational liabilities.

DEPRECIATION

Depreciation of intangible and tangible fixed assets amounted to MSEK -1.5 (-1.3). The increase is primarily due to previous investments in product development and IT systems.

RESULT

The quarter's operating profit (EBIT) amounted to MSEK 3.3 (-2.8).

Other comprehensive income includes translation differences when translating foreign subsidiaries and goodwill at the period-end exchange rate. The period's profit and total comprehensive income amounted to MSEK 9.1 (4.4).

FINANCIAL POSITION

INTANGIBLE AND TANGIBLE FIXED ASSETS

The intangible fixed assets primarily consist of goodwill from acquisitions of other businesses, investments in business systems, and product development. The tangible fixed assets primarily consist of the right-of-use assets from leasing contracts.

FINANCIAL FIXED ASSETS

The financial fixed assets amounted to MSEK 7.5 (14.8) at the end of the period, representing a deferred tax asset for the tax losses incurred in previous years. The total tax loss carried forward at the end of the period amounted to MSEK 85.1, but a provision for deferred tax has only been made for MSEK 36.4.

INVENTORY

The inventory has decreased compared to the previous year to MSEK 29.8 (36.5).

CASH FLOW AND LIQUIDITY

The cash flow for the first quarter amounted to MSEK 2.5 (-1.2), MSEK 4.7 million including currency effects (-0.6). The Group's liquid assets amounted to MSEK 48.9 (47.6) at the end of the quarter.

EQUITY

Equity at the end of the period amounted to MSEK 308.1 (599.7). The equity ratio as of March 31, 2024, was 92.9 (96.5)%.

PERSONNEL

The Group's operational organization amounted to 41 (47) individuals at the end of the quarter, regardless of working hours, of which 33 (35) are employees and 8 (12) are contracted consultants. Adjusted to a 100% employment rate, the number of individuals would be 39 (44).

STATEMENTS OF PROFIT OR LOSS OF THE GROUP

TSEK	NOTE	2024-01-01 2024-03-31	2023-01-01 2023-03-31	2023-01-01 2023-12-31
OPERATING REVENUE				
Net sales	7, 8	35,062	28,014	113,542
Other operating income*		1,137	886	5,917
TOTAL OPERATING REVENUE		36,199	28,900	119,459
OPERATING EXPENSES				
Cost of goods sold	8	-12,109	-7,506	-36,387
GROSS PROFIT OR LOSS		24,090	21,394	83,072
Other external expenses		-9,642	-13,541	-54,735
Personnel expenses		-8,436	-8,025	-33,379
Other operating expenses*		-1,207	-1,260	-7,162
OPERATING PROFIT BEFORE DEPRECIATION (EBITDA)		4,805	-1,432	-12,204
Depreciation and write-downs		-1,460	-1,324	-5,385
Impairment of goodwill		-	-	-295,000
OPERATING PROFIT/LOSS (EBIT)		3,345	-2,756	-312,589
PROFIT OR LOSS FROM FINANCIAL ITEMS				
Interest income and similar items		582	5	3,186
Interest expenses and similar items		-1,173	-22	-3,672
PROFIT OR LOSSES AFTER FINANCIAL ITEMS		2,754	-2,773	-313,075
Tax of the period	9	-1,666	-1,130	-8,873
PROFIT OF THE PERIOD		1,088	-3,903	-321,948
Other profit of the period**		8,004	8,304	18,319
TOTAL PROFIT OF THE PERIOD		9,092	4,400	-303,629
EARNINGS PER SHARE BEFORE AND AFTER DILUTION				
Before dilution		0.25	0.12	-8.31
After dilution		0.24	0.12	-8.31

*Includes exchange rate differences referring to operating business

** Exchange rate difference regarding goodwill and translation of subsidiaries

STATEMENTS OF FINANCIAL POSITION OF THE GROUP

TSEK	NOTE	2024-03-31	2023-03-31	2023-12-31
ASSETS				
FIXED ASSETS				
Intangible assets	8, 10	207,456	482,636	197,484
Tangible assets		4,904	2,592	5,344
Financial assets	11	7,478	14,780	7,478
TOTAL FIXED ASSETS		219,838	500,008	210,306
CURRENT ASSETS				
Finished items and items for sale		29,776	36,470	30,205
Trade receivables		28,290	21,083	22,366
Other current assets		4,760	16,256	6,757
Cash and cash equivalents		48,861	47,597	44,146
TOTAL CURRENT ASSETS		111,687	121,406	103,474
TOTAL ASSETS		331,525	621,414	313,780
TOTAL EQUITY AND LIABILITIES				
EQUITY				
TOTAL EQUITY		308,086	599,679	291,246
LONG-TERM LIABILITIES				
Leasing liabilities		2,341	43	1,876
TOTAL LONG-TERM LIABILITIES		2,341	43	1,876
SHORT-TERM LIABILITIES				
Accounts payable		10,691	10,582	7,388
Leasing liabilities		1,202	1,852	2,014
Other current liabilities		9,205	9,258	11,256
TOTAL SHORT-TERM LIABILITIES		21,098	21,692	20,658
TOTAL LIABILITIES		23,439	21,735	22,534
TOTAL EQUITY AND LIABILITIES		331,525	621,414	313,780

CONSOLIDATED STATEMENTS OF CHANGE IN EQUITY OF THE GROUP

TSEK	2024-01-01 2024-03-31	2023-01-01 2023-03-31	2023-01-01 2023-12-31
EQUITY AT PERIOD START	291,246	592,559	592,559
TRANSACTIONS WITH THE OWNERS			
New share issues and warrants	-	-	93
TOTAL TRANSACTIONS WITH THE OWNERS	-	-	93
Translation difference	7,748	2,720	2,223
PROFIT AND OTHER PROFIT OF THE YEAR			
Earnings of period	1,088	-3,903	-321,948
Other profit of the period	8,004	8,303	18,319
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	9,092	4,400	-303,629
EQUITY AT PERIOD END	308,086	599,679	291,246

CASH FLOW OF THE GROUP

TSEK	2024-01-01 2024-03-31	2023-01-01 2023-03-31	2023-01-01 2023-12-31
CURRENT ACTIVITIES			
Operating profit	3,344	-2,756	-312,589
Non-cash adjustment	1,821	1,291	299,548
Interest income	133	5	493
Interest paid	–	-19	-90
Paid income tax	-635	-2,059	-3,864
CASH FLOW FROM OPERATING ACTIVITIES BEFORE CHANGES IN OPERATING CAPITAL	4,663	-3,538	-16,502
<i>Changes in working capital:</i>			
Increase/decrease in inventory	1,848	-362	5,853
Increase/decrease in current receivables	-2,536	12,395	23,193
Increase/decrease in current liabilities	-641	-7,460	-8,758
NET CASH FLOW FROM OPERATING ACTIVITIES	3,334	1,035	3,786
INVESTMENT ACTIVITIES			
Acquisition of intangible assets	-403	-999	-3,190
Acquisition of tangible fixed assets	-20	-774	-4,868
Acquisition of financial assets	–	-163	-1,363
CASH FLOW FROM INVESTING ACTIVITIES	-423	-1,936	-9,421
FINANCING ACTIVITIES			
New shares and warrants	–	–	93
New loan leased objects	–	24	3,119
Amortization of leased objects	-364	-308	-1,262
CASH FLOW FROM FINANCIAL ACTIVITIES	-364	-284	1,950
CASH FLOW OF PERIOD	2,547	-1,185	-3,685
Cash and cash equivalents at period start	44,146	48,209	48,209
Currency differences, cash and cash equivalents	2,168	573	-378
CASH AND CASH EQUIVALENTS AT PERIOD END	48,861	47,597	44,146

MULTI-YEAR OVERVIEW OF THE GROUP

	2024-01-01 2024-03-31	2023-01-01 2023-03-31	FULL YEAR 2023	FULL YEAR 2022	FULL YEAR 2021
Net sales, TSEK	35,062	28,014	113,542	173,564	181,610
Sales growth, %	25.2	-37.9	-34.6	-4.4	116.4
Operating profit/loss EBITDA, TSEK	4,805	-1,432	-12,204	20,345	43,992
Operating margin EBITDA, %	13.7	-5.1	-10.7	11.7	24.2
Profit after tax, TSEK	9,092	4,400	-303,629	21,841	64,183
Operating margin after tax, %	25.9	15.7	-267.4	12.6	35.3
Cash flow, TSEK	2,547	-1,185	-3,685	-6,151	46,391
Equity, TSEK	308,086	599,679	291,246	592,559	519,150
Balance sheet total, TSEK	331,525	621,414	313,780	313,780	550,694
Equity/assets ratio, %	92.9	96.5	92.8	188.8	94.3
Number of shares at period end, THS	36,527	36,527	36,527	36,527	35,550
Average no. of shares at period end, THS	36,527	36,527	36,527	36,527	35,550
Earnings per share before dilution, SEK	0.25	0.12	-8.31	0.60	1.81
Earnings per share after dilution, SEK	0.24	0.12	-8.31	0.58	1.76
Cash flow per share, SEK	0.07	-0.03	-0.10	-0.17	1.30
Equity per share, SEK	8.43	16.42	7.97	16.22	14.60

NOTES

NOTE 1: NATURE OF OPERATIONS

Polygiene Group™ is the global leader in antimicrobial technologies. The company treats hard surfaces and textiles to ensure that products are better protected, more hygienic, and remain fresh and odor-free. As a leading ingredient brand, Polygiene Group collaborates with over 500 top-class global brands through the Polygiene and Addmaster segments. Polygiene Group provides a range of technologies that enhance the value of our customers' products with technologies such as OdorCrunch™, StayFresh™, Scentmaster™, ViralOff™, Biomaster™, and Verimaster™.

Polygiene Group's brands are a significant asset, and the ongoing work to strengthen the brands and their awareness is important for achieving future goals.

NOTE 2: GENERAL INFORMATION AND COMPLIANCE WITH IAS 34 AND ÅRL

This interim report covers the period from January 1st to March 31st, 2024, and is prepared in SEK, which is the reporting currency of the parent company and the presentation currency of the group.

The interim report has been prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act (ÅRL). The interim report does not contain all the information required by IFRS (International Financial Reporting Standards) for financial statements and should therefore be read in conjunction with the annual report of the financial year 2023, except for the description of the fundamental principles. Complete additional disclosures in accordance with IFRS have been provided in the annual and consolidated financial statements of 2023. The interim report has not been subject to a review by the group's auditors.

The interim report for the period from January 1st to March 31st, 2024, was approved for issuance by the board on April 24th, 2024. The interim report has been prepared in accordance with IFRS and is consistent with the accounting and valuation principles set forth in the annual and consolidated financial statements of 2023.

NOTE 3: RISKS AND UNCERTAINTIES

The Group's operations are affected by several factors that pose risks to the Group's business and results. For further information, please refer to the annual and consolidated financial statements of 2023. The global economic downturn has impacted sales. The Group has implemented price increases to manage cost increases resulting from

increased inflation. It is assessed that Polygiene Group has thus, with some lag, managed these cost increases. Polygiene Group actively works to ensure continued strong liquidity and to remain a debt-free company. The Group is primarily exposed to USD and GBP. Polygiene Group has currently chosen not to hedge these currency flows due to the difficulty in predicting these flows with the short notice customers provide for orders.

The developments in Ukraine, Israel, Palestine, and Iran affect the geopolitical situation and increase uncertainties in the global market. The Group has no operations in Russia, Ukraine, Israel, Palestine, or Iran and therefore considers that these events have no direct impact on the Group's operations, results, and/or financial position.

We observe an increase in freight costs and lead times, and therefore, we actively work to mitigate the risk of further cost increases by optimizing freight terms and exploring alternative freight solutions. Polygiene Group continuously monitors the developments.

NOTE 4: SIGNIFICANT ESTIMATES AND ASSESSMENTS

When interim reports are prepared, the Board of Directors and the Chief Executive Officer must, in accordance with the applied accounting and valuation principles, make certain estimates, judgments, and assumptions that affect the accounting and valuation of assets, liabilities, revenues, and expenses. The outcome may deviate from these estimates and judgments and seldom amount to the same as the estimated outcome. The estimates and judgments made in the interim report, including assessment of the key reasons for uncertainty, are the same as those applied in the annual financial statements of 2023.

NOTE 5: SIGNIFICANT EVENTS AND TRANSACTIONS DURING AND AFTER THE INTERIM PERIOD

No significant events or transactions during this period or after have had financial consequences.

NOTE 6: CONTINGENT LIABILITIES

No identified contingent liabilities exists.

NOTE 7: NET SALES

The group's revenues from contracts with customer can be divided into geographic markets and segments as follows:

Q1 2024			
PRIMARY GEOGRAPHIC MARKETS:	GOODS	ROYALTY	TOTAL
APAC	8,580	2,868	11,448
EMEA	16,883	656	17,539
AMERICAS	4,248	1,382	5,630
GLOBAL	445	–	445
	30,156	4,906	35,062

Q1 2023			
PRIMARY GEOGRAPHIC MARKETS:	GOODS	ROYALTY	TOTAL
APAC	5,763	2,781	8,544
EMEA	20,020	1,453	21,473
AMERICAS	3,425	1,186	4,611
GLOBAL	-6,614	–	-6,614
	22,594	5,420	28,014

Q1 2024			
SEGMENT:	GOODS	ROYALTY	TOTAL
POLYGIENE	10,965	4,906	15,871
ADDMASTER	19,191	–	19,191
	30,156	4,906	35,062

Q1 2023			
SEGMENT:	GOODS	ROYALTY	TOTAL
POLYGIENE	3,937	5,420	9,357
ADDMASTER	18,657	–	18,657
	22,594	5,420	28,014

NOTE 8: SEGMENT REPORTING

The Group management defines Polygiene Group's operating segments as Polygiene and Addmaster. The gross profit from these segments is monitored by the Group's executive decision-makers and forms the basis for strategic decisions. Currently, no other segment reporting is conducted.

POLYGIENE			
SEGMENT INCOME	2024-01-01 2024-03-31	2023-01-01 2023-03-31	2023-01-01 2023-12-31
Net sales	15 871	9 357	52 956
Other operating income	1,100	886	5,735
TOTAL OPERATING REVENUE	16,971	10,243	58,691
Cost of goods sold	-1,934	-1,802	-12,568
GROSS PROFIT	15,037	8,441	46,123

ADDMASTER

SEGMENT INCOME	2024-01-01 2024-03-31	2023-01-01 2023-03-31	2023-01-01 2023-12-31
Net sales	19,191	18,657	60,586
Other operating income	36	–	182
TOTAL OPERATING REVENUE	19,227	18,657	60,768
Cost of goods sold	-10,174	-5,704	-23,819
GROSS PROFIT	9,053	12,953	36,949
TOTAL	24,090	21,394	83,072

Q1 2024			
SEGMENTSTILLGÅNGAR	POLYGIENE	ADDMASTER	TOTALT
Intangible fixed assets	8,104	199,353	207,457
Tangible fixed assets	3,360	1,544	4,904
TOTAL	11,464	200,897	212,361

Q1 2023			
SEGMENTSTILLGÅNGAR	POLYGIENE	ADDMASTER	TOTALT
Intangible fixed assets	8,523	474,113	482,636
Tangible fixed assets	1,656	936	2,592
TOTAL	10,179	475,049	485,228

NOTE 9: SKATT

TAX OF THE PERIOD	2024-01-01 2024-03-31	2023-01-01 2023-03-31	2023-01-01 2023-12-31
Impairment withholding tax	-1,399	-1,130	-1,232
Tax for the period	-267	–	-8,370
Corrections of previous periods	–	–	729
TOTAL TAX	-1,666	-1,130	-8,873

NOTE 10: INTANGIBLE ASSETS

GOODWILL

GROUP TSEK	2024-03-31	2023-03-31	2023-12-31
ACCUMULATED COST BROUGHT FORWARD	185,897	461,478	461,478
Translation difference	10,281	9,103	19,419
Impairment of goodwill	–	–	-295,000
ACCUMULATED COST CARRIED FORWARD	196,178	470,581	185,897
BOOKED VALUE	196,178	470,581	185,897

OTHER INTANGIBLE ASSETS

GROUP TSEK	2024-03-31	2023-03-31	2023-12-31
ACCUMULATED BOOKED VALUE BROUGHT FORWARD			
Development and similar work	5,095	4,582	5,147
Software and licenses	3,544	4,062	3,717
Other intangible assets	2,639	3,410	2,723
TOTAL BOOKED VALUE	11,278	12,054	11,587
TOTAL BOOKED VALUE INTANGIBLE ASSETS	207,456	482,635	197,484

NOTE 11: FINANCIAL ASSETS

GROUP TSEK	2024-03-31	2023-03-31
Withholding tax	–	7,302
Deferred tax	7,478	7,478
TOTAL BOOKED VALUE	7,478	14,780

SHARE CAPITAL, THE SHARE AND OWNERSHIP STRUCTURE

SHARE CAPITAL

Polygiene Group's share capital amounts to SEK 3,652,699 divided into 36,526,989 outstanding shares. Polygiene has only one class of shares, and all shares have equal rights to dividends. The nominal value of the shares is SEK 0.10. The following share option programs have been issued by the parent company, which are directed towards employees and contracted consultants:

PROGRAM	YEAR	QUANTITY	PERIOD OF SUBSCRIPTION	EXERCISE PRICE
4	2021	300,000	1-30 June 2024	68,28
5	2022	300,000	1-30 June 2025	26,62
6	2023	300,000	1-30 June 2026	11,52

For more information on the development of share capital, please refer to the Polygiene Group's Annual Report 2023.

SHARES

The share of Polygiene Group AB (publ.) is listed on Nasdaq First North Growth Market, Stockholm, since March 14, 2016. During the first quarter, a total of 1,228,684 shares were traded, averaging 19,502 shares per trading day. The closing price at the end of the period was SEK 7.67, corresponding to a market capitalization of MSEK 280. The highest and lowest prices during the period were SEK 8.39 and SEK 5.02, respectively.

OWNERSHIP STRUCTURE

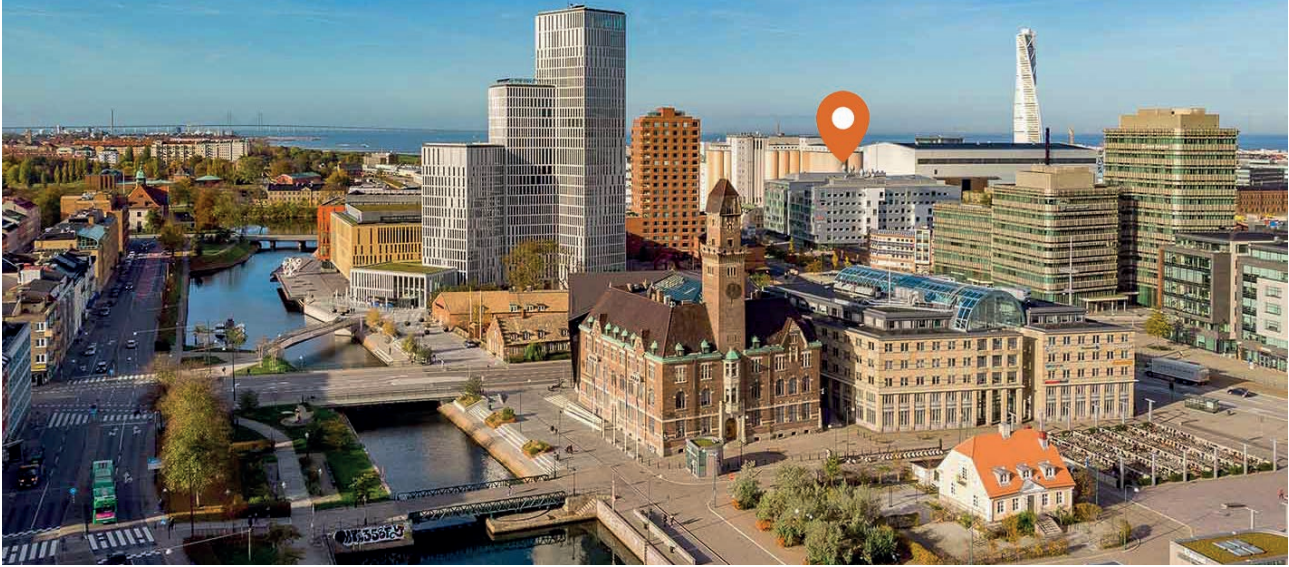
The number of shareholders at the end of the period amounted to 2,101 (2,647). The table below shows the top 10 shareholders as of March 31, 2024.

SHAREHOLDERS	SHARES	PERCENT
Peter Gyllenhammar*	9,566,914	26,2 %
Paul Morris*	4,477,056	12,3 %
Familjen Eklund	3,750,000	10,3 %
Håkan Lagerberg*	2,465,030	6,7 %
Didner & Gerge Small & Microcap	1,426,172	3,9 %
Familjen Girell	1,340,000	3,7 %
Protean Funds Scandinavia	964,581	2,6 %
Jonas Wollin*	879,000	2,4 %
Nordnet Pensionsförsäkring	649,742	1,8 %
Avanza Pension	607,477	1,7 %
Others	10,401,017	28,4 %
Total	36,526,989	100,0%

* Refers to personal holdings and those of associated natural persons and legal entities. Source: Data from Monitor, Euroclear and data known to the company.

POLYGIENE GROUP AB MARCH 2016 – MARCH 2024





DEFINITIONS

Operating profit before depreciation (EBITDA):

Profit before depreciation, amortization, interest, and taxes.

Operating profit margin before depreciation:

Operating profit margin before depreciation, amortization, interest, and taxes as a percentage of the period's net sales.

Operating profit (EBIT): Result after depreciation.

Operating profit margin: Profit after depreciation as a percentage of period net sales.

Earnings per share: Earnings after tax divided by the average number of shares.

Equity/assets ratio: Adjusted equity in relation to balance sheet total.

Equity per share: Equity per share divided by the total number of shares outstanding at period end.

Cash flow per share: Cash flow divided by the average total shares outstanding.

CONTACT INFORMATION

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GROUP
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FINANCIAL CALENDAR 2024

Interim Report Q1	April 25
AGM	May 16
Interim Report Q2	July 23
Interim Report Q3	October 24
Year End Report	February 13, 2025

This information is information that Polygiene Group AB (publ.) is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person set out above, at 8.00 CET April 25, 2024.