

28 wind turbines handed over to customers according to plan

3 Months June 2019 – August 2019

- Net sales 1 033,7 (1 185,8) MSEK.
- EBIT 72,0 (179,4) MSEK. Profit before tax 72,6 (167,0) MSEK. Net profit 81,0 (155,7) MSEK.
- Earnings per share, before and after dilution equals 3,25 (6,25) SEK.
- During the three month period 28 (23) wind turbines were taken into operations with a total installed capacity of 104,4 (79,4)MW.
- During the three month period the equivalent of 29,0 (25,6) wind turbines with an installed capacity of 105,2 (84,4) MW was handed over to customers.
- At the end of the period Eolus had 524 (415) MW under asset management.
- Electricity production from wind farms owned was 1,4 (5,1) GWh with an average revenue of 511 (534) SEK/MWh.
- In June Eolus North America, Inc signed an agreement with Vestas for delivery of up to 13 wind turbines of the model Vestas V126 with a total installed capacity of up to 47 MW for wind farm Wind Wall in California, USA
- In July Eolus signed an agreement with Aquila Capital regarding the sale of wind farm Øyfyjellet (400 MW) in Norway. This through a conditional sale of 100 percent of the shares in the project company that holds all the project rights for the wind power project, including a 15-year power purchase agreement (PPA) with Alcoa Norway, and a construction management agreement by which Eolus will manage the construction of the wind farm on behalf of Aquila Capital.
- In August wind farms Nylandsbergen (68 MW) and Sötterfällan (36 MW) was completed and handed over to customers. Eolus will provide technical and administrative services for both wind farms.

Full year September 2018 – August 2019

- Net sales 2 031.9 (1 366.0) MSEK.
- EBIT 118.3 (202.4) MSEK. Profit before tax 116.0 (198.9) MSEK. Net profit 132.8 (194.3) MSEK.
- Earnings per share, before and after dilution equals 5.33 (7.81) SEK.
- During the fiscal year 2018/2019 31 (25) wind turbines were taken into operations with a total installed capacity of 115.2 (83.8) MW.
- During the year the equivalent of 34.0 (30.8) wind turbine with an installed capacity of 120.0 (93.3) MW was handed over to customers.
- Electricity production from wind farms owned was 11.7 (30.2) GWh with an average revenue of 560 (470) SEK/MWh.
- For the fiscal year 2018/2019 the board proposes a dividend of 1.50 (1.50) SEK per share.

Financial summary	Q4	Q4	Full year	Full year
	Jun 2019 - Aug 2019	Jun 2018 - Aug 2018	Sep 2018 - Aug 2019	Sep 2017 - Aug 2018
Net sales, MSEK	1 033,7	1 185,8	2 031,9	1 366,0
EBIT, MSEK	72,0	179,4	118,3	202,4
Profit before tax, MSEK	72,6	167,0	116,0	198,9
Changes in market valuation of financial derivatives, MSEK	15,0	-1,5	-24,9	2,5
Net profit, MSEK	81,0	155,7	132,8	194,3
Earnings per share before and after dilution, SEK	3,25	6,25	5,33	7,81
Equity per share, SEK	35,65	32,68	35,65	32,68
Cashflow from operating activities, MSEK	920,5	886,7	566,6	241,7
Total assets, MSEK	2 057,8	1 895,0	2 057,8	1 895,0
Net debt - /net cash +, MSEK	800,1	371,1	800,1	371,1
Signed customer contracts, MSEK	818,9	2 887,5	818,9	2 887,5
No of turbines taken into operation, amount	28,0	23,0	31,0	25,0
No of turbines handed over to customers, amount	29,0	25,6	34,0	30,8
Turbines taken into operation, MW	104,4	79,4	115,2	83,8
Turbines handed over to customers, MW	105,2	84,4	120,0	93,3
Managed turbines, MW	524	415	524	415
Electricity generation, GWh	1,4	5,1	11,7	30,2
Equity/assets ratio, %	43,2	43,1	43,2	43,1
Return on equity after tax, %	15,6	26,4	15,6	26,4

Priority projects

The market conditions change rapidly when it comes to technological development, electricity prices and investors. Eolus's strategic focus will therefore concentrate on the development, establishment and divestment of a number of high-priority projects in the coming years, i.e. those with the best conditions to be realized at the lowest cost per megawatt-hour. With fewer, but larger, established wind farms fluctuations between individual quarters will be greater in terms of constructed wind turbines, tied up capital, turnover and results. At the same time the fluctuations will decrease due to usage of the percentage of completion method.

To highlight information about the status of these high-priority projects, they will be given a separate heading in Eolus's interim reports. The same information will be presented on Eolus's website. The website will be updated following the publication of interim reports, or due to other significant project events announced via press release.

The following are currently our high-priority projects for the coming years. However, the summary does not rule out establishment of other projects from Eolus's high-quality project portfolio that meet investors demands and requirements.

Project	Location	Number of WTG	Capacity, MW	Estimated production, GWh	Planned commissioning	Comment
Kråktorpet	Sundsvall, Sweden, SE2	43	163	550-590	2019	The wind farm is sold to Aquila Capital who will take over the facility upon completion which is expected to be in the autumn of 2019. Provdraft av turbiner pågår.
Wind Wall	Tehachapi, California, USA	13	40-47	145-155	2020	Repowering project. Full-value production tax credit granted for the project. 15 year PPA signed with Amazon Web Service. Agreement for delivery of wind turbines signed with Vestas. Sales process is ongoing.
Stigafjellet	Bjerkheim, Norway, NO2	7	30	110-130	2020	The wind farm is sold to ewz who will take over the facility upon completion which is expected to be in the second half of 2020. Turbine supply agreement signed with Siemens Gamesa. Construction of roads and foundations is ongoing.
Bäckhammar	Kristinehamn/Degerfors, Sweden, SE3	30	130	400	2020	The wind farm is sold to KGAL who will take over the facility upon completion which is expected to be in the summer of 2020. Turbine supply agreement signed with Vestas. Construction of roads and foundations is ongoing.
Öyfjellet	Vefsn, Norway, NO4	70-90	400	1,400	2021	Fully concessioned. Grid capacity reserved. 15 year PPA signed with Alcoa. Sales agreement signed with Aquila Capital. Procurement of wind turbines, construction of roads and foundations and grid connection is ongoing.

Consolidated income statement	Q4	Q4	Full year	Full year
KSEK	Jun 2019	Jun 2018	Sep 2018	Sep 2017
	- Aug 2019	- Aug 2018	- Aug 2019	- Aug 2018
Net sales	1 033 689	1 185 825	2 031 911	1 365 977
Other operating income	43 184	319	58 706	22 533
	1 076 873	1 186 144	2 090 617	1 388 511
Operating expenses				
Change in inventories of wind turmbines, wind turbines under construction and projekts under development	24 471	-616 389	-289 576	171 724
Cost for goods and project development	-971 433	-352 204	-1 503 682	-1 248 858
Other external costs	-20 774	-16 635	-58 141	-51 542
Employee benefits expenses	-11 643	-8 426	-39 088	-32 702
Depreciation/amortization and impairment of property, plant and equipment and intangible	-1 075	-6 089	-4 968	-14 765
Result from participations in associated companies	-	-4 571	-	-4 589
Other operating expenses	-24 467	-2 386	-76 842	-5 367
Operating profit	71 951	179 444	118 321	202 411
Profit/loss from financial items	676	-12 414	-2 350	-3 532
Profit before tax	72 627	167 030	115 971	198 879
Tax on profit	8 329	-11 379	16 823	-4 566
Net profit for the period	80 955	155 652	132 794	194 313
Whereof related to the shareholder of the parent company	80 991	155 674	132 876	194 460
Whereof related to minority stakeholders	-36	-23	-82	-147
Net profit for the period	80 955	155 652	132 794	194 313
Total shares	24 907	24 907	24 907	24 907
Profit per share before/after dilution (SEK)	3,25	6,25	5,33	7,81

Consolidated statement of comprehensive income

KSEK				
Net profit for the period	80 955	155 652	132 794	194 313
Other comprehensive income				
Translation differences	-811	-283	-1 501	-538
Other comprehensive income for the period net after tax	-811	-283	-1 501	-538
Total comprehensive income for the period	80 144	155 369	131 293	193 775
Whereof related to the shareholder of the parent company	80 107	155 297	131 169	193 582
Whereof related to minority stakeholders	37	72	125	193
Total comprehensive income for the period	80 144	155 369	131 293	193 775

Consolidated balance sheet	Aug 31	Aug 31
KSEK	2019	2018
ASSETS		
Non-current assets		
Intangible assets	54 084	96 162
Property, plant and equipment	31 810	52 024
Participations in associated companies	-	37
Deferred tax asset	4 421	3 095
Other financial assets	20 502	25 953
Total fixed assets	110 817	177 271
Current assets		
Inventories, work in progress	472 359	574 666
Advance payment to suppliers	277 014	307 225
Account receivable - trade	25 277	53 018
Current tax assets	5 705	-
Other receivables	35 411	37 023
Prepaid expenses and accrued income	28 223	5 973
Cash and bank balances	1 102 983	739 825
Total current assets	1 946 973	1 717 730
TOTAL ASSETS	2 057 789	1 895 002
KSEK	Aug 31	Aug 31
	2019	2018
EQUITY AND LIABILITIES		
Equity		
Equity related to the share holders of parent company	887 817	814 013
Equity related to minority stake holders	2 037	1 912
Total equity	889 854	815 924
Non-current liabilities		
Non-current interest bearing liabilities	152 400	81 780
Provision, non current	925	2 107
Deferred taxes	6 153	39 994
Other liabilities	284	264
Total non-current liabilities	159 762	124 145
Current liabilities		
Current interest bearing liabilities	150 533	286 960
Bills payable	229 381	140 806
Derivative instruments	37 521	12 647
Current tax liabilities	32	35 099
Accrued expenses and deferred income	91 585	61 606
Advance payment from customers	293 791	318 782
Other liabilities	205 330	99 031
Total current liabilities	1 008 173	954 932
Total equity and liabilities	2 057 789	1 895 002

Consolidated cash flow statement	Q4	Q4	Full year	Full year
	Jun 2019	Jun 2018	Sep 2018	Sep 2017
KSEK	- Aug 2019	- Aug 2018	- Aug 2019	- Aug 2018
Operating activities				
Operating profit	71 951	179 445	118 321	202 411
Non cash items	-18 258	7 592	29 896	15 399
	53 692	187 037	148 217	217 810
Interest received	422	1 094	4 261	2 667
Interest paid	-7 486	-3 034	-13 807	-7 174
Income tax paid	-9 781	5 966	-59 140	-3 424
Net cash flow from operating activities before changes in working capital	36 847	191 062	79 532	209 879
Adjustments of working capital	883 655	695 651	487 098	31 845
Cash flow from operating activities	920 502	886 713	566 630	241 724
Acquisition of intangible assets	-	-	-96 162	-
Acquisition of property, plant and equipment	-368	-35	-1 939	-1 388
Sales of property, plant and equipment	-	4	310	437
Acquisition of participations in subsidiaries/asset acquisition	-	-	-1 681	-
Acquisition of financial assets	-	-	-1 376	-
Sales of financial assets	-	-	63	-
Cash flow from investing activities	-368	-31	-100 785	-952
Borrowings	320 232	240 000	721 810	360 000
Repayment of loans	-496 944	-423 782	-787 617	-25 807
Paid dividends	-	-	-37 361	-37 361
Cash flow from financing activities	-176 711	-183 782	-103 167	296 833
Cash flow for the year	743 423	702 900	362 678	537 604
Cash and cash equivalents at beginning of year	359 258	36 789	739 825	201 509
Exchange-rate differences in cash and cash equivalents	303	136	480	712
Cash and cash equivalents at year-end	1 102 983	739 825	1 102 983	739 825

Consolidated statement of changes in equity

KSEK	Share capital	Additional paid-in capital	Reserves	Retained earnings	Total, Eolus's shareholders	Non-controlling interests	Total equity
At 1 September 2017	24 907	190 843	369	441 673	657 791	1 719	659 510
Net profit for the year				194 460	194 460	-147	194 313
Other comprehensive income			-864	-14	-878	340	-538
Total comprehensive income			-864	194 446	193 582	193	193 775
Transactions with shareholders							
Dividend				-37 361	-37 361		-37 361
At 31 August 2018	24 907	190 843	-496	598 759	814 013	1 912	815 924
At 1 September 2018	24 907	190 843	-496	598 759	814 013	1 912	815 924
<u>Adjustment for changed accounting principle:</u>							
IFRS 15 Income from agreements with customers				-20 000	-20 000		-20 000
Adjusted as per 1 september 2018	24 907	190 843	-496	578 759	794 013	1 912	795 924
Net profit for the year				132 876	132 876	-82	132 794
Other comprehensive income			-1 674	-33	-1 707	206	-1 501
Total comprehensive income			-1 674	132 843	131 169	125	131 293
Transactions with shareholders							
Dividend				-37 361	-37 361		-37 361
At 31 August 2019	24 907	190 843	-2 170	674 240	887 817	2 037	889 854