



# Q3 2024

## Interim Report

**Nordic Aqua Partners AS**  
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Business registration No. 928 958 280



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# This is Nordic Aqua

Nordic Aqua is a land-based Atlantic Salmon farming company operating the first fully integrated and commercially scaled Recirculating Aquaculture System ("RAS") farm for Atlantic salmon in China, using cutting edge technology and expertise. First harvest started mid-April 2024.

Located in Ningbo in the Zhejiang-province, the Company is positioned to deliver fresh and locally farmed Atlantic salmon to about 100 million of China's wealthiest consumers within 5 hours.

## Market features

- Dense population and high purchasing power in cities nearby
- High growth potential for premium quality Atlantic salmon driven by the rising middle-class
- Well established infrastructure enables fast and sustainable transportation of Atlantic Salmon to key cities

The current plan comprises a 3-stage development, combined totaling an annual production capacity of 20,000 tonnes. The dedicated land has potential to increase production to 50,000 tonnes of Atlantic salmon and is part of Nordic Aqua's longer-term plan. The objective is to start harvest from Stage 2 in Q3 2026. Time for Stage 3 start up is under consideration and the final timeline will be concluded in H1 2025.



# Highlights

- Good underlying operational and biological performance for all batches with excellent fish health and welfare
- No commercial harvest in the third quarter. 651 tonnes biomass taken out in the quarter to optimize stock

Geosmin issue in July 2024, continuing into Q3 2024 causing lower turnover and no expected commercial harvest in H2 2024

- Q3 2024 biomass production of 1,005 tonnes and total biomass of 2,786 tonnes by quarter end, which is satisfactory given the reduced feeding due to geosmin
- Stage 2 is on schedule and the first egg inlay for Stage 2 was successful
- New equity of NOK 350 million that, together with indicative debt financing and cash on hand will secure full funding of Stage 2 and other general corporate purposes





# Key figures



(figures in EUR 1000)	Q3 2024	Q3 2023	YTD 2024	YTD 2023
Revenue	255	0	4,929	0
EBITDA	-11,063	-456	-11,382	-2,540
EBIT	-12,339	-643	-14,303	-2,850
Operating EBIT*	-12,059	-1,798	-15,679	-4,005
Profit/ (loss) before taxes	-13,888	423	-16,699	-4,246
<b>Profit/ (loss) for the period</b>	<b>-13,888</b>	<b>423</b>	<b>-15,598</b>	<b>-4,246</b>
Cash flow from investment activities	-4,884	-4,949	-20,493	-17,949
Cash flow from financing activities	5,348	-415	10,294	40,644
Payments for fixed assets	-4,884	-4,949	-20,493	-17,949
Net cash flow	-7,229	-12,983	-19,640	9,425
Cash	2,777	20,951	2,777	20,951
<b>Total assets</b>	<b>117,692</b>	<b>91,452</b>	<b>117,692</b>	<b>91,452</b>
Equity	57,904	69,175	57,904	69,175
Harvested tonnes, HOG	0	0	523	0
Operating EBIT/kg**	N/A	N/A	-30.00	N/A
Equity ratio***	49%	76%	49%	76%
Net interest bearing debt (NIBD)****	28,709	N/A	28,709	N/A

\*Operating EBIT = EBIT excl. fair value adjustments

\*\*Operating EBIT/kg = EBIT excl. fair value adjustments/harvested tonnes HOG

\*\*\*Equity ratio = Equity / Total assets

\*\*\*\*Net interest-bearing debt (NIBD) = Long- and short-term interest-bearing debt - Cash and cash equivalents

## Summary of the quarter

The operation experienced geosmin in the third quarter of 2024 which negatively affected production, harvest and sales. Nordic Aqua has taken corrective measures to reduce the risk for geosmin issues, including preventive investments and operational protocols.

Because of the geosmin issue, there was, as planned, no commercial harvest in the third quarter of 2024. To optimize the biomass stock, the company has taken out 651 tonnes live weight of biomass during the quarter. This has been used for non-human consumption.

Underlying biological performance was good during the quarter with a total production of 1,005 tonnes, bringing total biomass to 2,786 tonnes by the end of the period. Production was thus influenced by reduces feeding, due to geosmin. Fish health and welfare was good, and mortality rates were very low. Accumulated mortality from 150 g in batch 1, 2 and 3 was 2.8%, 2.0% and 1.4% respectively.

During the quarter the first eggs for the Stage 2 expansion to 8,000 tonnes were successfully laid in Hatchery 2, and the company is on schedule for first harvest from Stage 2 in Q3 2026.

As communicated on July 24, 2024, incidents of off-flavor were detected in part of the production due to a high concentration of geosmin. The presence of geosmin is without any health concerns for humans and fish, but when present in extreme small quantities, may cause off-flavor to fish produced in such facilities. Nordic Aqua took actions to address the issues and long-term solutions are under implementation. Ongoing testing has shown mitigating efforts are reducing the geosmin level compounds.

Despite adjustments to handle the geosmin situation, construction of the farming operation of Stage 2 continues as planned. The extra capacity for hatchery, start-feeding, parr unit and smolt unit in the small building is finished and operational. The first

egg inlay for Stage 2 was successful. As such, the company is on schedule with first harvest from Stage 2 in Q3 2026.

The lower harvest and volumes sold, as well as corrective capex, will impact on the Company's liquidity for the second half of the year.

In August 2024 the company entered a short-term credit facility of EUR 5.8 million with DNB ASA. The facility has a tenor of up to four months and is designed to provide the necessary liquidity to support the company's ongoing operations and strategic growth initiatives.

In September 2024 the company raised gross proceeds of NOK 350 million in new equity that, together with indicative debt financing and cash on hand, will be used to (i) to fully fund the estimated Stage 2 build out, (ii) to repay short-term debt facility, (iii) for geosmin improvement capex, (iv) t working capital and (v) for general corporate purposes.

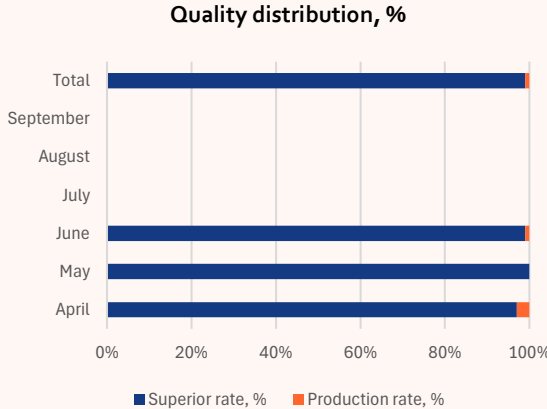
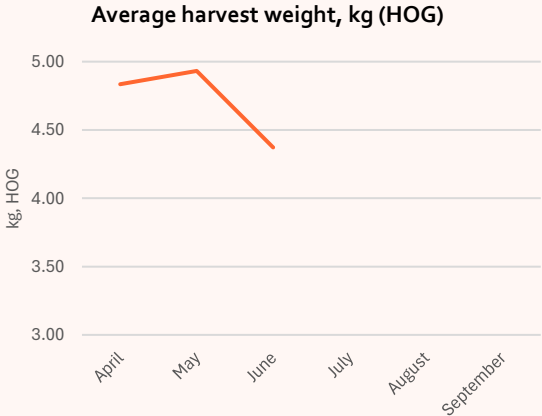
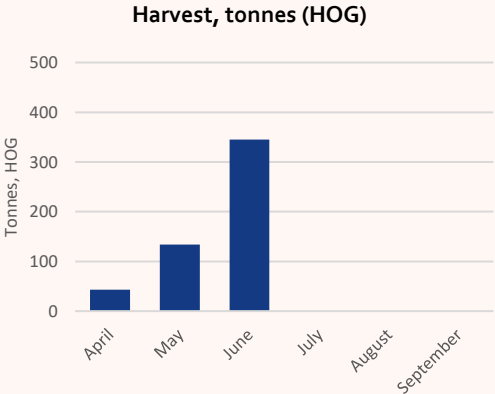
# Operational review

The operation experienced geosmin in the third quarter of 2024 which affected production, harvest and sales. Nordic Aqua has taken corrective measures to reduce the risk for geosmin issues, including preventive investments and operational protocols.

## Harvesting and sales

Because of the geosmin issue, there was no commercial harvest in the third quarter of 2024. To optimize the biomass stock, the company has taken out 651 tonnes live weight of biomass during the quarter.

For YTD 2024, the Company has harvested 523 tonnes HOG (0 tonnes), achieving an average harvest weight of 4.54 kg HOG, with a superior rate of 99%.



Company data as of 30.09.2024

Farming

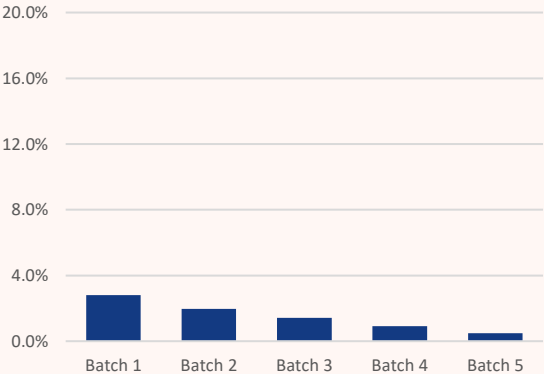
The farming production during the third quarter of 2024 was 1,005 tonnes (397 tonnes) bringing the total biomass to 2,786 tonnes (610 tonnes), which is satisfactory given the reduced feeding due to geosmin.

Production in July and August 2024 was in line with an annual run rate of 4,000 tonnes but was taken down in September to reduce biomass growth due to the geosmin issue.

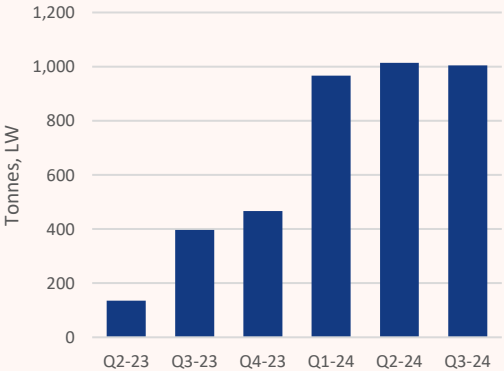
Overall biological performance remains strong with good fish health and survival rates above expectations in all batches. Accumulated mortality from 150 g in batch 1, 2 and 3 was 2.8%, 2.0% and 1.4% respectively.

During the quarter the first eggs for the Stage 2 expansion to 8,000 tonnes were successfully laid in Hatchery 2, and the company is on schedule for first harvest from Stage 2 in Q3 2026.

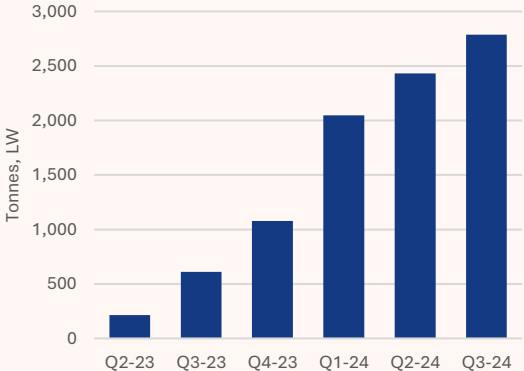
Mortality from 150 g



Net growth, tonnes (LW)



Biomass, tonnes (LW)



Company data as of 30.09.2024



## Geosmin

As communicated on July 24, 2024, incidents of off-flavor were detected in part of the production due to a high concentration of geosmin.

### What is Geosmin?

Geosmin is a naturally occurring compound commonly found in RAS facilities build-up typically occurs in the biofilters and normal levels are removed by holding the fish in purging tanks for a limited time before harvest. The biofilter is where “kind” bacteria break down waste material (e.g., feed spillage, fish excrete) from the smolt and grow-out tanks, and bacteria that produce geosmin thrive well within these biofilters.

The presence of geosmin is without any health concerns for humans and fish, but when present in extreme small quantities, may cause off-flavor to fish produced in such facilities.

### Geosmin measures taken

Nordic Aqua takes all aspects of Nordic PureAtlantic's salmon quality seriously and strives to achieve the best quality and taste possible for our product. Water and fish are being monitored and tested for geosmin in a rigid and established process. From the beginning of harvesting in April, the feedback from the market on taste has been highly satisfactory.

The incident in July set off an immediate in-depth study of the root causes of the problem as well as implementation of mitigating efforts. To address the issue, the company takes action to achieve low levels of geosmin before fish again are transferred into the purging unit.

Since the end of July, the Company has installed protein skimmers to remove particles in the water using ozone, installed Vacuum UV systems (AOP's) and installed further ozonation systems.

In addition, Nordic Aqua has adjusted the operating protocols for the biofilters to reduce the production of geosmin in the system.

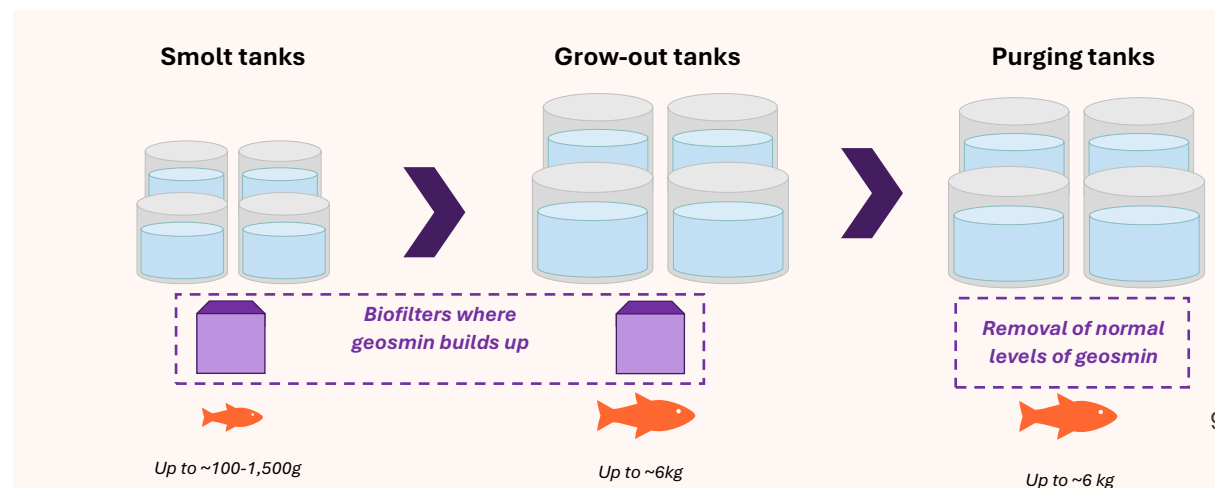
Ongoing testing has shown that mitigating efforts are reducing the geosmin level compounds.

Preventative measures have now been implemented and to ensure full effect to be achieved, 651 tonnes have been culled in Q3 2024 and subsequently about 1,430 tonnes has been/are expected to be culled in Q4 2024 in line with what was communicated in the company update from September 2024.

### Consequences on capex for Stage 1 and 2

The total investment of improvement capex for Stage 1 and 2 resulting from the geosmin situation, is expected to be EUR 19 million.

Investments are partly in new protein skimmers, ozone generators and AOP systems, but also in additional water systems and cooling, that will mean further improvements of the facilities and water quality, while also de-risking the operations.



# Project review

All necessary land, infrastructure and operational facilities needed for the development of the project is facilitated by the local governments and made available for Nordic Aqua under long term lease agreements through Xiangshan Strait Economic & Technological Cooperation Co., Ltd.

The contract with AKVA Group for delivery of the Stage 1 RAS system, was a turnkey delivery contract, meaning that the contract amount was fixed all the way to installation, commissioning, and handover.

Combined, the long-term lease contracts with Xiangshan Strait Economic & Technological Cooperation Co., Ltd., and the contracts with AKVA Group contributes to reduce risk for potential cost overruns in the projects.

For Stage 2, the contract with AKVA Group is based on a target price arrangement, implying that potential changes in sourcing indexes may impact the contract price.

As the project has progressed, Nordic Aqua has, to optimise operations and CAPEX, made individual adjustments to the design of the facility and the RAS technology together with the local government and AKVA Group.

## Stage 2

The second stage will increase annual production capacity to 8,000 tonnes HOG.

Following the completion of Stage 1, enlargement of the large building to make room for Stage 2 is now ongoing, and on schedule. The small building is receiving RAS equipment. The extra capacity for hatchery, start-feeding, parr unit and smolt unit in the small building is finished and operational. The first egg inlay for Stage 2 was successful. As such, the company is on schedule with first harvest from Stage 2 in Q3 2026.

Technical installations are expected to start in January 2025.

The total capex is projected to cost around EUR 76.6 million. By the end of the third quarter, accumulated CAPEX for Stage 2 amounted to EUR 17.1 million. Please see section below for improvement capex.



# Financial review

## Third quarter 2024 profit and loss

Due to the geosmin issue, there was no commercial harvest in the third quarter of 2024. Operating revenues during the period amounted to EUR 0.3 million (EUR 0.0 million).

To ensure full effect of preventative measures the company has taken out 651 tonnes live weight of biomass during the third quarter of 2024, and 560 tonnes live weight of biomass during October 2024. During the rest of Q4 2024 about 870 tonnes is expected to be taken out in line with what was communicated in the company update from September 2024.

The reduction of biological assets in Q3 2024 due to fish taken out during the quarter was EUR 3.3 million. The inventory value of the fish that has been/are expected to be culled in Q4 2024 was EUR 7.8 million. This has been taken down to zero in Q3 2024.

Other external expenses came in at EUR 4.2 million in the third quarter of 2024 (EUR 1.4 million), mainly related to production cost.

Staff costs for the third quarter of 2024 totaled EUR 1.6 million, up from EUR 1.2 million in the third quarter of 2023. The increase is due to increased production and the corresponding development of the organization, expanding both operational and administrative capacity, all according to plan.

Thus, operating EBIT for the third quarter of 2024 ended at EUR -12.1 million (EUR -1.8 million).

Net financial items were negative at EUR 1.5 million during the quarter (EUR 1.1 million), driven by

exchange rate deviations of EUR -0.9 million (EUR 1.3 million). Exchange rate deviations are mainly deviations on the EUR 25 million loan from Nordic Aqua to the subsidiary Nordic Aqua (Ningbo) and on the EUR 25 million loan from Export Finance Norway (EksFin). Financial expenses are related to interest payments on the loan facility and the short-term loan.

Pre-tax profit came in at EUR -13.9 million for the third quarter of 2024 (EUR 0.4 million).

Net profit for the period ended at EUR -13.9 million (EUR 0.4 million), corresponding to EUR -0.85 per share (EUR 0.04).

The total sales, costs and operating EBIT are all lower than expected due to the pause of harvest and culling fish.

## Third quarter 2024 cash flow

The net cash flow from operating activities was EUR -7.7 million during the quarter (EUR -7.6 million), primarily due to EUR 12.3 million operating loss (EUR -0.6 million).

Net cash flow from investment activities was negative EUR 4.9 million (EUR -4.9 million), all related to payments for fixed assets.

The net cash flow from financing activities was EUR 5.3 million (EUR -0.4 million), primarily from the drawdown of EUR 5.8 million on the bridge loan from DNB.

The total net cash flow during the third quarter of 2024 was EUR -7.2 million (EUR -13.0 million), leaving cash and cash equivalents at the end of the

period at EUR 2.8 million, down from EUR 21.0 million 12 months earlier.

## First nine months 2024 profit and loss

Operating revenues in the first nine months of 2024 amounted to EUR 4.9 million (EUR 0.0 million). This is lower than expected due to no commercial harvest in the third quarter.

To ensure full effect of preventative measures the company has taken out 651 tonnes live weight of biomass during the third quarter of 2024, and 560 tonnes live weight of biomass during October 2024. During the rest of Q4 2024 about 870 tonnes is expected to be taken out in line with what was communicated in the company update from September 2024.

The reduction of biological assets in the first nine months of 2024 due to fish taken out during the quarter was EUR 3.3 million. The inventory value of the fish that has been/are expected to be culled in Q4 2024 was EUR 7.8 million. This has been taken down to zero in Q3 2024.

Other external expenses came in at EUR 9.2 million in the first nine months of 2024 (EUR 2.9 million), mainly related to production cost. Staff costs for the first nine months of 2024 totaled EUR 4.8 million, up from EUR 2.6 million in the first nine months of 2023. The increase is due to increased production and the corresponding development of the organization, expanding both operational and administrative capacity, all according to plan.



Thus, operating EBIT for the first nine months of 2024 ended at EUR -15.7 million (EUR -4.0 million).

Net financial items were negative EUR 2.4 million in the first nine months of the year (EUR -1.4 million), driven by financial expenses of EUR 2.2 million (EUR 0.6 million). Exchange rate deviations are mainly deviations on the EUR 25 million loan from Nordic Aqua to the subsidiary Nordic Aqua (Ningbo) and on the EUR 25 million loan from Export Finance Norway (EksFin). Financial expenses are related to interest payments on the loan facility and the short-term loan.

Pre-tax profit came in at EUR -16.7 million for the first nine months of 2024 (EUR -4.2 million).

The Company has in Q2 2024 recognized deferred tax assets from losses carried forward, since the Company now is in operation and the uncertainty is low, related to the possibility that there would be taxable profits available against the deductible temporary difference. As such, profit for the first nine months ended at EUR -15.6 million (EUR -4.2 million), corresponding to EUR -0.95 per share (EUR -0.31).

The total sales, costs and operating EBIT are all lower than expected due to the pause of harvest and culling fish.

### First nine months 2024 cash flow

The net cash flow from operating activities was EUR -9.4 million (EUR -13.3 million), primarily affected positively due to an EUR 4.9 million increase (EUR 1.1 million decrease) in trade payables. The net cash flow from operating activities is primarily affected negatively due to a EUR 14.3 million operating loss (EUR -2.9 million).

The net cash flow from investment activities was EUR -20.5 million (EUR -17.9 million), all related to payments for fixed assets.

The net cash flow from financing activities was EUR 10.3 million (EUR 40.6 million). Primarily from the second and final drawdown of EUR 10 million on the EUR 25 million loan from EksFin.

The total net cash flow during the first nine months of 2024 was EUR -19.6 million (EUR 9.4 million), leaving cash and cash equivalents at the end of the first nine months at EUR 2.8 million, down from EUR 21.0 million 12 months earlier.

### Financial position

As of 30 September 2024, Nordic Aqua had total assets of EUR 117.7 million (EUR 91.5 million). Book value of fixed assets amounted to EUR 71.4 million (EUR 52.5 million). Right of use assets was EUR 18.2 million (EUR 4.5 million).

Current assets decreased to EUR 21.2 million (EUR 32.4 million). Biomass at the end of the third quarter amounted to EUR 13.2 million (EUR 5.0 million). Biomass includes a fair value adjustment of EUR 3.3 million (EUR 1.2 million).

Total equity amounted to EUR 57.9 million (EUR 69.2 million), corresponding to an equity ratio of 49% (76%).

Non-current liabilities at the end of the third quarter were EUR 40.5 million (EUR 19.2 million). The change is related to the second and final drawdown of the loan from EksFin (Export Finance Norway) in May 2024 of EUR 10.0 million and long-term leasing debt amounted to EUR 18.6 million (EUR 4.5 million).

Current liabilities at the end of the third quarter were EUR 19.3 million (EUR 3.0 million), of which short term interest-bearing debt amounted to EUR 9.6 million (EUR 0.0 million). Trade payables amounted to EUR 7.3 million (EUR 2.2 million).

### Liquidity and financing

In August the company entered a short-term credit facility of EUR 5.8 million with DNB Bank ASA. The facility has a tenor of up to four months and is designed to provide the necessary liquidity to support the company's ongoing operations and strategic growth initiatives.

In September the company successfully completed a Private Placement of 4,666,666 Shares at an offer price of NOK 75 per share. The gross proceeds of approximately NOK 350 million, will be used to (i) fund the estimated equity for Stage 2 build out, (ii) repay short-term debt facility, (iii) for geosmin improvement capex, (iv) working capital and (v) for general corporate purposes.

### Going concern

In accordance with section 3-3a in the Norwegian Accounting Act, it is hereby confirmed that the financial statements have been prepared on the assumption that the entity is a going concern. The Board considers that the interim financial statements for Nordic Aqua provide a true and fair picture of the Group's results for the third quarter and first nine months of 2024 and the Group's financial position at the end of the quarter.

# Market overview and development

On a global scale the demand for healthy, nutritious, and sustainably produced seafood continues to rise. However, the conventional farming of Atlantic Salmon has witnessed limited supply growth in recent years. This disparity between demand and supply has resulted in a tight market balance, contributing to consistently high global salmon prices.

As the largest seafood market globally, China's momentum is driven by the rapid expansion of its upper middle- and high-income class, estimated at 54% of the Chinese households by 2025 (McKinsey 2022)<sup>1</sup>.



## Market situation and strategic considerations

The Chinese market for Atlantic salmon, which started developing in the 1990s, is a market that has traditionally been known for having the food service channel as a key channel. In that respect, raw consumption of Atlantic salmon in Japanese restaurants, in the form of sashimi slices or sushi have been the key usage. In such a market situation, large sized Norwegian salmon, meaning above 6 kgs (HOG) have been a preferred choice.

The foodservice industry's consumption of Atlantic salmon is estimated by various local industry actors to represent 80-85% of the market. A trend that has emerged in recent years is an increase in home consumption of Atlantic salmon and sales via e-commerce platforms.

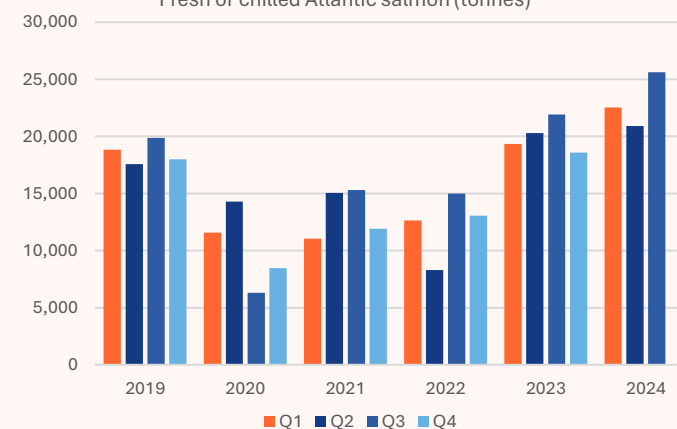
Fresh Atlantic salmon can be found in retail chains throughout key cities around China, as well as available for online purchases. The estimate is that retail channels, online and offline, constitute 15-20% percent of the total market. The Atlantic salmon used in retail channels also include some volume of 4-5 kgs, and more so 5-6kgs, (HOG). These are processed locally and distributed to retail channels. 6+kgs still represent the vast majority of the demand for Atlantic salmon.

*It is expected that the trend of more home consumption and growth of sales via online channels will continue.*

Nordic Aqua will proactively engage with the market to further develop the market for salmon sizes

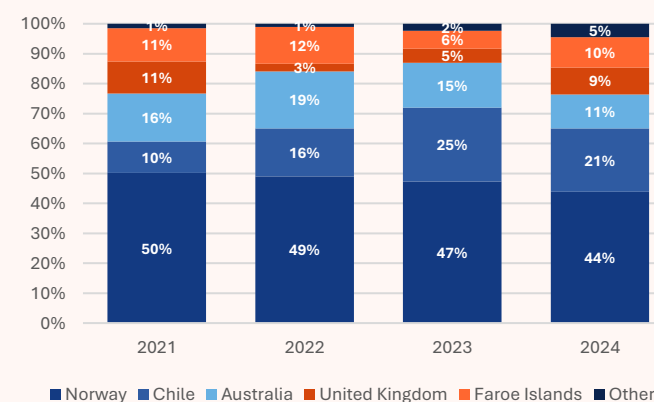
### Import volume per quarter

Fresh or chilled Atlantic salmon (tonnes)



### Jan-Sep - Market share per COO

Fresh or chilled Atlantic salmon (% of total volumes)



1) Source 2023 McKinsey China Consumer Report

below 5 kg, HOG, and we also are reviewing options on how to adjust production to meet the current preference for larger size Atlantic salmon, mainly above 6kgs (HOG), which has traditionally achieved more attractive prices compared to smaller sizes.

Furthermore, given a high untapped potential of increasing penetration of Atlantic salmon consumption in the growing Chinese market, the Company is also seeking to actively engage in creating business in new distribution channels and with partners closer to end-users.

*The unique benefits of Nordic PureAtlantic when it comes to freshness, food safety, sustainability and local presence are key pillars for creating a winning value proposition to consumers and key industry partners alike.*

Import of fresh whole Atlantic salmon to China reached 69 thousand tonnes in January-September 2024, setting a new-record high, and a YoY growth of 12% in volume. The market demand is still robust, driven by the expansion of its upper middle- and high-income class as well as the growing appetite for healthy, nutritious, and sustainable seafood.

The Chinese market has competition from several countries of origins, such as Norway, Faroe Islands and Scotland from the European side, as well as from Chilean and Australian. While the YTD market share of Norway, a dominant player, dropped 6% points from 2021 to 2024, the market witnessed the growth of other countries of origins (COOs), such as Chile. Also, in YTD 2024, the share of other COO's, showed a year-on-year increase of 4% points. The Chinese market has several countries of origins competing for market share, which is determined by the quality and size of fishes, combined with ability for stable deliveries and cyclical harvest variations from some origins.

Nordic Aqua launched its brand Nordic PureAtlantic to the Chinese market in late April. As a newcomer to the market, Nordic Aqua, together with partners, aims to build a premium positioning towards food service as well as towards the retail sector with a compelling value proposition of unparalleled freshness, consistently superior quality, and high food safety standards.

To promote Nordic PureAtlantic and verify the product's quality, Nordic Aqua is preparing for the upcoming harvest with commercial activities such as attending industry trade shows, PR campaigns, and social media engagements. Additionally, Nordic Aqua is collaborating with leading chefs to further influence the market. The aim is to build a premium position for Nordic PureAtlantic within traditional distributions channels, such as the HoReCa segment, in addition to building relationships with downstream players within retail and e-commerce channels.

### Activities in Q3 2024

Nordic Aqua participated in the renowned World Seafood Shanghai trade show at the end of August as part of its efforts to cement customers ties in addition to creating new business opportunities in the dynamic seafood market in China. Furthermore, during the trade show, Nordic Aqua was part of the 7<sup>th</sup> China Global Salmon Industry Development Summit where Andreas Thorud gave a keynote speech on land-based Atlantic salmon opportunities and developments from a global perspective as well as capturing the Chinese market opportunity. The audience was composed of global industry and local value chain players.

Q3 2024 also garnered further media interest in China for Nordic Aqua and its unique land-based facility for Atlantic salmon farming, which included a

feature on the nationwide English TV channel CGTN. Profiling and exposure to the local market via media to reach customers and stakeholders remain an important element of building recognition and value into the company and our Nordic PureAtlantic brand.

Nordic Aqua was also invited to participate at activities related to the Norwegian Prime Minister Jonas Gahr-Støre's state visit to China in the beginning of September. During interaction with Andreas Thorud at a high-level business reception in Beijing, the Prime Minister recognized the accomplishments of Nordic Aqua in China. Moreover, the Nordic Aqua project fits well with the mutual agreement of deepening of collaboration between Norway and China in the green transition, and in our case for pushing the development of a greener aquaculture future.





# Outlook

The overall biological performance has developed well with very strong fish welfare, low mortality and good growth in Q3 2024.

Nordic Aqua takes all aspects of Nordic PureAtlantic's salmon quality seriously and strives to achieve the best quality and taste possible for our product. Water and fish are being monitored and tested for geosmin in a rigid and established process.

High levels of geosmin are also observed in the production units and the company strategy is to focus on low levels of geosmin before fish are transferred into the purging unit. The Company has invested in a number of corrective technologies and adjusted some of the production protocols, which will contribute to bring geosmin to acceptable levels.

The Company plans to bring the geosmin situation under control over the next months and the

harvesting of the best quality and taste possible for our product will continue. Efforts to further ramp up production and preserve low levels of geosmin will continue in the months to come.

Due to the initiatives taken to ensure an optimum taste, 651 tonnes have been culled in Q3 2024 and subsequently about 1,430 tonnes have been/are expected to be culled in Q4 2024 in line with what was communicated in the company update from September 2024. No commercial harvest is expected for Q4 2024 and the FY harvest for 2025 is expected to be about 4,000 tonnes.

The Company is continuing its efforts, together with customers, of building a long-term position with unparalleled freshness and high-quality Atlantic salmon in the growing Chinese salmon market.

Nordic Aqua is well underway with the buildout of Stage 2, which will double capacity to 8,000 tonnes HOG. Technical installations are expected to start in January 2025. The first egg inlay for Stage 2 was successful. As such, the company is on schedule with first harvest from Stage 2 in Q3 2026.

Preparations for the expansion to 20,000 tonnes HOG (Stage 3) are ongoing, and a final decision on the timeline will be made during H1 2025.

The new Corporate Sustainability Reporting Directive (CSRD) will soon come into effect for small and medium-sized businesses, which will impact our approach management and reporting of environmental, social and governance (ESG) topics. We believe the work we must carry out to comply with this will better equip us to mitigate risks and capitalize on opportunities from the fast-changing external environment in which we are operating.

# Subsequent events

## Financing

The proceeds from the NOK 350 million successfully completed Private Placement in September were received in October.

On 30 October 2024, the Company repaid the short-term credit facility of EUR 5.8 million leaving available cash at the end of October EUR 25.7 million.

On 6 November 2024, Nordic Aqua (Ningbo) Co., Ltd. signed a Strategic Cooperation Agreement with Bank of China. The agreement is for the long-term financing of the development and construction of Nordic Aqua's facility at Gaotang towards an annual harvesting capacity of 20,000 tonnes. Financing is subject to credit approval.

## Options

On 25 October 2024 the Company granted 295,000 options with an exercise price of NOK 75 per share/option to senior management. The vesting period between 1 November 2026 and 1 May 2027.

## Culling

The company has taken out 560 tonnes live weight of biomass during October 2024. During the rest of Q4 2024 about 870 tonnes is expected to be taken out in line with what was communicated in the company update from September 2024.



## Related party transactions

Nordic Aqua has entered into contracts with two of closely related parties. The contracts include ongoing and future deliveries of RAS technology and support, in addition to feed sales and R&D projects.

- Technology supply contract with AKVA Group.
- Feed sales and delivery agreement with Skretting, a subsidiary company of Nutreco.
- Trial and data access agreement with Skretting.

Knut Nesse is member of the Board of Directors of the Company and CEO of AKVA Group. Further, Nutreco, the parent company of Skretting, and AKVA Group are main shareholders in Nordic Aqua Holding ApS, the second largest shareholder of Nordic Aqua.

All agreements have been entered into at arm's length and at market terms. Other than those set out above, the Company has not entered into any transactions with related parties during the third quarter of 2024, that may be material to assessing the admission to trading on Euronext Growth.





# Share information

Nordic Aqua Partners Holding ApS is the Company's second largest shareholder with 5,168,922 shares, corresponding to 31.6% of total number of shares outstanding. Nordic Aqua Partners Holding ApS is owned by Nutreco, key personnel and others. Nordic Aqua Partners Holding ApS is in the process of being reorganized and the ownership of Nordic Aqua Partners AS will be held directly. This process is expected to be concluded in Q1 2025.

The Board of Directors has allocated 603,490 warrants to the Company's employees, which have been subscribed by the relevant holders. Each warrant gives the holder a right to subscribe for one share in the Company at a strike price of NOK 81 per share.

The Board is authorized to increase the share capital by up to NOK 486,478 in connection with the Company's incentive program, in one or more share capital increases through issuance of new shares. The authorization may only be used to issue shares to the Group's employees and Board members in connection with incentive programs, both individual and general. The authorization is valid until the annual general meeting in 2025, however no longer than until 30 June 2025.

Shareholder	Holdings	% share
Kontrari AS	5,176,125	31.7%
Nordic Aqua Partners Holding ApS	5,168,922	31.6%
Israel Corporation Ltd.	1,508,320	9.2%
Nordea Funds Ltd.	329,880	2.0%
J.P. Morgan SE	326,226	2.0%
Saxo Bank A/S	325,095	2.0%
Prima Blue AS	249,244	1.5%
The Bank of New York Mellon SA/NV	230,723	1.4%
Aino AS	193,965	1.2%
Maringto AS	161,146	1.0%
Danske Bank A/S	141,809	0.9%
Sonstad AS	122,000	0.7%
Kewa Invest AS	120,000	0.7%
Sparebank 1 Markets AS	102,527	0.6%
South Winds AS	100,770	0.6%
Jan Heggelund	98,275	0.6%
Bergen Kommunale Pensjonskasse	89,444	0.5%
Tamarillo Invest AS	85,592	0.5%
Kiwano Invest AS	75,592	0.5%
Babaco Invest AS	75,592	0.5%
<b>Sum 20 largest</b>	<b>14,681,247</b>	<b>89.9%</b>
Other 578 shareholders	1,652,842	10.1%
<b>Total</b>	<b>16,334,089</b>	<b>100.0%</b>

# Risks and uncertainties

## Operational risks

Land-based salmon farming is a new industry, and operations will be subject to several biological risks, including water contamination, viruses and bacteria, which could cause lower quality, diseases and mortality. As the project is in the construction phase, there are many inherent risks, such as successful project execution, dependence on sub-contractors, delays and cost overruns, which could negatively impact the Company's ability to realize its business plan.

## Geopolitical risks

The Company may be affected by geopolitical risks, in particular those directly or indirectly affecting China, the possible escalation of which could entail a number of challenges for the Group's operations and the marketability of its products, for example due to possible sanctions. See the Outlook and Milestone

sections for a discussion of how the current inflationary pressure is impacting the Company.

## Liquidity risk

The purpose of the Group's cash management policy is to maintain adequate cash resources to meet financial liabilities. The Group's cash resources consist of cash and cash equivalents, and undrawn credit facilities.

The Group continuously monitors liquidity and financial projections through internal budgets, with forecasts updated both yearly and monthly. The Group's business plan and growth ambitions are capital intensive and based on estimates. The Group will need future equity and/or debt financing to realize its plans.

The Group's future financial position depends on sales prices for salmon on the Chinese market. Other future liquidity risks include the impacts from fluctuations in production and harvest volumes, biological issues, and changes in feed prices.

The Group's Management assesses whether the Group's capital structure is in line with the interests of

the Group and its shareholders. The overall objective is to ensure a capital structure that supports long-term profitable growth.

## Interest rate risk

Interest rate risks refer to the influence of changes in market interest rates on future cash flows concerning the Group's interest-bearing assets and liabilities. The Group's interest rate rights relate to interest on external loans and is deemed insignificant.

## Foreign exchange risk

The cash and loan facility are primarily held in euros to match the coming capex payments. The loan facility has a fixed interest rate

# Statement by the board of directors and the CEO

## From the Board of Directors and CEO of Nordic Aqua Partners AS

We confirm, to the best of our knowledge, that the condensed set of financial statements for the period 1 January to 30 September 2024 has been prepared in accordance with IAS 34 – Interim Financial Reporting and gives a true and fair view of the (Company's and) Group's assets, liabilities, financial position and profit or loss as a whole. We also

confirm, to the best of our knowledge, that the interim management report includes a fair review of important events that have occurred during the first nine months of the financial year and their impact on the condensed set of financial statements, a description of the principal risks and uncertainties for the remaining three months of the financial year, and

major related parties' transactions. Over and above the disclosures in the interim report, no changes in the Group's most significant risks and uncertainties have occurred relative to the disclosures in the annual report for 2023.

**Oslo, 13 November 2024**

The Board of Directors of Nordic Aqua Partners AS

**Atle Eide**  
*Chairman of the Board*

**Aino Olaisen**  
*Board member*

**Knut Nesse**  
*Board member*

**Marit Solberg**  
*Board member*

**Therese Log Bergjord**  
*Board member*

**Ove Nodland**  
*Board member*

**Ragnar Joensen**  
*CEO*

# Financial statements

## Consolidated Statement of Comprehensive Income

(figures in EUR 1000)	Note	Q3 2024	Q3 2023	YTD 2024	YTD 2023
Revenue		255	0	4,929	0
Purchase of goods		-2,360	-630	-6,941	-1,233
Change in inventory and biological assets (at cost)		-2,897	1,611	3,152	2,912
Other operating income		9	0	121	139
Other external expenses		-4,214	-1,423	-9,238	-2,885
Staff costs		-1,576	-1,169	-4,781	-2,628
Depreciations	3	-1,276	-187	-2,921	-310
<b>Operating EBIT</b>		<b>-12,059</b>	<b>-1,798</b>	<b>-15,679</b>	<b>-4,005</b>
Fair Value of Biological Assets	4	-280	1,155	1,376	1,155
<b>EBIT</b>		<b>-12,339</b>	<b>-643</b>	<b>-14,303</b>	<b>-2,850</b>
Financial income		5	132	22	317
Exchange rate deviations		-920	1,303	-259	-1,097
Financial expenses		-634	-369	-2,159	-616
<b>Financial expense - net</b>		<b>-1,549</b>	<b>1,066</b>	<b>-2,396</b>	<b>-1,396</b>
<b>Profit/loss before tax</b>		<b>-13,888</b>	<b>423</b>	<b>-16,699</b>	<b>-4,246</b>
Income tax expense		0	0	1,101	0
<b>Profit/loss for the period</b>		<b>-13,888</b>	<b>423</b>	<b>-15,598</b>	<b>-4,246</b>
<b>Other comprehensive income</b>					
<i>Other comprehensive income that may be reclassified to profit or loss in subsequent periods (net of tax):</i>					
Exchange differences on translation of foreign operations		-357	360	-5	-988
<b>Other comprehensive income</b>		<b>-357</b>	<b>360</b>	<b>-5</b>	<b>-988</b>
<b>Total comprehensive income for the period</b>		<b>-14,245</b>	<b>784</b>	<b>-15,603</b>	<b>-5,234</b>
<b>Earnings per share</b>					
Basic		-0.85	0.04	-0.95	-0.31
Diluted		-0.83	0.04	-0.93	-0.29



## Consolidated Statement of Financial Position

(figures in EUR 1000)	Note	30.09.2024	30.09.2023	31.12.2023
<b>Assets</b>				
Assets under construction	3	20,352	51,669	31,161
Property, plant & equipment	3	51,000	862	21,906
Right of use assets		18,163	4,458	9,287
Deferred tax assets		1,101	0	0
Financial assets	6	5,863	2,111	2,092
<b>Total non-current assets</b>		<b>96,479</b>	<b>59,100</b>	<b>64,446</b>
Biological assets (Biomass)	4	13,247	4,996	9,178
Inventory		494	482	457
Other current receivables		4,514	5,923	5,082
Receivables		181	0	0
Cash and cash equivalents	6	2,777	20,951	22,422
<b>Total current assets</b>		<b>21,213</b>	<b>32,352</b>	<b>37,139</b>
<b>Total assets</b>		<b>117,692</b>	<b>91,452</b>	<b>101,585</b>
<b>Equity and liabilities</b>				
Share capital		1,425	1,301	1,425
Other equity		56,478	67,873	71,925
<b>Total equity</b>		<b>57,904</b>	<b>69,175</b>	<b>73,350</b>
Long-term interest-bearing debt	5&6	21,892	14,708	15,016
Long-term leasing debt		18,599	4,532	9,495
<b>Total non-current liabilities</b>		<b>40,491</b>	<b>19,240</b>	<b>24,511</b>
Short-term interest-bearing debt	5&6	9,594	0	0
Short-term leasing debt		424	0	206
Trade payables		7,265	2,219	2,394
Other current liabilities		2,014	818	1,124
<b>Total current liabilities</b>		<b>19,297</b>	<b>3,037</b>	<b>3,724</b>
<b>Total liabilities</b>		<b>59,788</b>	<b>22,277</b>	<b>28,235</b>
<b>Total equity and liabilities</b>		<b>117,692</b>	<b>91,452</b>	<b>101,585</b>

## Consolidated Statement of Cash Flow

(figures in EUR 1000)	Note	Q3 2024	Q3 2023	YTD 2024	YTD 2023
<b>Cash flow from operating activities</b>					
Operating profit/loss		-12,339	-643	-14,303	-2,850
<b>Adjustments for:</b>					
Depreciation	3	1,276	187	2,921	310
Fair value adjustments	4	280	-1,155	-1,376	-1,155
Exchange rate deviations		-399	296	-258	691
Equity-settled share-based payment transactions		51	40	157	119
<b>Changes in working capital:</b>					
Change in other current receivables		-1,586	-4,802	387	-6,300
Change in trade payables		1,373	175	4,871	-1,077
Change in other current liabilities		363	419	890	589
Change in inventory		9	-482	-37	-482
Change in biomass	4	3,279	-1,654	-2,693	-3,115
<b>Net cash flow from operating activities</b>		<b>-7,693</b>	<b>-7,619</b>	<b>-9,441</b>	<b>-13,270</b>
<b>Cash flow from investment activities</b>					
Payments for fixed assets and other capitalizations	3	-4,884	-4,949	-20,493	-17,949
Payments for intangible assets		0	0	0	0
<b>Net cash flow from investment activities</b>		<b>-4,884</b>	<b>-4,949</b>	<b>-20,493</b>	<b>-17,949</b>
<b>Cash flow from financing activities</b>					
Change in interest-bearing debt (short and long)		6,078	-252	16,470	14,708
Financial assets		0	0	-3,771	0
Interest received		5	132	22	317
Interest paid		-634	-369	-2,159	-616
Lease payments		-101	74	-268	74
Proceeds from capital increase		0	0	0	26,738
Transaction cost of issue of shares		0	0	0	-576
Proceeds from new borrowings		0	0	0	0
<b>Net cash flow from financing activities</b>		<b>5,348</b>	<b>-415</b>	<b>10,294</b>	<b>40,644</b>
Net change in cash and cash equivalents		-7,229	-12,983	-19,640	9,425
Foreign exchange differences		-357	360	-5	-988
Cash and cash equivalents at the beginning of the period		10,363	33,573	22,422	12,514
<b>Cash and cash equivalents at the end of the period</b>		<b>2,777</b>	<b>20,951</b>	<b>2,777</b>	<b>20,951</b>

## Statement of changes in equity

(figures in EUR 1000)	Share capital	Share premium reserve	Currency translation differences	Retained earnings	Share based payments	Total equity
Equity 1 January 2024	1,425	93,888	331	-22,584	289	73,350
Net profit/(loss) for the period				-15,598		-15,598
Other comprehensive income			-5			-5
Share-based payments					157	157
<b>Total comprehensive income</b>	<b>1,425</b>	<b>93,888</b>	<b>326</b>	<b>-38,182</b>	<b>446</b>	<b>57,904</b>
Capital increase						0
Transaction costs						0
Effect from merger/capital decrease						0
<b>Total transactions with owners</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Balance 30 September 2024</b>	<b>1,425</b>	<b>93,888</b>	<b>326</b>	<b>-38,182</b>	<b>446</b>	<b>57,904</b>

(figures in EUR 1000)	Share capital	Share premium reserve	Currency translation differences	Retained earnings	Share based payments	Total equity
Equity 1 January 2023	1,381	59,319	1,903	-14,355	0	48,248
Correction of prior year misstatement			-129		129	0
Net profit/(loss) for the period				-4,246		-4,246
Other comprehensive income			-988			-988
Share-based payments				-119	119	0
<b>Total comprehensive income</b>	<b>1,381</b>	<b>59,319</b>	<b>786</b>	<b>-18,720</b>	<b>248</b>	<b>43,013</b>
Capital increase	620	26,117				26,738
Transaction costs		-576				-576
Effect from merger/capital decrease	-700	700				0
<b>Total transactions with owners</b>	<b>-80</b>	<b>26,241</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>26,161</b>
<b>Balance 30 September 2023</b>	<b>1,301</b>	<b>85,560</b>	<b>786</b>	<b>-18,720</b>	<b>248</b>	<b>69,175</b>

# Selected Notes to the Quarterly Financial Statements

## NOTE 1. STATEMENT OF COMPLIANCE

This Condensed Consolidated Interim Report has been prepared in accordance with International Financial Reporting Standards (IFRS) IAS 34 Interim Financial Reporting as adopted by the EU. It does not include all the information required for the full Annual and Consolidated Report and Accounts and should be read in conjunction with the Annual and Consolidated Report and Accounts for the Group as of 31 December 2023. This interim report has not been subject to any external audit. The consolidated financial statements are presented in thousands of euro (kEUR) which is the functional currency of Nordic Aqua Partners AS.

## NOTE 2. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied by the Group in this Condensed Consolidated Interim Report are the same as those applied in the Annual Report as at and for the year ended 31 December 2023, to which we refer to a full understanding on applied accounting policies. Accounting policies, application of estimates, methods of compilation and presentation are unchanged as compared to the last financial statements.

## NOTE 3. PROPERTY, PLANT AND EQUIPMENT

(figures in EUR 1000)	Other plant, fixtures and operating equipment	Assets under construction	Total
<b>Cost at 1 January 2024</b>	<b>22,511</b>	<b>31,161</b>	<b>53,672</b>
Exchange rate adjustment	-1	-1	-1
Reclassification	27,947	-27,947	0
Additions	3,354	17,140	20,494
<b>Cost at 30 September 2024</b>	<b>53,811</b>	<b>20,352</b>	<b>74,163</b>
<b>Depreciation and impairment at 1 January 2024</b>	<b>-604</b>	<b>0</b>	<b>-604</b>
Exchange rate adjustment	0	0	0
Depreciation for the year	-2,207	0	-2,207
<b>Depreciation and impairment at 30 September 2024</b>	<b>-2,811</b>	<b>0</b>	<b>-2,811</b>
<b>Carrying amount 30 September 2024</b>	<b>51,000</b>	<b>20,352</b>	<b>71,352</b>
<b>Cost at 1 January 2023</b>	<b>802</b>	<b>35,907</b>	<b>36,709</b>
Exchange rate adjustment	-45	-2,027	-2,072
Additions	447	17,789	18,236
<b>Cost at 30 September 2023</b>	<b>1,204</b>	<b>51,669</b>	<b>52,873</b>
<b>Depreciation and impairment at 1 January 2023</b>	<b>-94</b>	<b>0</b>	<b>-94</b>
Exchange rate adjustment	5	0	5
Depreciation for the year	-253	0	-253
<b>Depreciation and impairment at 30 September 2023</b>	<b>-342</b>	<b>0</b>	<b>-342</b>
<b>Carrying amount 30 September 2023</b>	<b>862</b>	<b>51,669</b>	<b>52,531</b>



**NOTE 4. BIOLOGICAL ASSETS**

(figures in EUR 1000)	30.09.2024	30.09.2023
Biological assets carrying amount 01.01.	9,178	726
Increase due to production or purchase	16,926	2,912
Reduction due to harvesting or sales (cost of goods sold)	-2,732	0
Reduction due to obsolete goods that are taken out	-3,283	0
Reduction due to obsolete goods in inventory	-7,759	0
Fair value adjustments at the beginning of the period reversed	-1,895	0
Fair value adjustments at the end of the period	3,272	1,155
Currency translation differences	-460	203
<b>Biological assets carrying amount at the end of the period</b>	<b>13,247</b>	<b>4,996</b>
<b>Number of fish (thousand)</b>	<b>2024</b>	<b>2023</b>
Fish measured at cost	1,671	1,575
Fish measured at fair value	853	264
<b>Total number of fish (thousand)</b>	<b>2,524</b>	<b>1,839</b>
<b>Volume of biomass (tonnes)</b>	<b>2024</b>	<b>2023</b>
Fish measured at cost	196	279
Fish measured at fair value	2,590	331
<b>Total volume of biomass (tonnes)*</b>	<b>2,786</b>	<b>610</b>
<b>Sensitivity effect on fair value (kEUR)</b>	<b>2024</b>	<b>2023</b>
Price increase of EUR 0.5	808	377
Volume of biomass increase of 1%	139	65
Discount rate increase of 1%	-881	-283
Discount rate decrease of 1%	969	308

\*560 tonnes have been taken out in October 2024 and about 870 tonnes are expected to be taken out in the rest of Q4 2024. The EUR 7.8 million reduction due to obsolete goods in inventory is related to these tonnes.

**NOTE 5. INTEREST-BEARING LOANS AND BORROWINGS**

The Group has entered into a loan agreement with Eksfin – Export Finance Norway\*, and Coöperative Rabobank U.A. (“Rabobank”) for a senior secured export credit term loan and guarantee facility agreement, amounting to EUR 25 million. Loan amount was split into 2 drawings based on progress on Capex. The Facility shall be repaid in equal, consecutive quarterly instalments starting one year after finishing date of the Project, 31 March 2024, and the facility matures 10 years after the first drawdown date. The first drawdown of EUR 15 million took place in April 2023 and the second drawdown of EUR 10 million took place in May 2024. Nordic Aqua has an agreement with Bank of Ningbo, Xiangshan Branch, to provide a conditional working capital facility of RMB 35 million (EUR 4.5 million). Cash and loan facility is primarily held in EUR to match the coming Capex-payments. The loan facility is based on a fixed interest rate.

(figures in EUR 1000)	30.09.2024	30.09.2023
Credit facility	31,486	29,525
Undrawn credit facility	0	-14,817
<b>Total financial liabilities</b>	<b>31,486</b>	<b>14,708</b>
Included in the balance sheet:		
Non-current liabilities	21,892	14,708
Current liabilities	9,594	0
<b>Total bank loans</b>	<b>31,486</b>	<b>14,708</b>

**NOTE 6. FINANCIAL RISKS AND FINANCIAL INSTRUMENTS****Capital management**

The Group's Management assesses whether the Group's capital structure is in line with the interests of the Group and its shareholders. The overall objective is to ensure a capital structure that supports long-term profitable growth.

On 30 September 2024, the Group has a net interest-bearing debt net of EUR 28.7 million (EUR 0.0 million).

Included in the interest-bearing debt is a loan agreement with Eksfin – Export Finance Norway, and Coöperative Rabobank U.A. (“Rabobank”) for a senior secured export credit term loan and guarantee facility agreement, amounting to EUR 25 million.

Following the private placement in September 2024, the financial facility of the Group is considered sufficient for the coming year.

**Liquidity risk**

The purpose of the Group's cash management policy is to maintain adequate cash resources to meet financial liabilities. The Group's cash resources consist of cash and cash equivalents, and undrawn credit facilities. The Group continuously monitors the cash flows to manage the liquidity risk.

The Group has cash of EUR 7.3 million (EUR 21.0 million) and undrawn working capital facility of EUR 3.7 million (EUR 14.8 million) as of 30 September 2024. Included in the cash of EUR 7.3 million a Debt Service Retention Account of EUR 4.6 million (EUR 0.8 million) is included leaving available liquidity at EUR 6.4 million (EUR 35.0 million) as of 30 September 2024.

Financial assets consist of EUR 1.3 million in deposits regarding the lease agreement and EUR 4.6 million is a Debt Retention Account regarding the loan from Eksfin – Export Finance Norway and Coöperative Rabobank U.A.

**Foreign exchange risk**

The Group is only insignificantly affected by exchange rate fluctuations. The Group has in all material aspects only transactions in EUR, DKK, NOK and CNY.

The sensitivity analysis for foreign currency risk: Cash and loan facility is primarily held in EUR to match the coming Capex-payments also in EUR.

**Interest rate risk**

Interest rate risks refer to the influence of changes in market interest rates on future cash flows concerning the Group's interest-bearing assets and liabilities.

The Group's interest rate rights relate to interest on external loans and is deemed insignificant.

**NOTE 7. CONTINGENT LIABILITIES AND SECURITY FOR DEBT****Security for debt**

Assets in property, plant and equipment and biological assets (biomass) will be pledged as security for bank loan facility.

As of 30 September 2024, assets in property, plant and equipment and biological assets (biomass) have been pledged for a total amount of EUR 58.9 million (EUR 39.8 million).

Nordic Aqua (Ningbo) Co., Ltd. has entered into an agreement with Xiangshan Strait Economic & Technological Cooperation Co., Ltd, in which they will provide land, infrastructure, utilities and all facilities on a 10 + 10 years' lease, with a contracted option for the Group to purchase land, infrastructure, utilities and all facilities during the lease term. The annual lease amounts to EUR 2.0 million for Stage 1.

**NOTE 8. RELATED PARTIES****Transactions with related parties**

A company where the CEO has significant influence has received advising fee for assistance to the Company kEUR 0 in YTD Q3 2024 (YTD Q3 2023: 87 kEUR).

There were no further transactions with the Board of Directors or the Executive Board, besides remuneration. For information on remuneration, please refer to the Annual Report for 2023.

# Alternative Performance Measures (APM)

An Alternative Performance Measure (APM) is a measure of historic or future financial performance, financial position, or cash flows other than a financial measure defined or specified in the applicable financial reporting framework.

The Groups financial information is prepared in accordance with international financial reporting standards (IFRS). To enhance the understanding of the company's financial performance, the management's intention is to provide alternative performance measures, which are regularly reviewed by the management. These alternative performance measures are not replacing the financial statements prepared in accordance with IFRS. Other companies may determine or calculate the presented alternative performance measures differently. The APM's are adjusted IFRS measures defined, calculated and used in a consistent and transparent manner over time and across the company where relevant.

## Operating EBIT

Operating EBIT is EBIT aligned for fair value adjustments. Operating EBIT is a common alternative performance measure in the salmon farming industry, and it is Nordic Aqua's experience that this APM is frequently used by analysts, investors and other parties. A reconciliation from EBIT to Operating EBIT is provided below.

(figures in EUR 1000)	Q3 2024	Q3 2023	YTD 2024	YTD 2023
EBIT	-12,339	-643	-14,303	-2,850
Fair Value of Biological Assets	280	-1,155	-1,376	-1,155
<b>Operating EBIT</b>	<b>-12,059</b>	<b>-1,798</b>	<b>-15,679</b>	<b>-4,005</b>

## Operating EBIT/kg

Operating EBIT/kg is Operating EBIT divided by harvest volume, HOG in the same period. Operating EBIT/kg is a common alternative performance measure in the salmon farming industry, and it is Nordic Aqua's experience that this APM is frequently used by analysts, investors and other parties.

## Net interest-bearing debt (NIBD)

NIBD consists of both current and non-current interest-bearing liabilities, less cash and cash equivalents. The NIBD is a measure of the Group's net indebtedness that provides an indicator of the overall balance sheet strength. It is also a single measure that can be used to assess both the Group's cash position and its indebtedness. The use of the term net debt does not necessarily mean that the cash included in the net debt calculation is available to settle the liabilities included in this measure. Net debt is an alternative performance measure as it is not defined in IFRS. The most directly comparable IFRS measure is the aggregate interest-bearing liabilities (both current and non-current), derivatives and cash and cash equivalents. A reconciliation of NIBD is provided below.

(figures in EUR 1000)	30.09.2024	30.09.2023	31.12.2023
Long-term interest-bearing debt	21,892	14,708	15,016
Short-term interest-bearing debt	9,594	0	0
Cash and cash equivalents	-2,777	-20,951	-22,422
<b>Net interest-bearing debt (NIBD)</b>	<b>28,709</b>	<b>-6,243</b>	<b>-7,406</b>

# Parent Company Details

## Parent Company

Nordic Aqua Partners AS  
C.J. Hambros Plass 2c  
0164 Oslo  
Norway

Business registration  
928 958 280

Registered office:  
Oslo

Financial year:  
01.01 – 31.12

## Board of Directors

Atle Eide, Chairman  
Aino Olaisen  
Knut Nesse  
Therese Log Bergjord  
Vegard Gjerde  
Ove Nodland  
Marit Solberg

Executive board

Ragnar Joensen, CEO

## Auditors

Deloitte AS  
State Authorised  
Public Accountants  
Dronning Eufemias gate 14  
0191 Oslo  
Norway



**Nordic Aqua Partners AS**

C.J. Hambros plass 2c, 0164 Oslo, Norway

Business registration No. 928 958 280