

## Svenska Aerogel's business is looking positive: "Our best sales of material ever"

**Svenska Aerogel has started 2023 with its best quarterly sales of material ever. During Q1, the company sold more Quartzene® than during all of 2022. These updates on the company's current business are provided by Tor Einar Norbakk, CEO of Svenska Aerogel, in a new video interview on the company's website.**

"The customers who have passed the ramp-up phase in our business development cycle place orders on a regular basis with increasing volumes, which in turn leads to increasing sales. At the same time, we have high hopes that the large potential customers in the pilot phase will reach ramp-up eventually. Overall, the company's current business is looking very positive," says Tor Einar Norbakk, CEO of Svenska Aerogel.



*Svenska Aerogel's business development cycle.*

Svenska Aerogel recently became the first Swedish listed company to have its sustainability work verified according to ISO 26000. In the video interview on the company's website, Tor Einar Norbakk talks about what the verification means for the company's business.

"Sustainability has been in the company's DNA since the beginning, and this verification is important proof that we have focused on the right things in our strategy. As the world has progressed, sustainability work has become a requirement in order to be a supplier to leading customers. Therefore, this verification will further strengthen our position in the market."

[Here](#) you can watch the interview with Tor Einar Norbakk.

**For further information, please contact:**

Tor Einar Norbakk, CEO. Telephone: +46 (0)70 616 08 67. E-mail: [toreinar.norbakk@aerogel.se](mailto:toreinar.norbakk@aerogel.se)

**About Svenska Aerogel Holding AB (publ)**

Svenska Aerogel manufactures and commercializes the mesoporous material Quartzene®. Svenska Aerogel's business concept is to meet the market's need for new materials that are in line with global sustainability objectives. Quartzene® is flexible and can be tailored to different applications to add essential properties to an end product. The company's vision is to be the most valued business partner providing pioneering material solutions for a sustainable world.

Svenska Aerogel Holding AB is listed on Nasdaq First North Growth Market. Certified Adviser is FNCA, [info@fnca.se](mailto:info@fnca.se), +46 8-528 003 99.

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