



Updated strategy and revised objectives to reach profitability in the near future

April–June 2022

- Net sales amounted to TSEK 1,070 (574).
- Operating profit before depreciation and amortization (EBITDA) amounted to TSEK -11,291 (-5,415), and EBIT amounted to TSEK -11,343 (-5,533).
- Net profit amounted to TSEK -11,183 (-5,588).

January–June 2022

- Net sales amounted to TSEK 1,524 (659).
- Operating profit before depreciation and amortization (EBITDA) amounted to TSEK -29,004 (-7,580), and EBIT amounted to TSEK -29,107 (-7,814).
- Net profit amounted to TSEK -29,182 (-7,857).

Significant events April–June 2022

- Veg of Lund signed a cooperation agreement with First Class Brands of Sweden AB regarding sales processing in the Swedish retail market.
- The company filed an application for a Swedish patent for a potato emulsion with applications in plant-based ice cream products.
- Veg of Lund conducted a strategic review of the business and decided on an updated strategy and revised objectives with the aim of increasing sales. At its core, the business model is a hybrid between out-licensing and inhouse production and sales.
- The Annual General Meeting of Veg of Lund resolved to re-elect the Board of Directors and elect Fred Holmberg as new member of the board. As Chairman of the Board, Håkan K Pålsson was re-elected.
- Veg of Lund obtained a bridge facility of up to MSEK 16 to strengthen the company's market position and product development and resolved to issue warrants.
- Member of the board Fred Holmberg stepped down from the Board of Directors.

Significant events after the period

- The Board of Directors appointed Fredrik Carling as the new CEO of Veg of Lund. He will take position on 19 September 2022.

Summary of the Group's indicators (see definitions on page 14)

TSEK	Q2 2022	Q2 2021	H1 2022	H1 2021	Full year 2021
Net sales	1,070	574	1,524	659	2,573
Gross margin, %	15	24	16	27	26
EBITDA	-11,291	-5,415	-29,004	-7,580	-22,500
EBITDA margin, %	Neg.	Neg.	Neg.	Neg.	Neg.
Operating profit (EBIT)	-11,343	-5,533	-29,107	-7,814	-23,641
EBIT margin, %	Neg.	Neg.	Neg.	Neg.	Neg.
Net profit for the period	-11,183	-5,588	-29,182	-7,857	-23,754
Profit margin, %	Neg.	Neg.	Neg.	Neg.	Neg.
Basic and diluted earnings per share, SEK	-2.33	-0.52	-0.87	-0.73	-2.10
Equity ratio, %	-28	41	-28	41	75
Equity per share, SEK	-0.28	0.36	-0.28	0.36	1.60
Balance sheet total	13,202	9,721	13,202	9,721	25,971
Cash flow from operating activities	-10,765	-6,363	-20,183	-9,756	-31,484
Average number of employees	10	5	9	4	5

This information is such that Veg of Lund AB (publ) is obligated to disclose pursuant to the EU Market Abuse Regulation and the Swedish Securities Markets Act. The information was submitted for publication, through the agency of the contact person set out below, at 8:00 am CEST on 16 August 2022.

For more information, please contact:

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This report, as well as other financial information and press releases, is available on the company's website, ir.vegoflund.se

The Interim report is published in Swedish and English. The Swedish version is the original version and takes precedence over the English should the translation differ from the original.



A word from the CEO

Under our updated strategy, the launch of DUG® continues to reach customers and consumers in selected markets. To reach the objective to achieve sales of MSEK 420 and a positive operating result by 2025, we are focusing on Sweden and the United Kingdom. The strategy further includes boosting sales by appointing licensees in complementary markets.

The UK and Irish markets have undergone positive developments, and there is considerable interest from consumers as well as major food companies that include DUG® in their vegetarian meals. Sales in the British Isles continue to develop positively and with Ireland's clear interest in DUG we see a solid potential to increase sales during the year. In Sweden, our cooperation with nationwide First Class Brands ("FCB") gets us access to about 20 additional experienced food sales representatives with outreach to the Swedish grocery market as of the third quarter 2022.

Our marketing efforts will entail a higher level of costs for some time to come, and we are investing to drive sales in parallel with the development of additional products based on our patents and unique production processes.

New products

Together with Scandi Standard, Veg of Lund has an ongoing research project with the aim of introducing plant-based meat products. The project is on schedule, and we are pleased to have reached significant milestones that will enable us to launch a commercial phase of the project before the end of 2022.

In addition, the development of vegan ice cream is well underway, including that we have opened discussions with one of Sweden's leading ice-cream manufacturers. Flavour, texture, and a small climate footprint are the most critical factors to successfully introduce a new ice cream in Sweden. Swedes are among the biggest consumers of ice cream in Europe, second only to our neighbours the Finns, according to the industry association Svenska Glasstillverkare. In Sweden, about eight liters of ice cream is consumed per person per year.

The third product that we hope to launch within a few months is an updated version of our smoothie, a plant-based snack drink. Sold under the DUG My Foodie brand, it will be available in the original flavours raspberry and blueberry. Work is also under way to develop a third flavour, which we will present in more detail when it is ready for launch in Sweden.

Clarified business model, updated strategy and revised objectives

An essential part of our ambitions to increase sales and strengthen profitability is to enhance presence and consolidate Veg of Lund's position in those markets that, in terms of the products we develop based on our own patents, offer the best conditions for rapid sales growth. This is accomplished in part by our own organization in Sweden and the United Kingdom, in part through license agreements with manufacturers and distributors in other countries. The Board of Directors assesses that this hybrid model enables the company to make optimal use of its in-house resources and reach profitability more quickly.

During the second quarter, we identified several interesting parties for distribution and sales as well as production of DUG®. We have been focusing on countries in Europe, Southeast Asia, and Oceania. Negotiations are ongoing, and I hope that we shortly will be able to sign memorandums of understanding that will allow us to launch enhanced cooperation with committed parties taking responsibility for product launches, customer relations, and customer development, even production, in strategic markets. We are looking to cooperate with licensees that already have strong established brands in their respective markets, in parallel with a focus on producers of prepared meals and mass caterers that prepare meals for schools, hospitals, large companies and institutions. The United States is also a priority market where we see potential, but the work to identify one or more licensees there is at a less advanced stage.



"The UK and Irish markets have undergone positive developments, and there is considerable interest from consumers as well as major food companies that include DUG® in their vegetarian meals."

Emma Källqvist,
acting Chief Executive
Officer and CFO



Sales

During the second quarter, Veg of Lund's net sales amounted to TSEK 1,070, an 86 percent increase over the corresponding quarter last year and 135 percent over the preceding quarter 2022. We see orders from more and more categories of customers, and the number of repeat customers is growing.

The food producer customer category increased its share of the total during the quarter, and Veg of Lund continues to develop the offer to these customers, including by offering DUG® in different packaging sizes to UK and Irish food companies. We consider this segment to have great potential, but we understand that it may take some time to adapt the existing practices and recipes. In Sweden, we are in contact with mass catering customers that have noticed that DUG® is free of the 14 most common allergens and other sensitizers. DUG® is currently involved in a few purchase framework agreements and we have high hopes of commencing sales during the autumn of 2022.

Marketing

During the second quarter 2022, the company's marketing and sales efforts were focused on retailers and professional customers, including food companies such as Kirsty's in the United Kingdom, and major consumer campaigns in Sweden and the United Kingdom.

Production and logistics

The effort to complement the existing production in the United Kingdom with a partner in Continental Europe has proceeded. Various test runs have been carried out successfully, and we assess that we may have an agreement in place during the third quarter 2022. Unfortunately, we have to recognize that production and logistics are hampered by various obstacles, mainly due to the ongoing war in Ukraine. The main implications for Veg of Lund are increased raw material prices, shortage of certain inputs, and longer delivery times, which may disrupt production.

Organization

The Board of Directors of Veg of Lund has appointed Fredrik Carling as the new CEO of the company. Over the past ten years, he has served as the CEO of Hövding Sverige AB, and he has wide experience of establishing new products and building strong brands. Fredrik Carling will take up his new duties at Veg of Lund on 19 September 2022, and I will return to my role as the company's CFO.

The company has in-house staff in cooperation with a network of consultants, specialists in research and development and marketing, and sales representatives.

Funding

During the second quarter, the company obtained a bridge loan of up to MSEK 16 to secure its market position and development of novel food products in the dairy and meat categories. The Board of Directors continues its active evaluation of various financing options to ensure the long-term financing and optimal capital structure of the company.

Veg of Lund has amazing potential, the products are extremely timely, in a growing market, and our brand DUG® has in a short period of time won the market's clear approval. We are now focusing on raising the awareness of DUG® among additional groups of consumers, such as flexitarians and others who wish to drink plant-based, tasty, and sustainable beverages. Owing to its potato origin, DUG® is healthy, nutritious, and tasty.

Emma Källqvist,
acting CEO and CFO



Financial overview

Development of sales

Second quarter 2022

During the second quarter, Veg of Lund's net sales totaled TSEK 1,070 (574), an increase of 86 percent. The growth in sales is attributable to the ongoing launch of DUG® in Sweden and the United Kingdom.

Operating expenses

Other external expenses

Other external expenses increased to TSEK 9,247 (5,111) in the quarter as a result of costs related to the launch and marketing of DUG®, adjustment of the product to market requirements, and increased sales efforts after COVID-19, especially in the United Kingdom.

Personnel expenses

Personnel expenses for the quarter amounted to TSEK 2,674 (771), which is attributable to a higher level of staffing to meet the anticipated growth.

Depreciation/amortization

Depreciation/amortization for the quarter amounted to TSEK 52 (117), mostly attributable to amortization of intangible assets.

Profit

Operating profit (EBIT)

Operating profit for the second quarter 2022 amounted to TSEK -11,343 (-5,533) as a result of increased costs in conjunction with the launch and marketing of DUG®.

Net financial items

The financial profit for the quarter amounted to TSEK 160 (-55) and mainly comprised exchange rate gains.

Net profit for the period

Net profit for the quarter amounted to TSEK -11,183 (-5,588).

Earnings per share

Earnings per share for the quarter amounted to SEK -0.87 (-0.52).

Cash flow, investments and financial position

Cash flow

Cash flow during the second quarter 2022 amounted to TSEK -2,930 (-2,632). Cash flow from operating activities amounted to TSEK -10,765, which largely is attributable to the ongoing launch by way of marketing costs, etc.

Investments

During the quarter, investments in intangible assets amounted to TSEK 165 (265), relating to the company's patent application processes. No investments in property, plant and equipment were made during the quarter.

Change in cash and cash equivalents

Cash and cash equivalents decreased by TSEK 2,918 (2,634) during the quarter, to TSEK 3,819 (2,869).

Capital position

During the quarter, the company obtained a bridge loan to secure its market position and development of novel food products in the dairy and meat categories. Through this loan, Veg of Lund has secured interim financing of up to MSEK 16 before transaction costs from five investors, three of which are major shareholders in the company. The terms stipulate a conversion right for the lenders and, in some cases, also for the company, whereby repayment in the company's shares shall be possible. In conjunction with the raising of the bridge financing, the Board of Directors has further resolved to issue warrants to some of the lenders.



The Board of Directors continues its active evaluation of various financing options to ensure the long-term financing and optimal capital structure of the company considering the ongoing launch of DUG®.

Equity

The group's total equity amounted to TSEK -3,631 (3,999) at the end of the quarter, and equity per share amounted to SEK -0.28 (0.36). The change is attributable to the loss for the year.

The parent company

In addition to sales in Sweden, Veg of Lund AB's operations include head office functions such as group-wide management and administration.

Second quarter 2022

During the second quarter 2022, net sales increased to TSEK 1,670 (679), of which TSEK 1,439 (167) represented intra-group sales. Net profit for the period amounted to TSEK -6,735 (-4,647). Investments in tangible and intangible fixed assets amounted to TSEK 165 (265).

For other matters, see the information provided for the Group.

The share and the shareholders

Veg of Lund's share, ticker VOLAB and ISIN SE0013281979, is listed on Nasdaq First North Growth Market since 10 February 2020. There are 12,815,201 shares outstanding, corresponding to 12,815,201 votes.

As of 30 June 2022, Veg of Lund AB (publ) had 7,181 shareholders (4,281).

Trading in the share

Total liquidity in the share during the second quarter of 2022 amounted to MSEK 11.4 (132.4). The number of transactions for the same period totaled 4,245 (19,608). The average volume per transaction decreased to 245 (314) shares. The average daily turnover for the Veg of Lund share during the second quarter 2022 was 17,349 shares, at an average share price of SEK 11.05.

Ownership structure on 30 June 2022

Name	Number of shares and votes	Share of capital and votes, %
Eva Tornberg through company	1,362,370	10.6%
Anders Färnqvist	864,159	6.7%
Anders Hättmark through company	687,689	5.4%
Torbjörn Malmsjö	524,130	4.1%
Einar Haugland	422,145	3.3%
Avanza Pension	392,392	3.1%
Försäkringsaktiebolaget, Skandia	265,144	2.1%
LU Holding	261,015	2.0%
Kenneth Eriksson	260,869	2.0%
Thomas Holmgren	214,160	1.7%
Other shareholders	7,561,128	59.0%
Total	12,815,201	100.0%

Source: Euroclear and Veg of Lund

Certified adviser as of 1 January 2022 is Mangold Fondkommission AB, telephone: +46 8 5030 15 50, email: ca@mangold.se.



Other disclosures

Employees

The average number of employees in the group amounted to 10 (5) during the quarter.

Annual General Meeting 2022

Veg of Lund's Annual General Meeting was held on 11 May 2022. As members of the board, Anders Hättmark, Roger Johansson, Linda Neckmar, Magnus Nordin, Håkan K Pålsson and Eva Tornberg were re-elected and Fred Holmberg newly elected. As Chairman of the Board, Håkan K Pålsson was re-elected. The general meeting further resolved to elect KPMG AB as the company's new auditors for the period up to the Annual General Meeting 2023.

Dividend

The general meeting resolved in accordance with the Board of Directors' proposal that no dividend be paid for the financial year 2021 (-).

Upcoming publication dates

Interim report July–September 2022	9 November 2022
Year-end report 2022	16 February 2023
Interim Report January–March 2023	11 May 2023
Interim Report April–June 2023	16 August 2023

Significant related-party transactions

During the second quarter 2022, the company's related-party transactions totaled TSEK 336 (218). All transactions were conducted on market conditions.

Accounting principles

The interim report is prepared in accordance with the Swedish Annual Accounts Act as well as the Swedish Accounting Standards Board BFNAR 2012:1 annual report and consolidated (K3).

Significant risks and uncertainties

Veg of Lund is working continuously to identify, assess and manage various risks and exposures faced by the group. Veg of Lund's financial position and performance are affected by various risk factors to be taken into account when evaluating the company and its future performance.

The risks and uncertainties that Veg of Lund's operations are exposed to are described on pages 21–22 of the company's annual report for 2021. In Veg of Lund's assessment, there have been no significant changes to these risks or uncertainties after the presentation of the annual report.

Effects of the war in Ukraine

The war in Ukraine has financial repercussions, mainly involving trade and global raw material prices. This affects Veg of Lund as well as all other food companies. The main implications for Veg of Lund are increased raw material prices, shortage of certain inputs, and longer delivery times, which may disrupt production. The company makes continuous assessments that will be presented in future reports and, where appropriate, in additional disclosures via press releases.

Effects of the COVID-19 pandemic

Multiple countries have now eased or lifted restrictions relating to COVID-19. It is now possible for Veg of Lund to carry out normal sales and marketing activities. Due to continued shortfalls in logistics and supply chains, elevated prices and delays are likely to remain throughout most of 2022. Veg of Lund's continued assessment is that great flexibility is required in order to address the changing market conditions.

Certified Adviser

Certified adviser for the Company is Mangold Fondkommission AB, telephone: +46 8 5030 15 50, email: ca@mangold.se.



Assurance

The Board of Directors and the CEO confirm that this half-yearly report provides a true and fair view of the Group's and the parent company's operations, position and performance and describes material risks and uncertainties faced by the parent company and the companies belonging to the Group.

Malmö, Sweden, 16 August 2022

Håkan K Pålsson
Chairman of the Board

Anders Hättmark
Director

Linda Neckmar
Director

Eva Tornberg
Director

Roger Johansson
Director

Magnus Nordin
Director

Emma Källqvist
Acting Chief Executive Officer

This report has not been reviewed by the company's auditors.



Consolidated income statement

TSEK	Q2 2022	Q2 2021	H1 2022	H1 2021	Full year 2021
Net sales	1,070	574	1,524	659	2,573
Other operating income	513	345	601	856	1,922
Total income	1,583	919	2,126	1,515	4,495
<i>Operating expenses</i>					
Cost of goods sold	-910	-434	-1,280	-479	-1,895
Other external expenses	-9,247	-5,111	-25,202	-7,384	-20,062
Personnel expenses	-2,674	-771	-4,548	-1,199	-4,909
Depreciation, amortization and impairment	-52	-117	-103	-235	-1,141
Other operating expenses	-43	-19	-100	-32	-129
Operating profit (EBIT)	-11,343	-5,533	-29,107	-7,814	-23,641
Interest income and similar items	228	0	497	19	174
Interest expense and similar items	-68	-55	-572	-60	-285
Result from financial items	160	-55	-75	-41	-111
Profit before tax (EBT)	-11,183	-5,588	-29,182	-7,855	-23,752
Taxes	-	-	-	-2	-2
Net profit for the period	-11,183	-5,588	-29,182	-7,857	-23,754
Number of shares	12,815,201	11,224,434	12,815,201	11,224,434	12,224,336
Average number of shares	12,815,201	10,815,736	12,527 930	10,567 272	11,288,232
Basic and diluted earnings per share, SEK	-0.87	-0.52	-2.33	-0.36	-2.10

Profit for the period and total comprehensive income is fully attributable to the shareholders of the parent company. The company has three warrant programmes, 2020/2023, 2021/2024, and 2022 I. More details on the first two programmes are given in the Annual Report for the financial year 2021.

Series 2022 I warrants

To ensure that the current financing needs are met, the company has during the second quarter, on 16 June 2022, entered into a bridge loan facility agreement, according to which the lenders have committed to, during a period of 12 months, provide a bridge of up to MSEK 6.

In conjunction with the raising of the bridge financing, the Board of Directors has, pursuant to the authorization granted by the extraordinary general meeting on 11 May 2022, resolved to issue 300,000 warrants free of charge to the lenders.

Each warrant entitles the holder to subscribe for one share in the company during the period between the registration with the Swedish Companies Registration Office and 30 November 2022. The subscription price per share shall correspond to 60 percent of the volume-weighted average share price for the company during the period of ten trading days that ends on the day prior to the first day of the exercise period, but not less than the quota value of the share.



Consolidated statement of financial position

TSEK	30 June 2022	30 June 2021	31 Dec 2021
ASSETS			
Intangible assets			
Capitalized expenditure for development	99	230	165
Patents, trademarks and licences	1,691	1,255	1,450
Total intangible assets	1,790	1,485	1,615
Property, plant and equipment			
Equipment, tools, fixtures and fittings	26	805	29
Total property, plant and equipment	26	805	29
Non-current financial assets			
Non-current financial receivables	15	15	15
Total non-current financial assets	15	15	15
Total non-current assets	1,831	2,305	1,659
Inventory, etc.			
Finished trade goods	2,017	730	5,232
Raw materials	1,350	1,136	1,550
Total inventory, etc.	3,367	1,866	6,782
Current receivables			
Trade receivables	1,871	355	2,349
Other receivables	899	989	1,145
Prepaid expenses and accrued income	1,415	1,337	863
Total current receivables	4,185	2,681	4,357
Cash and cash equivalents	3,819	2,869	13,173
Total current assets	11,371	7,416	24,312
TOTAL ASSETS	13,202	9,721	25,971



TSEK	30 June 2022	30 June 2021	31 Dec 2021
EQUITY AND LIABILITIES			
Shareholder's equity			
Share capital	820	718	782
Unregistered share capital	-	-	-
Share premium reserve	86,452	49,610	80,392
Translation differences	251	431	327
Retained earnings	-61,972	-38,903	-38,218
Net profit for the period	-29,182	-7,857	-23,754
Total equity	-3,631	3,999	19,529
LIABILITIES			
Current liabilities			
Financial liabilities	8,000	2,250	3,000
Trade payables	4,156	2,167	1,455
Other current liabilities	586	154	274
Accrued expenses and prepaid income	4,091	872	1,713
Total current liabilities	16,833	5,398	6,442
Total liabilities	16,833	5,722	6,442
TOTAL EQUITY AND LIABILITIES	13,202	9,721	25,971



Consolidated changes in equity

TSEK	Share capital	Share premium reserve	Translation reserve	Retained earnings	Result for the financial year	Total equity
The beginning of the period, 1 Jan 2022	782	80,392	327	-38,218	-23,754	19,529
Disposition of previous year's result	-	-	-	-23,754	23,754	-
New issuance	38	6,060	-	-	-	6,098
Issuance of warrants	-	-	-	-	-	-
Warrant premiums	-	-	-	-	-	-
Translation differences	-	-	-76	-	-	-162
Net profit for the period	-	-	-	-	-29,182	-29,182
The end of the period, 30 June 2022	820	86,452	251	-61,972	-29,182	-3,631

TSEK	Share capital	Share premium reserve	Translation reserve	Retained earnings	Result for the financial year	Total equity
The beginning of the period, 1 Jan 2021	676	44,179	418	-20,555	-18,348	6,370
Disposition of previous year's result	-	-	-	-18,348	18,348	-
New issuance	23	3,017	-	-	-	3,040
Issuance expenses	19	2,414	-	-	-	2,433
Translation differences	-	-	13	-	-	13
Net profit for the period	-	-	-	-	-7,857	-7,857
The end of the period, 30 June 2021	718	49,610	431	-38,903	-7,857	3,999

TSEK	Share capital	Share premium reserve	Translation reserve	Retained earnings	Result for the financial year	Total equity
The beginning of the period, 1 Jan 2021	676	44,179	418	-20,555	-18,348	6,370
Disposition of previous year's result	-	-	-	-18,348	18,348	-
New issuance	87	33,799	-	-	-	33,886
Issuance of warrants	19	2,414	-	-	-	2,433
Warrant premiums	-	-	-	685	-	685
Translation differences	-	-	-91	-	-	-91
Net profit for the period	-	-	-	-	-23,754	-23,754
The end of the period, 31 Dec 2021	782	80,392	327	-38,218	-23,754	19,529



Consolidated statement of cash flows

TSEK	Q2 2022	Q2 2021	H1 2022	H1 2021	Full year 2021
Cash flow from operating activities					
Operating profit	-11,343	-5,533	-29,107	-7,814	-23,641
Adjustment for non-cash items	52	117	103	234	1,141
Paid taxes	-	0	-	-2	-2
Paid interest	-68	-44	-109	-50	-243
Cash flow from operating activities before changes in working capital	-11,359	-5,460	-29,113	-7,632	-22,744
Changes in working capital					
Changes in operating receivables	-1,051	-2,167	3,664	-2,572	-8,957
Changes in operating payables	1,645	1,264	5,266	449	217
Cash flow from operating activities	-10,765	-6,363	-20,183	-9,755	-31,484
Investing activities					
Investment in intangible assets	-165	-265	-276	-341	-570
Investment in property, plant and equipment	-	-	-	-	-30
Investment in financial assets	-	-	-	-	-
Cash flow from investing activities	-165	-265	-276	-341	-600
Financing activities					
Issues and other contributed capital	-	4,746	6,535	5,797	38,934
Issuance expenses	-	-	-437	-	-2,290
Warrants	-	-	-	-	685
Amortization	-	-3,000	-3,000	-3,000	-6,000
Borrowings	8,000	2,250	8,000	5,250	9,000
Cash flow from financing activities	8,000	3,996	11,098	8,047	40,328
CASH FLOW FOR THE PERIOD	-2,930	-2,632	-9,361	-2,049	8,244
Cash and cash equivalents at beginning of the period	6,737	5,503	13,173	4,913	4,913
Currency effect in cash and cash equivalents	12	-2	7	5	16
Cash and cash equivalents at the end of the period	3,819	2,869	3,819	2,869	13,173



Parent company's condensed financial statements

TSEK	Q2 2022	Q2 2021	H1 2022	H1 2021	Full year 2021
Net sales	1,670	679	2,978	132	4,481
Other operating income	512	345	602	511	1,921
Total income	2,182	1,024	3,580	643	6,402
Cost of goods sold	-1,635	-550	-2,951	-87	-4,141
Other external expenses	-4,829	-4,159	-12,898	-1,649	-15,487
Personnel expenses	-2,479	-771	-4,324	-429	-4,909
Depreciation, amortization and impairment	-52	-117	-103	-117	-1,141
Other operating expenses	-43	-19	-99	-13	-128
Operating profit (EBIT)	-6,856	-4,592	-16,795	-1,652	-19,404
Net financial items	121	-55	-111	13	-118
Profit before tax (EBT)	-6,735	-4,647	-16,906	-1,639	-19,522
Net profit for the period	-6,735	-4,647	-16,906	-1,639	-19,522

TSEK	30 June 2022	30 June 2021	31 Dec 2021
Assets			
Intangible assets	1,790	1,486	1,615
Property, plant and equipment	26	805	29
Non-current financial assets	21,156	5,825	12,673
Total non-current assets	22,973	8,116	14,317
Inventory, etc.	2,170	1,711	4,642
Current receivables	2,365	3,927	3,112
Cash and cash equivalents	2,563	2,788	13,028
Total current assets	7,098	8,426	20,782
Total assets	30,070	16,542	35,099

Equity and liabilities			
Shareholder's equity	18,500	11,014	29,309
Current liabilities	11,570	5,204	5,790
Total equity and liabilities	30,070	16,542	35,099



Definitions and glossary

In general	All amounts in tables are stated in SEK thousands unless otherwise specified. Amounts in brackets refer to the corresponding period in the preceding year unless otherwise specified.	
Definitions of indicators	Veg of Lund's definitions of a number of alternative performance measures not defined or specified under BFNAR ("Alternative Performance Measures") are set out below. Veg of Lund has made the assessment that these alternative performance measures are used by some investors, securities analysts and other stakeholders to supplement other measures of performance and financial position. Unless otherwise specified, these alternative performance measures have not been subject to audit and are not to be considered separately or as an alternative to indicators calculated in accordance with BFNAR. These Alternative Performance Measures, as defined by Veg of Lund, are not to be compared with other indicators with similar names used by other companies. This is because these alternative performance measures are not always defined in the same way, and other companies may calculate them in a different way to Veg of Lund.	
Margins	Definition/Calculation	Purpose
Gross margin, %	Gross profit in relation to net sales.	Used to measure product profitability.
EBITDA margin, %	EBITDA in relation to net sales.	The company considers the EBITDA margin to be a useful indicator, together with increase of net sales, to monitor value creation.
EBIT margin, %	Operating profit in relation to net sales.	The company considers the operating margin to be a useful indicator, together with net sales growth, to monitor value creation.
Profit margin, %	Net profit for the period in relation to net sales.	Indicator that shows how much value accrues to shareholders in the company.
Return	Definition/Calculation	Purpose
Equity ratio, %	Equity in relation to total assets.	The company has chosen to present the indicator Equity ratio as it demonstrates the status of the company as a going concern.
Data per share	Definition/Calculation	Purpose
Number of shares	Number of shares outstanding at the end of the reporting period.	
Average number of shares	Weighted average of the number of shares outstanding during the period plus a weighted number of shares that would be added if all dilutive potential shares were converted to shares.	
Equity per share	Equity divided by the number of shares outstanding after dilution.	Measure that shows the owners' share of Veg of Lund's total net assets per share.
Basic and diluted earnings per share, SEK	Net profit for the period divided by the average number of shares outstanding before and after dilution.	
Other definitions	Definition/Calculation	Purpose
Net sales	The company's revenue from ordinary operations.	
EBITDA	Operating profit excluding depreciation and impairment losses of property, plant and equipment and intangible assets.	The company has chosen to include the indicator EBITDA as it demonstrates the underlying operating performance with the effect of depreciation removed, which, since depreciation refers to historical investments, results in a more comparable performance measure over time.
Operating profit (EBIT)	Operating profit before financial items.	
Net profit	Net profit or loss for the year.	
Balance sheet total	The total of all the company's assets.	
Cash flow from operating activities	Cash flow from operating activities, including change in working capital, before cash flow from investing and financing activities.	Cash flow from operating activities is used to measure the cash flow generated by the operations before investments and financing.
Average number of employees	Average number of employees in the company during the period.	



Veg of Lund AB (publ) develops unique plant-based foods meeting consumers' demands for taste and sustainability. The company has roots in research at Lund University and owns patented methods for developing new food categories in the fast-growing market for plant-based foods. Veg of Lund's climate-smart and tasty products are sold in Europe and Asia under the DUG® brand. The company's share is listed on Nasdaq First North Growth Market under the ticker VOLAB. Read more at ir.vegoflund.se.

Mangold Fondkommission AB is the company's Certified Adviser and can be contacted via telephone: +46 8 5030 15 50 or e-mail: ca@mangold.se.

Business concept

Based on knowledge, unique innovations and own patents, Veg of Lund aims to develop and market palatable, locally produced plant-based food, mainly derived from potatoes.

Objectives

Economic and financial objectives

Veg of Lund's economic objective is to expand into new markets at a fast pace by means of our hybrid model.

The company's financial objective is to achieve net sales of MSEK 420 with a positive operating result by 2025.

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For more information about our new delicious, healthy, and creamy potato-based beverage, visit dugdrinks.com.