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## ABT expands network of distributors

**Aqua Bio Technology ASA (Oslo Axess: ABT) has signed agreements with three distributors of ingredients for the cosmetics industry. The partnerships expands the market reach for ABT's Dermaclarine™, an active ingredient for skin care products.**

Dermaclarine™ was launched last year and is a natural and ultra mild skin clarifier. The ingredient gently removes dead skin cells without affecting living cells, while also reducing skin imperfections. Like all ABT's products, Dermaclarine™ is based on the Company's natural and sustainable marine bio technology.

ABT's marketing strategy for Dermaclarine™ includes building global market presence through partnerships with several distributors. The distributors will have geographical exclusivity for the sale of Dermaclarine™ to cosmetics manufacturers in their respective geographical areas.

Comercial Quimica Massó (CQM) of Barcelona, Spain is ABT's Dermaclarine™ distributor for the markets in Spain, Portugal, France, eight Central European countries and Peru. The markets covered by CQM have a total of more than 250 million consumers. CQM is a highly international company, which has provided ingredients to the cosmetics industry for more than fifty years.

Gova of Antwerp, Belgium is the Dermaclarine™ distributor for the Benelux markets and its nearly 30 million consumers. The company has been in these markets for nearly 15 years, and is focusing primarily on delivering natural and biodegradable ingredients to the Benelux cosmetics industry.

The third new distribution partner is Active Box of Milan, Italy. Active Box will be the Dermaclarine™ distributor for the Italian market, a market of nearly 60 million people.

"Teaming up with these three highly successful distributors is a milestone in the commercialization of Dermaclarine™. The ingredient is a novel product, well adapted to customer requirements in terms of efficacy and sustainability. We have now succeeded in establishing Dermaclarine™ in additional key markets totalling more than 300 million consumers," Aqua Bio Technology CEO Arvid Lindberg said.

Aqua Bio Technology's three new distributors for the Dermaclarine™ ingredient complement the Company's existing network of distributors. ABT now has a total of eight distributors serving the cosmetics industry in Europe, Asia and the Americas.

*For further information, please call Arvid Lindberg, CEO, telephone +47 9824 5410*

*Aqua Bio Technology ASA (ABT) develops, produces and markets patented ingredients and technologies to the international cosmetic and skin care industry. ABT's ingredients Aquabeautine XL™, Dermaclarine™ and Beauty Propelline™ are marine solutions derived from the hatching fluid of salmon, while Oceanx™ Oil in Serum is based on extract from seaweed. ABT is listed on the Oslo Stock Exchange's Axess market.*