

Quarterly Report
Q3 2023

Made by nature

Pioneered by  Måsøval

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Made by nature

Måsøval is a Norwegian fish farming pioneer. Ever since the company was founded in 1973, our dedicated employees have worked in close harmony with nature.

On the coast of central Norway, the Atlantic provides strong currents and high tidal rage, ensuring an abundance of fresh, clean seawater. It's here, in one of the most beautiful coastal landscapes in the world, that we make one of the best ingredients in the world – Salmon: Made by nature, pioneered by Måsøval.

Led by the third generation of the Måsøval family, we now look forward to producing more than 30 000 tonnes of salmon a year, serving 3.1 million people – every single week, year-round.

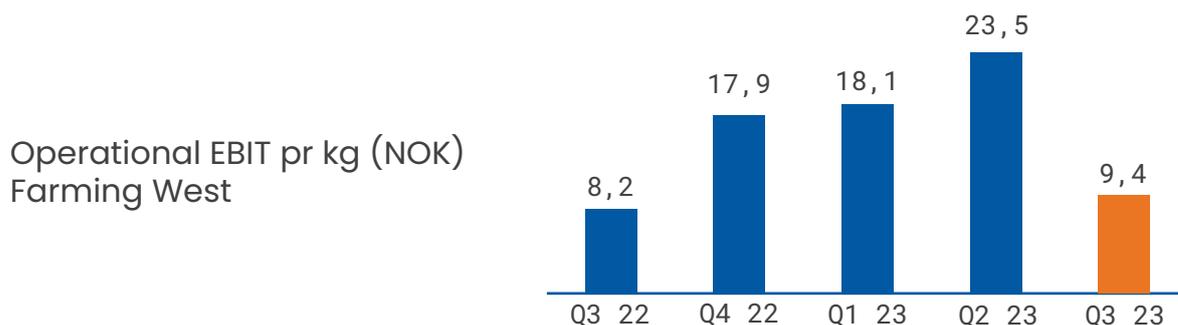
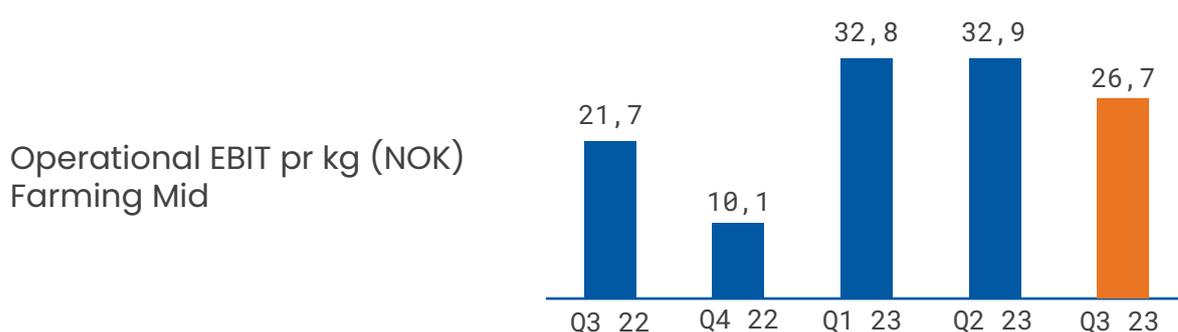
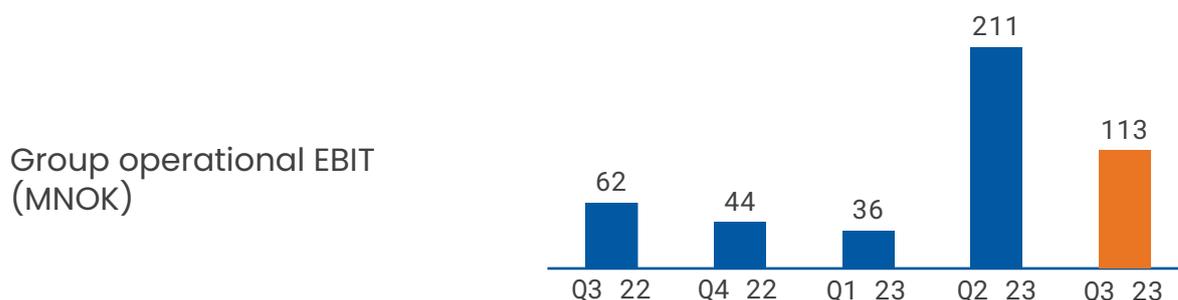
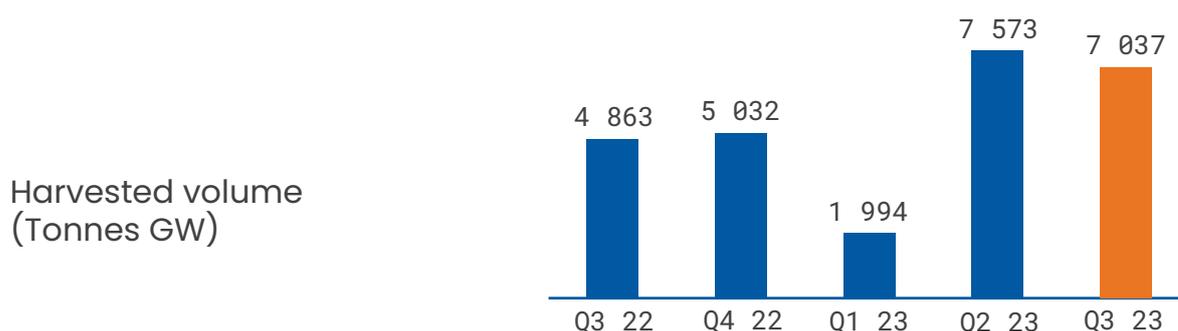
And even though we've already achieved a lot, we're still hungry for more sustainable growth.

Pioneered by  Måsøval

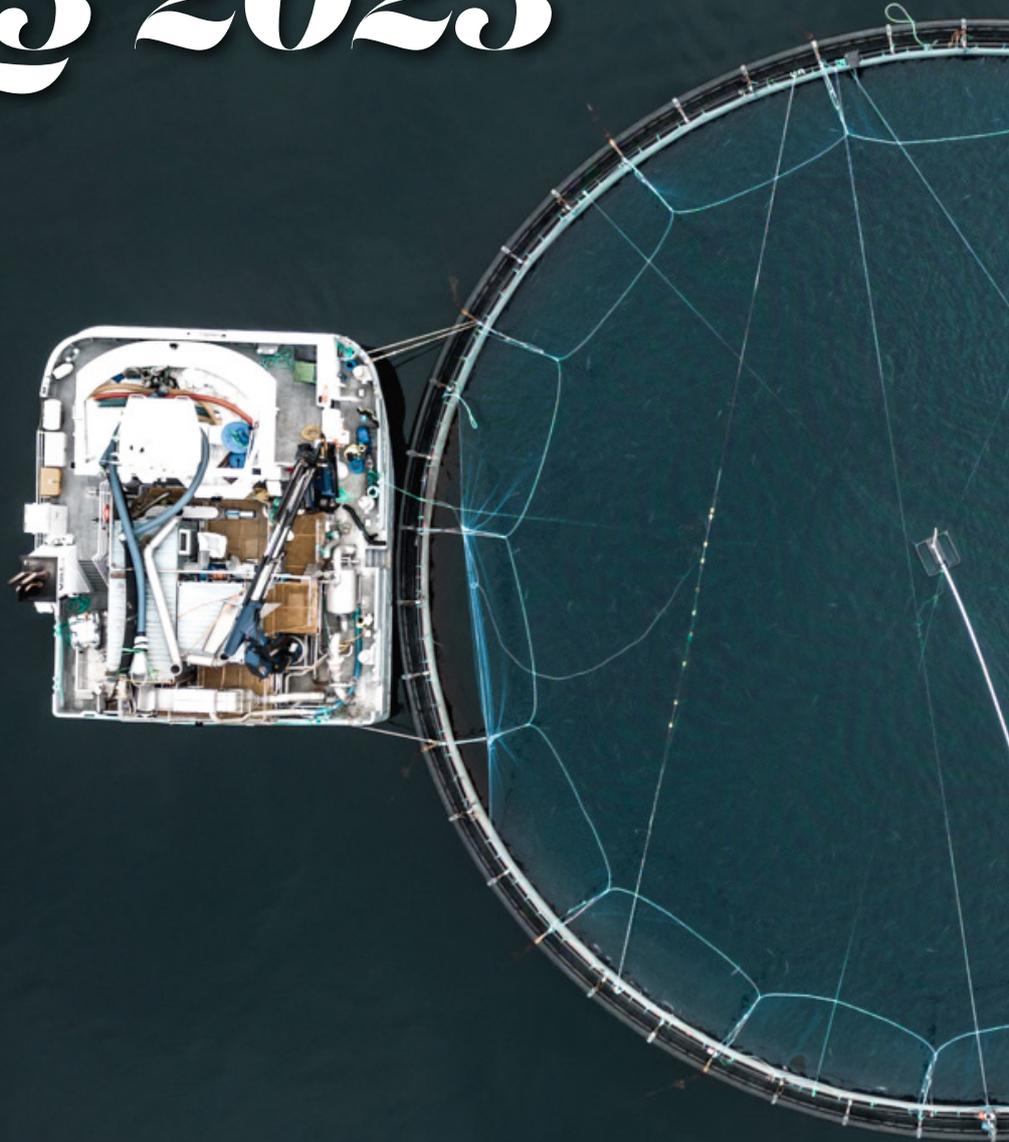


Summary

Q3 2023



Highlights Q3 2023



7 037 tonnes

Harvest of 7 037 tonnes vs 4 863 tonnes in Q3 2022

113 MNOK

Group operational EBIT of MNOK 113 (MNOK 62 in Q3 2022)

26,7 NOK/kg

Farming Mid reported an operational EBIT of NOK 26,7 pr kg (NOK 21,7 in Q3 22)

9,4 NOK/kg

Farming West reported an operational EBIT of NOK 9,4 pr kg (NOK 8,2 in Q3 22)

82,8 NOK/kg

High average sales price through the quarter of NOK 82,8 pr kg (NOK 63,5 in Q3 22)

Key figures

Q3 2023

2. Financial Performance

(Figures in brackets refer to Q3 2022, unless specified otherwise.)

2.1. Statement of Profit and Loss

Key figures Group	Q3 2023	Q3 2022	YTD 2023	YTD 2022	2022
<i>Consolidated numbers in NOK 1 000</i>					
Operating revenue	670 104	377 576	1 711 949	1 591 805	1 992 132
Harvested volume (GWT)	7 037	4 863	16 604	16 848	21 879
Operational EBIT	113 016	61 954	359 381	649 888	693 444
EBIT (1)	136 003	80 422	313 321	800 159	884 514
Profit before tax	105 009	52 007	216 760	739 847	802 651
Net profit or loss for the period	49 500	37 376	-105 038	573 998	626 262
Operational EBIT/kg	16,1	12,7	21,6	38,6	31,7
Operational EBIT %	16,9 %	16,4 %	21,0 %	40,8 %	34,8 %
Equity ratio	36,5 %	39,1 %	36,5 %	39,1 %	39,9 %
Earnings per share (NOK) (2)	0,19	0,16	0,95	3,40	3,50

(1) Op. EBIT adjusted for write-down, production tax, profit sharing co-locations and fair value adjustment biomass

(2) EPS excl. Net fair value adjustment biomass and one-off implementation effects of resource rent tax

The Group achieved operating revenues of MNOK 670 in the third quarter of 2023, an increase from MNOK 378 in the same quarter last year. The Group's operational EBIT in Q3 2023 was MNOK 113, up from MNOK 62 in Q3 last year. The increase in revenues is attributable to a higher harvested volume (7 037 tonnes vs 4 863 tonnes) and higher average sales prices (NOK 82,8 pr kg vs NOK 63,5) compared to the corresponding quarter last year.

Operational EBIT was negatively affected by culling of smolt in region West, leading to higher costs in the quarter. This affected costs negatively by MNOK 9 in the quarter.

The Group reports a profit before tax of MNOK 105 for Q3, and total tax expenses of MNOK 56. Estimated resource rent tax amounts to MNOK 33 for the first 3 quarters of 2023 and is fully accounted for in Q3. Resource rent tax expense for Q3 2023 in isolation amounted to MNOK 11.

2.2. Balance Sheet

At the end of Q3 2023, total assets amounted to MNOK 4 994, a reduction of MNOK 301 from the previous quarter. Total property, plant and equipment decreased by MNOK 34. Further, total current assets decreased by MNOK 267, mainly due to a decrease in accounts receivables of MNOK 311. Biological assets, on the other hand, increased by MNOK 44 from the end of Q2 2023.

The Group's net interest-bearing debt decreased by MNOK 413 compared to the end of Q2 2023 and amounted to MNOK 1 684 at end of quarter. Reduction in accounts receivables has improved the cash position.

At the end of the reporting quarter, the Group's total equity was MNOK 1 822. Equity increased by MNOK 49 compared to the end of Q2 2023.

2.3. Statement of Cash Flow

Operating activities yielded a positive cash flow of MNOK 487 for the Group during Q3. Investing activities yielded a negative cash flow of MNOK 22. Financing activities had a negative cash flow effect of MNOK 470. The strong operating cash flow were used to repay debt amounting to MNOK 268, interest payments of MNOK 27 and reduce drawing on the overdraft facility of MNOK 175.

The operational cash flow is strong mainly due to reduction in working capital as accounts receivables reduced considerably after high sales at the end of Q2 and a harvest profile with majority of volumes early in the third quarter.

2.4. Financial Position

The Group ended the third quarter with a solid financial position and all covenants with financial institutions are met.

In Q2 the equity ratio was reduced because of dividend payments and one-off effects from the implementation effect of resource rent tax, in Q3 the equity ratio increased to 36,5%, up from 33,5% last quarter.

3. Operational Performance

The Group's management monitors and allocates resources to the Group's business activities as two operating segments, i.e. Farming and Sales & Processing. In addition, Farming is measured on Farming Mid and Farming West as two divisions. Overhead, related HQ costs, depreciation related to surplus values from acquisitions and intra-segment transactions are reported as Other/Eliminations. See note 2 to the consolidated financial statement for further details.

3.1. Farming

(Figures in brackets refer to Q3 2022, unless specified otherwise)

Farming is the Group's largest segment and achieved sales revenues of MNOK 632 of which MNOK 583 is sale of salmon. Higher average sales price than in Q3 2022 and an increase in harvested volume led to an increase in sales revenue of MNOK 303. Operational EBIT in Q3 2023 amounted to MNOK 144 (MNOK 78). Operational EBIT per kg harvested salmon was NOK 20,5 (NOK 16,0).

Key figures Farming	Q3 2023	Q3 2022	YTD 2023	YTD 2022	2022
<i>Consolidated numbers in NOK 1 000</i>					
Total operating revenues	631 664	329 021	1 558 328	1 454 793	1 809 315
Operational EBIT	144 481	77 927	416 851	683 776	738 946
Operational EBIT - %	22,9 %	23,7 %	26,7 %	47,0 %	40,8 %
Harvested volume (tonnes GW)	7 037	4 863	16 604	16 848	21 880
Operational EBIT per kg salmon	20,5	16,0	25,1	40,6	33,8

3.1.1. Farming Mid

Farming Mid is the Group's largest division and achieved sales revenues of MNOK 432 in Q3 2023, of which MNOK 387 is sale of salmon. Farming Mid's average sales price was NOK 18,8/kg higher in comparison with Q3 2022. Compared to Q3 2022 harvested volume increased by 1 704 tonnes. Operational EBIT in Q3 2023 was MNOK 121 (MNOK 61). Operational EBIT per kg harvested salmon was NOK 26,7 (NOK 21,7).

4 525 tonnes of salmon (2 821 tonnes) were harvested in Q3 2023. 61% of harvest came from generation Spring 2022 which is now fully harvested. 39% of harvest came from generation Autumn 2022.

Operationally Q3 has been a quarter with high growth in biomass. Downgrading has been significantly lower than in previous quarters 2023 and this has improved achieved prices. Realized cost in the quarter from Autumn 2022 was lower than the realized cost from Spring 2022 generation.

Key figures Farming Mid	Q3 2023	Q3 2022	YTD 2023	YTD 2022	2022
<i>Consolidated numbers in NOK 1 000</i>					
Total operating revenues	432 076	208 015	1 001 344	1 227 900	1 547 216
Operational EBIT	120 809	61 230	304 139	641 410	686 746
Operational EBIT %	28,0 %	29,4 %	30,4 %	52,2 %	44,4 %
Harvested volume (tonnes GW)	4 525	2 821	10 102	13 129	17 612
Operational EBIT per kg salmon	26,7	21,7	30,1	48,9	39,0

3.1.2. Farming West

Farming West achieved sales revenues of MNOK 200 in Q3 2023, of which MNOK 196 is related to the sale of salmon. Operational EBIT amounted to MNOK 24. Operational EBIT per kg harvested salmon was NOK 9,4 (NOK 8,2).

The average sales price per kg was NOK 18,9 higher than in Q3 2022. Profits were affected by culling of smolts leading to higher costs in the quarter. This resulted in a MNOK 9 higher cost in the quarter for the farming region.

2 512 tonnes of salmon (2 042 tonnes) were harvested in Q3 2023. 100% of the harvest was from 2022 generations.

Key figures Farming West	Q3 2023	Q3 2022	YTD 2023	YTD 2022	2022
<i>Consolidated numbers in NOK 1 000</i>					
Total operating revenues	199 589	121 006	556 984	226 893	262 099
Operational EBIT	23 672	16 697	112 712	42 367	52 200
Operational EBIT %	11,9 %	13,8 %	20,2 %	18,7 %	19,9 %
Harvested volume (tonnes GW)	2 512	2 042	6 502	3 719	4 268
Operational EBIT per kg salmon	9,4	8,2	17,3	11,4	12,2

3.2. Sales & Processing

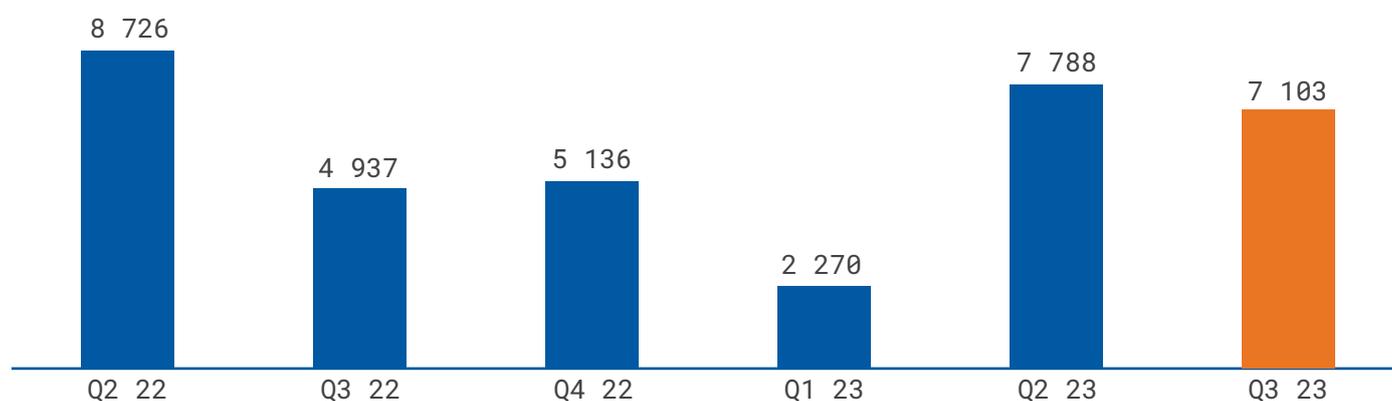
The Sales & Processing segment achieved sales revenues of MNOK 646 in Q3 2023, vs. MNOK 355 in Q3 2022.

Operational performance was weak in the quarter. Sales & Processing report a negative Operational EBIT of MNOK 7,0 vs. a positive operational EBIT of MNOK 3,6 in Q3 2022. The negative result in the quarter came solely from the sales department that achieved low price in Q3 2023.

Contract share in the quarter was low – in line with the Group's strategy.

Key figures	Q3 2023	Q3 2022	YTD 2023	YTD 2022	2022
<i>Consolidated numbers in NOK 1 000</i>					
Total operating revenues	646 315	354 768	1 673 038	1 546 363	1 948 405
Operational EBIT	-6 988	3 629	6 387	19 251	20 062
Operational EBIT %	-1,1 %	1,0 %	0,4 %	1,2 %	1,0 %

Sales Volume (GWT)

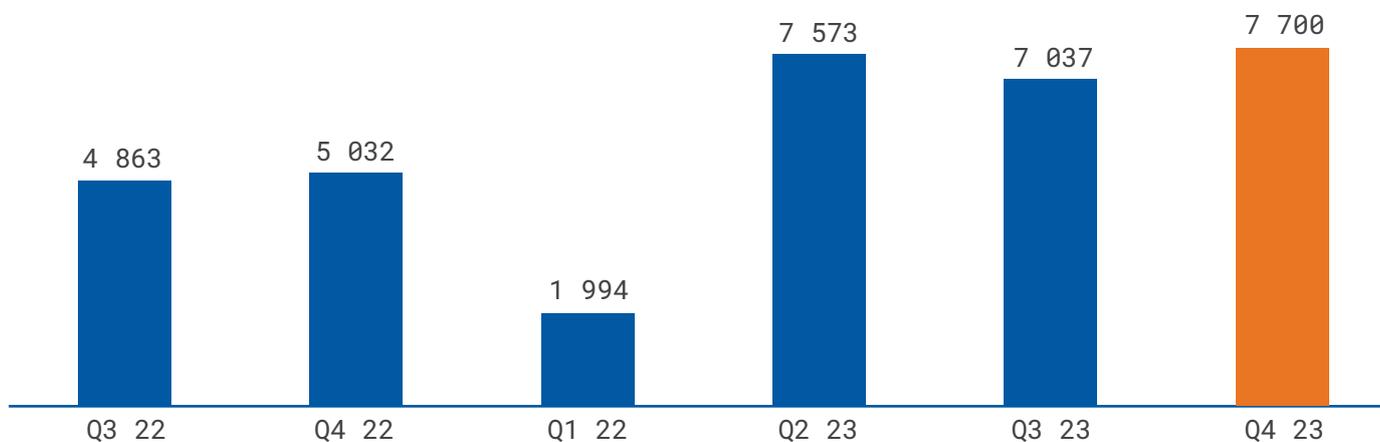


4. Outlook

4.1. Farming Outlook

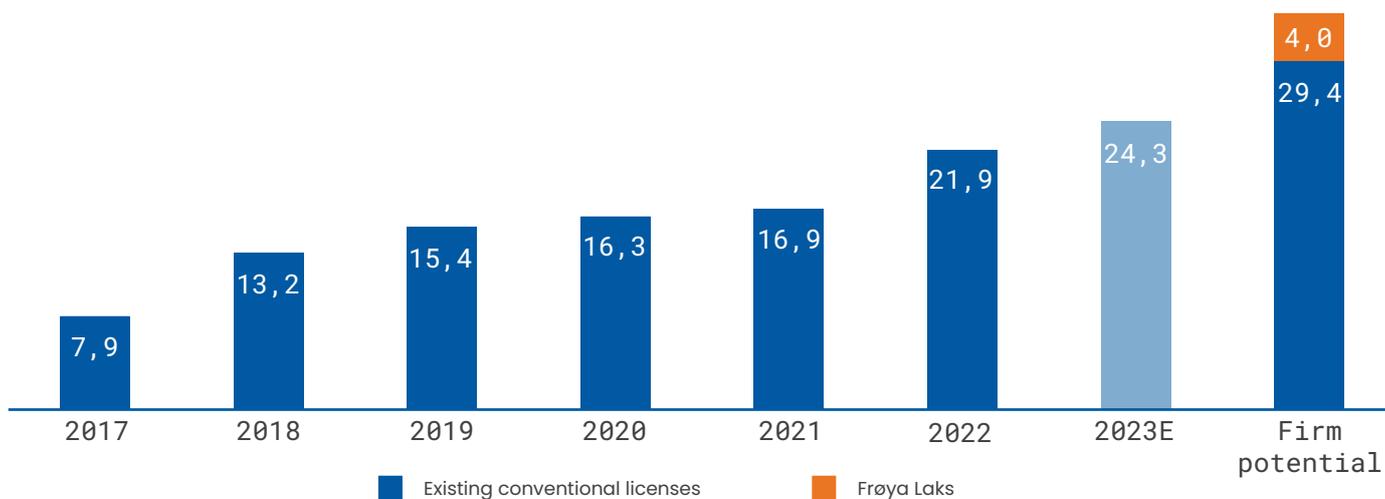
The Group maintains its guiding of 24 300 tonnes in 2023, with 7 700 tonnes expected in Q4 2023.

Harvest Volume (GWT)



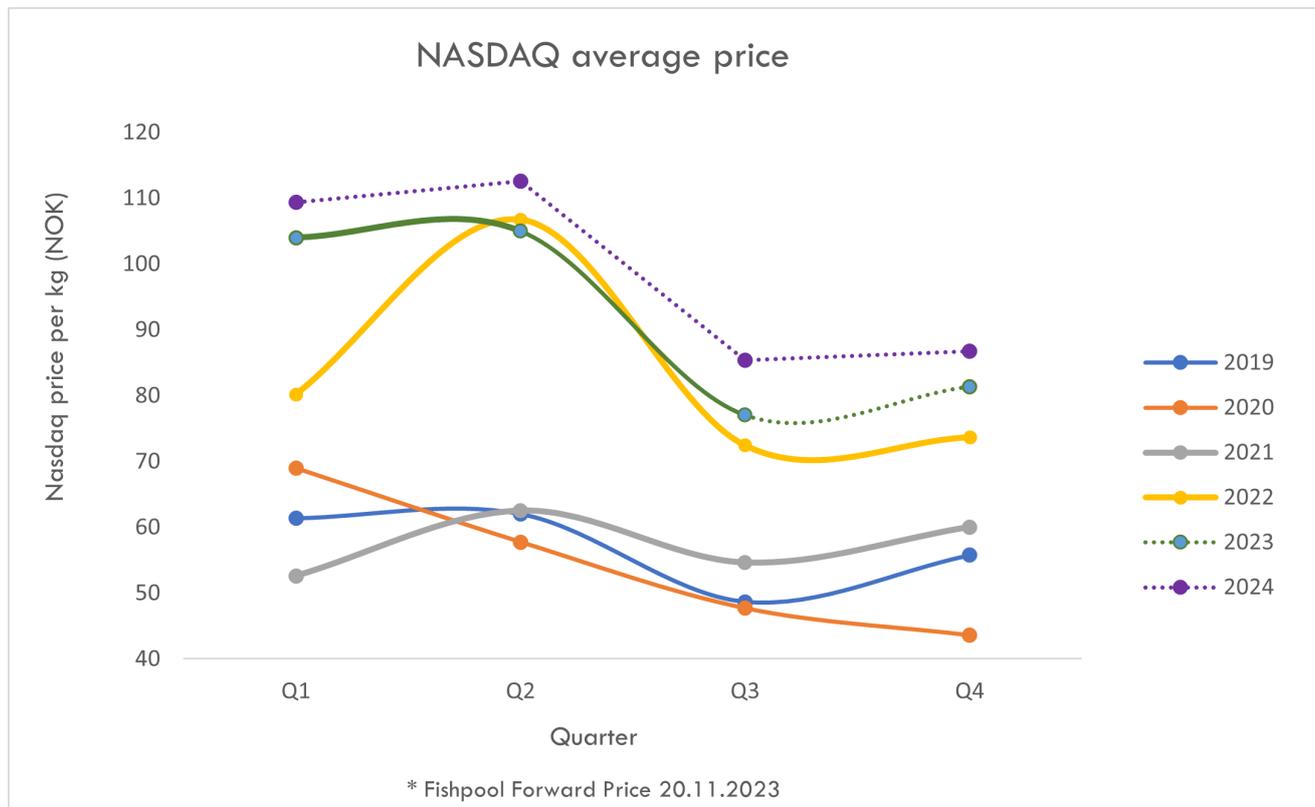
With the new co-location agreement with Frøya Laks AS, the potential in Måsøval's license portfolio is in excess of 33 000 tonnes.

Harvest Volume (1000' GWT)



4.2. Price (NASDAQ)

The average salmon price is expected to increase in Q4 2023 compared to Q4 2022. Fishpool forward price for Q4 2023 is NOK 82,87 and the average forward price for 2024 is NOK 95,85. The Group achieved high market prices in Q3 2023 due to favourable harvest profile with more volume harvested early in the quarter.



5. Other Matters

5.1. Resource Rent Tax

The Norwegian government has introduced a resource rent tax on production of salmon in Norway of 25%. The resource rent tax only applies to the production of salmon at sea and not the entire production cycle.

The implementation effect of the resource rent tax constitutes a deferred tax on the Group's biomass of MNOK 242. This effect was treated as a tax charge in Q2 2023. In the 3rd quarter, Måsøval has implemented the full effect of accumulated resource rent tax expense so far in 2023. Resource rent tax for the period is estimated based on our understanding of adopted rules. The estimate is highly uncertain due to uncertain interpretation of the regulations.

5.2. Reorganization of the Group

In order to adopt to new regulations, the Group has started a reorganization process. The new resource rent tax only applies to the production of salmon at sea and not the entire production cycle. In order to streamline both the management of the Group and public reporting, the aim is to split different parts of the business into separate legal entities. In September, a reorganisation was therefore decided whereby the parent company Måsøval AS becomes a holding company, all the Group's licences are merged into one company, Måsøval Lisens AS and the farming operation of the Group in another company, Måsøval Drift AS. Reorganization is expected to be completed as of January 1, 2024.

6. Events After the Balance Sheet Day

No significant changes have occurred after September 30th 2023.

7. Consolidated Financial Statements

7.1. Consolidated Statement of Profit and Loss

<i>(All amounts in NOK 1000)</i>	Note	Q3 2023	Q3 2022	YTD 2023	YTD 2022	2022
Operating revenues – sale of salmon	3,6	617 928	353 962	1 597 090	1 521 534	1 898 525
Other operating income	3,6	52 176	23 615	114 859	70 270	93 606
Total operating revenues		670 104	377 576	1 711 949	1 591 805	1 992 132
Cost of goods sold		341 578	173 385	774 767	538 873	681 866
Salaries and other personnel costs		64 919	57 448	182 950	150 513	196 794
Depreciation and amortisation expense	7	48 913	41 830	144 379	121 557	166 166
Other operating expenses	6	101 679	42 960	250 471	130 975	253 862
Total operating expenses		557 088	315 622	1 352 568	941 917	1 298 687
Operational EBIT		113 016	61 954	359 381	649 888	693 444
Write-down		-	-	-44 895	-	-
Production tax	8	-7 013	-1 970	-12 922	-6 824	-8 861
Profit sharing with co-location partners		-6 774	-4 537	-14 664	-37 842	-46 219
Net fair value adjustment – Biological asset	5	36 775	24 975	26 420	194 937	246 150
EBIT		136 003	80 422	313 321	800 159	884 514
Financial income		5 254	4 674	15 009	8 894	9 963
Financial expenses		36 248	33 090	111 570	69 206	91 826
Net finance income and expense		-30 994	-28 416	-96 560	-60 312	-81 863
Profit before income tax		105 009	52 006	216 760	739 847	802 651
Tax expense	8	55 509	14 631	321 798	165 849	176 389
Net profit for the period		49 500	37 376	-105 038	573 998	626 262
<i>Attributable to</i>						
Equity holders of the parent company		52 528	39 225	-105 685	568 076	620 959
Non-controlling interests		-3 028	-1 849	647	5 922	5 303
Total allocations		49 500	37 376	-105 038	573 998	626 262
Earnings per share (basic and diluted)*		0,19	0,16	0,95	3,40	3,50

* Earnings per share excludes Net fair value adjustment – biological assets and one-off implementation effects of resource rent tax

7.2. Consolidated Statement of Other Comprehensive Income

(All amounts in NOK 1000)

	Note	Q3 2023	Q3 2022	YTD 2023	YTD 2022	2022
Net profit		49 500	37 376	-105 038	573 998	626 262
<i>Items which will not be reclassified to profit and loss</i>						
Net gain/(loss) on equity instruments designated at fair value through other comprehensive income		-	-	-	-	-
Other comprehensive income		-	-	-	-	-
Total comprehensive income for the year		49 500	37 376	-105 038	573 998	626 262
Total comprehensive income attributable to:						
Owners of the parent		52 528	39 225	-105 685	568 076	620 959
Non-controlling interests		-3 028	-1 849	647	5 922	5 303
Total comprehensive income for the year		49 500	37 376	-105 038	573 998	626 262
Earnings per share (basic and diluted)*		0,19	0,16	0,95	3,40	3,50

* Earnings per share excludes Net fair value adjustment – biological assets and one-off implementation effects of resource rent tax

7.3. Balance Sheet

(All amounts in NOK 1000)

	Note	30.09.2023	30.06.2023	30.09.2022	31.12.2022
ASSETS					
<i>Intangible assets</i>					
Licenses	7	2 068 767	2 068 767	2 085 567	2 068 766
Goodwill	7	428 390	428 390	428 459	428 390
Total intangible assets		2 497 157	2 497 157	2 514 026	2 497 156
<i>Property, plant and equipment</i>					
Property, plant and equipment	7	434 741	439 085	454 208	467 918
Right-to-use assets	7	527 030	556 343	496 827	529 366
Total property, plant and equipment		961 771	995 428	951 036	997 284
<i>Non-current financial assets</i>					
Investments in other equity instruments		5	5	5	5
Other non-current receivables		114	132	3 666	416
Total non-current financial assets		119	137	3 671	421
Total non-current assets		3 459 047	3 492 721	3 468 732	3 494 861
<i>Inventories</i>					
Feed inventory	5	23 635	30 730	33 046	23 987
Finished goods	5	21 524	7 975	15 173	13 661
Biological assets	5	1 251 019	1 207 451	1 053 320	1 159 932
Total inventories		1 296 178	1 246 155	1 101 538	1 197 580
<i>Receivables</i>					
Accounts receivables		193 057	504 498	212 787	173 771
Other current receivables		25 206	26 266	50 026	82 229
Total Receivables		218 263	530 764	262 813	256 000
Cash and cash equivalents		20 026	24 423	120 132	38 473
Total current assets		1 534 467	1 801 342	1 484 483	1 492 053
Total assets		4 993 514	5 294 064	4 953 215	4 986 915

(All amounts in NOK 1000)	Note	30.09.2023	30.06.2023	30.09.2022	31.12.2022
Share capital	4	30 627	30 627	30 627	30 627
Share premium reserve	4	872 432	872 432	872 432	872 432
Total paid-in equity		903 059	903 059	903 059	903 059
Retained earnings		882 292	829 934	995 840	1 049 915
Total equity attributable to owners of the parent company		1 788 352	1 732 993	1 898 899	1 952 974
Non-controlling interests		36 644	39 672	36 616	35 997
Total equity		1 821 995	1 772 665	1 935 515	1 988 971
Deferred tax	8	933 678	877 395	566 861	564 448
Liabilities to financial institutions		1 272 607	1 503 454	1 180 373	1 150 827
Long-term leasing liabilities		301 346	326 162	286 139	328 138
Total non-current liabilities		2 507 632	2 707 011	2 033 373	2 043 413
<i>Short-term liabilities</i>					
Liabilities to financial institutions		163 352	338 937	434 745	417 486
Short-term leasing liabilities		148 154	152 677	127 042	130 808
Account payables		282 901	237 898	204 823	221 557
Income tax payable		25 508	24 095	27 081	98 633
Other current liabilities		43 972	60 781	190 638	86 047
Total current liabilities		663 887	814 387	984 328	954 530
Total liabilities		3 171 519	3 521 399	3 017 700	2 997 943
Total equity and liabilities		4 993 514	5 294 064	4 953 215	4 986 915

TRONDHEIM, 20 NOVEMBER 2023



Lars Måsøval, Chair of the board



Kari Skeidsvoll Moe, Director



Roger Granheim, Director



Ola Loe, Director



Nina Santi, Director



Helge Kvalvik, CEO

7.4. Statement of Cash Flows

<i>(All amounts in NOK 1000)</i>	Note	Q3 2023	Q3 2022	YTD 2023	YTD 2022	2022
Profit before income tax		105 009	52 231	216 761	739 847	802 651
Tax paid		2 018	-4 386	-25 646	-5 801	-33 544
Gain on sale of shares		-	-	-	-1 039	-1 039
Ordinary depreciation	7	48 913	41 831	144 379	121 558	166 166
Impairments	7	-	-	44 895	-	-
Interest paid on borrowings		21 196	14 680	71 101	40 811	69 662
Calculated interest costs, leasing		5 947	3 303	14 080	11 062	9 143
Fair value adjustments - biological assets	5	-36 774	-24 975	-26 420	-194 937	-246 150
(Increase)/decrease in inventories	5	-150 966	-148 036	-117 877	-180 904	-225 734
(Increase)/decrease in account receivables		311 013	433 473	-130 094	-19 221	19 795
Increase/(decrease) in account payables		137 450	-10 104	172 466	29 028	45 762
(Increase)/decrease in other current receivables/ liabilities		43 235	7 708	62 826	33 952	121 775
Net cash (outflow)/inflow from operating activities		487 041	365 726	426 471	574 355	728 486
Payments for property, plant and equipment	7	-21 503	-16 822	-60 789	-45 975	-202 097
Payments for intangible assets	7	-	-	-	-16 800	-1 230
Proceeds from disposal of other assets		-	-	-	1 578	1 578
Net cash (outflow)/inflow from investing activities		-21 503	-16 822	-60 789	-61 197	-201 748
Proceeds from non-current and current borrowings		-	23 953	417 500	29 300	26 844
Repayment of non-current and current borrowings		-248 559	-384 016	-341 310	-441 318	-436 183
Payment of interest expenses on borrowings		-27 143	-16 211	-83 456	-44 792	-69 662
Repayment of principal portion of lease liabilities		-18 741	-16 218	-59 930	-52 279	-110 268
Net change in overdraft facility		-175 493	136 832	-255 679	118 846	102 559
Cost to equity		-	-	-	-1 528	-298
Payments of dividends		-	-122 508	-61 254	-122 508	-122 508
Net cash (outflow)/inflow from financing activities		-469 935	-378 167	-384 129	-514 278	-609 517
Net (decrease)/increase in cash and cash equivalents		-4 397	-29 264	-18 447	-1 120	-82 779
Cash and cash equivalents at the beginning of the period		24 423	149 395	38 473	121 252	121 252
Cash and cash equivalents at the end of the period		20 026	120 132	20 026	120 132	38 473

7.5. Statement of Equity

2023	Share capital	Share premium	Retained earnings	Equity – Owners of parent company	Non-controlling interests	Total Equity
<i>(All amounts in NOK 1000)</i>						
31 December 2022	30 627	872 432	1 049 915	1 952 974	35 997	1 988 971
Loss from continuing operations	-	-	-105 685	-105 685	647	-105 038
Dividends	-	-	-61 254	-61 254	-	-61 254
Other	-	-	-684	-684	-	-684
30 September 2023	30 627	872 432	882 292	1 785 351	36 644	1 821 995
2022	Share capital	Share premium	Retained earnings	Equity – Owners of parent company	Non-controlling interests	Total Equity
<i>(All amounts in NOK 1000)</i>						
31 December 2021	30 627	872 432	551 923	1 454 982	30 694	1 485 676
Profit from continuing operations Q1–Q3 2022	-	-	568 076	568 076	5 922	573 998
Dividends	-	-	-122 508	-122 508	-	-122 508
Cost of equity increase*	-	-	-1 651	-1 651	-	-1 651
30 September 2022	30 627	872 432	995 840	1 898 899	36 616	1 935 515
Profit from continuing operations Q4 2022	-	-	52 883	52 883	-619	52 264
Cost of equity increase*	-	-	1 192	1 192	-	1 192
31 December 2022	30 627	872 432	1 049 915	1 952 974	35 997	1 988 971

*) Related to the capital increase in December 2021

7.6. Notes to Consolidated Financial Statement

Note 1: Basis for Preparation

These consolidated financial statements have been prepared in accordance with the International Accounting Standard 34 Interim Financial Reporting (IAS 34) .

The Group accounting policies adopted and applied in this interim report are consistent with those applied in the Group's 2022 Annual Report prepared in accordance with International Financial Reporting Standards ("IFRS") as adopted by The European Union. A full description of all material accounting policies used in the most recent annual consolidated financial statements is given in the Group's 2022 Annual report, which is available at www.masoval.no.

The tax expense in the quarterly report is based on a simplified calculation based on the expected effective tax rate. The resource tax was approved by the Norwegian Parliament in May 2023 and is incorporated in the quarterly report as of 3rd quarter 2023. See note 8 for further details.

The interim condensed consolidated financial statements do not include all the information and disclosures required by International Financial Reporting Standards (IFRS) in the annual financial statements and should be read in conjunction with the Group's Annual Financial Statements for 2022.

New standards effective from 1 January 2023 have had no material effect on the interim report.

Note 2: Business Segments

The management monitors and allocates resources to the Group's business activities as two operating segments, Farming and Sales & Processing. In addition Farming is also measured on geographical locations as Farming Mid and Farming West. The Farming segment includes the purchase of salmon eggs, farming on land and sea, related service activities and the sale of salmon to exporters. The Sales and Processing segment includes harvesting activities and the sale of salmon and other species of fish in Norway and for export. Farming sites are located on Frøya, Hitra, Kristiansund, Aukra and Vartdal.

No operating segments have been aggregated to form the above reportable operating segments.

The remaining of the Group's activities is shown in the "other/eliminations" column. The Group's administration cost and other shared cost are not allocated to segments. Information about unallocated items included in this column is given in a footnote to the tables below. Transfer prices between operating segments are on arm's length basis in a manner similar to transactions with third parties.

The segments are measured on various criteria, of which financial results are one of these. For the farming segment, fish health is also an important measurement criterion.

Information regarding the Group's reportable segments is presented below.

Q3 2023

(1000 NOK)	Farming Mid	Farming West	Farming	Sales & processing	Other / eliminations*)	Måsøval Group
Internal operating revenue - sale of goods and services	386 839	196 000	582 839	-	-582 839	-
External operating revenue - sale of goods and services	-	-	-	617 928	-	617 928
Other operating revenues	45 236	3 589	48 825	28 387	-25 035	52 176
Total operating revenues	432 076	199 589	631 664	646 315	-607 875	670 104
Operating expenses	276 459	174 359	450 818	649 672	-592 316	508 175
Depreciation and amortization	34 807	1 558	36 365	3 630	8 918	48 913
Operational EBIT	120 809	23 672	144 481	-6 988	-24 477	113 016
Operational EBIT-%	28,0 %	11,9 %	22,9 %	-1,1 %		16,9 %
Volume harvested/sold	4 525	2 512	7 037	7 103		
Sales price per kg salmon	85,5	78,0	82,8	87,0		
Operational EBIT per kg salmon	26,7	9,4	20,5	-1,0		

*) Impairments, depreciation and amortization in "Other/eliminations" is almost exclusively related to surplus values from acquisitions.

Q3 2022

(1000 NOK)	Farming Mid	Farming West	Farming	Sales & processing	Other / eliminations*)	Måsøval Group
Internal operating revenue - sale of goods and services	188 074	114 931	303 004	-	-303 004	-
External operating revenue - sale of goods and services	-	5 867	5 867	348 095	-	353 962
Other operating revenues	19 941	208	20 149	6 673	-3 207	23 615
Total operating revenues	208 015	121 006	329 021	354 768	-306 212	377 576
Operating expenses	118 003	100 833	218 836	348 753	-293 796	273 793
Depreciation and amortization	28 781	3 475	32 257	2 386	7 187	41 829
Operational EBIT	61 230	16 697	77 927	3 629	-19 602	61 954
Operational EBIT-%	29,4 %	13,8 %	23,7 %	1,0 %		16,4 %
Volume harvested/sold	2 821	2 042	4 863	4 937		
Sales price per kg salmon	66,7	59,2	63,5	70,5		
Operational EBIT per kg salmon	21,7	8,2	16,0	0,7		

*) Impairments, depreciation and amortization in "Other/eliminations" is almost exclusively related to surplus values from acquisitions.

YTD 2023

(1000 NOK)	Farming Mid	Farming West	Farming	Sales & processing	Other / eliminations*)	Måsøval Group
Internal operating revenue - sale of goods and services	897 930	551 604	1 449 534	-	-1 449 371	163
External operating revenue - sale of goods and services			-	1 596 927		1 596 927
Other operating revenues	103 414	5 380	108 794	76 110	-70 045	114 859
Total operating revenues	1 001 344	556 984	1 558 328	1 673 038	-1 519 417	1 711 949
Operating expenses	594 988	434 916	1 029 904	1 656 233	-1 477 948	1 208 189
Depreciation and amortization	102 217	9 356	111 574	10 418	22 388	144 379
Operational EBIT	304 139	112 712	416 851	6 387	-63 856	359 381
EBIT-%	30,4 %	20,2 %	26,7 %	0,4 %		21,0 %
Volume harvested/sold	10 102	6 502	16 604	17 161		
Sales price per kg salmon	88,9	84,8	87,3	93,1		
Operational EBIT per kg salmon	30,1	17,3	25,1	0,4		

*) Impairments, depreciation and amortization in "Other/eliminations" is almost exclusively related to surplus values from acquisitions.

YTD 2022

(1000 NOK)	Farming Mid	Farming West	Farming	Sales & processing	Other / eliminations*)	Måsøval Group
Internal operating revenue - sale of goods and services	1 170 510	214 596	1 385 105	-	-1 385 105	-
External operating revenue - sale of goods and services	-	11 734	11 734	1 509 801	-	1 521 534
Other operating revenues	57 390	564	57 954	36 562	-24 246	70 270
Total operating revenues	1 227 900	226 893	1 454 793	1 546 363	-1 409 352	1 591 805
Operating expenses	503 420	174 305	677 725	1 520 405	-1 377 769	820 361
Depreciation and amortization	83 071	10 222	93 292	6 707	21 556	121 556
Operational EBIT	641 410	42 367	683 776	19 251	-53 139	649 888
EBIT-%	52,2 %	18,7 %	47,0 %	1,2 %		40,8 %
Volume harvested/sold	13 129	3 719	16 848	17 005		
Sales price per kg salmon	89,2	60,9	82,9	88,8		
Operational EBIT per kg salmon	48,9	11,4	40,6	1,1		

*) Depreciation and amortization in "Other/eliminations" is almost exclusively related to surplus values from acquisitions.

2022

(1000 NOK)	Farming Mid	Farming West	Farming	Sales & processing	Other / eliminations*)	Måsøval Group
Internal operating revenue - sale of goods and services	1 476 270	248 300	1 724 570	-	-1 724 571	-0
External operating revenue - sale of goods and services	-	11 734	11 734	1 886 792	-	1 898 526
Other operating revenues	70 946	2 065	73 011	61 613	-41 017	93 606
Total operating revenues	1 547 216	262 099	1 809 315	1 948 405	-1 765 588	1 992 132
Operating expenses	748 595	194 749	943 344	1 918 188	-1 729 011	1 132 522
Depreciation and amortization	111 875	15 150	127 024	10 154	28 988	166 166
Operational EBIT	686 746	52 200	738 946	20 062	-65 564	693 444
Operational EBIT-%	44,4 %	19,9 %	40,8 %	1,0 %		34,8 %
Volume harvested/sold	17 612	4 268	21 879	22 141		
Sales price per kg salmon	83,8	60,9	79,4	85,2		
Operational EBIT per kg salmon	39,0	12,2	33,8	0,9		

*) Depreciation and amortization in "Other/eliminations" is almost exclusively related to surplus values from acquisitions.

Note 3: Operating Revenue

Group revenues by geographic market:	Q3 2023	%	Q3 2022	%
Norway	184 656	28%	135 380	36%
Europe, without Norway	463 765	69%	228 664	61%
Asia	14 507	2%	7 192	2%
Other countries	7 175	1%	6 340	2%
Total revenues	670 104		377 576	

	YTD 2023	%	YTD 2022	%	2022	%
Norway	598 752	35%	676 252	42%	837 339	49%
Europe, without Norway	1 053 215	62%	858 864	54%	1 069 949	62%
Asia	45 985	3%	39 732	2%	66 136	4%
Other countries	13 996	1%	16 957	1%	18 708	1%
Total revenues	1 711 949		1 591 805		1 992 132	

Group revenues by product and services	Q3 2023	%	Q3 2022	%
Sale revenue salmon	617 928	92%	353 962	94%
Other revenue	52 176	8%	23 615	6%
Total revenues	670 104		377 576	

	YTD 2023	%	YTD 2022	%	2022	%
Sale revenue salmon	1 597 090	93%	1 521 534	96%	1 898 525	95%
Other revenue	114 859	7%	70 270	4%	93 606	5%
Total revenues	1 711 949		1 591 805		1 992 132	

Operating revenues

Operating revenues consist of revenue from sale of salmon either on spot rates or from fixed price contracts. Sales are recognized in the income statement when the fish has been harvested and packed in boxes and picked up by the carrier (ex works)

Other revenue

Other revenue consist of income from harvesting activities, sale of smolt and sale of services related to fish farming activities.

Note 4: Share Capital and Shareholders

As at 30 September 2023, the parent company's share capital comprised:

	No.	Face value	Share capital
Ordinary shares	122 508 455	0,25	30 627
Total	122 508 455	0,25	30 627

Shareholders:

The company's 20 largest shareholders as at 30 September 2023 were:

Shareholder	No.of shares	Shareholding (%)
Måsøval Eiendom AS	85 727 553	69,98%
Verdipapirfond Odin Norge	9 907 218	8,09%
Vartdal Invest AS	4 761 904	3,89%
J.P. Morgan Bank Luxemburg S.A.	2 841 669	2,32%
Henden Nygård Holding AS	1 800 057	1,47%
ABBA Holding AS	1 677 176	1,37%
Morgan Stanley & Co. Int. Plc.	1 651 749	1,35%
J.P.Morgan bank Luxemburg S.A.	1 275 405	1,04%
Frøy Kapital AS	1 255 132	1,02%
Vicama AS	1 000 000	0,82%
Hausta Investor AS	875 933	0,71%
GH Holding AS	816 620	0,67%
Verdipapirfondet Holberg Triton	630 000	0,51%
Patric Invest AS	611 252	0,50%
Yttervåg AS	380 036	0,31%
Jaras Invest AS	265 000	0,22%
Amarillo AS	242 000	0,20%
Småge Eiendom AS	241 387	0,20%
Storø Invest AS	227 964	0,19%
Notbasen AS	218 963	0,18%
Others	6 101 437	4,98%
Total	122 508 455	100,00%

Note 5: Biological Assets and Other Inventories

Book value of biological assets and inventory	30.09.2023	30.06.2023	30.09.2022	31.12.2022
Feed inventory	23 635	30 730	33 046	23 987
Finished goods	21 524	7 975	15 173	13 661
Total other inventory	45 159	38 705	48 219	37 648
Biological assets	1 251 019	1 207 451	1 053 320	1 159 932
Total biological assets and other inventory	1 296 178	1 246 155	1 101 538	1 197 580

Fair value

Fair value adjustments are part of the Group's EBIT, but changes in fair value are presented on a separate line to provide better understanding of the Group's profit/loss on cost of goods sold. The item comprises:

Book value of biological assets recognised at fair value	30.09.2023	30.06.2023	30.09.2022	31.12.2022
Biological assets held at sea farms at cost	667 128	679 438	577 442	619 854
Fair value adjustment of biological assets	482 501	445 726	404 868	456 081
Total biological assets held at sea by fair value	1 149 629	1 125 164	982 310	1 075 935
Eggs and smolt at cost	101 390	82 286	71 009	83 997
Total biological assets	1 251 019	1 207 451	1 053 320	1 159 932

Change in the book value of biological assets held at sea farm carried at fair value	Q3 2023	Q3 2022	YTD 2023	YTD 2022	2022
Opening balance biological assets at sea	1 125 164	849 529	1 075 935	623 565	623 565
Increase resulting from production/purchase	437 654	290 773	1 067 688	792 409	1 091 908
Reduction resulting from sale/harvesting	-449 964	-182 968	-1 020 413	-628 601	-885 689
Reduction resulting from incident-based mortality	-	-	-	-	-
Net fair value adjustment	36 775	24 976	26 420	194 938	246 151
Closing balance biological assets at sea	1 149 629	982 310	1 149 629	982 310	1 075 935

Biological assets held at sea farms 30.09.2023	Biomass (tonnes)	Cost	Fair value adjustment	Carrying amount
< 1 kg	717	96 179	16 019	112 198
1 - 4 kg	7 628	371 954	358 850	730 804
> 4 kg	6 080	198 995	107 632	306 627
Biological assets held at sea farms	14 425	667 128	482 501	1 149 629
Smolt and post-smolt at cost	-	101 390	-	101 390
Biological assets total	14 425	768 518	482 501	1 251 019

Biological assets held at sea farms 30.06.2023	Biomass (tonnes)	Cost	Fair value adjustment	Carrying amount
< 1 kg	2 011	193 131	209 383	402 514
1 - 4 kg	7 522	352 886	154 943	507 829
> 4 kg	4 133	133 421	81 400	214 821
Biological assets held at sea farms	13 665	679 438	445 726	1 125 164
Smolt and post-smolt at cost	0	82 286	0	82 286
Biological assets total	13 665	761 724	445 726	1 207 451

Biological assets held at sea farms 30.09.2022	Biomass (tonnes)	Cost	Fair value adjustment	Carrying amount
< 1 kg	1 323	101 713	163 882	265 595
1 – 4 kg	5 189	296 673	186 671	483 344
> 4 kg	4 814	179 056	54 316	233 372
Biological assets held at sea farms	11 326	577 442	404 868	982 310
Smolt and post-smolt at cost	0	71 009	0	71 009
Biological assets total	11 326	648 451	404 868	1 053 320

Biological assets held at sea farms 31.12.2022	Biomass (tonnes)	Cost	Fair value adjustment	Carrying amount
< 1 kg	106	20 949	14 336	35 285
1 – 4 kg	12 529	598 905	441 745	1 040 650
> 4 kg	-	-	-	-
Biological assets held at sea farms	12 634	619 854	456 081	1 075 935
Smolt and post-smolt at cost	-	83 997	-	83 997
Biological assets total	12 634	703 851	456 081	1 159 932

The fair value calculation is based on following forward prices:

Expected harvesting period:	Forward price 30.09.2023	Expected harvesting period:	Forward price 30.06.2023	Expected harvesting period:	Forward price 30.09.2022	Expected harvesting period:	Forward price 31.12.2022
Q4-2023	79,60	Q3-2023	80,67	Q4-2022	75,17	Q1-2023	91,75
Q1-2024	104,80	Q4-2023	82,00	Q1-2023	85,73	Q2-2023	95,55
Q2-2024	108,10	Q1-2024	99,43	Q2-2023	91,75	Q3-2023	76,48
Q3-2024	80,83	Q2-2024	102,37	Q3-2023	76,00	Q4-2023	78,22
Q4 -2024	82,27	Q3+Q4-2024	84,90	Q4-2023	77,50	Q1+Q2 -2024	85,92

Discount rate

The discount rate for 2022 and 2023 was 5 % per month, which reflects the biomass capital cost, risk and synthetic license fees and site rental charges.

Note 6: Transactions with Related Parties

The group had the following transactions with related parties. All transactions are carried out on market terms at arm's length.

Goods and services sold (1000 NOK)	Q3 2023	Q3 2022	YTD 2023	YTD 2022	2022
Laxar Fiskeldi	8 299	7 849	22 616	23 413	30 252
Måsøval Eiendom AS	293	288	730	655	839
Flamek Eiendom AS	117	111	351	332	443
Sørskaget Holding AS	240	214	698	761	966
Sørskaget Bolig AS	33	32	100	95	127

Goods and services purchased (1000 NOK)	Q3 2023	Q3 2022	YTD 2023	YTD 2022	2022
Laxar Fiskeldi	-	-	224	-	-
Måsøval Eiendom AS	261	270	884	809	1 078
Flamek Eiendom AS	888	260	2 411	1 160	2 419
Sørskaget Holding AS	634	-	1 410	1 235	1 674

Receivables (1000 NOK)	30.09.2023	30.06.2023	30.09.2022	31.12.2022
Laxar Fiskeldi	13 851	5 552	11 568	18 463
Måsøval Eiendom AS	221	6 756	6 623	6 657
Flamek Eiendom AS	49	363	360	360
Sørskaget Holding AS	112	193	86	171
Sørskaget Bolig AS	139	97	26	66

Liabilities (1000 NOK)	30.09.2023	30.06.2023	30.09.2022	31.12.2022
Laxar Fiskeldi	273	273	-	49
Måsøval Eiendom AS	-	119	112	112
Flamek Eiendom AS	274	274	108	259
Sørskaget Holding AS	-	-	158	183

Note 7: Intangible Assets and Property, Plant and Equipment

(1000 NOK)

	Right-to-use assets	Property, plant and equipment	Goodwill	Licenses	Total
Net book value at 31.12.2022	529 366	467 918	428 390	2 068 766	3 494 440
Additions	89 968	63 793	-	-	153 761
Impairments	-	-44 895	-	-	-44 895
Depreciation and amortization	-92 304	-52 075	-	-	-144 379
Net book value at 30.09.2023	527 030	434 741	428 390	2 068 767	3 458 928

The Group's farming operations are managed as a joint unit across PA5 and PA6 and the impairment testing is based on a common cash-generating unit.

Note 8: Tax

The proposed resource tax was approved by the Norwegian Parliament in May 2023 with a additional tax rate of 25% on farming at sea with commercial licenses. Måsøval incorporated the implementation effects as of 1.1.23 in the Q2 2023-report, and has implemented the period's resource rent tax expense in full in the 3rd quarter. Resource rent tax for the period is our best estimate based on current available information . The estimate is highly uncertain as legal requirements are still to be finalized by government authorities.

The production fee in the period is directly deductible in the payable resource rent tax for the same period. Below we show the total tax expense including the production fee and then we show a reconciliation against the income statement. The production fee is specified on a separate line in the statement of profit and loss.

Estimated tax cost for the period is classified as "Deferred Tax" in the Balance Sheet.

Tax expenses

	Q3 2023	Q3 2022	YTD 2023	YTD 2022	YTD 2023
Estimated Corporate tax for the period	22 482	14 631	46 218	165 849	176 389
Estimated resource tax for the period (payable and deferred) *)	40 043	1 970	45 952	6 824	8 861
Implementation effect as of 1.1.2023	-	-	242 552	-	-
Total tax expenses including Production Fee	65 813	16 600	338 011	172 672	185 250
Production Fee	-7 013	-1 970	-12 922	-6 824	-8 861
Income tax cost	58 800	14 631	325 089	165 849	176 389

*) Including Production Fee

Alternative Performance Measures

The Group presents its financial statements in accordance with International Financial Reporting Standards (IFRS). In addition, management has established alternative performance measures (APMs) to provide useful and relevant information to users of the financial statements. These APMs have been established to provide greater understanding of the Group's underlying performance, and do not replace the consolidated financial statements prepared in accordance with IFRS. The performance parameters have been reviewed and approved by the Group's management and Board of directors. Alternative performance measures may be defined and used in other ways by other companies. The Group applies the following APMs:

Net interest-bearing debt

Net interest-bearing debt is defined as the net of long-term debt, short-term debt, bank deposits and interest-bearing receivables. The measure is useful and necessary information to investors and other users of the financial statements to assess the net of the interest-bearing external capital used to finance the group. The measure is used to calculate return on capital employed and highlights the Group's ability to increase the debt. The capitalised value of operational lease agreements according to IFRS 16 is not included in the interest-bearing debt.

(1000 NOK)	30.09.2023	30.06.2023	30.09.2022	31.12.2022
Non-current liabilities to financial institutions	1 573 954	1 829 616	1 466 512	1 478 965
Current liabilities to financial institutions	311 506	491 614	561 787	548 293
Liabilities related to operational lease agreements	-181 558	-200 298	-204 908	-190 718
Cash and cash equivalents	-20 026	-24 423	-120 132	-38 473
Net interest-bearing debt - Group	1 683 876	2 096 509	1 703 258	1 798 068
Net interest-bearing debt - Pure Norwegian Seafood (PNS)	-45 611	-41 045	-17 304	-62 203
Net interest bearing debt - Group excluding PNS	1 638 265	2 055 464	1 685 954	1 735 865

Operational EBITDA

For the purpose of financial covenants, operational EBITDA is calculated excluding PNS and the interest effect of operational leases. Operational EBITDA is calculated as operational EBIT less depreciations and calculated interest expenses on operating leases.

(1000 NOK)	Q3 2023	Q3 2022	YTD 2023	YTD 2022	2022
Operational EBIT - Group	113 016	61 954	359 381	649 888	693 444
Operational EBIT - Pure Norwegian Seafood	8 553	-4 200	-3 700	-22 141	-22 626
Operational EBIT - Group, excluding PNS	121 569	57 754	355 681	627 747	670 818
Depreciation and amortisation expense, excluded PNS	45 951	38 827	133 499	112 548	154 154
Interest expenses on operating leases	-1 665	-1 547	-5 475	-4 915	-6 352
EBITDA - Group excluding PNS	165 855	95 034	483 705	735 379	818 620

Financial expenses excluding Pure Norwegian Seafood

The Group's external financing is divided into two parts. Pure Norwegian Seafood has its own financing and is not included in the Group's main financing. The loan requirements related to the Group's main financing are therefore linked to figures excluding PNS.

(1000 NOK)	Q3 2023	Q3 2022	YTD 2023	YTD 2022	2022
Financial expenses - Group	36 248	33 090	111 570	69 206	91 826
Financial expenses - PNS	-1 809	-8 303	-3 802	-2 196	-2 886
Financial expenses - Group, excluding PNS	34 439	24 787	107 768	67 010	88 940

Equity ratio

Equity ratio is calculated by dividing total equity including minorities by the total assets and it is expressed as a percentage. The measure is useful to the users of financial statements in terms of understanding how much of a company's assets are funded by equity and borrowings.

(1000 NOK)	30.09.2023	30.06.2023	30.09.2022	31.12.2022
Equity	1 821 995	1 772 665	1 935 515	1 988 971
Total assets	4 993 514	5 294 064	4 953 215	4 986 915
Equity ratio	36,5 %	33,5 %	39,1 %	39,9 %

Operational EBIT per kg salmon

Operational EBIT per kg is defined as a central performance measure for the Group. The measure is used to evaluate the profitability of sold goods and the operations of the Group. The performance measure is useful to users of the financial statements to evaluate the profitability of sold goods and the production. The measure is calculated for each segment before unallocated costs and non-recurring events, fair value adjustments, income from associated companies, financial expenses and taxes. The measure is expressed per kg harvested volume.

Operational EBIT

Operational EBIT is defined as the difference between operating revenues and operating expenses. Operating expenses excludes production tax, profit sharing with co-location partners and change in fair value of biological assets

Farming

(1000 NOK)	Q3 2023	Q3 2022	YTD 2023	YTD 2022	2022
Operating revenue	631 664	329 021	1 558 328	1 454 793	1 809 315
Operating expenses	487 183	251 093	1 141 478	771 017	1 070 369
Operational EBIT	144 481	77 927	416 851	683 776	738 946
Volume harvested	7 037	4 862	16 604	16 848	21 879
Operational EBIT per kg salmon	20,5	16,0	25,1	40,6	33,8

Farming Mid

(1000 NOK)	Q3 2023	Q3 2022	YTD 2023	YTD 2022	2022
Operating revenue	432 076	208 015	1 001 344	1 227 900	1 547 216
Operating expenses	311 266	146 785	697 205	586 490	860 470
Operational EBIT	120 809	61 230	304 139	641 410	686 746
Volume harvested	4 525	2 821	10 102	13 129	17 612
Operational EBIT per kg salmon	26,7	21,7	30,1	48,9	39,0

Farming West

(1000 NOK)	Q3 2023	Q3 2022	YTD 2023	YTD 2022	2022
Operating revenue	199 589	121 006	556 984	226 893	262 099
Operating expenses	175 916	104 308	444 273	184 527	209 899
Operational EBIT	23 672	16 697	112 712	42 367	52 200
Volume harvested	2 512	2 041	6 502	3 719	4 268
Operational EBIT per kg salmon	9,4	8,2	17,3	11,4	12,2

Sales & processing

(1000 NOK)	Q3 2023	Q3 2022	YTD 2023	YTD 2022	2022
Operating revenue	646 315	354 768	1 673 038	1 546 363	1 948 405
Operating expenses	653 303	351 138	1 666 651	1 527 112	1 928 342
Operational EBIT	-6 988	3 629	6 387	19 251	20 062
Volume sold	7 103	4 938	17 161	17 005	22 141
Operational EBIT per kg salmon	-1,0	0,7	0,4	1,1	0,9

Made by nature

Pioneered by  Måsøval