



SolTech Energy

## **SolTech's China-investment delivers: New order generates 82 MSEK in income over the contract's term.**

**SolTech Energy' jointly owned company in China, Advanced SolTech Renewable Energy Hangzhou Co. Ltd, ASRE, has signed an order with SuZhou LongJie Special Fiber Co Ltd. The order covers the installation of a 3.5 megawatt solar energy unit, which is estimated to provide approximately 4.1 MSEK in annual income. Over the contract's 20-year term, cumulative income is estimated to amount to approximately 82 MSEK (ca. 8.2 MEUR).**

The installation will cover a roof surface area measuring circa 35,000 sq. meters (the equivalent of 5 football fields) and will produce circa 3,675,000 kWh annually. The customer is contractually committed to buying all the electricity that the installation produces over the course of 20 years. Over this same period, ASRE receives subsidies from the Chinese authorities based on every kilowatt-hour (kWh) delivered to the customer. Investment in the installation, which continues to be owned by ASRE, amounts to approximately 22.1 MSEK (ca. 2.21 MEUR). It is expected to be completed during the month of January 2019.

### **CEO Stefan Ölander comments:**

– This is our second customer-signing within the span of just a few weeks i Zhangjiagang, which is – by Chinese standards – regarded as a small city with a population of circa 1.5 million residents. The city is located some 160 kilometers north of Shanghai. Our confidence in the potential of this large region's solar energy market is strong.

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### **SolTech Energy in brief**

*SolTech Energy develops and sells esthetic, building-integrated solar energy products for all forms of building structures – commercial, public and residential. The products are part of a building's outer shell, as a roof or wall, with integrated solar cells for the production of electricity. The concern also operates in China, where the business model consists of financing, owning and servicing solar energy installations on the roofs of customer owned facilities, and of selling all the electricity produced. Soltech Energy Sweden AB (publ.) is traded on First North at Nasdaq Stockholm, under the symbol "SOLT" and has over 15,000 shareholders. Also included in the concern are its jointly owned (51%) subsidiaries ASAB in Sweden and ASRE in China. The company's Certified Advisor is G&W Fondkommission (securities broker). For more information see: [www.soltechenergy.com](http://www.soltechenergy.com)*

### **Investment in China**

*SolTech's investment in China is carried out by a jointly owned company, Advanced SolTech Renewable Energy (Hangzhou) Co. Ltd (ASRE), where SolTech owns 51 percent and Advanced Solar Power Hangzhou Inc. (ASP) owns 49 percent. The business model consists of having ASRE finance, install, own, and periodically service solar energy installations mounted on the roofs of customer-owned facilities. The customer does not pay for the installed solar energy unit, but instead undersigns a long-term, 20-25 year contract to buy all the electricity the relevant unit produces. ASRE's current income comes from the sale of electricity to customers, along with various forms of subsidies based on kWh production. Focus is now concentrated on building a backlog of orders for 2018/2019 and beyond, with the goal of obtaining an installed capacity of 605 MW (megawatts) by the close of 2021, which in 2022 will be set into full operation, generating current annual sales amounting to approximately 1 billion SEK (ca. 100 MEUR).*