

# 2020 BULKERS

2020 Bulkera Ltd.  
Q4 2023 Results presentation  
February 7, 2024



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# Highlights

## **Q4 2023 Highlights:**

- Net profit of US\$14.8 million, EPS of US\$0.65
- Achieved time charter equivalent earnings of approximately US\$36,300 per day, gross
- Declared total cash distributions and dividend of US\$0.59 per share for the months of October - December, 2023

## **Subsequent events:**

- Achieved time charter equivalent earnings for January 2024 of approximately US\$27,100 per day, gross
- Declared a dividend of US\$0.10 per share for the month of January 2024

## Key Financials Q4 2023

## Income Statement

USD million, except per share data	Q4 2023
<b>Operating Revenues</b>	<b>26.3</b>
Vessel operating expenses	(4.5)
Voyage expenses and commission	(0.3)
General and administrative expenses	(0.8)
Depreciation and amortization	(2.8)
<b>Total operating expenses</b>	<b>(8.4)</b>
<b>Operating Profit</b>	<b>17.9</b>
Interest expense	(2.8)
Other financial income	0.3
<b>Total financial expense, net</b>	<b>(2.5)</b>
<b>Net income before income taxes</b>	<b>15.4</b>
<b>Tax expense</b>	<b>(0.6)</b>
<b>Net profit</b>	<b>14.8</b>
Earnings per share (USD/share)	0.65

## Comments

- Net profit of US\$14.8 million
- Operating profit of US\$17.9 million
- EBITDA of US\$20.7 million
- Earnings per share of US\$0.65
- Operating revenues of US\$26.3 million. Average time charter equivalent earnings of approx. US\$36,300 per day, gross. US\$0.3 million in additional insurance settlement included in Operating revenues.
- Vessel operating expenses of US\$4.5 million. Average operating expenses of approx. US\$6,000 per day per vessel
- G&A was US\$0.8 million. 2020 Bulkera charged Himalaya Shipping approx. US\$0.2 million in management fees for Q4 included in Operating revenues.
- Interest expense of US\$2.8 million.

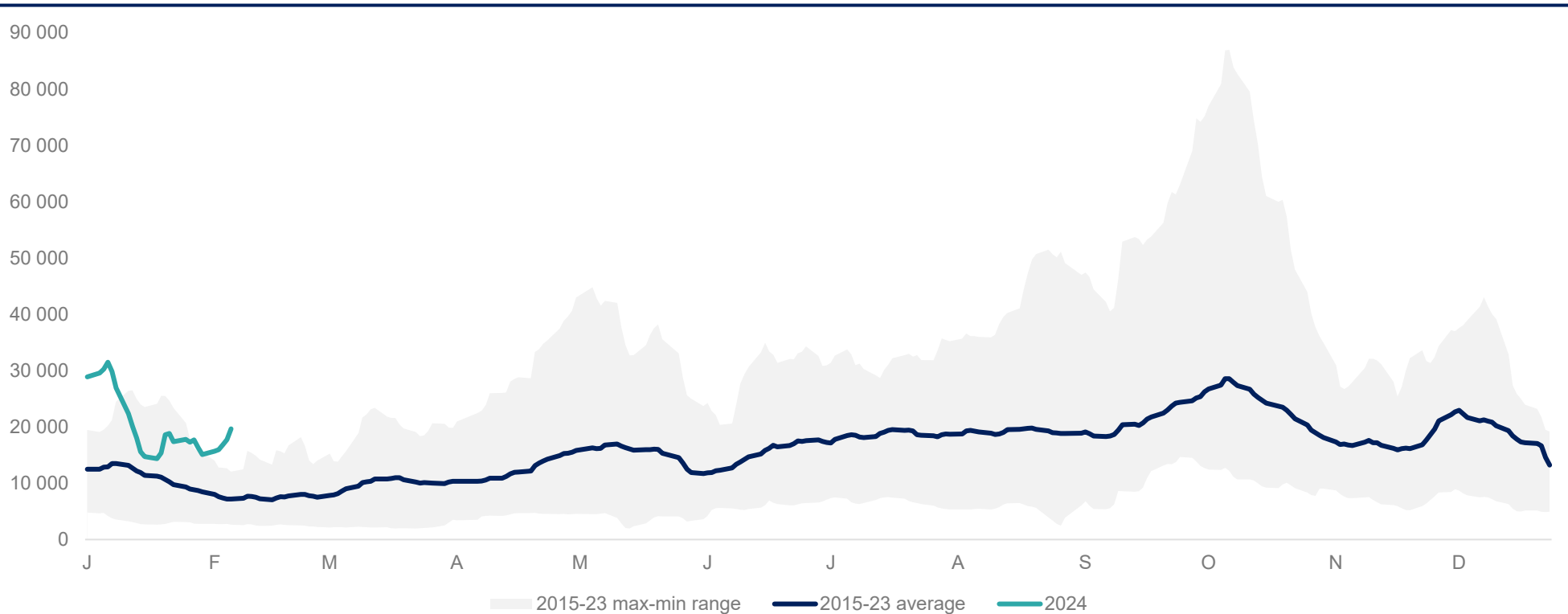
## Balance Sheet Summary

USD million	December 31, 2023
Total assets	376.1
Equity	161.0
Cash and cash equivalents	30.7
Interest bearing debt	206.5

## Comments

- Shareholders' equity of US\$161.0 million
- Interest bearing debt decreased from US\$210.2 million to US\$206.5 million during the quarter reflecting scheduled repayments
- Cash flow from operations was US\$22.9 million in Q4 2023
- Cash distributions and dividend in total of US\$0.59 per share declared for the months of October, November and December
- Solid liquidity position with US\$30.7 million of cash.

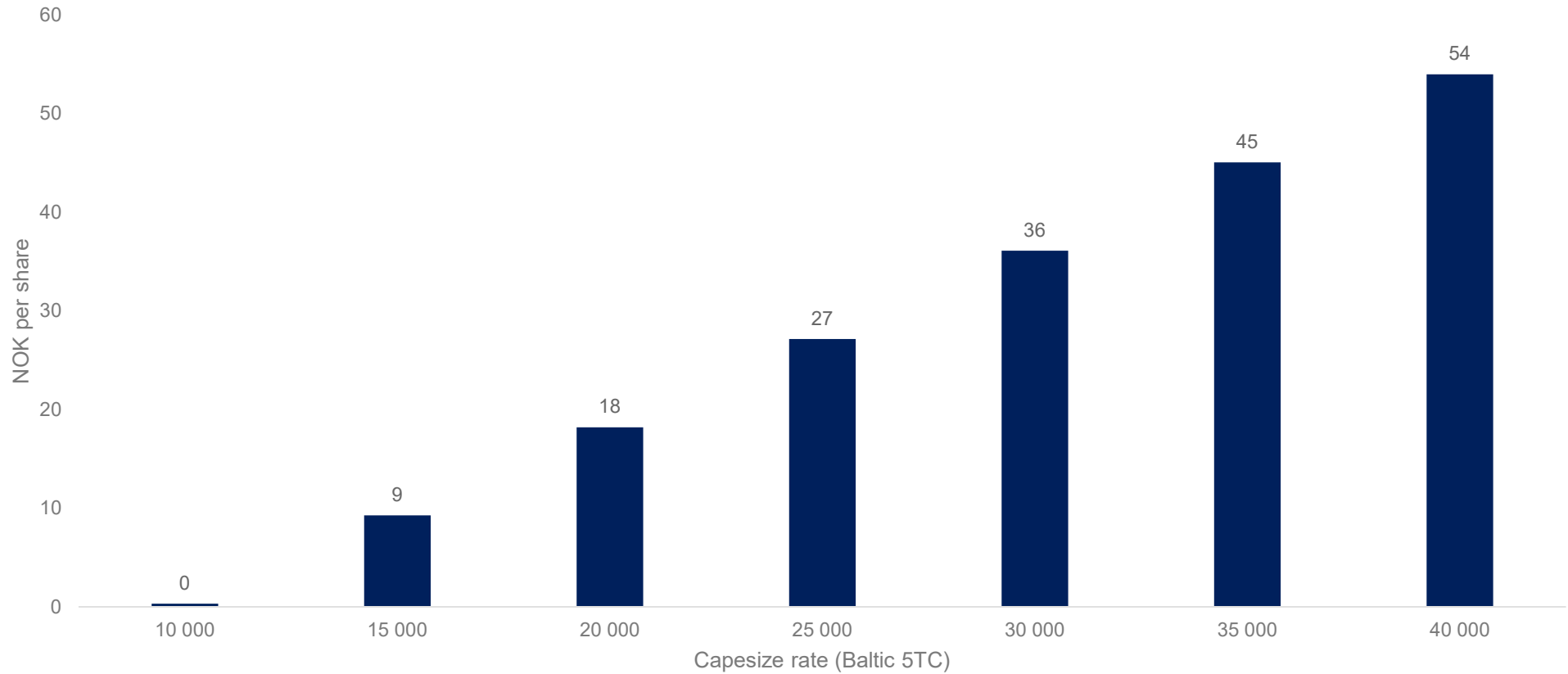
## Market review



- Capesize ton-miles grew 4.8% in 2023
- Demand growth offset by unwinding of congestion during Q3
- Strong market rebound in Q4 2023 and into Q1 2024, driven by West Africa bauxite -and Brazil iron ore exports

# Our dividend potential is significant

Illustrative annualized FCF per share

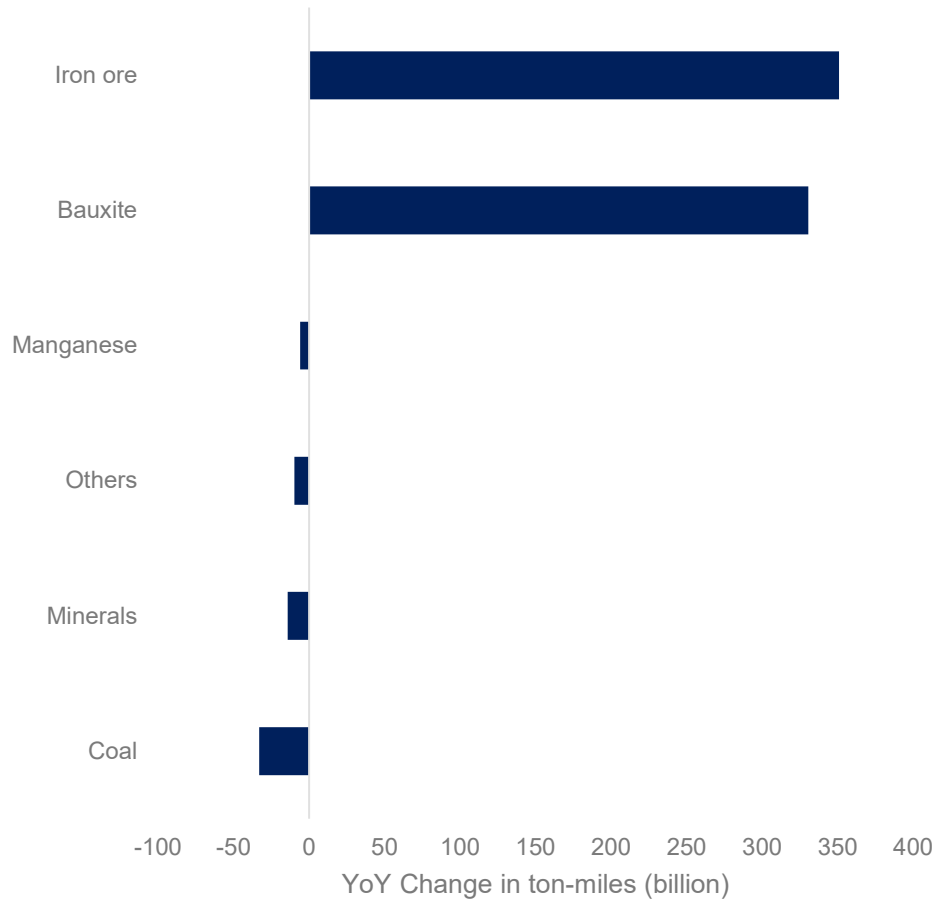


February – December 2024 FFA curve is US\$23,800

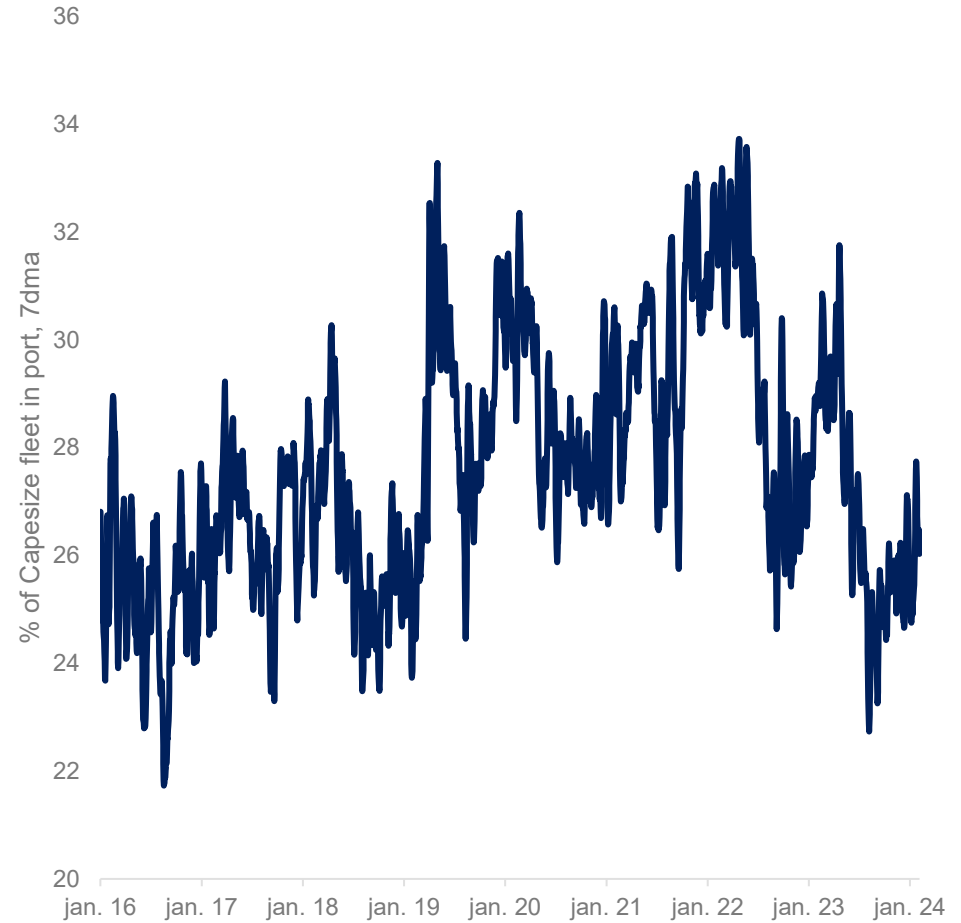
1) Indicative calculation based on current operating budgets, vessel employment, FX rates and fuel prices. Actual results may deviate.

# Capesize trade growth and fleet productivity

**Capesize ton-miles grew 4.8% in 2023**



**Fleet congestion down from elevated levels in 2023**

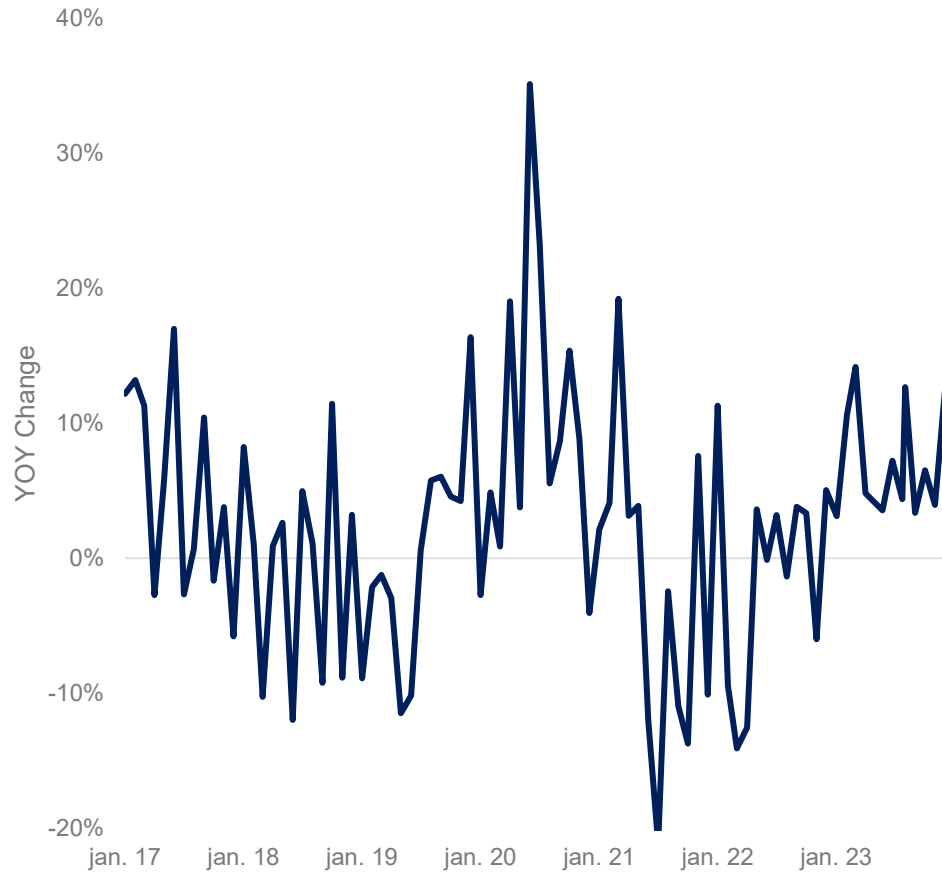


Source: Arrow Shipbroking, Shipping Intelligence Network

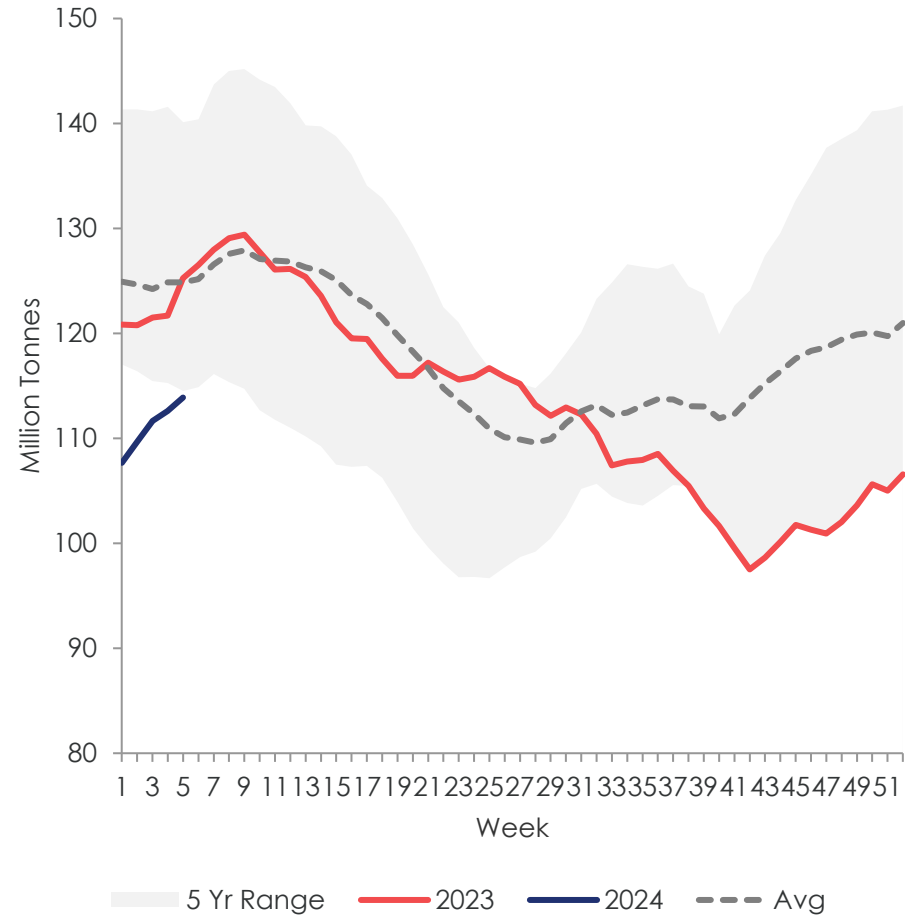


# Iron Ore

**China Iron Ore Imports up 6% in 2023**

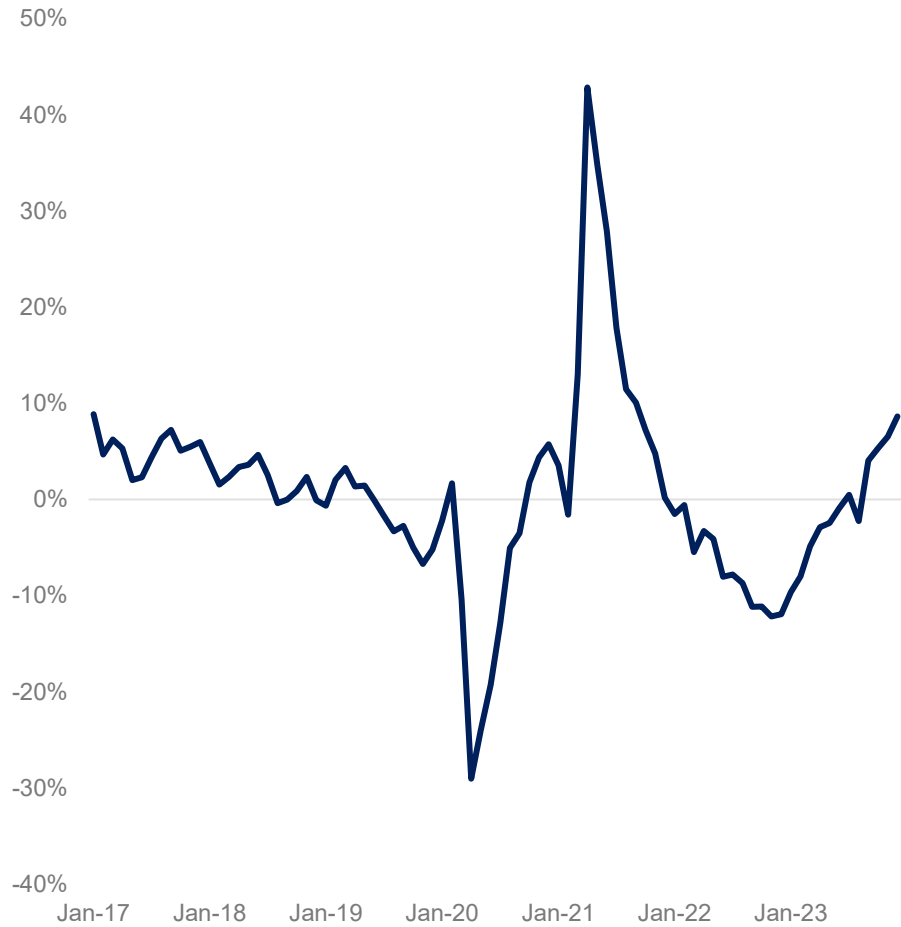


**Iron Ore inventories at seasonal lows**

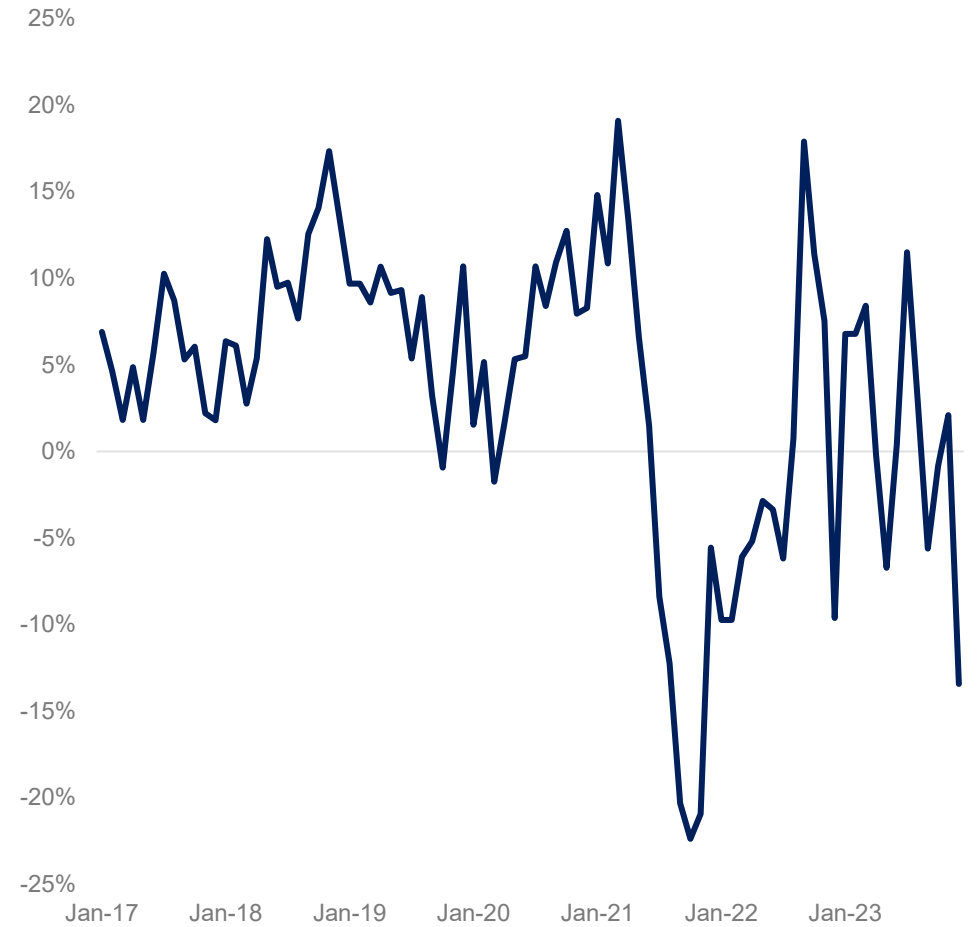


# Steel market

**World ex-China monthly steel output - YoY**



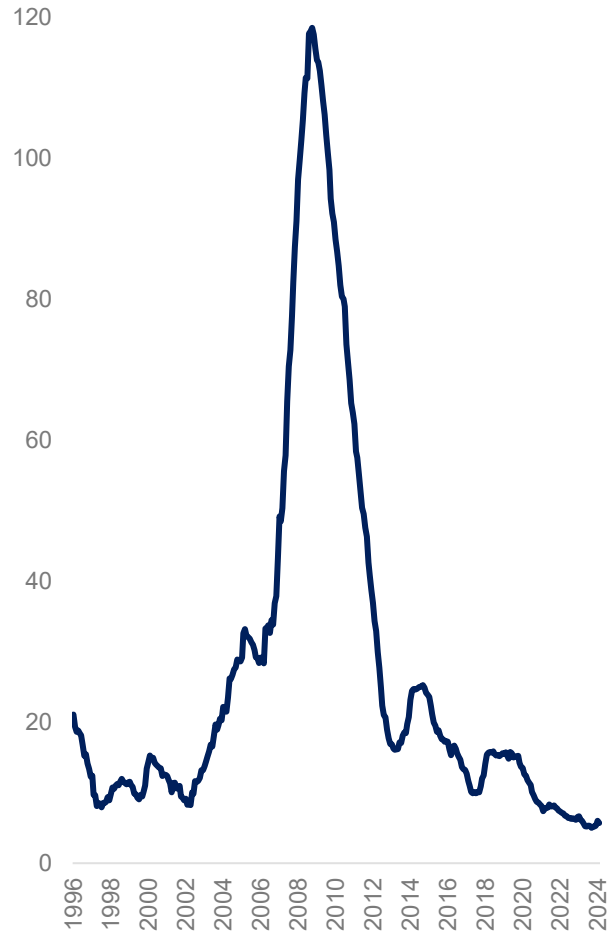
**China monthly steel output - YoY**



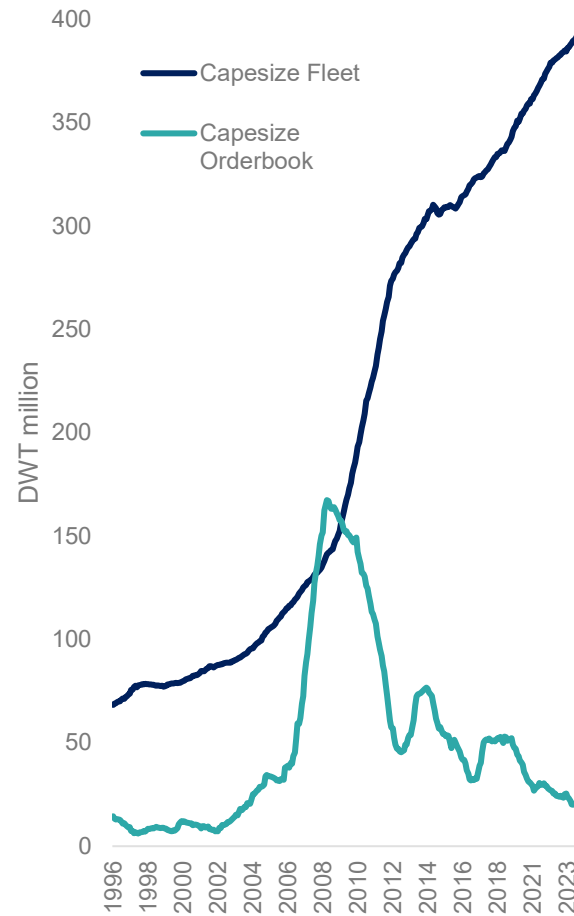
Source: Shipping Intelligence Network

## Favorable supply side dynamics

### % of Capesize fleet on order



### Nominal orderbook vs existing fleet



### Limited yard capacity

- Limited yard capacity before 2027 for Capesize / Newcastlemax
- Pricing ~\$70 mill for a Newcastlemax with scrubber
- Tightening payment terms

Source: Shipping Intelligence Network