

PRESS RELEASE

Stockholm, March 29th 2018

Ortivus has been approved supplier for the West Midlands Ambulance Service Framework Agreement for the Supply of Ambulance Electronic Patient Record System

Yesterday West Midlands Ambulance Service NHS Foundation Trust informed that they have approved of Ortivus' tender submission regarding a framework agreement for the supply of ambulance electronic patient record system and has awarded us a framework contract. The framework contract itself does not guarantee any sales but opens up a swifter and direct procurement route for West Midlands Ambulance Service and other UK authorities planning to procure from Ortivus.

"This is a really important step and a huge competitive advantage for Ortivus as it confirms that we are one of but a few plausible alternatives for West Midlands and other ambulance trusts currently in the process of acquiring or replacing their electronic patient record systems for use in the ambulance service. It will greatly facilitate the customer's procurement, which traditionally is a tedious and costly process for our customers. I am confident that this is a major benefit and it will improve our chances greatly to win new customers". Staffan Eriksson, CEO at Ortivus

The West Midlands region and the ambulance service, key facts:

- Population of 5.6 million people
- Major cities: Birmingham, Wolverhampton, Dudley, Solihull, Walsall, West Bromwich and Coventry.
- 16 ambulance hubs with 90+ community ambulance stations
- 700+ vehicles (double-crewed ambulances, rapid response vehicles and officer cars)
- Approx. 4 000 EMS staff, 70% frontline paramedics
- 3 000 emergency calls per day
- 59% conveyance rate, 33% of patients treated on scene of accident

MobiMed provides paramedics with an electronic Patient Care Record, ePCR, using a structured workflow and support that enhances the clinical decision making process. The ePCR in combination with vital signs monitoring ensures that the patient gets the right care, at the right time, in the right place.

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Ortivus AB (publ)

If you have any questions, please contact:

Staffan Eriksson, CEO, phone: +46 70-339 59 36

Lars Höst, CFO, phone: +46 72-229 00 36

or www.ortivus.com