

Press Release

Helsingborg, 17 September 2024

Summary of MilDef's Capital Markets Day 17/9

At the Capital Markets Day, held at At Six in Stockholm today, MilDef presents the strength of its business model and how the markets are expected to develop going forward, with a focus on the ongoing defense and security rearmament. The updated financial profitability target of EBITA over time of at least 15% per year is reiterated as well as strategies for continued high growth.

The program will be opened by President and CEO Daniel Ljunggren, who will present MilDef's growth journey, from a pure reseller of tactical IT in 1997 to today's international and leading player in hardware, software and services for defense and security.

"The Capital Markets Day deepens and broadens investors' knowledge of our development and strategies for continued growth, under market conditions that have never before been as strong. In addition to presenting MilDef's upgraded profitability targets, we focus in particular on explaining our customer offering and marketing and sales strategy," says Daniel Ljunggren, President and CEO of MilDef Group.

Furthermore, the following comment is made on MilDef's future prospects.

"For the coming years, we expect an accelerated growth, as we predict that the increased defense spendings will have full impact on MilDef from 2025 onwards," says Daniel Ljunggren, President and CEO MilDef Group.

Fredrik Persson, CTO and Deputy CEO, presents the offering, which covers all components of an IT system, from servers and computers to network equipment and screens, as well as software and services. In addition, products for soldier-borne digitization are presented.

Fredrik Jacobsson, VP Europe and North America, presents marketing and sales strategy, how the sales organization is structured, different paths to the end customer, customer promises and he gives examples of national and international customer collaborations.

Karin Svalander, CLCO, presents strategies for responsible relationships with customers, suppliers and partners. Furthermore, she describes MilDef's ethical council, framework for customer knowledge (KYC) and MilDef's Green List regarding nations MilDef chooses to do business with.

Robert Limmegård, Secretary General of the Swedish Security and Defense Industry Association (SOFF), presents the industry organization's view of the market's increased needs and trends in defense procurement.

Viveca Johnsson, CFO, presents MilDef's financial situation and growth journey after the IPO in 2021. She also presents MilDef's new financial profitability targets.

Martina Karlsson, CPO, presents how MilDef works with competence enhancement in growth, leadership and employeeship as well as a corporate culture that attracts and inspires committed employees.

The program, conducted in English, is filmed for later publication on MilDef's website.

The information was submitted for publication, through the agency of the contact persons set out below, at 08:00 CET on September 17, 2024.

MilDef - WE ARMOR IT.

MilDef is a global systems integrator and full-spectrum provider specializing in rugged IT for military, government and critical infrastructure sectors. MilDef provides hardware, software and services that shield and protect critical information streams and systems, when and where the stakes are the highest. MilDef's products are sold to more than 200 customers through companies in Sweden, Norway, Finland, Denmark, United Kingdom, Germany, Switzerland, the United States and Australia, and through partner networks in more than 40 countries. MilDef was founded in 1997 and is listed on Nasdaq Stockholm since 2021.



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