

2020 BULKERS

2020 Bulkers Ltd.
Q1 2024 Results presentation
May 8, 2024



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Highlights

Q1 2024 Highlights:

- Net profit of US\$28.5 million, EPS of US\$1.25 (includes a US\$20.5 million gain from the sale of Bulk Shanghai)
- Achieved time charter equivalent earnings of approximately US\$30,000 per day, gross
- Declared total dividends of US\$1.99 per share for the months of January - March, 2024
- Sold the vessels Bulk Shanghai and Bulk Seoul for a total consideration of US\$127.5 million. Bulk Shanghai was delivered to the buyer during the quarter
- Terminated interest rate swaps for US\$2.9 million in cash
- Drydocked Bulk Sandefjord and Bulk Santiago at a cost of US\$2.2 million

Subsequent events:

- Delivered Bulk Seoul to the new owner on April 4, 2024, and the Company estimates to recognize a book gain of US\$20.6 million in Q2 2024.
- Entered into a new US\$112.5 million non-amortizing loan facility at SOFR+195 bps, maturing in April 2029
- Company's cash breakeven lowered to an estimated US\$11,800 per day
- Achieved time charter equivalent earnings for April 2024 of approximately US\$31,300 per day, gross
- Declared a dividend of US\$0.14 per share for the month of April 2024

Key Financials Q1 2024

Income Statement

USD million, except per share data	Q1 2024
Operating Revenues	40.5
Vessel operating expenses	(4.8)
Voyage expenses and commission	(0.2)
General and administrative expenses	(1.1)
Depreciation and amortization	(2.7)
Total operating expenses	(8.8)
Operating Profit	31.7
Interest expense	(2.8)
Other financial income (expense)	(0.2)
Total financial expense, net	(3.0)
Net income before income taxes	28.7
Tax expense	(0.2)
Net profit	28.5
Earnings per share (USD/share)	1.25

Comments

- Net profit of US\$28.5 million
- Operating profit of US\$31.7 million
- EBITDA of US\$34.4 million
- Earnings per share of US\$1.25
- Operating revenues of US\$40.5 million including gain on sale of Bulk Shanghai of US\$20.5 million. Average time charter equivalent earnings of approx. US\$30,000 per day, gross.
- Vessel operating expenses of US\$4.8 million. Average operating expenses of approx. US\$6,700 per day per vessel
- G&A was US\$1.1 million. 2020 Bulkers charged Himalaya Shipping approx. US\$0.3 million in management fees for Q1 included in Operating revenues.
- Interest expense of US\$2.8 million.

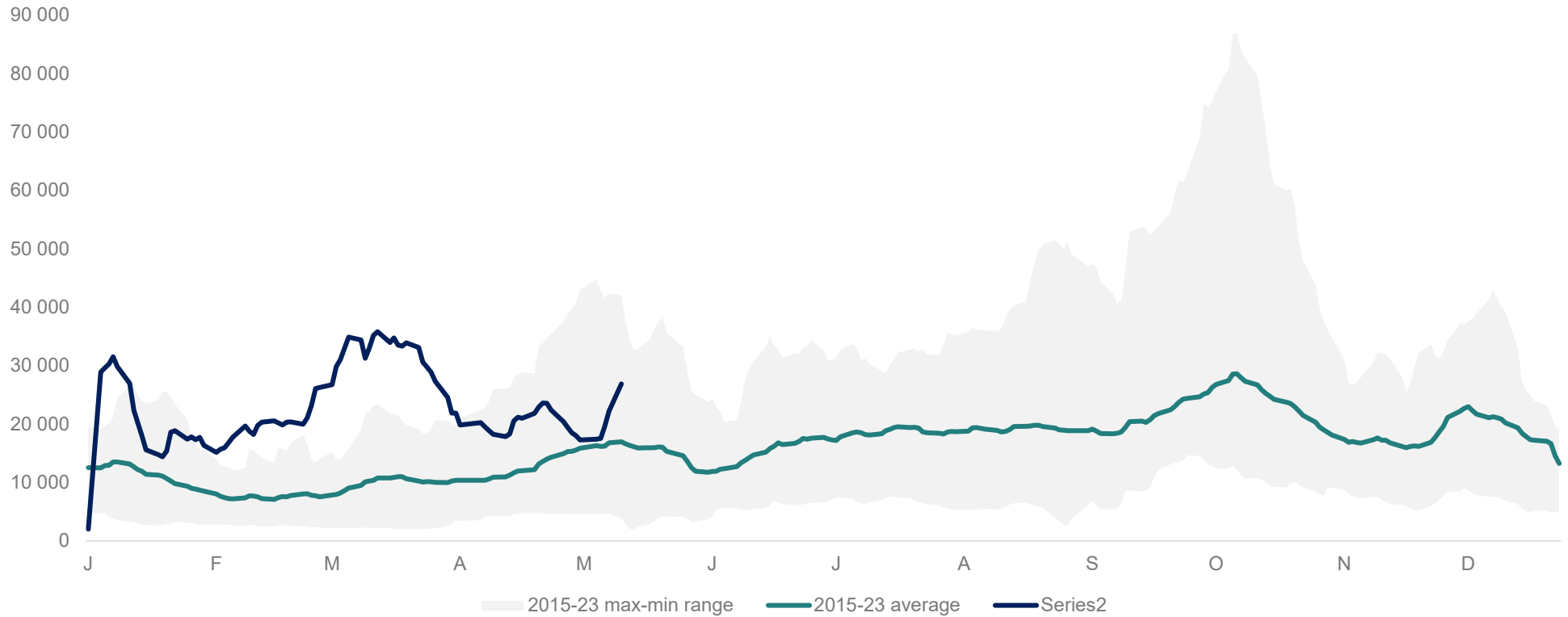
Balance Sheet Summary

USD million	March 31, 2024
Total assets	359.2
Equity	178.9
Cash and cash equivalents	55.5
Interest bearing debt	140.0

Comments

- Shareholders' equity of US\$178.9 million
- Interest bearing debt decreased from US\$206.5 million to US\$140 million during the quarter reflecting scheduled repayments and the settlement of the sale leaseback financing for Bulk Shanghai. In addition the sale leaseback financing for Bulk Seoul have been classified as held for sale at the end of the quarter and was settled early in April in connection with the delivery of Bulk Seoul to the new owner.
- Cash flow from operations was US\$13.0 million in Q1 2024
- Dividends in total of US\$1.99 per share declared for the months of January, February and March
- Solid liquidity position with US\$55.5 million of cash.

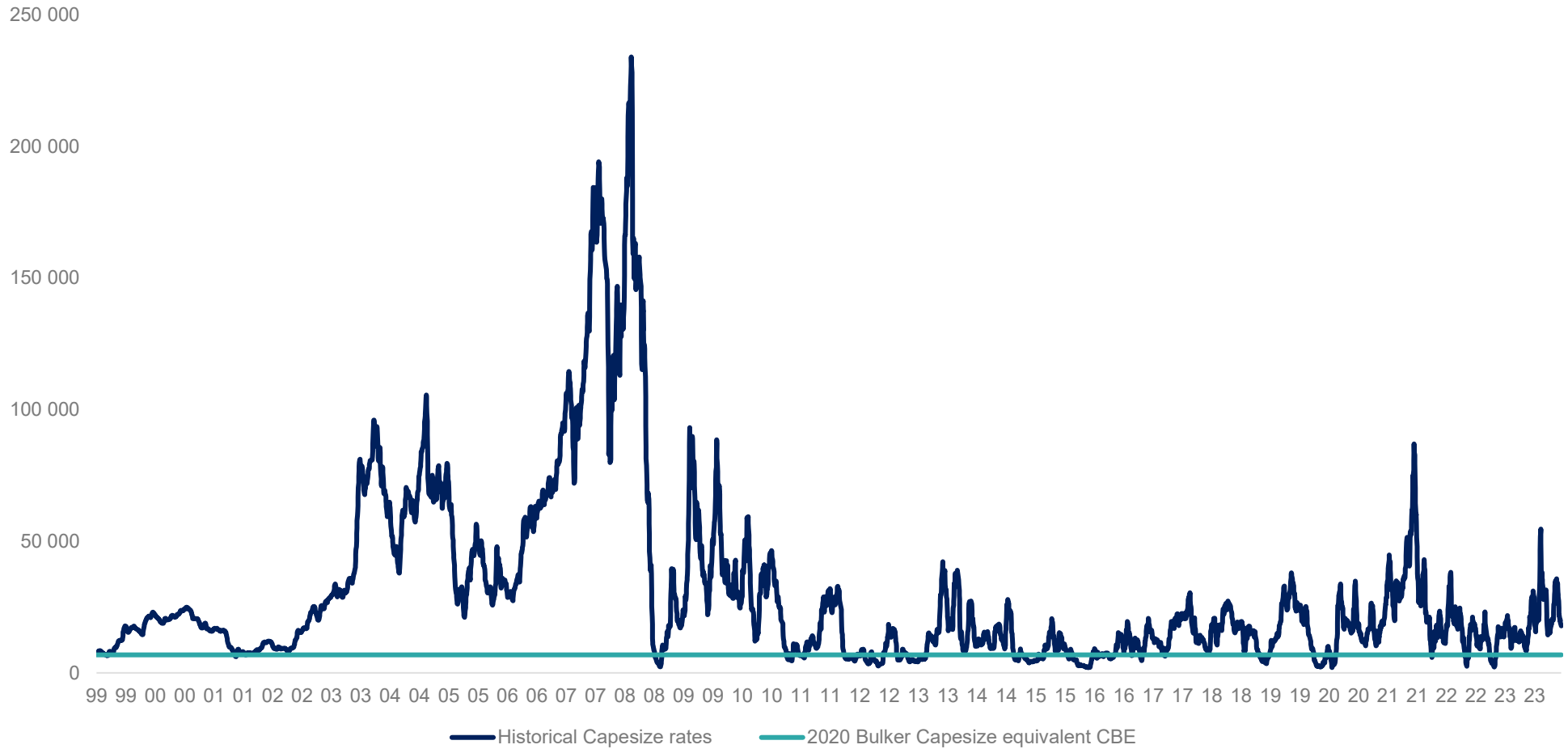
Market review



- Capesize ton-miles grew 9% YTD 2024
- Brazilian Iron Ore shipments up 11% YTD

Source: Shipping Intelligence Network

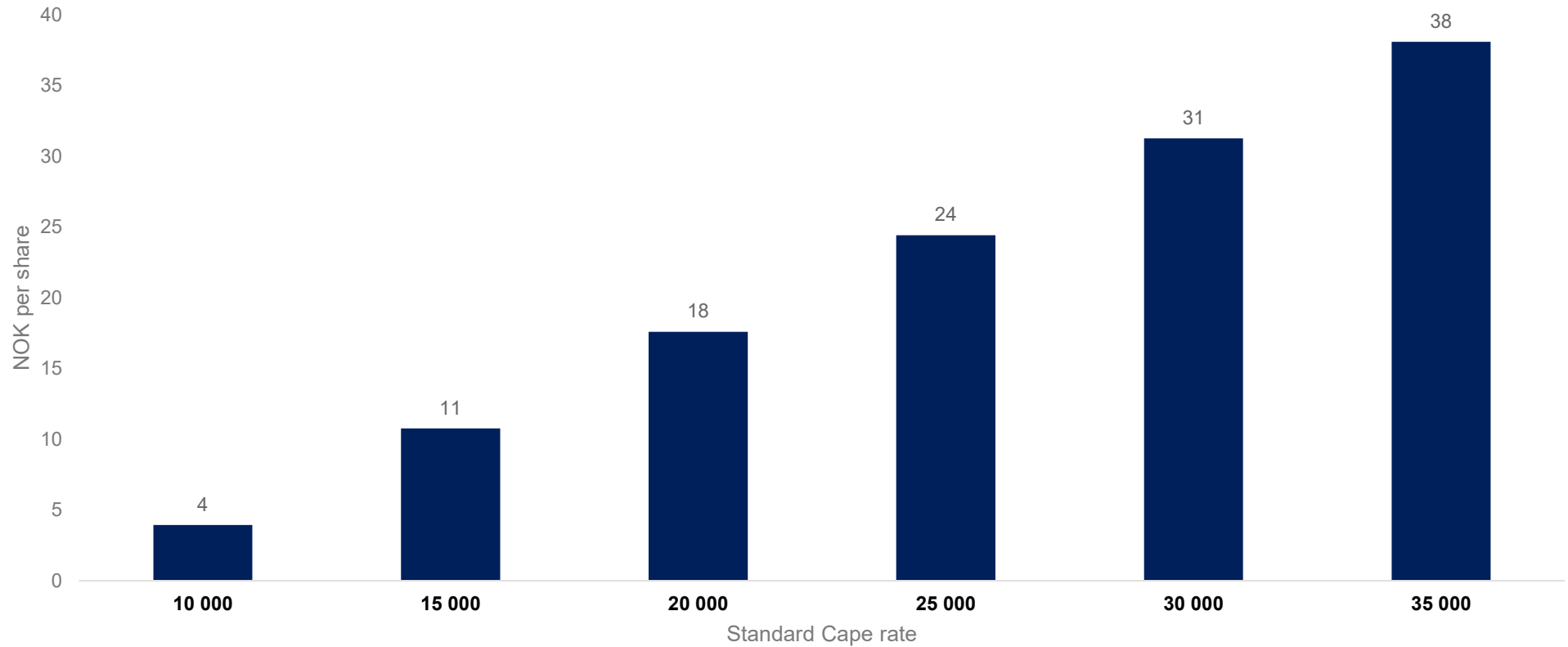
New capital structure with robust cash breakeven



Source: Shipping Intelligence Network. Illustrative Capesize equivalent CBE calculated by the Company

Our dividend potential is significant

Illustrative annualized FCF per share

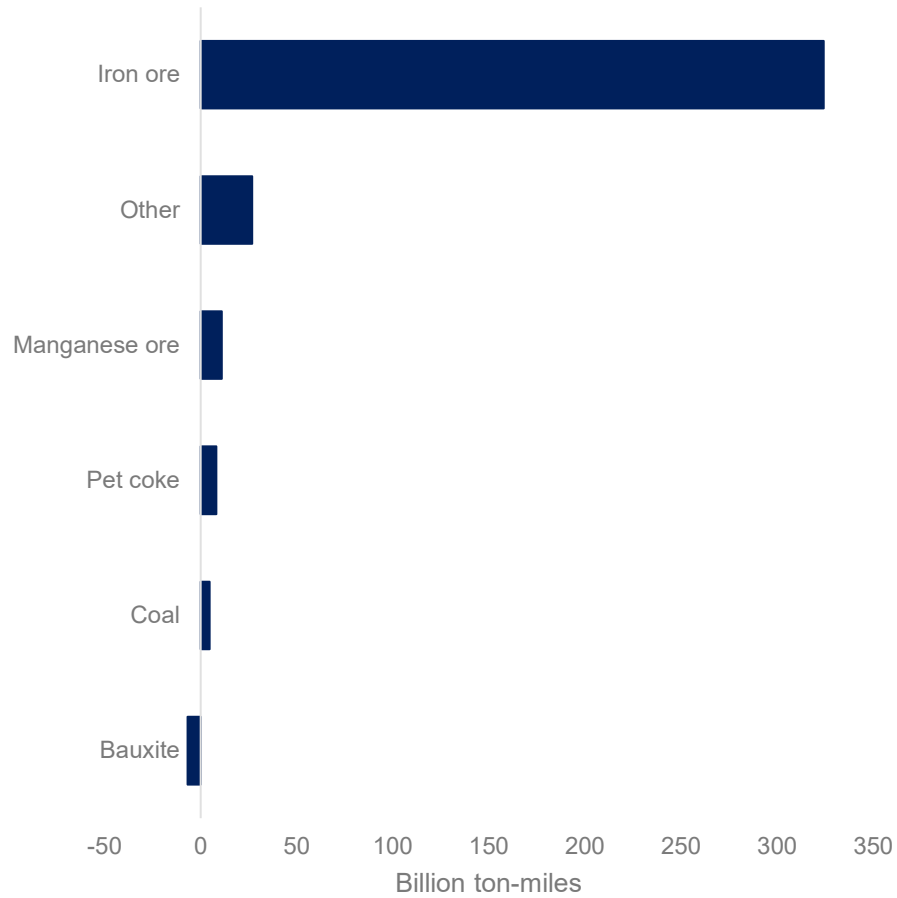


May – December 2024 FFA curve is US\$29,000

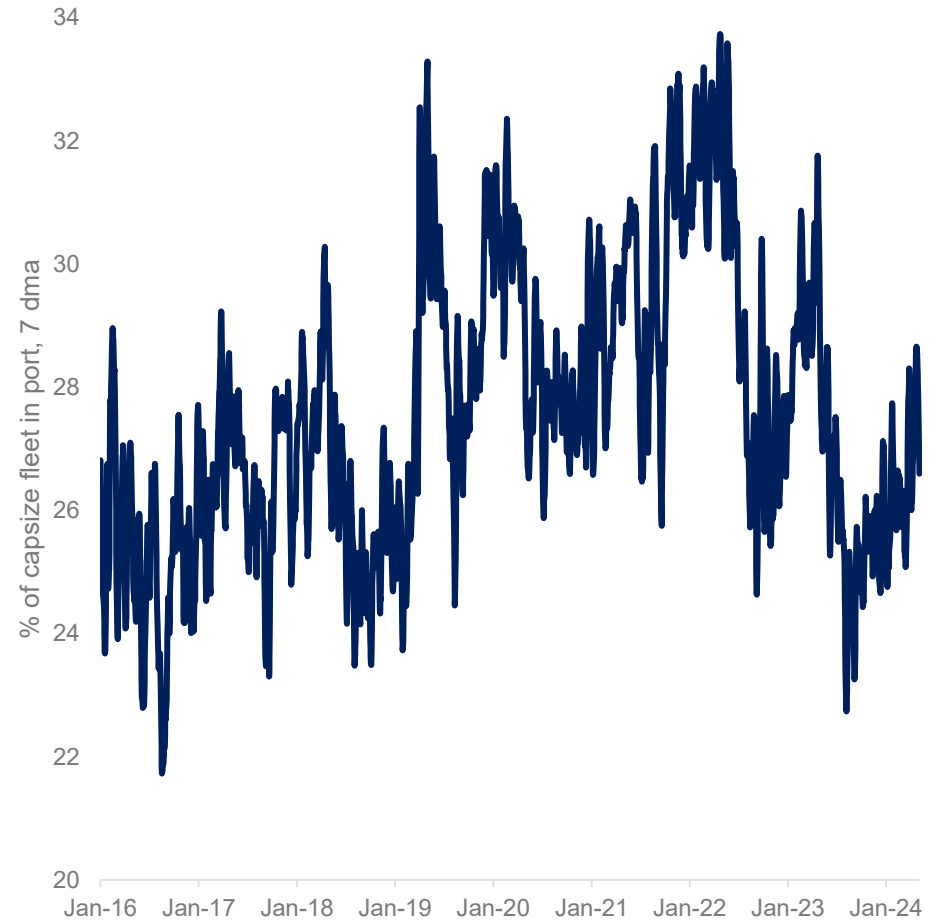
1) Indicative calculation based on current operating budgets, vessel employment, FX rates and fuel prices. Actual results may deviate.

Capesize trade growth and fleet productivity

Capesize ton-miles grew 9% YTD



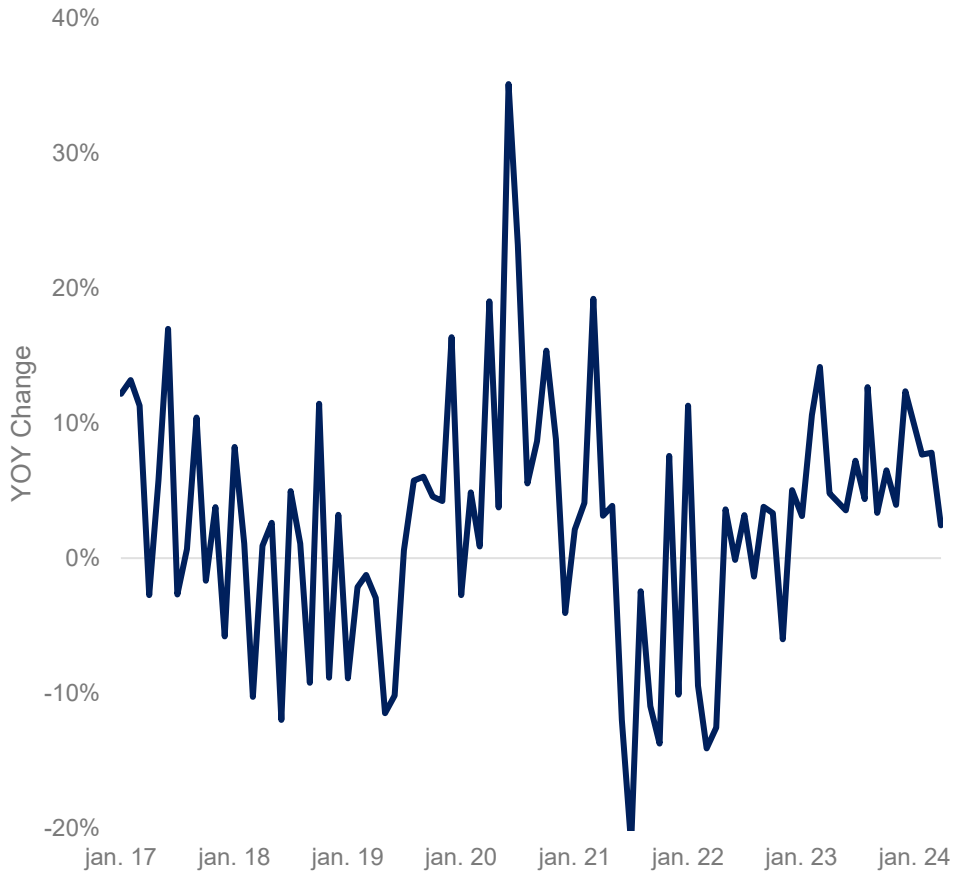
Fleet congestion in “mid-range”



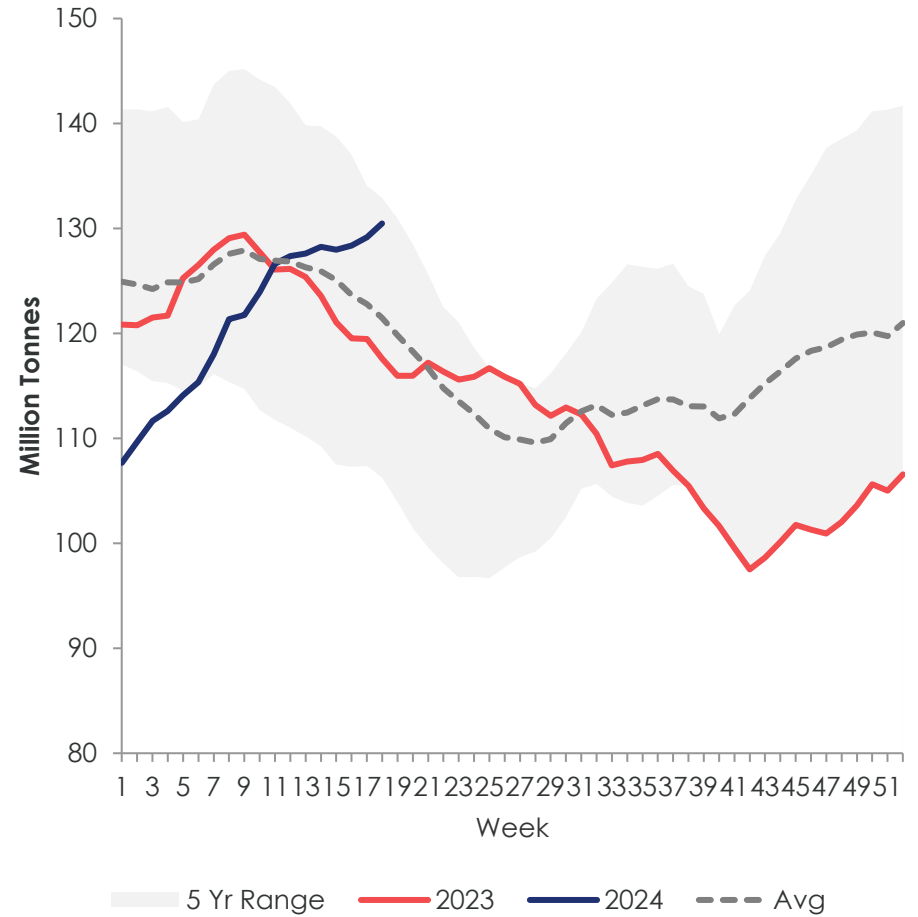
Source: Arrow Shipbroking, Shipping Intelligence Network

Iron Ore

China Iron Ore Imports up 6% in 2023



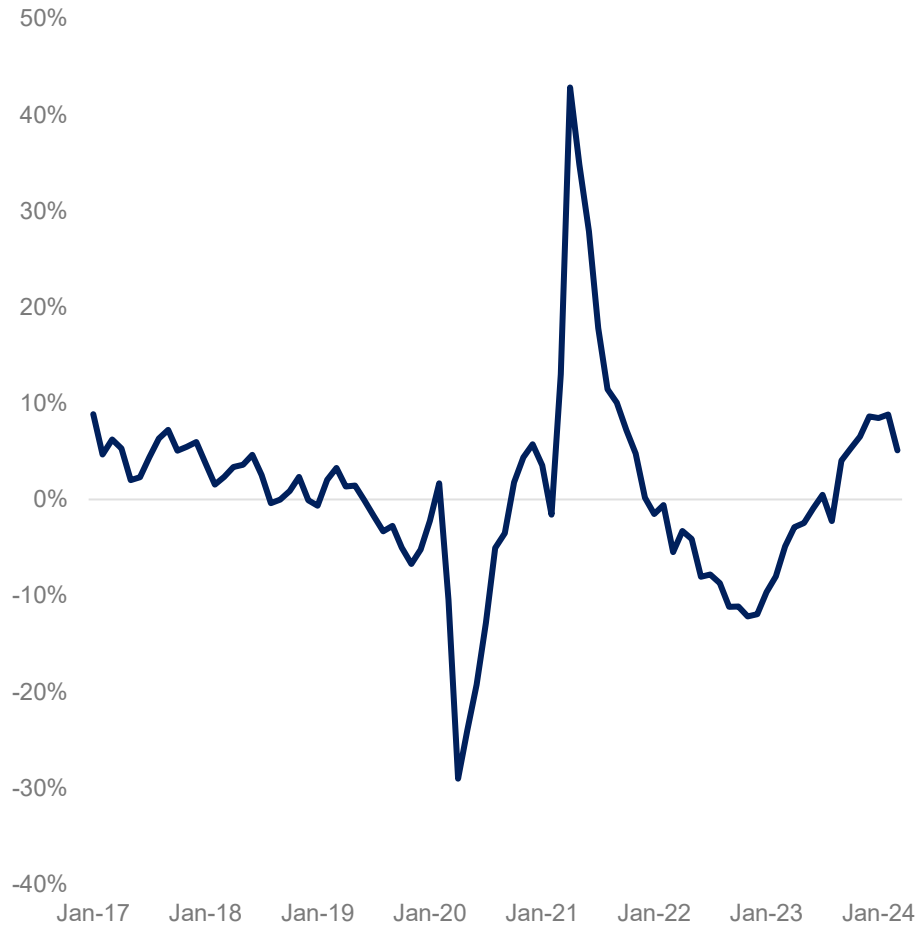
Iron Ore inventories in China have risen



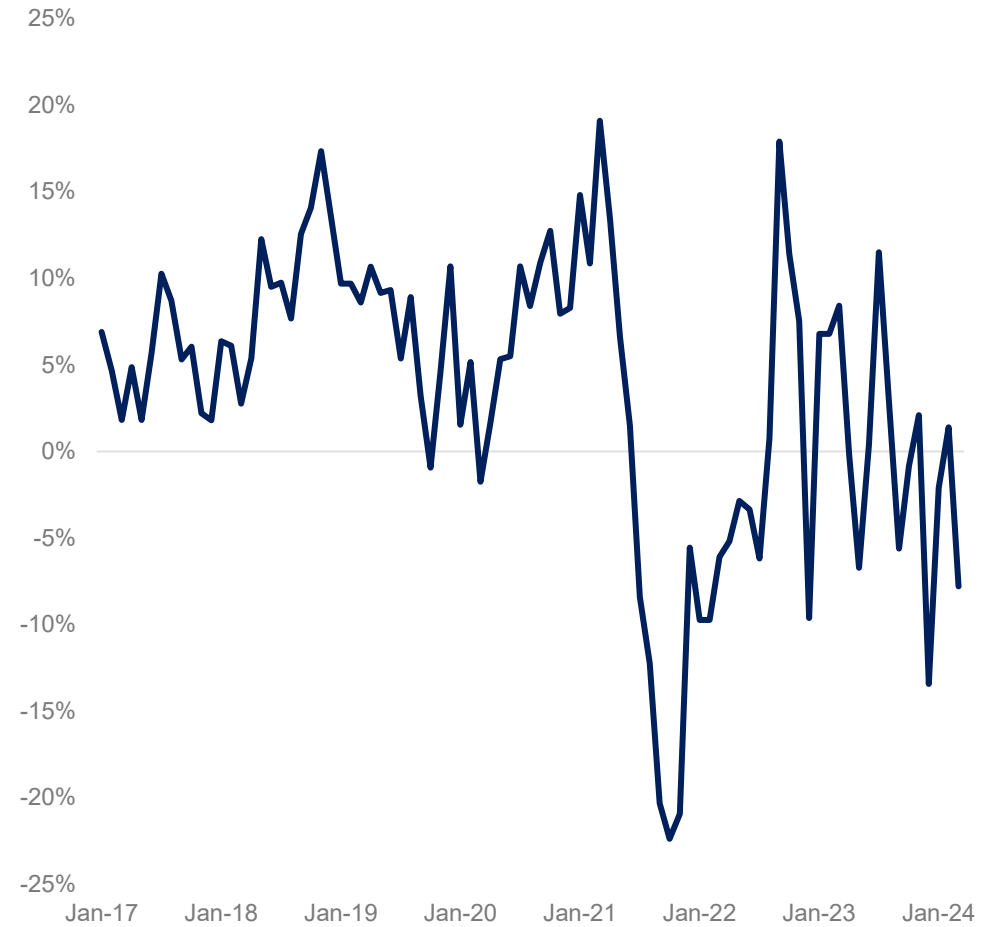
Sources: Shipping Intelligence Network, Clarksons Securities

Steel market

World ex-China monthly steel output - YoY



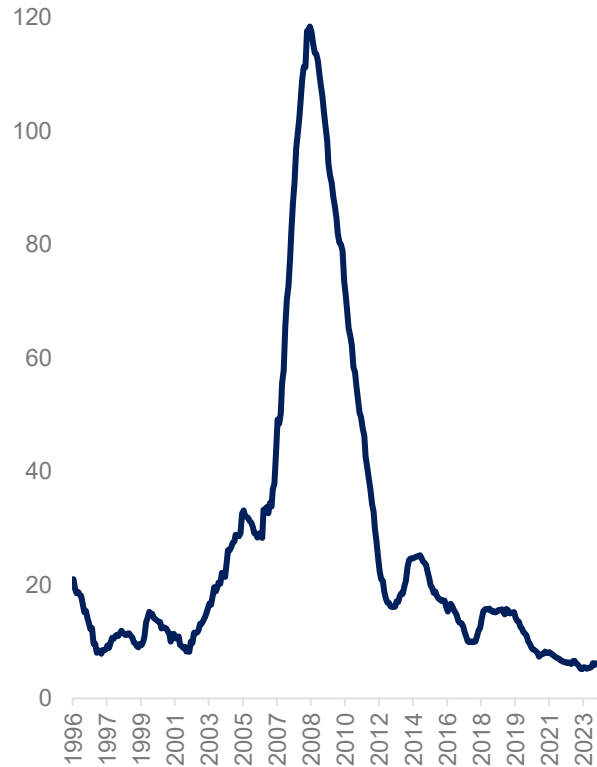
China monthly steel output – YoY



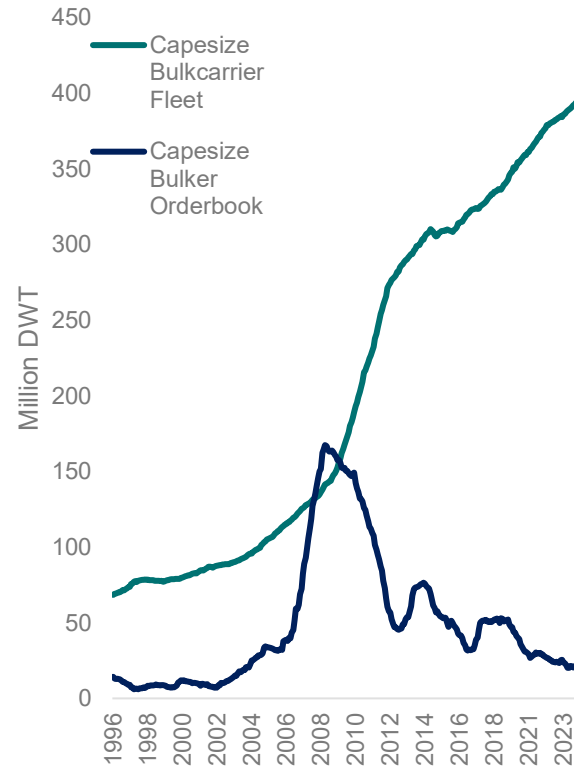
Source: Shipping Intelligence Network

Favorable supply side dynamics

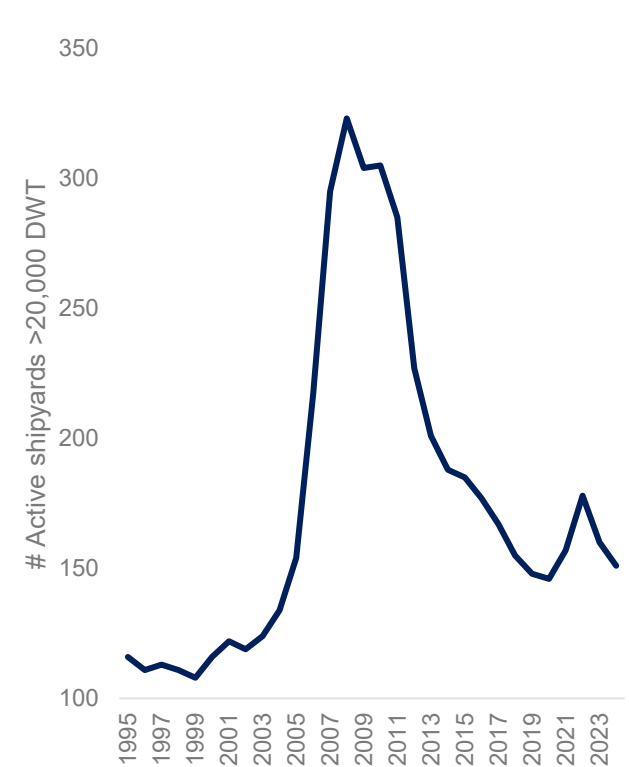
% of Capesize fleet on order



Nominal orderbook vs existing fleet



Active shipyards down 50% from peak



Limited yard capacity before 2027 / 2028 for Capesize / Newcastlemax
 Pricing \$78-80 mill for a Newcastlemax with scrubber

Source: Shipping Intelligence Network